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Skirball, Jack H. 1975-1976.

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Cours Drake Conard Bell Striball les n Davidoff



January 28, 1976

Dear Herb:

Sorry that we could not get together, but here is the tape on Sandy Greenberg, as well as the article about the people from Netherlands Investment Co.

I'll get the bio that you wanted and the answer to our question about the people in London investing in the States.

I'll send the documents on to you on "the pool" and then we can make further plans.

Also will keep you up-to-date on Jack Skirball.

Again, sorry we missed.

Shalom,

An

LDB/s

PRIVATE INVESTMENT PLACEMENTS THREE CENTER PLAZA BOSTON, MASSACHUSETTS 02108

(617) 742-6361

# Rouse Says Hexalon To Invest \$12 Million In-3 Shopping Centers

By a WALL STREET JOURNAL Staff Reporter COLUMBIA, Md. - Rouse Co. said a Netherlands investment company, Hexalon B.V., has signed a letter of intent to invest \$12 million in three Rouse shopping centers in return for a half interest in the centers.

Under the tentative agreement, Hexalon would receive a "preferred return" for five years from the cash flow of the centers. The amount of the return wasn't specified. A Rouse spokesman said cash flow is the securities tra rental income of the centers after deducting million, or 95 operating expenses and mortgage payments. din, chairman

After the five-year preference period, said. cash flow from the centers would be shared equally, Rouse said.

The centers are Willowbrook in Wayne Township, N.J., Franklin Park in Toledo, Ohio, and Perimeter Mall in Atlanta.

Closing of the transaction is anticipated before May 31, Rouse added.

Rouse is a holding concern that develops or \$3.41 a share and manages property.

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Analysts' e. \$4.40 a share, + year earlier, park," Mr. Bry tions won't hr either year, he

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share, in 1974's

Mr. Leonard Bell Primate Investment Placements Three Center Plaza Boston, Mass. 02108 U.S.A.

Dear Leonard:

I have listened to the Sandy Greenberg tape, and he sounds like a Renaissance-type man, i.e. skilled in many and varied fields.

Have written to Jack Skirball, as per attached blind copy. I didn't really do a full field survey, but I did enough so I know my conclusion holds - namely, that the money doesn't exist here. So I've taken myself out of the picture and then tried to steer him back to you.

Will wait to hear from you. Meanwhile, the situation here remains lousy - mood low, confidence in government low, economic fear high. The only nice thing is that it snowed today and Jerusalem looks beautiful.

As ever,

February 10, 1976

Mr. Jack Skirball 722 North Elm Drive Beverly Hills Los Angeles, California U.S.A.

### Dear Jack:

I have completed a survey of the financial situation here in Israel, and emerged with the conclusion I thought I might find - i.e., that no such amount of risk capital exists as you require.

1. Banks:

Each of the major banks has a wholly-owned investment company, but they are not interested in high-risk ventures, even if there is a chance of high-gain.

#### 2. General Investment Companies:

There are only three large companies, Koor, Clal and Israel Investor Corp, which are diversified in the sense that they invest in various kinds of industries and projects; and none of them has working capital at the moment of more than \$5-10 million. Koor is really interested only in industry; IIC is not permitted to by its articles of association to invest in risk projects; and Clal, which is the most likely, is in a real financial bind, with decreasing liquidity.

## 3. Private Individuals:

While I have not spoken to a large number of such persons, the two or three I had in mind are all in a no-committment mood. The financial condition of the country is very had, there is no loose money, the mood is one of fear and retrenchment.

All of this adds up to the simple conclusion that I don't think its going to be possible, Jack, to find in Israel the \$6 million you were talking about.

I am all the more pleased therefore, that I was able to put you on touch with Leonard Bell of Boston. I don't really know what will happen between the two of you, but I have complete faith in Leonard, and if he is interested in the ppoject he can find the money for you. So, at least, if I couldn't help you here in Israel, maybe he can help you in the United States.

Good luck, Jack, and please keep me posted on what happens with "The Source". Looking forward to hearing from you, and with best wishes to your wife, I am,

As ever,

Herbert A. Friedman

from Herbert A. Friedman Jack Skirball (0) 213-277-1664 (h) 213-276-0041 (unlisted) 275-7878 (unlisted) (h) 722 MariElin Durk, B.H. (e) 1900 ave f Stars Suste 1850 Centry Ci

# MEMORANDUM

This memorandum contains the essence of several conversations held between Jack Skirball and Herbert Friedman in Jerusalem on December 19, 24 and 25, 1975.

1. It is the intention of Jack Skirball and his partner, Ed Granger, to produce a film based on the novel "The Source" by James Michener. To this end they have purchased an option from Mr. Michener through the advance of their own funds. Their present thinking is to produce an epic picture, three hours in length, which the scope of the subject matter warrants.

2. The producers have a commitment from an American organisation of an investment of approximately \$3 million. They wish to obtain from investors in Israel commitments for approximately \$6 million. These two groups of investors will be repaid pair passu.

3. The producers have adopted a tentative working budget of \$9 million (negative cost) operating on the usual theory of double negative cost, to include manufacture of prints, advertising, author, distribution, it is estimated that a gross of \$18-20 million will bring the picture to the point of profit.

4. It is the intention of the producers to distribute the profits as follows: 50% to the producers; 40% to the investors; 10% to myself. It is the intention to form a separate company, together with the investos, who shall be represented on it, and all monies obtained from the distribution of the picture shall be directed into this company. All financial accounting is therefore open and available to all parties. All contracts entered into by the producers, which involve financial expenditures, shall also be available to all investors.

5. Since it is the intention to produce the film entirely in Israel, to the extent that this is technically feasible, the investment of the Israeli investors can be made in Israeli pounds. Their profits can paid to them in U.S. dollars if so desired.

6. The producers have asked me to serve as Vice President of the company to be formed, as their representative in Israel, acting in many capacities: to obtain the Israeli inbestment, to serve as liaison officer in obtaining assistance from the various government ministries; to coordinate requests to the army for extra manpower; to help find appropriate locations; to assist in matters of historical research, and to help with the successful production of this picture, in any and every conceivable manner which might be required by the producers, either in Israel or in the United States. In addition I have been asked to assist in obtaining a famous writer to do the screenplay.

This picture has many positive attributes going for it;

- a) It is a story which will do great good for Israel.
- b) It has experienced producers
- c) It has a world reknowned author.

d) It has a large financial commitment from a well-known U.S. Corporation.

Skirball background Shadow of Dauby - Hitch Kock Sabotem 4 pictures which played Radio City several fictures each with Cary Gent, Bette Dans, Myuno loy - others how working m: Story of a Contessa Lise Mindle Agud bergmen, Chas, Bayer Sweeted by Vincent Mirelli. has a cameramen (Unswork) who did Murda a Drient Express her a withen who did Thirage Bridge a River Kwai

from Herbert A. Friedman Weil Cottschalt Manyes Tawye Gabe Koslow AMERICAN IE1 90: pee Skirbull in L.A. around Feb 1 Ilin with Rubin