



THE JACOB RADER MARCUS CENTER OF THE
AMERICAN JEWISH ARCHIVES

MS-763: Rabbi Herbert A. Friedman Collection, 1930-2004.

Series H: United Jewish Appeal, 1945-1995.

Subseries 4: Administrative Files, 1945-1994.

Box
52

Folder
9

Speaking engagements. 1982.

For more information on this collection, please see the finding aid on the
American Jewish Archives website.

35 appearances

1982

- JAN 4-6 Florida East Solicitations
- 12 Pittsburgh
- 30 Boca Raton - \$100,000 dinner
- 18-27 N.Y. City mission to Munich + Israel - plus U.D. ^{Chazon} mission in Israel
- ~~Feb 8 Oklahoma City~~
- ~~Feb 14 Cleveland~~
- 16 Houston
- Mar 1-2 Houston (consultation with Sandra Weiner on Fly-In)
- 4 Boston
- 21 Boston - workers rally
- 25 New Haven - solicitation
- July 6 Pittsburgh Fly-In
- 29 Pittsburgh - Emergency Fund
- Aug 5 Miami - fly in
- ~~16~~ 16 Cleveland - Emergency Fund
- 11 Atlanta - Fly-In
- 18 Milwaukee Emergency Fund
- 23 Tulsa
- 24 Oklahoma City
- 25 Chicago Young Leadership
- Sept 12 Detroit
- 16 ~~Boston~~
- 29 Trenton
- Sept 20 - Louisville
- 21 - Indianapolis
- Oct 3-15 - W.D. Ship + Gathering in Israel
- 25 - Albany
- Nov 3 - Denver
- 7-5 - San Francisco
- 15 - Buffalo
- 30 - Louisville
- 22 - St. Louis - emergency (Begin funeral - Yehuda Avner)
- Dec 4 - Flint
- 15 - Phoenix

Dear Herb - Hi!

77-500-71

TRANSPORTATION SCHEDULE

1982

<u>TO:</u>		<u>RETURN:</u>	
Lv: <u>JFK</u> <u>115 PM</u> <u>1/3</u>		Lv: <u>W Beach</u> <u>615 PM</u> <u>1/6</u>	
(Via: <u>Delta # 1059</u>)		(Via: <u>Pan Am # 238</u>)	
Ar: <u>H. Land</u> <u>348 PM</u> <u>1/3</u>		Ar: <u>JFK</u> <u>834 PM</u> <u>1/6</u>	

(SR)

(SR)

Lv: _____ (Via: _____) Lv: _____ (Via: _____)

Ar: _____ Ar: _____

AMERICAN JEWISH ARCHIVES

Happy Holidays
+
Happy New Year!

Lv: _____ (Via: _____) Lv: _____ (Via: _____)

Ar: _____ Ar: _____

Love
Nikki

Lv: _____ (Via: _____) Lv: _____ (Via: _____)

Ar: _____ Ar: _____

Lv: _____ (Via: _____) Lv: _____ (Via: _____)

Ar: _____ Ar: _____

JAN. 3-6 '82

SOLICITATIONS IN FLORIDA EAST
FOR JAN 30 - BARBARA WALTERS DINNER

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
PLaza 7-1500

Date..... January 8, 1981

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Pittsburgh, Pennsylvania
DATE..... January 12, 1982 TIME.....
TYPE OF MEETING..... Solicitations
ADDRESS OF MEETING.....
PERSON IN CHARGE..... Mr. Elliot Berkowitz, Campaign Director
ADDRESS..... Jewish Federation-234 McKee Place-Pittsburgh, Pennsylvania 15213
PHONE..... Off: (412) 681 - 8000 Res: (412) 343 - 0208
FIELD REPRESENTATIVE..... Joel Friedman Melvin H. Bloom

TRAVEL SCHEDULE

TO		FROM	
Leave:	N.Y.LaGuardia 9:45 A.M. 1/12	Leave:	Pittsburgh 7:55 P.M. 1/12
via:	U.S. Air # 141	via:	U.S. Air # 90
Arrive:	Pittsburgh 10:59 A.M. 1/12	Arrive:	N.Y.LaGuardia 8:57 P.M. 1/12

REMARKS:

SEYMOUR LESSER
Director, Speakers Bureau

HAF

TRANSPORTATION SCHEDULE

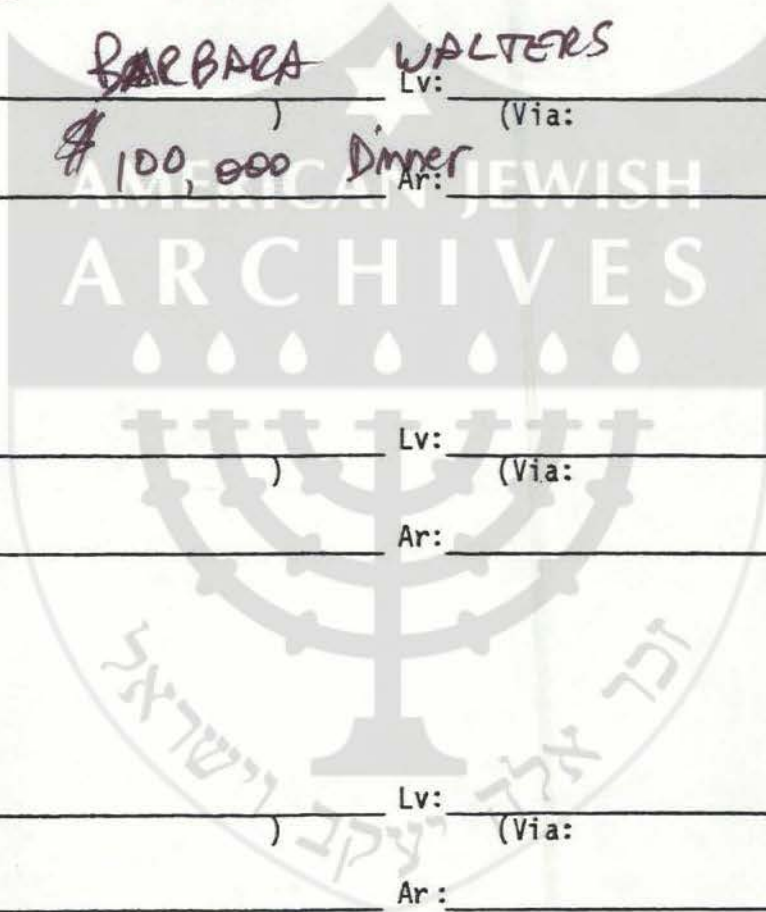
TO:

RETURN:

Lv: <u>JFK</u> <u>9 AM</u> <u>1/30</u>	Lv: <u>WPB</u> <u>2:15 PM</u> <u>1/31</u>
(Via: <u>PAA #237</u>)	(Via: <u>EAL #196</u>)
Ar: <u>WPB</u> <u>11:50 AM</u> <u>1/30</u>	Ar: <u>JFK</u> <u>4:45 PM</u> <u>1/31</u>

BOCA RATON - JAN 30, 82

Lv: <u>BARBARA WALTERS</u>	Lv: _____
(Via: _____)	(Via: _____)
Ar: <u>\$100,000 Dinner</u>	Ar: _____



Lv: _____	Lv: _____
(Via: _____)	(Via: _____)
Ar: _____	Ar: _____

Lv: _____	Lv: _____
(Via: _____)	(Via: _____)
Ar: _____	Ar: _____

Lv: _____	Lv: _____
(Via: _____)	(Via: _____)
Ar: _____	Ar: _____

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
PLaza 7-1500

Date..... February 9, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert A. Friedman
COMMUNITY..... Houston, Texas
DATE..... February 16, 1982 TIME..... 6:00 p.m.
TYPE OF MEETING..... \$1,000 & over
ADDRESS OF MEETING..... Westwood Country Club
PERSON IN CHARGE..... Mr. Shimon Pepper, Campaign Director
ADDRESS..... Jewish Federation - P.O. Box 35097 - Houston, TX 77035
PHONE..... Off: (713) 729-7000 Res: (713) 270-0812
FIELD REPRESENTATIVE..... Sandor Sherman Joel S. Friedman

TRAVEL SCHEDULE

TO		FROM
Leave: NY (LaGuardia)	12:15 p.m. 2/16	Leave: Houston 7:30 a.m. 2/17
Via: Braniff Airlines #67		Via: Braniff Airlines #62
Arrive: Houston	3:00 p.m. 2/16	Arrive: NY (LaGuardia) 11:25 a.m. 2/17

Upon your arrival in Houston, please go directly to your hotel. Mr. Shimon Pepper will contact you there.

REMARKS: Reservations have been secured for you, by the community, at the Host International Hotel (near airport) - 18700 Kennedy Boulevard - Houston, Texas for your overnight stay.

713-443-2310

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
 1290 Avenue of the Americas
 New York, New York 10019
 Plaza 7-1500

Date March 1, 1982

CONFIRMATION FROM THE SPEAKER'S BUREAU

Mr. Harold D. Morgan, Camp. Dir
 Comb Jewish Philanthropies
 72 Franklin St.
 Boston, Mass. 02110

Dear Sir:



AMERICAN JEWISH
 ARCHIVES

This is to advise you that we have made the following arrangements for your community's forthcoming engagement:

NAME OF SPEAKER: Herbert A. Friedman

DATE OF MEETING: March 22, 1982

TYPE OF MEETING: Workers Rally

PLACE OF MEETING: _____

TIME OF MEETING: _____

PUBLICITY: Bios & photos

cc: Herbert A. Friedman
 Ellsworth Rosen, PR Dir

Sincerely yours,

Seymour Lesser, Director
 Speaker's Bureau

SL:jh

NOTE: IT IS IMPORTANT THAT YOU FILL OUT THE ENCLOSED SPEAKER'S BUREAU BLANK AND RETURN TO THIS OFFICE AS SOON AS POSSIBLE.

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date Mar 10, 1982

CONFIRMATION FROM THE SPEAKER'S BUREAU

Mr. Arthur Spiegel, Exec Dir
Jewish Federation
1163 Chapel St.
New Haven, Conn. 06511

Dear Sir:

AMERICAN JEWISH
ARCHIVES

This is to advise you that we have made the following arrangements for your community's forthcoming engagement:

NAME OF SPEAKER: Herbert A. Friedman

DATE OF MEETING: Mar 25, 1982

TYPE OF MEETING: Solicitations

PLACE OF MEETING: _____

TIME OF MEETING: _____

PUBLICITY: Bios & photos

cc: Herbert A. Friedman

Sincerely yours,

[Signature]
Seymour Lesser, Director
Speaker's Bureau

SL:jh

NOTE: IT IS IMPORTANT THAT YOU FILL OUT THE ENCLOSED SPEAKER'S BUREAU BLANK AND RETURN TO THIS OFFICE AS SOON AS POSSIBLE.

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... July 16, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Pittsburgh, Pennsylvania
DATE..... July 29, 1982..... TIME..... 8:00 P.M.
TYPE OF MEETING..... \$1,000 & over
ADDRESS OF MEETING..... Rodyt Shalom Synagogue-5th Avenue & Morewood - Oakland, Pennsylvania
PERSON IN CHARGE..... Mr. Elliot J. Berkowitz, Capaign Director
ADDRESS..... Jewish Federation - 234 McKee Place - Pittsburgh, Pennsylvania 15213
PHONE..... Off: (412) 681 - 8000..... Res: (412) 343 - 0208
FIELD REPRESENTATIVE..... Joel S. Friedman..... Melvin H. Bloom

TRAVEL SCHEDULE

TO

FROM

Leave:	N.Y.LaGuardia 2:50 P.M.	7/29	Leave:	Pittsburgh 7:30 A.M.	7/30
via:	U.S. Air # 223		via:	U.S. Air # 428	
Arrive:	Pittsburgh 4:05 P.M.	7/29	Arrive:	N.Y.LaGuardia 8:33 A.M.	7/30

You will be met upon your arrival!!

REMARKS: The community has secured a reservation for you at the Airport Motel in the Pittsburgh Airport Terminal - Pittsburgh, Pennsylvania.

SEYMOUR LESSER
Director, Speakers Bureau

Herb Friedman

TRANSPORTATION SCHEDULE

77-500-71

TO:

RETURN:

Lv: Lag 730am 8/11 Lv: _____
 (Via: EAL # 119) (Via: _____)
 Ar: Atlanta 943am 8/11 Ar: _____

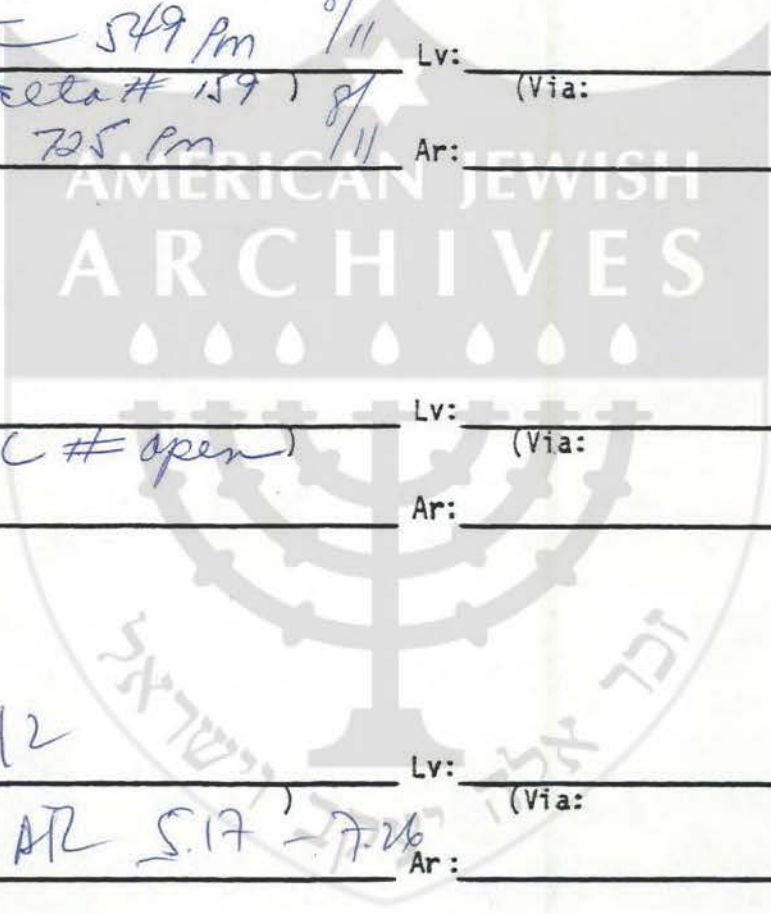
Lv: Atlanta 549pm 8/11 Lv: _____
 (Via: Delta # 159) (Via: _____)
 Ar: Miami 725pm 8/11 Ar: _____

Lv: Miami Lv: _____
 (Via: EAL # open) (Via: _____)
 Ar: Lag Ar: _____

Lv: EA 542 Lv: _____
 (Via: _____) (Via: _____)
 Ar: lv- AR 5.17 - 7.26 Ar: _____

Lv: _____ Lv: _____
 (Via: _____) (Via: _____)

Ar: _____ Ar: _____



UNITED JEWISH APPEAL
 1290 Avenue of the Americas
 New York, New York 10019
 Plaza 7-1500

Date..... August 9, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
 COMMUNITY..... Cleveland, Ohio
 DATE..... August 16, 1982 TIME.....
 TYPE OF MEETING..... Emergency Meeting
 ADDRESS OF MEETING.....
 PERSON IN CHARGE..... Mr. Marshall M. Jacobson, Campaign Director
 ADDRESS..... Jewish Federation - 1750 Euclid Avenue - Cleveland, OH 44115
 PHONE..... Off: (216) 566-9200 Res: (216) 921-6129
 FIELD REPRESENTATIVE..... Melvyn H. Bloom

TRAVEL SCHEDULE

TO			FROM		
<u>REVISED</u>			<u>REVISED</u>		
Leave:	NY/LaGuardia	3:10 p.m. 8/16	Leave:	Cleveland	8:15 a.m. 8/17
Via:	United Airlines	#1009	Via:	U.S. Air	#456
Arrive:	Cleveland	4:36 p.m. 8/16	Arrive:	Philadelphia	9:20 a.m. 8/17

Upon your arrival, you will be met!

on own
 UA 1040
 lv. 6:40 a.m.

REMARKS: Reservations have been secured for you, by the community, at the Marriott Inn - 3663 Park East Drive - (216) 464-5950 - Beachwood, Ohio for your overnight stay.

SEYMOUR LESSER
 Director, Speakers Bureau

UNITED JEWISH APPEAL
 1290 Avenue of the Americas
 New York, New York 10019
 PLaza 7-1500

Date..... August 9, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
 COMMUNITY..... Milwaukee, Wisconsin
 DATE..... August 18, 1982 TIME..... 6:00 p.m. & 8:00 p.m.
 TYPE OF MEETING..... 1) Leadership Dinner 2) Community Meeting
 ADDRESS OF MEETING..... Federation Office - 1360 N. Prospect Avenue - Milwaukee, Wisconsin
 PERSON IN CHARGE..... Mr. Melvyn S. Zaret, Executive Vice-Pres
 ADDRESS..... Jewish Federation - 1360 N. Prospect Avenue - Milwaukee, WI 53202
 PHONE..... Off: (414) 271-8338 Res: (414) 352-5995
 FIELD REPRESENTATIVE..... William Lipper Joel S. Friedman

TRAVEL SCHEDULE

TO	FROM
<u>REVISED</u>	<u>REVISED</u>
Leave: Philadelphia 11:45 a.m. 8/18 Via: Northwest Airlines #537	Leave: Milwaukee 9:40 a.m. 8/19 Via: Northwest Airlines #320
Arrive: Milwaukee 12:35 p.m. 8/18	Arrive: Wash (Nat'l) 1:05 p.m. 8/19

Upon your arrival, you will be met!

*Washington to LaGuardia 8/19
 Eastern Airlines Shuttle
 open ticket*

REMARKS: Reservations have been secured for you, by the community, at the Pfister Hotel - 424 E. Wisconsin Avenue - (414) 273-8222 - Milwaukee, Wisconsin for your overnight stay.

SEYMOUR LESSER
 Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
PLaza 7-1500

Date.....

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Tulsa, Oklahoma
DATE..... August 23, 1982 TIME..... 7:30 p.m.
TYPE OF MEETING..... Emergency Meeting & Solicitations
ADDRESS OF MEETING.....
PERSON IN CHARGE..... Mr. Nathan Loshak, Executive Director
ADDRESS..... Jewish Federation - 2021 East 71st Street - Tulsa, OK 74136
PHONE..... Off: (918) 495-1100 Res: (918) 743-6545
FIELD REPRESENTATIVE..... Sandor Sherman Joel S. Friedman

TRAVEL SCHEDULE

TO

FROM

Leave: NY/LaGuardia 9:00 a.m. 8/23
Via: American Airlines #235
Arrive: Chicago 10:22 a.m. 8/23
Leave: Chicago 11:25 a.m. 8/23
Via: American Airlines #349
Arrive: Tulsa 1:04 p.m. 8/23

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you at the Hotel Directory for your overnight stay in Tulsa, Oklahoma.

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... August 18, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Oklahoma City, Oklahoma
DATE..... August 24, 1982 TIME.....
TYPE OF MEETING..... Emergency Meeting & Solicitations
ADDRESS OF MEETING.....
PERSON IN CHARGE..... Mr. Earnest Siegel, Executive Director
ADDRESS..... Jewish Federation - 11032 Quail Creek Road/Suite 201 - Oklahoma City, OK
PHONE..... Off: (405) 755-6030 Res: (405) 947-8021
FIELD REPRESENTATIVE..... Russell Robinson Sandor Sherman

TRAVEL SCHEDULE

TO

FROM

Leave: Tulsa 12:15 p.m. 8/24
Via: United Airlines #519
Arrive: Oklahoma City 12:51 p.m. 8/24

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you, by the community, at the Hilton Inn/NW - 2945 NW Expressway - (405) 848-4811 - Oklahoma City, Oklahoma for your overnight stay.

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... August 18, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Dundee, Illinois
DATE..... August 25, 1982..... TIME.....
TYPE OF MEETING..... Young Leadership Conference
ADDRESS OF MEETING..... Chateau Louise Resort - Route 31 North - Dundee, Illinois (312)426-8000
PERSON IN CHARGE..... Ms. Andrea Schwartz, Acting Director
ADDRESS..... UJA Nat'l - 1290 Avenue of the Americas/29th FL - New York, NY 10104
PHONE..... Off: (212) 757-1500
FIELD REPRESENTATIVE.....

TRAVEL SCHEDULE

TO

FROM

Leave: Oklahoma City 10:55 a.m. 8/25
Via: American Airlines #508
Arrive: Chicago 12:42 p.m. 8/25

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you at the Chateau Louise Resort for your stay.

FF arrives AA 307
lv LGA 1:00
ar CHI 2:14

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
 1290 Avenue of the Americas
 New York, New York 10019
 Plaza 7-1500

Date..... August 25, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
 COMMUNITY..... Detroit, Michigan
 DATE..... September 12, 1982 TIME..... 8:00 a.m.
 TYPE OF MEETING..... Workers & Solicitations
 ADDRESS OF MEETING.....
 PERSON IN CHARGE..... Mr. Harold Berke, Associate Campaign Director
 ADDRESS..... Jewish Federation - Butzel Memorial Bldg/163 Madison - Detroit, MI 48226
 PHONE..... Off: (313) 965-3939 Res: (313) 355-3029
 FIELD REPRESENTATIVE..... Robert Pearlman Melvyn H. Bloom

TRAVEL SCHEDULE

TO		FROM
Leave: New York/JFK 7:25 p.m. 9/11 Via: Trans World Airlines #701		Leave: Detroit 2:30 p.m. 9/12 Via: Republic Airlines #352
Arrive: Detroit 9:25 p.m. 9/11		Arrive: NY/LaGuardia 3:55 p.m. 9/12

REMARKS: Reservations have been secured for you, by the community, at the Michigan Inn - 16400 J.L. Hudson Drive - (313) 559-6500 - Southfield, Michigan for your overnight stay.

SEYMOUR LESSER
 Director, Speakers Bureau

NAME RABBI HERB FRIEDMANDATE Sunday, September 19

COMMUNITY _____

HOTEL BrokenridgeTRAVEL NEW YORK CITY TO LOUISVILLEU S Air #189LA GUARDIA - Dep: 6:55 PMArr: 8:52 PM

UJA STAFF _____

CONTACT _____

BUS PHONE _____

HOME PHONE _____

DATE Monday, September 20COMMUNITY LouisvilleHOTEL Brokenridge

TRAVEL

UJA STAFF Gary WeinsteinCONTACT Norbert FruehaufBUS PHONE 502-897-7748

HOME PHONE _____

DATE Tuesday, September 21COMMUNITY IndianapolisHOTEL Hyatt

TRAVEL

WILL BE DRIVEN TO INDIANAPOLIS

UJA STAFF _____

CONTACT Frank NewmanBUS PHONE 317-637-2473HOME PHONE 317-844-9500

NAME RABBI HERB FRIEDMAN

DATE Wednesday, September 22

COMMUNITY _____

HOTEL _____

TRAVEL INDIANAPOLIS TO NEW YORK CITY
TWA #128
Dep: 9:15 AM
LA GUARDIA - Arr: 11:59 AM

UJA STAFF _____

CONTACT _____

BUS PHONE _____

HOME PHONE _____

DATE Thursday, September 23

COMMUNITY _____

HOTEL _____

TRAVEL

UJA STAFF _____

CONTACT _____

BUS PHONE _____

HOME PHONE _____

DATE Friday, September 24

COMMUNITY _____

HOTEL _____

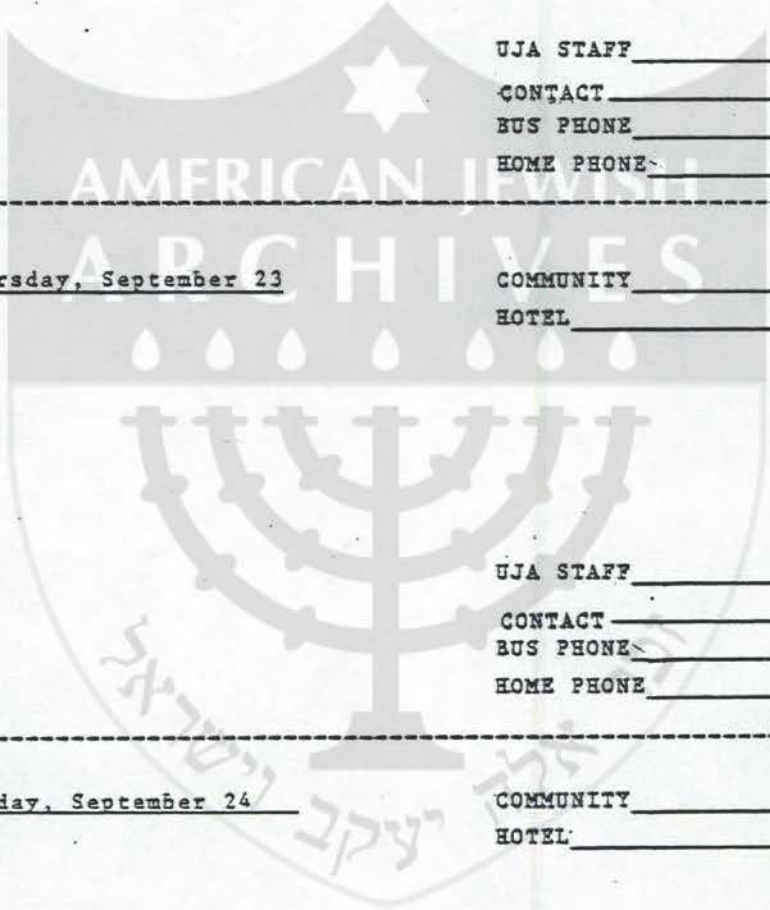
TRAVEL

UJA STAFF _____

CONTACT _____

BUS PHONE _____

HOME PHONE _____



TRANSPORTATION SCHEDULE

77-500-71

TO: First class

RETURN:

Lv: Laf. 1040 AM 9/28
(Via: UAL # 167)
Ar: Denver 1245 PM 9/28

Lv: Denver 930 PM 9/28
(Via: Continental # 312)
Ar: Chicago 1235 AM 9/29

Officer Helton OK.

Lv: _____
(Via: _____)
Ar: _____

Lv: Chicago 630 AM 9/29
(Via: AA # 312)
Ar: Laf. 927 AM 9/29

Romada Renaissance
3200 S. PARKER RD.

Lv: AURORA, ILL.
(Via: _____)
Ar: _____
303-695-1700

Lv: _____
(Via: _____)
Ar: _____

Lv: _____
(Via: _____)
Ar: _____

Lv: _____
(Via: _____)
Ar: _____

HAROLD COHEN
office - 303-321-3399

Allen Engel



Lv: _____
(Via: _____)
Ar: _____
Res - 303-750-5195

Lv: _____
(Via: _____)
Ar: _____
Res - 303-690-3445

wed ~~10:45~~ - Meyer Bick - Drake Hotel
12:30 - 1:00 - Marcia Silverman
Bess Simon
6:00 - pickup for Trenton

w.D. material
ticket overseas

Thurs - 11:30 - Yona Littman
86 Madison - SW corner
office stop

SPern 599-4494

38th floor
west bldg.

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date.....September 16, 1982.....

Following are details regarding the function to be addressed by:

SPEAKER.....Herbert A. Friedman.....
COMMUNITY.....Delaware Valley.....
DATE.....September 29, 1982..... TIME.....8:00 P.M.....
TYPE OF MEETING.....Special Fund.....
ADDRESS OF MEETING.....Green Acres Country Club-Lawrenceville, New Jersey.....
PERSON IN CHARGE.....Mr. Charels P. Epstein, Executive Director.....
ADDRESS.....Jewish Federation-999 Lower Ferry Road-BOX 7365-Trenton, New JERSEY 08628.....
PHONE.....OFF: (609) 883 - 9110..... RES: (215) 493 - 5932.....
FIELD REPRESENTATIVE.....Murray Kamen.....

AMERICAN JEWISH ARCHIVES

TRAVEL SCHEDULE

TO _____ FROM _____

REMARKS: Our field representative, Murray Kamen, will contact you at your office at-(212)6887979 or at you home at:(212) 628 - 9119 to arrange your travel plans to and from the meeting. Your home address is: 500 East 77th Street - Apt. 2519 - New York, New York 10021

Had - Hi!

I enclosed driving directions just in case you wanted to drive down yourself - Likli

SEYMOUR LESSER
Director, Speakers Bureau

Happy New Year

Driving Instructions for

GREEN ACRES COUNTRY CLUB (609) 896 - 0259
Route 206 South off of Interstate 95
Lawrence Township, New Jersey (also called Lawrenceville, N.J.)

Take Interstate 95 at N.J. Turnpike to Exit 9 (New Brunswick, N.J.) take that to Route 18 West (right at the toll booth). Take 18 West to Route 1 South. Stay on Route 1 South for about 20 miles pass Princeton, N.J. and you'll hit the junction of Route 1 and 95. Stay on EXTREME RIGHT and take Route 95 South. Go approximately 2 miles to Route 206 South. Get off Route 206 South exit and go about half a mile or less to Green ACRES Country Club. (If you go beyond Rider's College you've gone too far, turn around and go back.

DRIVING TIME - 2hrs. from N.Y.C.

UNITED JEWISH APPEAL
 1290 Avenue of the Americas
 New York, New York 10019
 PLaza 7-1500

Date..... October 15, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
 COMMUNITY..... Albany, New York
 DATE..... October 28, 1982 TIME..... 6:00 p.m.
 TYPE OF MEETING..... Big Gifts \$5,000 & over
 ADDRESS OF MEETING..... Shaker Ridge Country Club - Albany Shaker Road - Albany, New York
 PERSON IN CHARGE..... Mr. Daniel B. Flax, Asst Director
 ADDRESS..... Jewish Federation - 19 Colvin Avenue - Albany, NY 12206
 PHONE..... Off: (518) 459-8000 Res: (518) 438-1413
 FIELD REPRESENTATIVE..... Leon Rossen Dan Asher

TRAVEL SCHEDULE

TO		FROM
*Leaves from old Eastern Airlines Shuttle Building.		
Leave: NY/LaGuardia 3:00 p.m. 10/28		Leave: Albany 7:00 a.m. 10/29
Via: *Command Airways #75		Via: Command Airways #40
Arrive: Albany 4:14 p.m. 10/28		Arrive: NY/LaGuardia 8:04 a.m. 10/29

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you, by the community, at the Americana Inn - 660 Albany Shaker Road - (518) 869-9271 - Albany, New York for your overnight stay.

SEYMOUR LESSER
 Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... October 21, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert A. Friedman
COMMUNITY..... Denver, Colorado
DATE..... November 3, 1982 TIME..... 7:30 p.m.
TYPE OF MEETING..... Young Leadership Division
ADDRESS OF MEETING..... Federation Building - 300 S. Dahlia Street/1st fl Board Room - Denver, CO
PERSON IN CHARGE..... Mr. Harold Cohen, Executive Director
ADDRESS..... Jewish Federation - 300 S. Dahlia Street - Denver, CO 80222
PHONE..... Off: (303) 321-3399 Res: (303) 690-9296
FIELD REPRESENTATIVE..... David Sacks Joel S. Friedman

TRAVEL SCHEDULE

TO

FROM

Leave: Miami	9:25 a.m.	11/3	Leave: Denver	8:50 a.m.	11/4
Via: Continental Airlines #403			Via: United Airlines #164		
Arrive: Denver	11:45 a.m.	11/3	Arrive: NY/LaGuardia	2:10 p.m.	11/4

REMARKS: Reservations have been secured for you at the Writer's Manor Hotel - 1730 S. Colorado Boulevard - (303) 756-8877 - Denver, Colorado for your overnight stay.

SEYMOUR LESSER
Director, Speakers Bureau

COMMUNITY LEADERSHIP DEVELOPMENT PROGRAM
300 South Dahlia • Room 207 Denver, Colorado 80222
(303) 321-3191

August 30, 1982

Rabbi Herbert Friedman
United Jewish Appeal
1290 Avenue of the Americas
New York, New York 10019

Dear Rabbi Friedman:

It was with elation that I learned from Harold Cohen, Executive Director, Allied Jewish Federation, that you consented to speak before the November 3rd session of the Community Leadership Development Program in Denver. The Advisory Committee of the program had indicated a strong preference for "our" Rabbi Friedman who might be gone but definitely not forgotten. Although I am a newcomer to this city and was never privileged to hear you, I am well aware of your outstanding reputation and particularly of your first hand knowledge of varied Jewish communities throughout the world and your involvement in fostering Jewish leadership both in the United States U.J.A. and in Israel. As you will see, this made you the perfect candidate for our purposes.

The Community Leadership Development Program attempts to provide a pool of trained, committed leadership talent from which Denver Jewish communal organizations can fill their future needs. Participants have been identified by sponsoring organizations as having evidenced commitment to the Jewish community and strong leadership potential. For the most part these are individuals over 35, professionals and business people, motivated and highly intelligent.

The program will proceed along two tracts. The first will provide background in Klal Yisroel at all levels, examining history and community relationships of World Jewry, American Jewry, Israel Jewry and Denver Jewry, ending with a discussion of current Denver Jewish problems and available community resources for their solution.

The second tract will provide leadership skills training to enable participants to return to their sponsoring organizations with sharpened techniques and heightened understanding to attack the problems at hand.

Within a two hour block of time (plus break), I would like you to present an overview of World Jewish History with emphasis on late nineteenth and twentieth century development of Jewish communities. Israeli Consul General Navon will be covering Modern Israel History on December 1. Proceeding on the assumption that participants are well acquainted with biblical history and the nature of the Jewish community at that time, I suggest you stress the evolution of Jewish communities, their changing relationships with the gentile world and with each other. A not very hidden agenda in this entire program is to sensitize participants to the wide diversity encompassed by Klal Yisroel and to foster a degree of understanding, if not agreement, that strengthens the whole. With your help, I know this can be done. Please allocate time, perhaps fifteen minutes, for questions and answers.

Rabbi Herbert Friedman
August 30, 1982
Page 2

The session will run from 7:30 p.m. to approximately 10:00 p.m. at the Allied Jewish Federation Building, 300 South Dahlia, Board Room. If at all possible, could you send me a bibliography to be distributed to participants? A reference packet will be given to each attendee for future use and such information would be valuable.

We all look forward to welcoming you back to Denver. Miriam Goldberg of the Intermountain Jewish News asked that I be sure to set up an interview with you and sends her regards. With your permission, I will do so. Please do not hesitate to contact me if there is any further information I can provide.

Sincerely,


Fay Strauss
Administrator

FS:lt

cc: Anita Wenner
Harold Cohen



UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... November 4, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Buffalo, New York
DATE..... November 18, 1982 TIME..... 6:00 p.m.
TYPE OF MEETING..... Fund Raising
ADDRESS OF MEETING..... Temple Shaarey Zedek - 621 Getzville Road - Buffalo, New York
PERSON IN CHARGE..... Mr. Harvey A. Freiman, Assoc Director
ADDRESS..... Jewish Federation - 787 Delaware Avenue - Buffalo, NY 14209
PHONE..... Off: (716) 886-7750 Res: (716) 634-6286
FIELD REPRESENTATIVE..... Leon Rossen Dan Asher

TRAVEL SCHEDULE

TO

FROM

Leave: NY/LaGuardia	2:40 p.m.	11/18	Leave: Buffalo	7:10 a.m.	11/19
Via: U.S. Air #39			Via: U.S. Air #138		
Arrive: Buffalo	3:48 p.m.	11/18	Arrive: NY/LaGuardia	8:06 a.m.	11/19

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you, by the community, at the Marriott Hotel - 1340 Millers Port Hwy - (716) 689-6900 - Buffalo, New York for your overnight stay.

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... November 10, 1982

Following are details regarding the function to be addressed by:

Herbert Friedman

SPEAKER.....
COMMUNITY..... **St. Louis, Missouri**
DATE..... **November 22, 1982** TIME..... **6:00 p.m.**
TYPE OF MEETING..... **\$10,000 & over**
ADDRESS OF MEETING..... **Top of the Seven's - 7777 Bonhomme - Clayton, Missouri**
PERSON IN CHARGE..... **Mr. Jordan Harburger, Campaign Director**
ADDRESS..... **Jewish Federation - 10957 Schuetz Road - St Louis, MO 63141**
PHONE..... **Off: (314) 432-0020 Res: (314) 993-3947**
FIELD REPRESENTATIVE..... **William Lipper Joel S. Friedman**

AMERICAN JEWISH
ARCHIVES

TRAVEL SCHEDULE

TO

FROM

Leave: NY/LaGuardia 12:30 p.m. 11/22
Via: Ozark Airlines #533

Leave: St. Louis 8:50 a.m. 11/23
Via: Ozark Airlines #534

Arrive: St. Louis 2:13 p.m. 11/22

Arrive: NY/LaGuardia 11:50 a.m. 11/23

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you, by the community, at the Clayton Inn -
7750 Carondelet Avenue - (314) 726-5400 - Clayton, Missouri for your overnight stay.

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
 1290 Avenue of the Americas
 New York, New York 10019
 Plaza 7-1500

Date..... November 10, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
 COMMUNITY..... Louisville, Kentucky
 DATE..... November 30, 1982 TIME..... 6:00 p.m.
 TYPE OF MEETING..... Young Men's Business & Professional Division
 ADDRESS OF MEETING..... Masterson's Restaurant - 3rd Street - Louisville, Kentucky
 PERSON IN CHARGE..... Mr. Norbert Fruehauf, Executive Director
 ADDRESS..... Jewish Federation - 3630 Dutchmans Lane - Louisville, KY 40205
 PHONE..... Off: (502) 451-8840 Res: (502) 897-7748
 FIELD REPRESENTATIVE..... Harold Post Joel S. Friedman

TRAVEL SCHEDULE

TO			FROM		
Leave:	NY/LaGuardia	9:30 a.m. 11/30	Leave:	Louisville	8:30 a.m. 12/1
Via:	U.S. Air #467		Via:	Delta Airlines #678	
Arrive:	Louisville	12:22 p.m. 11/30	Arrive:	Chicago/O'Hare	8:31 a.m. 12/1

Returning NY - AA 574 - 6 p.m. 12/1

Upon your arrival, you will be met!

REMARKS: Reservations have been secured for you at the Breckinridge Inn - 2800 Breckinridge Lane - (502) 456-5050 - Louisville, Kentucky for your overnight stay.

Appt. - 10 a.m. Pritzker

SEYMOUR LESSER
 Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
PLaza 7-1500

Date..... November 10, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Flint, Michigan
DATE..... December 4, 1982 TIME..... 6:00 p.m.
TYPE OF MEETING..... Major Gifts
ADDRESS OF MEETING.....
PERSON IN CHARGE..... Mr. Alan J. Hersh, Executive Director
ADDRESS..... Jewish Federation - 120 W. Kearsley - Flint, MI 48502
PHONE..... Off: (313) 767-5922 Res: (313) 733-8333
FIELD REPRESENTATIVE..... Harold Post Rina Failer

TRAVEL SCHEDULE

TO		FROM
Leave: NY/LaGuardia	12:30 p.m. 12/4	Leave: Detroit 10:00 a.m. 12/5
Via: American Airlines #573		Via: American Airlines #88
Arrive: Detroit	2:09 p.m. 12/4	Arrive: NY/LaGuardia 11:24 a.m. 12/5

Rina Failer will meet you upon your arrival.

REMARKS: Reservations have been secured for you, by the community, at the Hyatt Regency - One Riverfront Center, W - (313) 239-1234 - Flint, Michigan for your overnight stay.

SEYMOUR LESSER
Director, Speakers Bureau

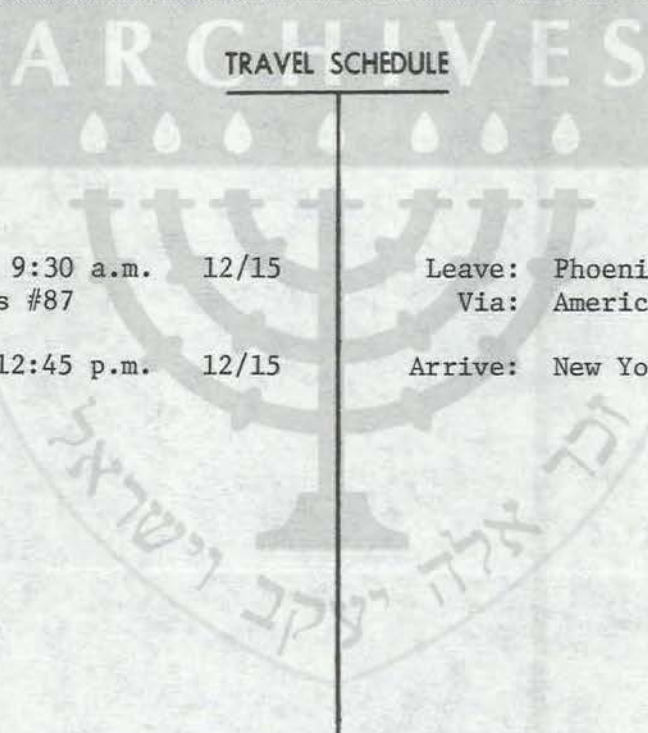
UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
PLaza 7-1500

November 26, 1982

Date.....

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman
COMMUNITY..... Phoenix, Arizona
DATE..... December 15, 1982 TIME..... 6:00 p.m.
TYPE OF MEETING..... \$10,000 & over
ADDRESS OF MEETING..... Mansion Club
PERSON IN CHARGE..... Mr. Gary Grove, Asst Executive Director
ADDRESS..... Jewish Federation - 1718 W. Maryland Avenue - Phoenix, AZ 85015
PHONE..... Off: (602) 249-1845 Res: (602) 867-3654
FIELD REPRESENTATIVE..... David S. Sacks Joel S. Friedman



TRAVEL SCHEDULE

TO

FROM

Leave: New York/JFK 9:30 a.m. 12/15
Via: American Airlines #87

Leave: Phoenix 9:35 a.m. 12/16
Via: American Airlines #186

Arrive: Phoenix 12:45 p.m. 12/15

Arrive: New York/JFK 3:57 p.m. 12/16

REMARKS: Reservations have been secured for you, by the community, at the Arizona Biltmore - 24th & Missouri Streets - (602) 955-6600 - Phoenix, Arizona for your overnight stay.

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 Avenue of the Americas
New York, New York 10019
Plaza 7-1500

Date..... October 26, 1982

Following are details regarding the function to be addressed by:

SPEAKER..... Herbert Friedman

COMMUNITY..... Miami, Florida

DATE..... TIME.....

TYPE OF MEETING.....

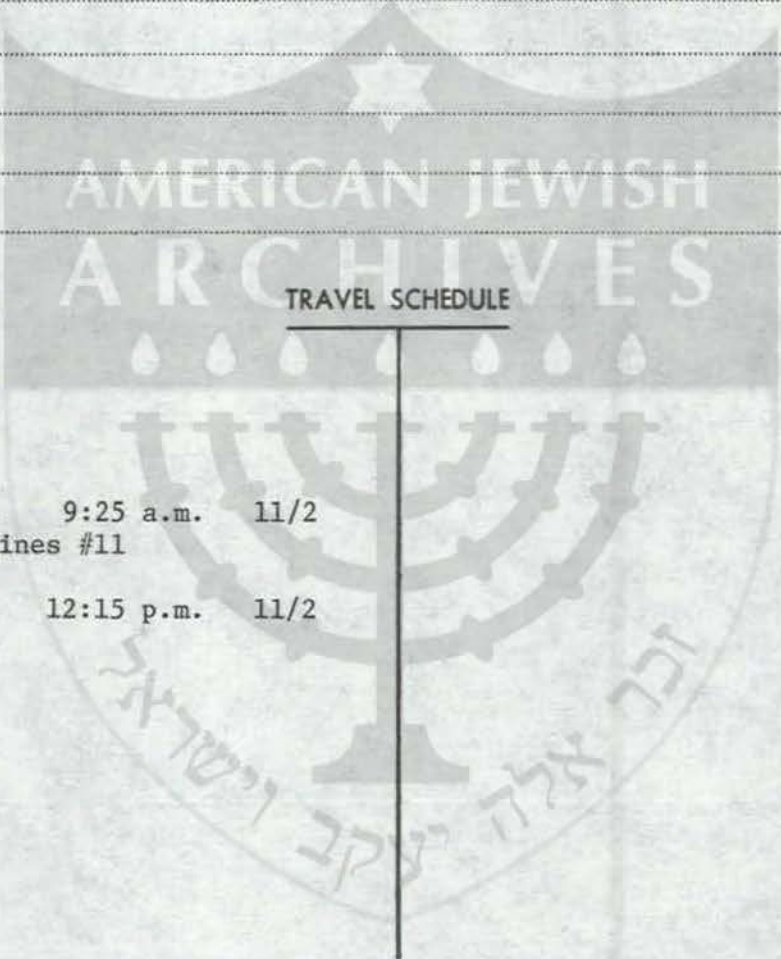
ADDRESS OF MEETING.....

PERSON IN CHARGE.....

ADDRESS.....

PHONE.....

FIELD REPRESENTATIVE.....



TRAVEL SCHEDULE

	TO		FROM
Leave:	NY/LaGuardia	9:25 a.m.	11/2
Via:	Eastern Airlines #11		
Arrive:	Miami	12:15 p.m.	11/2

REMARKS: Round trip ticket NY/Denver/NY would be ~~\$298.00~~. Total for your ticket is \$651.00. You will be billed for the difference of \$353.00 which consists of the two legs of travel: NY/Miami and Miami/Denver

check sent Nov. 11, 19

SEYMOUR LESSER
Director, Speakers Bureau

UNITED JEWISH APPEAL
1290 AVENUE OF THE AMERICAS
NEW YORK, N. Y. 10019

No 3473

NOVember 11, 82

Date.....19.....

In account with:

Nabbi Herbert A. Friedman
500 East 77 Street #2519
New York, NY 10021

AMERICAN JEWISH
ARCHIVES

Transportation to: NY/Miami/Denver/NY

For the lecture engagement of.....

\$353. 00

.....
(Date of Meeting)

.....
(Community)

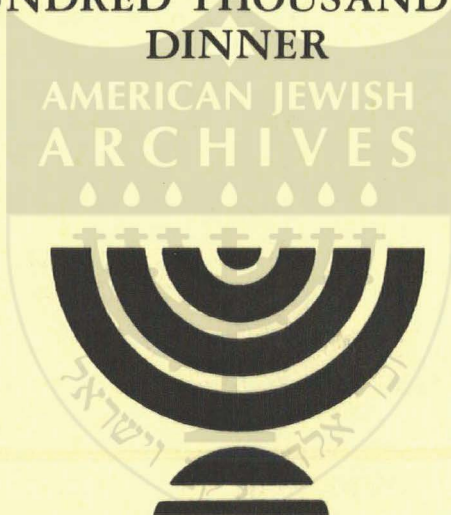
MAKE CHECKS PAYABLE TO THE UNITED JEWISH APPEAL

PLEASE RETURN PINK COPY WITH REMITTANCE

1983 UNITED JEWISH CAMPAIGN

THE YOUNG MEN'S BUSINESS &
PROFESSIONAL DIVISION

ONE HUNDRED THOUSAND DOLLAR
DINNER



KENESETH ISRAEL SYNAGOGUE

NOVEMBER 30, 1982

RECEPTION

WELCOME

Mitchell Charney, *Chairman*
Young Men's Business and Professional Division

MOTZI

David Roth, *Campaign Cabinet Co-Chairman*

DINNER

BIRKAT HAMAZON

Alan Feldbaum, *Captain 21-28 Division*

RECOGNITION OF SPECIAL GUESTS

OUR PARTNER IN PROJECT RENEWAL —
NETANYA SELA

Dr. Jeffery Wiess

Louisville

THE 1983 U.J.C. AND THE SPECIAL FUND FOR ISRAEL
Dr. Gerald Temes, *General Campaign Co-Chairman*

PERSONAL REFLECTIONS ON THE CONFLICT IN
LEBANON

Peter Karem, *Chairman*
Kentucky Commission on Human Rights

INTRODUCTION OF HONORED SPEAKER
Mitchell Charney

"THE FUTURE LEADERSHIP OF THE
JEWISH COMMUNITY"
Rabbi Herbert Friedman

MAKING OUR COMMITMENTS TO THE 1983 UJC

CLOSING BENEDICTION
Rabbi Irving Glickman
Keneseth Israel Congregation

+

Pittsburgh - Jan. 12

$\frac{7.9}{9.0}$ 15%

1.30 Joe Katz 215 - 400
+ Son Marshall

3.00 Benie Halperin + brother ^{Jr} (12) 50 - 100
Specter award most prestigious award (7-100) 85 in 74

11.30 Alvin Royal 38 - 50 (75)

5.00 - Challenge 82

PITTSBURGH

CONFIDENTIAL

Oklahoma City,
Aug 24, 82

People you will meet -

⁶⁰
Dianne Schonwald - Federation President. Past Women's Division
Chairman, serves on Regional UJA Cabinet, member National UJA
Women's Division Board, and National CJF Board.

W.D. cruise

She is committed to the UJA-Israel, but is scared to make
a bold community commitment. Dianne does not hold as much
community power as she would like to believe. We need to have
her 100% on our side for a special campaign as she can still
hold back the community.

Gift: 1982 - \$2,500, Project Renewal - \$2,500

Husband 3000

³⁶
Jerry Bendorf - 1983 Campaign Chairman.

Jerry is a young upcoming leader. He visited Israel in
1981 and was turned on. Being new to our work and young, he is
not ready to make bold steps. If influenced correctly can become
a real force. His father died recently and he is running the
family pipe supply business.

Gift: 1982 - \$15,000, Project Renewal - \$1,500.

⁴⁸
Bob Heiman - Past Campaign Chairman, Project Renewal Chairman

Bob is one of the most influential and powerful figures in
the community. He has always been an advocate for Israel and is
a worker. Comes across with a tough hide, but a big heart. Was
on the President's Mission "Winter 1982" and came back even more
turned on than before. He is a real Renewal advocate. (Insurance
business).

Gift: 1982 - \$20,000, Project Renewal, \$20,000

Gutheim

Gutheim

AMERICAN JEWISH
ARCHIVES

Greenberg

48

Maynard Greenberg - Past Federation President, Past Campaign
Chairman.

Owens a chain of women's stores. He, too, is a strong
supporter of Israel. Hasn't been for a number of years, but
his wife, Miriam, will be on the Gathering and Women's Division
cruise. Maynard is very emotional and when turned on very
practical and a hard worker.

W.D. chairman

Gift: 1982 - \$14,500, Project Renewal \$8,000

Dr. Joel Corn - Past Federation Vice President

Just returned from Israel. Is a strong advocate.

Gift: 1982 - \$4,000

Dr. Carl Rubenstein - Doctor's Division Chairman, 1st Vice President
Federation.

Gift: 1982 - \$500

Dr. Allan Metz - Young Leadership Chairman

Gift: 1982 - \$2,500, Project Renewal \$500

Jane Milsten - Women's Division Co-chairman

Gift: 1982 - \$600, Project Renewal \$150

David Schneider - Vice chairman

Charles Singer⁵³ - 30,000 - Jan. 82 mission

TO: HERBERT FRIEDMAN
FROM: RUSSELL ROBINSON
SUBJECT: OKLAHOMA CITY

BACKGROUND

EARNEST SIEGEL IS THE EXECUTIVE DIRECTOR AND IS IN HIS THIRD YEAR. OKLAHOMA CITY IS FELT TO HOLD ONE OF THE LARGEST POTENTIALS FOR GROWTH AND BOTTOM LINE DOLLARS. THREE YEARS AGO THE COMMUNITY WAS IN A SADDENED STATE OF AFFAIRS. TODAY THEIR 1982 CAMPAIGN SHOULD FINISH AT OVER \$900,000. THIS WAS ON TOP OF A 1981 CAMPAIGN THAT RAISED \$819,000 VS. \$530,000 IN 1980. PROJECT RENEWAL - \$150,000 TOWARDS \$800,000 GOAL (1ST YEAR) - AKK with 6 other communities San Antonio +

THE COMMUNITY UTILIZES THE REGIONAL AND NATIONAL OFFICE FOR SPEAKERS, (LAY AND PRO) MISSIONS, CONFERENCES, TRAINING, ETC. WE HAVE AN EXCELLENT WORKING RELATIONSHIP.

THERE ARE 18 GIFTS IN THE \$10,000 AND OVER RANGE AND MORE WHO HAVE THE CAPACITY - 9 OVER \$25,000.

5-10 = 40
10-25 = 9
25+ = 9

IN 1973-74 THE COMMUNITY RAISED approx \$425,000

ACTION

- COMMUNITY HAS NOT ACCEPTED THE SPECIAL FUND CAMPAIGN. NEEDS TO BE ACCEPTED BY THOSE WE MEET.
- SPECIAL EFFORT FOR RECRUITMENT OF \$5,000 CONTRIBUTORS TO PARTICIPATE IN ONE OF THE WEEKLY MISSIONS.
- LIFTOFF '83 BRIEFING TO BE PRESENTED TO GROUP FOR CAMPAIGN PLANNING AND APPROVAL.
- PASS OUT LEADERSHIP GATHERING APPLICATIONS AT MEETING AND RECRUIT.

ACTIVITY

PEOPLE IN-CHARGE

DATE/PLACE/SPEAKER

ACTIVITY	PEOPLE IN-CHARGE	DATE/PLACE/SPEAKER
Pledge Card Preparation	Lee Trachtenberg Miriam Greenberg Janice Singer	Jane Milsten Dianne Schonwald October
Project Renewal	Adeline Fleischaker Shirley Shanker Janice Singer	Co-Chairman Co-Chairman Committee Member November ? Place ?
Worker's Training	Miriam Greenberg Jane Milsten Dianne Schonwald	Co-Chairman Co-Chairman Committee Member January 17th Place ? Speaker-Ruth Singer
U.J.A. Sabbath		January 21 Temple
Super Sunday	Judy Fineberg Ronnie Schneider	Co-Chairman Co-Chairman January 23, 1983 Street's Service Center
\$1000. Cocktail Party (Min.)	Adrienne Greenberg Jackie Bendorf	Co-Chairman Co-Chairman February 20th <i>Oct</i> at a home
\$500. Dinner Party (Min.)	Shirley Shanker Ellen Metz Lee Trachtenberg	Co-Chairman Co-Chairman Committee Member February 20th <i>Nov</i> Oklahoma Museum of Art ?
Women's Div. Brunch \$150. (Min.)	Miriam Greenberg Jane Milsten Dee Cohen	Co-Chairman Co-Chairman Committee Member March 9, 1983 <i>Dec</i> Quail Creek Country Club Speaker-Lynn Cutler
Youth Meeting	Nina Packman	Chairman March 8th or 9th, 1983 at a home Speaker-Lynn Cutler

- COMMUNITY SHOULD PRODUCE 10 APPOINTMENTS FOR FLY IN MONDAY
SEPTEMBER 20TH - TEAM - TOVA FELDSHUH, ABBI BEN ARI

- LEAVE MEETING WITH \$1,300,000 TOTAL GOAL
\$1 MILLION REGULAR
\$300,000 SPECIAL & PROJECT RENEWAL.

Est. 1982 $825,000 * [780 \text{ in} + (90 \text{ o.v.} = 45) = 825]$

1983 ^{10% inflation}

85
910

Special Fund
1/3 of 825

290
1,200,000



GIVING IS NOT COMPARATIVE
DON'T RELATE TO ANYONE OTHER
THAN YOURSELF

.0001

3,000,000.000

I. EXPLANATION OF WAR: CAUSES, CONSEQUENCES, COSTS + FUTURE

II. Q + A

III. O.K. 1983 CAMPAIGN - HOW MUCH

IV. O.K. 1983

"

How

Pledge Card
2 lines

RATING

FLY-IN - Sep 20 - ✓
first 10 gifts

Parlor Meeting of 10 + over -

Gathering. Oct 10-15 - ✓
2 now

10 needed
Parla meetg of 5 + over

Washing for Mission - Nov. 17

Campaign opening Dinner - 1 + over
Nov 25

closing Dinner March 17

AMERICAN JEWISH
ARCHIVES

V. Continuation of Project Renewal

March 6-16
Cluster mission
to AKKO

April - May

Resach - Shavut

Pledge
Card

Louisville - Sept 20
Fly-In

7:30 A.M. BRIEFING AT HYATT REGENCY ON THE 18TH FLOOR

8:40 A.M. MEETING WITH JOHN GREENEBAUM IN HIS OFFICE (MALCOLM FRIEDMAN WILL MEET US AT 8:30 A.M.) 10

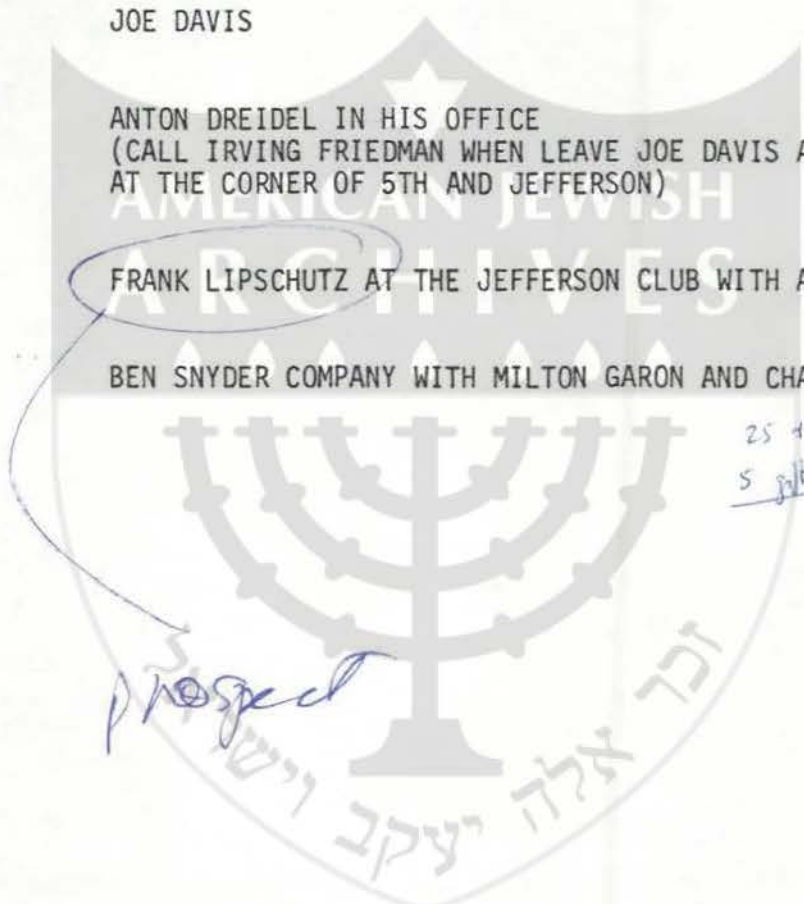
9:30 A.M. WILLIAM COHEN (JOE DAVIS WILL MEET) 10

10:30 A.M. JOE DAVIS

11:30 A.M. ANTON DREIDEL IN HIS OFFICE (CALL IRVING FRIEDMAN WHEN LEAVE JOE DAVIS AND HE'LL MEET US AT THE CORNER OF 5TH AND JEFFERSON)

12:30 P.M. FRANK LIPSCHUTZ AT THE JEFFERSON CLUB WITH ALLAN SOLOMON 12+3

2:15 P.M. BEN SNYDER COMPANY WITH MILTON GARON AND CHARLES WEISBERG



25 + 25
5 8/15

personal + company
27,500
0
20,000

proposed

8:30 am

FLY-IN PROSPECT - MONDAY, SEPTEMBER 20, 1982

NAME: JOHN S. GREENEBAUM

Address: 3300 First National Tower
Phone: 589-4100

Time of appointment: 8:40 A.M.

Appointment made by: Malcolm Friedman Phone: 589-6300

(Appointment needs to be confirmed with his office and Malcolm Friedman - morning only.)

Background information: JOHN S. GREENEBAUM -

Native Louisvillian; has had several marriages (1st or second wife was not Jewish)

He said that Herbert Friedman married him

Early fifties - No Yiddishkite

Sister: Jane Eskin - lives in Nashville and is a Democrat- ran for Senate against Behr (44% of vote)

Father was founder of major law firm. Prominent Jewish family. Labor attorney, Republican - may be attracted to Haig Dinner. Was nominee for Mayor last election but backed out approximately at the time he pulled out of major Campaign giving. Not sure if there is a relationship between the two.

"Extremely intellectual and sharp - always ahead of you". Low key approach suggested. Resents "high pressure" campaign approach.

Ability: Inherited One to Three Million Dollars. \$10,000. target suggested as reasonable.

Background on Appointment Maker - MALCOLM FRIEDMAN :

Attorney, CRC Subcommittee Chairman; involved in Synagogue and Jewish Communal Affairs. 1982 pledge - \$600.

GIVING HISTORY:

1982 ----- \$1000.
1981----- 0.
1980----- 5000.

9:30 am

FLY-IN PROSPECT - MONDAY, SEPTEMBER 20, 1982

NAME: WILLIAM B. COHEN

Address: 1426 Kentucky Home Life B1. Phone:
Appointment: 9:30 A.M. at his office 587-0015
Appointment made by : Joseph Davis (will accompany)

Background information:

Very little information known. Very few friends locally. "Very quiet, nice man". Originally from Virginia; got a J.D. from University of Virginia and some kind of Advance degree from Harvard. Davis was not sure about his feelings toward Israel, and suggested that the solicitors impress the impact of Israel and local agencies on him.

NOTE: WILLIAM B. COHEN has said on various occasions that the local Jewish community has not been particularly warm to him or stretched out a hand except for money. Apparently, he has never felt a part of the community.

NOTE: Joseph Davis, who made the appointment, is also an attorney. His son, Mark Davis, was recently past International President of USY.

Joseph Davis also expressed interest in hearing what the outside solicitors have to say. He is also known to be quite wealthy and has a great deal of real estate. He has shown interest in the Campaign and a willingness to take part this year, but has not been very active in the past.

GIVING HISTORY:

1982----- \$200.
1981----- 200.
1980----- 150.

11:30 am

FLY-IN PROSPECT - MONDAY, SEPTEMBER 20, 1982

NAME: ANTON DREIDEL:

Address: 310 West Liberty Phone: 587-6598

Appointment: 11:30 A.M. at his office

Appointment made by: Irving Friedman
Phone: (585-2311)

Call Mr. Friedman as you leave Cohen's Office and he will meet you at the corner of Fifth and Jefferson Streets.

Background information: Early 70's- native Louisvillian
Married to Sarah Jane Kuhn Dreidel
Estimated by Friedman at \$5 Million -
both he and wife were only heirs
and inherited wealth from families.

"He inherited \$1 Million 30 years ago; invested it, and has never spent a penny" - invested an estimated \$100,000 in a Louisville baseball franchise a few years ago that fell through.
Conservative, Democrat- Brith Shalom member - not sure he has ever visited Israel -very involved presently in Certoma, a charity for the blind.

NOTE: Irv Friedman, also an attorney, made the appointment with Dreidel. He is a Vice Chairman in the Attorneys' Division and is talking about reducing his own pledge (currently \$3,300.) He is retiring on January 2nd and is heavily involved and contributes to B'nai Brith. He was formerly the immediate past president of District #2 of B'nai Brith.

GIVING HISTORY:

1982 ----- \$1500.

1981----- 1500.

1980----- 1400.

BEN SNYDER COMPANY

PRINCIPALS: Malcolm Herman, Julian Shapero, Monty Snyder, and Marvin Willage

GIVING HISTORY: (Company)	(Julian Shapero - personal)
1982 - \$20,000	1982 - \$1,500
1981 - \$ -0-	1981 - \$1,200
1980 - \$17,500	1980 - \$1,000
1979 - \$27,500	1979 - \$ 900

Company has been undergiving, no strong commitment. Julian Shapero at one time was the President of the Jewish Family Agency and Malcolm Herman was a member of the Board of the Jewish Community Center. Marvin Willage and Malcolm Herman have been to Israel, the others have not. Company is expanding into new areas: (confidential information for you only; sales are down though the losses are slightly less than anticipated; hope to make profit the last quarter).

Estimates of personal income from the company range from \$75,000 - \$175,000.

Suggested gift: \$50,000 (\$25,000 - Regular \$25,000 - Emergency)

Emphasis should be placed on individuals making gift in addition to company.

LOUISVILLE MANUFACTURING COMPANY

PRINCIPALS: Frank Lipschutz, Ted Heideman, Michael Heideman

GIVING HISTORY:	1982	-	\$110,000	<u>Company Share</u>	
	1981	-	\$220,000	Frank Lipschutz	51%
	1980	-	\$200,000	Ted Heideman	34%
	1979	-	\$175,000	Michael Heideman	12%

Frank Lipschutz is a strongly committed leader in the Jewish Federation, has been to Israel many times, closely identified with Israel, past Campaign Chairman, past President of the Federation, currently Chairman of the Board of Jewish Hospital.

Business has financial problems with decline in automobile industry, produces caps and jackets with emblems (e.g. - for International Harvester, Allis Chalmer).

Expect this year for the principals to make separate gifts.



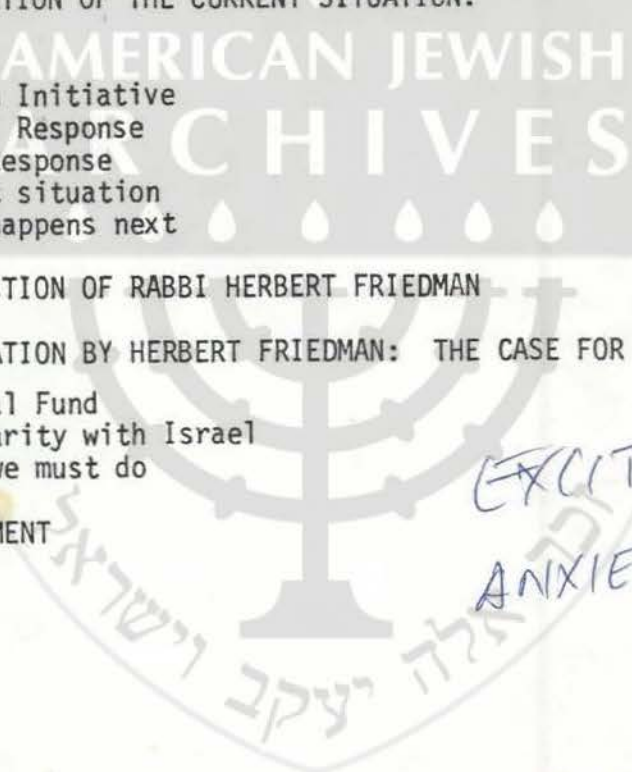
SPECIAL BRIEFING

MEETING WITH ASHER NAIM and RABBI HERBERT FRIEDMAN
Monday, September 20, 1982
6:00 P.M.
Federation Board Room

Presiding: Jerry Abramson
Dr. Gerald Temes

A G E N D A

- I. THANKS AND APPRECIATION FOR COMING TO THIS MEETING ON SUCH SHORT NOTICE Dr. Gerald Temes
- II. INTRODUCTION OF ASHER NAIM, DIRECTOR OF INFORMATION DEPARTMENT OF ISRAEL'S MINISTRY FOR FOREIGN AFFAIRS Jerry Abramson
- III. PRESENTATION OF THE CURRENT SITUATION: Asher Naim
 - Israel
 - Reagan Initiative
 - Israel Response
 - Arab Response
 - Beirut situation
 - What happens next
- IV. INTRODUCTION OF RABBI HERBERT FRIEDMAN Dr. Gerald Temes
- V. PRESENTATION BY HERBERT FRIEDMAN: THE CASE FOR THE 1983 CAMPAIGN
 - Special Fund
 - Solidarity with Israel
 - What we must do
- VI. ADJOURNMENT



EXCITING
ANXIETY-PRODUCING