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2

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Her flair caps a look of success

By Michele Ingrassia

Lois Getto had never given much thought to hats. That is, until 10 years ago, when she was persuaded to chop off her shoulder-length hair. Miserable, she shrouded the results beneath a hat—and found that it revolutionized her image.

"When I first wore a hat, I realized it was causing an excitement, an acknowledgement," said Getto, who is in her mid-40s. "I said, 'This is working to my benefit.'"

She now owns 29 hats—from classic fedoras to a purple straw "Minnie Pearl" hat, and she wears one constantly on her job as an account executive for Domino Promotions Ltd., a Huntington firm that handles specialty advertising promotions for many of Long Island's largest corporate and financial institutions, including Grumman, Citibank and the New York Telephone Co. "People notice the hats," she added. "If I walk in someplace today in an outfit and no hat, no one knows me."

Hats have become so much a part of Getto's image that she no longer uses a traditional business card. Instead, she leaves behind a hat—a miniature sailor's cap that sits on the head of a fuzzy little creature and trails a ribbon bearing her name and business phone number. "Hats are my logo, my trademark," she said.

Although the calling card is clearly a gimmick, there is nothing gimmicky about the way Getto dresses. A tireless woman—aside from her job, she is involved in a litany of business and charitable groups—her clothes are designed to keep pace with her schedule, which can range from a breakfast meeting with clients anywhere on Long Island or in Manhattan or Westchester, to a fund-raising dinner.

Paying close attention to color—"It creates excitement"—and to detail—39 pairs of shoes and many one-of-a-kind items, besides the hats—Getto aims to appear polished, creative, sophisticated and professional. It is the same image she wants her work to evoke.

"I have to look as successful as I am because people trust success," said Getto, who is as unabashed as she is energetic. "If I dress like a *schlepper*, I won't get the attention I deserve . . . If I don't have flair, my clients' programs won't have flair."

Getto, who has been with Domino Promotions for three years, has tried a variety of occupations in the past 13 years, when, as she put it, she decided that if she didn't go back to work, her brain would atrophy. Her first foray out of the role of housewife was selling World Book Encyclopedias door-to-door, a job that she thought was beneath her until she earned \$1,300 in one week. She also has worked for the Long Island Business Review and the Long Island Association, whose awards committee she now heads. And she is a director of the 110 Center for Business and Professional Women and is chairwoman of the March of Dimes drive on the corporate level. But her activities, she said, have forced her to forgo other things, like painting (her works line the walls of her elegant Floral Park home) and serving as a foster parent (she had three foster children in addition to her own son and daughter.)

In the years since she returned to work, Getto has amassed what she describes as a "humongous" wardrobe, which overflows a walk-in closet. But her cardinal rule has been to avoid trendy items in favor of total looks. "I always buy things like a suit, a dress with a jacket, a skirt with a cape—clothes that don't give a date, so I always look up-to-date," she said. "I also don't raise and lower hems; they're traditionally 1½ to 2 inches below my knee."

Yet, despite the size of her wardrobe—she estimates that she owns at least 30 outfits for each season—she says she hates to shop and buys only a few things each spring and fall. "I think I spend less



Newsday Photos / Walter del Toro

than the average woman on clothes," she said. "I buy only three or four outfits a season, at Syms or Loehmann's. And on occasion, I pick up something in a boutique . . . where I get one-of-a-kind things. It's the one-of-a-kind things that make people think everything else I have is so expensive."

Underscoring her devotion to discount stores, Getto pulls out her fall purchases from Syms—a red plaid cape-and-skirt ensemble that cost \$80; a Cacharel dress that she got for \$40 and a pale purple sweater-and-skirt set that cost \$50.

The one thing she will not skimp on, however, is hats: Whenever and wherever the right one appears, she buys it. Although she does not buy only designer hats, Getto has several by Adolfo and Frank Olive; but she is as enthusiastic about her unlabeled red straw cowboy hat as she is about her Adolfo fedora. "I don't care what they cost," she said. "Anyway, how much can a hat cost? At most, \$50 or \$60. But it completes an outfit for me the way I want it to look." /■

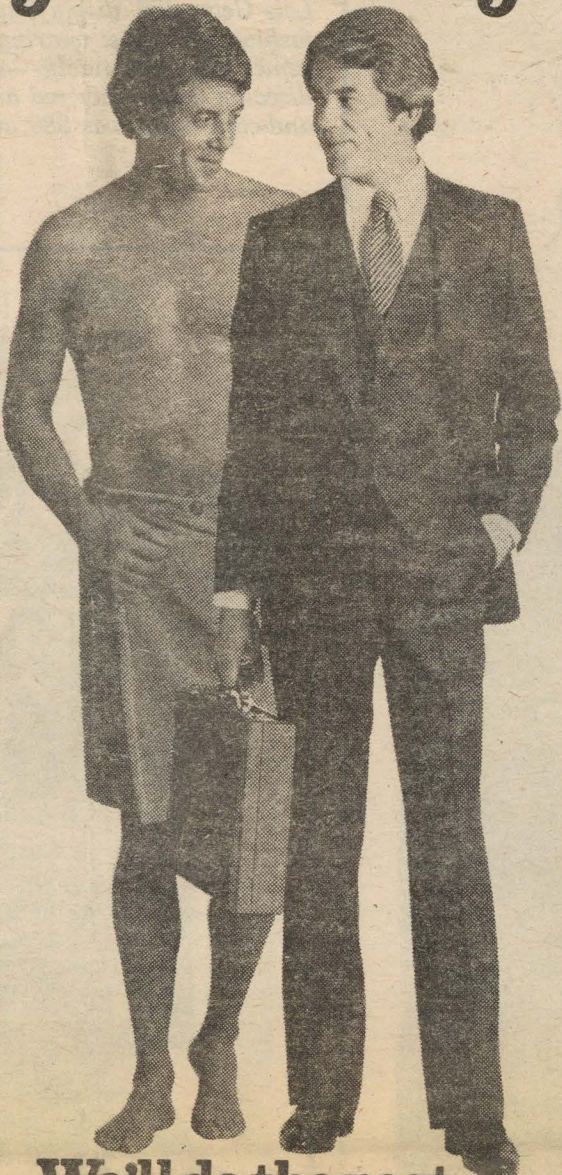
Lois Getto, left, displays two of her fashion strategies: wearing hats—here, a camel fedora by Adolfo—and buying at discount stores—her red and black skirt-and-cape outfit was \$80 at Syms.



Getto, above, in a black satin evening dress with magenta, purple and teal ribbons and, below, in a metallic bronze and black lounging outfit.



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Photo by Charles Gerli

Oscar de la Renta's bride, above, is dressed in a white organza gown with lavish gold embroidery on the bodice. Below, Kenzo Takada's bride and groom; right, Jean-Claude de Luca's bubble dress.

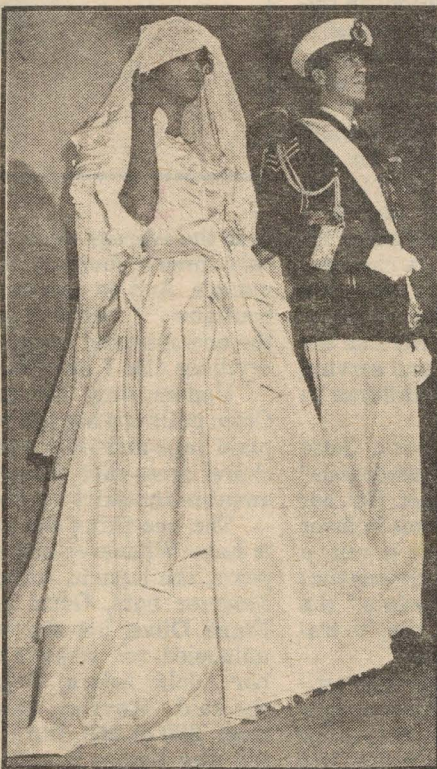


Photo by Charles Gerli



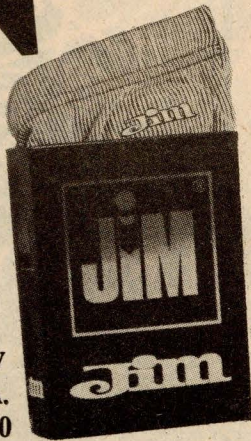
FURNISHINGS	SPORTSWEAR	CLOTHING	ACTIVE SPORTSWEAR
• Dress shirts: button-downs, oxford cloths, tone-on-tones, white collars, fancies, polyester/cotton, all-cotton; Arrow, John Henry, Hathaway, Calvin Klein, Countess Mara, \$18-\$32.50. • Ties: silk and silk twills, classic and traditional, neat prints; Rooster, Christian Dior, Pierre Cardin, Valentino, Sulka, \$12.50-\$35. • Hat and scarf set: all-wool, Dior for Cisco, \$8-\$16.	• Sport shirts: cut-and-sewn, button-downs, plaids, solids, fancies, polyester/cotton, cotton chamois, all-cotton, long sleeves; Chaps, Pulitzer, Calvin Klein, \$22.50-\$36. • Slacks: polyester/cotton and cotton corduroy; Haggar, Levi, Tropical, \$22-\$32. • Sweaters: fancies, wool-acrylic, all-wool Shetlands; Jantzen, Robert Bruce, \$23-\$37.50.	• Sport coats: all-wool, all-wool flannel, wool twill; John Weitz, Cricketeer, Stanley Blacker, Izod, \$135-\$145. • Double breasted blazers and sport coats; all-wool, wool hopsack; Izod, Stanley Blacker, \$145. • Sport coats: Harris tweed, camel hair; PBM, \$175-\$225. • Sport coats, patterned wool: Chaps, Aquascutum, \$245-\$345.	
• Dress shirts, all cotton spread collar: John Henry, Calvin Klein, Dior, \$25-\$32.50. • Neckwear: woven wool, solids and plaids; private label, YSL, \$8-\$12.50. • Sweaters: v-neck pullovers, 100 per cent Orlon acrylic; Robert Bruce, Christian Dior, Izod, \$22-\$35 • Button-down shirts; cotton/polyester; Chaps, \$22.	• Sportshirts: cotton flannel, plaids; private label, Arrow, \$16.	• Sportcoats: 100 per cent camel hair, traditional styling; private label, \$225. • Dress slacks: wool flannel, gray, medium brown; Arthur Winer, \$57.50.	• Warmups: basic tops and bottoms, polyester knit, bright colors, \$42.
• Shirts: Dacron polyester/cotton, wash & wear; Manhattan, \$12-\$14. • Ties: silk, silk blend, polyester, wool, neats, stripes, solid knits; Dior, Hathaway, Pierre Cardin, Rooster, \$11-\$30.	• Sport shirts: blends, Dacron polyester/cotton, wool; Gant, Hathaway, Pendleton, Bill Blass, \$20-\$35. • Shirts: Western style, plaid, polyester/cotton, flannel; Levi's, \$17.50-\$23. • Sweaters: Shetland crew necks, lamb-swool v-necks with cable knit front, cashmere, Orlon acrylic; Polo, Alan Paine, McGeorge, Izod, Dior, Lord Jeff, private label, \$20-\$75.	• Sport coats: camel hair, suede-like, cashmere, blends; Bill Blass, Donald Brooks, Palm Beach, Curlee, Higgins, Polo, Oritsky, Norman Hilton, \$125-\$415. • Suits: all-wool, polyester/wool, stripes and herringbone; Griffon, Curlee, Higgins, \$100-\$250. • Suits: three-piece, pin stripe, Dacron polyester; Michael Gray, \$65-\$75. • Dress pants: wool blend, Dacron polyester; Higgins, Curlee, \$25-\$45.	• Pants and Tops: heavy cotton knit; Sweats, \$18-\$30.
• Long-sleeve oxford dress shirt, fashion colors; Arrow Dover, \$19. • Oxford cloth button down shirt, all-cotton and polyester/cotton; Sero, \$24. • Knit or wool-blend ties, Rooster, \$8.50-\$9. • Striped ties, Robert Talbott, \$20. • Socks, Gold Toe, \$2.75-\$4.50.	• V-neck soft Orlon acrylic pullover sweater, Christian Dior, \$35. • Long-sleeve crew-neck sweaters, Polo, \$65. • Cotton flannel long-sleeve plaid shirts: Sero, Polo, \$38.50-\$42.50. • Plaid button-down sport shirts, polyester/cotton: Gant, Sero, Norman, Yorke, \$25-\$32.50. • Short-sleeve all-cotton knit shirt, Polo, \$31.	• Sports coat, suede-like material; J. Schoeneman, \$285. • All-wool tweed sports coat, Bowdon, \$95-\$115. • All-wool blazers, navy or camel hair; Southwick, \$200-\$300. • Corduroy sports coat, Polo University, \$150. • Two-piece, three-button suits: all wool, stripes and solids; Southwick, \$325.	• Jogging suit, polyester/cotton; Izod, \$46. • Tennis coordinates, shorts or tops; Courtside, \$16. • Cardigan velour shirt, Bronzini, \$35.
• Robes: terry/velour, with piping; Dior, Van Heusen, \$37-\$70. • Dress shirts: oxford cloth, solids, engineer stripes; Arrow, Van Heusen, \$19-\$22. • Neckwear: polyester and polyester/silk blends, solids and fancies; Wembly Resilio, Pierre Cardin, \$12.50-\$18.50.	• Slacks: polyester, polyester/wool; Haggar, Levi Action, \$24-\$30. • Shetland sweaters: crew neck, solids, horizontal stripes; private label, Puritan, \$22-\$27. • Gentlemen's jeans: stretch denim, five-pocket, dark denim; Levi's, \$30. • Sport shirts: cut-and-sewn, solids, plaids, cotton flannel, polyester/cotton; Arrow, Chaps, private label (promotional), \$18.50-\$30.	• Haggar washable suits: all-polyester, three piece: coat, \$48.75, slacks, \$17.75, vest, \$17.25 (promotional). • Sport coats: Harris tweeds, all wool, navy, gray, tan; John Weitz, Botany 500, private label, \$119-\$125. • Topcoats: poplin with check wool lining; Christian Dior Monsieur, \$165-\$275.	• Sweatsuits: cotton/polyester, fleece lining, gray, red, green; Adidas, private label, \$42-\$48.50. • Basic cut corduroy jeans: Levi's, Wrangler, \$25.
• Underwear: all-cotton, 3-pack; BVD, Jockey, \$3-\$6. • Hosiery: acrylic, silk, argyle; Keepers, Pierre Cardin, \$1.50-\$5. • Neckwear: wool knits, silks, neats, stripes; Private Label, Calvin Klein, YSL, \$10-\$25. • Belts: leather, western, cloth base, multi-colored; Leegin, Izod, \$13.50-\$25.	• Sweaters: Shetlands, Orlon acrylics, all-cottons, v- and crew-necks, basic styling; Pierre Cardin, Christian Dior, Robert Bruce, Catalina, Ron Chereskin, \$22-\$50. • Pants: wool gabardine, wool flannel, cotton corduroy, cotton/polyesters, double and single-pleated, belted, slightly flared leg; Ritchie's, Calvin Klein, Jaguar 4/40, Neon, Polo, \$28-\$75.	• Suits: worsted, polyester/wool blends, three-piece, stripes, solids; private label, Hart Schaffner & Marx, \$199-\$250. • Sport coats: Shetland, Harris tweed, camel hair, flannel blazers, two-button, center vent or non-vented; Pierre Cardin, Calvin Klein, PBM, private label, \$85-\$250.	• Warmups: velour, cotton/polyester, fleece, triacetate, stripe detail, knit collar, cuffs, waist, fashion colors; Todd I, Pierre Cardin, private label, \$45-\$75. • Racquetball shorts: striped, solids, no lining, cotton fleece; Catalina, Apriori, \$18.50-\$24.

Items have been placed in categories according to the way they were merchandised by retailers responding to this survey.

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Robots Can Save the Day, Says Textile Man of Year

Continued from Page 2

About 5,000 robot machines are currently being used in American industry, mainly automotive, Eisen said, but he estimated there will be 120,000 re-programmable multi-function machines in American plants by 1990.

These machines, some of which have up to seven axial movements, currently can replace personnel in a ratio of one machine to 10 persons. Engineering studies indicate, he said, that with improved technology, maintenance costs could be lowered to an estimated 13 cents per hour. Most machines now in use are immobile, he said, but he feels that for the spinning and weaving areas of the textile mill, a mobile machine must be developed.

Eisen urged apparel and textile mill executives to contact, on a company-to-company basis, manufacturers of re-programmable multi-function machinery, and "try to convince them to allocate part of their limited research staffs to develop suitable machines for our industries."

Companies in this business include Cincinnati Milacron,

Unimation, Prab, General Electric, Bendix, Westinghouse, GCA and Automatix. IBM is also rumored to be readying a product line for external sale, he said.

Eisen recommended joint industry action soon, because, "the Japanese government, realizing the stakes involved, is pressing hard to increase the use of these machines in Japan so as to build the capacity and technology to permit Japan to dominate worldwide this important new industry."

He also noted that the Japanese government is granting low interest loans to small and medium-size Japanese companies that buy the sophisticated equipment. For the larger companies, a more liberal depreciation is being allowed on tax returns of 53 per cent for the first year. "If we had 53 per cent we could put a lot of equipment in our plants," Eisen said.

He suggested that the textile industry look into recommending that the U.S. Government consider similar programs to those now available in Japan.

"As we reach the desired efficiency levels in our plants, it will be American technology against the rice bowl of the Orient," he said.

IN BRIEF

Genesco Merges Haywood, Male Divs.

NASHVILLE — The combined operations of Genesco's Haywood and Male divisions have formally changed their name to the Haywood/Male division of Genesco.

The marketing of the Male and Cinema branded jeans is headed by Richard Yearly, executive vice-president of Haywood/Male. Yearly reports to Charles E. Patterson, president of the division.

During the past year the Male and Cinema lines have been repositioned to service better department stores and specialty chains. Haywood produces private label jeans and slacks, primarily serving national chains.

Haywood/male continues to have its headquarters in Nashville.

Isotalo Exec V-P Of Levi's Int'l Unit

SAN FRANCISCO — Leo Isotalo has been named executive vice-president of Levi Strauss & Co.'s new International Group II. He will report to Tom Tusher, president of Levi Strauss International. The position is effective Jan.

Isotalo was formerly president of Levi's Continental Europe divi-

sion. The position has been filled by Rudolf Deutekom, who most recently was vice-president of marketing for the Continental Europe Division. A successor for his post hasn't yet been named.

Isotalo left Jantzen, Inc., in 1965 to join Levi's as a market research analyst. He became a product manager in the jeans department before leaving the company in 1968 to work with Imperial Reading Co. Isotalo rejoined Levi's in 1975 as marketing director for Continental Europe. He became president of that division in 1980 and has served in that post until his most recent appointment.

Isotalo will be relocating to San Francisco in January.

The new operating group consists of Canada, Asia/Pacific and Latin America divisions.

Macioce to Get UCP Award

NEW YORK — Thomas Macioce, president of Allied Stores, will receive a Humanitarian Award from United Cerebral Palsy at the organization's annual dinner Dec. 14 at the Waldorf Astoria Hotel here.

John Kluge, chairman and president of Metromedia, Inc., will also receive an award.

Macioce has served as co-chairman of the UCP's local campaign since 1974 and has been a leader in the group's fund-raising activities.

D. H. Holmes

NEW ORLEANS (FNS) — D. H. Holmes Co. reported a third quarter loss of \$97,000, compared with a profit of \$370,000, or 38 cents a share, in the year-ago period.

Sales for the period were up 6.7 per cent to \$50,809,000 from \$47,631,000. In the nine months to Oct. 31, profits dropped 30.9 per cent to \$693,000, or 67 cents a share, from \$1,292,000, or 99 cents. Sales increased 14.7 per cent to \$151,640,000 from \$132,145,000.

Index Off — A Dismal Forecast

BY CYNTHIA PIECHOWIAK

WASHINGTON (FNS) — The Government's index of leading indicators fell again in October, suggesting that economic conditions won't improve in the foreseeable future.

According to the Commerce Department, the index — which is designed to predict the course of the economy — dropped 1.8 per cent, following declines of 2.2 per cent in September and 0.6 per cent in August.

The index has declined or stood still for eight of the past 10 months, Commerce Department records show.

"What you're seeing is consistent with a recession continuing in the fourth quarter and probably into the first quarter" of 1982, said Charles Waite, chief economist at the Bureau of Economic Analysis. "The numbers don't indicate an upturn yet."

But Waite agreed with the opinion of many economists that the outlook may brighten sometime next spring.

In the meantime, the index indicates that the economy won't sink as low as it did during the 1974-75 recession, he went on. The indicators stood at 128.1 in October, compared with a low of 106.4 in February 1975 and 100 in the base year of 1967, Government records show.

Six of the 10 leading indicators that make up the index contributed to its decline in October. They were the layoff rate (the biggest factor in the drop); new orders; vendor performance (the rate at which companies receive deliveries from vendors); contracts and orders for plant and equipment; building permits and change in total liquid assets.

The other four indicators rose: average workweek, change in sensitive materials prices, stock prices and money supply, which contributed the greatest increase.

Stores Promoting More As Rx for Yule Jitters

Continued from Page 1

a total of 900,000 consumers. The insert, modeled after "W," featured a color reprint of an Andy Warhol painting of Santa Claus.

"Traditionally, we send Christmas catalogs to our charge customers," said Lisa Stanley, vice-president and sales promotion director of the store. "We had several objectives when we did this insert."

"We knew the customer would be inundated with mail probably starting the beginning of August. Also, we just wanted to do something different and we wanted to reach a greater number of people," she added.

Gimbels New York's 132-page four-color slick catalog, inserted in Sunday's edition of the New York Times, featured 34 pages of men's and boys' wear merchandise and two pages of sporting goods.

In Chicago, Davis for Men, the three-unit men's specialty store, did some name-dropping for its 40th anniversary celebration.

"Helping us celebrate are Giorgio Armani and Calvin Klein

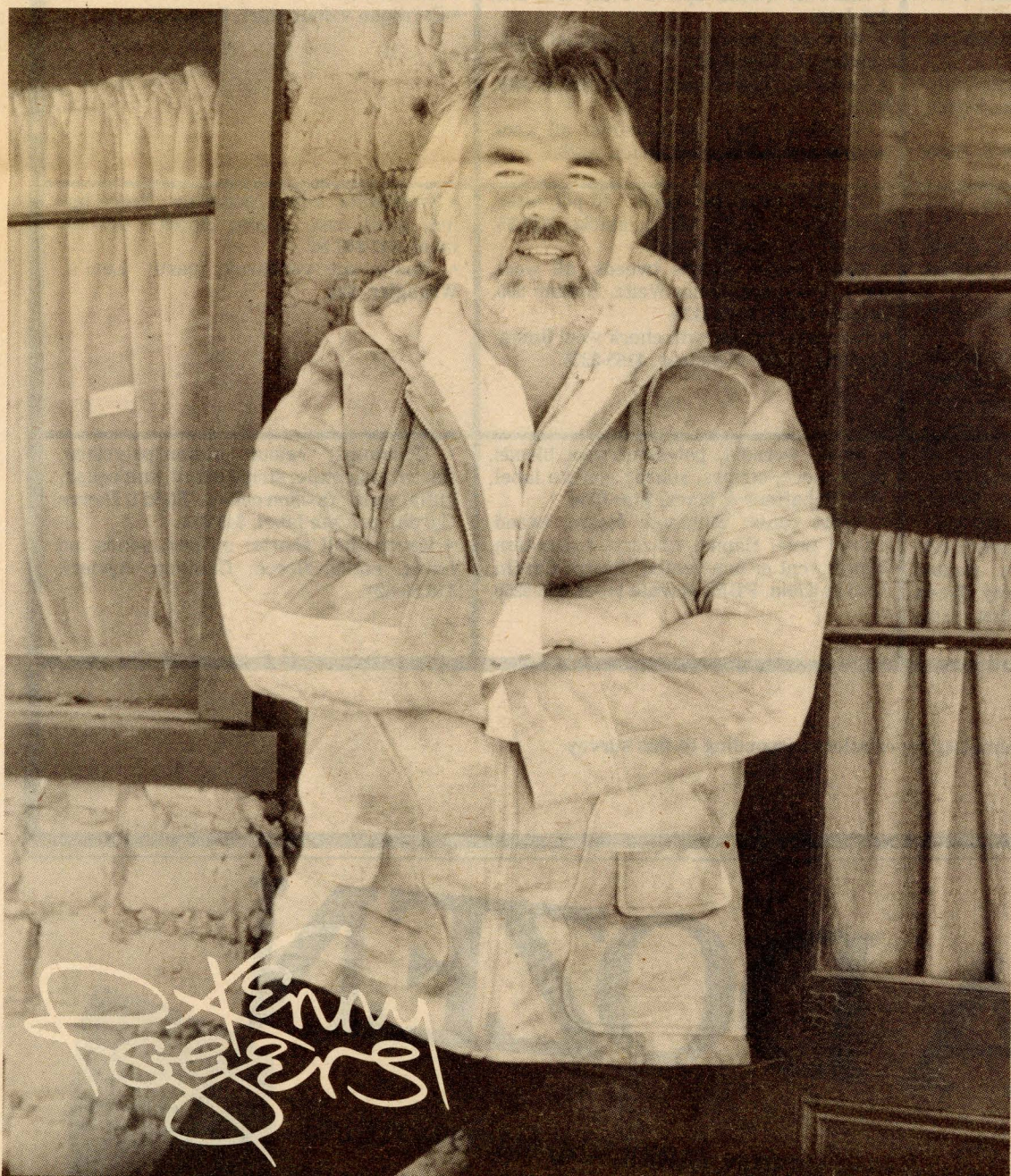
at 40 per cent savings" stated an ad in the Chicago Tribune.

Macy's New York reduced its silk tie prices 20 per cent, to \$10.80-\$40, and its chenille pullover prices 40 per cent, to \$12 from \$20. Branded outerwear was reduced to \$30-\$96 from \$50-\$120, and the store offered two dress shirts, usually costing \$16-\$17 each, at \$26.

Abraham & Straus, Brooklyn, reduced its stock of men's and women's gloves and mufflers 20 per cent for one day only, while Bloomingdale's used Bill Blass designer chocolates to bring the customers inside, offering a free nine-piece sampler with every \$10 purchase.

Rounding out the holiday promotion picture were the usual monogram programs, including a Robert Bruce sweater promotion at A&S, and coupon discounts, such as those offered at the Ledfords and Biltmore stores in Charlotte.

Also in Charlotte, Milton's specialty store held an 11 p.m. "madness hour" sale, discounting much of its suit and sport coat inventory.



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FOR 3D QUARTER

Boys Wear Leader In Retail Apparel Sales

STAMFORD, Conn. — Boys' wear was the leading classification and discount stores the pacesetter retailer in apparel sales increases during the third quarter of 1981, according to a study by the Market Research Corp. of America.

Boys' wear sales rose 11.7 per cent in dollars and 2 per cent in units in the quarter, followed by girls' wear, with respective increases of 10.6 and 3.4 per cent.

Women's wear dollars were up 6.6 per cent over the 1980 quarter, with unit sales growing at a 2.8 per cent rate. Men's wear sales were up 5.5 per cent on a 2.7 per cent unit increase.

For the first time this year, discount stores led all other types of outlets, with a 19.2 per cent dollar increase in apparel sales, corresponding to a 9.9 per cent unit

growth. Chain stores, the leading retail category during the first two quarters of the year, had dollar and unit increases, but specialty stores experienced declines in dollars and units of 2.5 and 6.8 per cent, respectively.

Home furnishings dollars were up 19.4 per cent in the quarter. Most of this boost was attributable to price increases, however, as units rose only 1.9 per cent.

Over-all, apparel dollars were up 7.4 per cent during the quarter while unit sales increased just 1.8 per cent. The MRCA noted that these third quarter increases were smaller than those from the year's two previous quarters.

IN BRIEF

Proies Adds Duties At Kayser-Roth

NEW YORK — Michael Proies, vice-president and controller for Kayser-Roth Corp., has been named to the additional post of chief financial officer.

In his added duties, Proies succeeds John Bulzacchelli, who earlier this week was named senior vice-president and controller of the Apparel and Home Furnishings group of Gulf & Western, K-R's parent firm.

Proies, who reports to James I. Spiegel, president of the G&W group and of K-R, has been with K-R since January and G&W since 1972.

Bratteli, Collman Buy Kent Shop

DALLAS — Jack Wiens, owner of Kent Shop, a men's better

specialty store in Dallas, has announced the sale of the store to Hal Bratteli and Jim Collman, owners of Hurwitz, men's store in Longview, and two Texas units of L.O. Hammons men's specialty.

A store spokesman said the new owners don't have plans to expand the 14,000-square-foot store but intend to place the store's focus on high fashion.

2 Named to Staff Of Albany Int'l

DEDHAM, Mass. — Donald D. Bretches and Glenn R. Howland have been appointed to the staff of Albany International Research Co. here.

Bretches was named an assistant director. He has 12 years of experience with the Textile Fibers Department of the Du Pont Co. in the Nomex and Lycra divisions. Bretches will have re-

sponsibility for several development programs and for work under Government contract.

Howland was named a senior research associate. Formerly a research engineer with Fiber Industries, Inc., a subsidiary of Celanese Corp., Charlotte, N.C., he will be responsible for new developments under industrial and Government research programs.

New Isaco Post To Schiffman

NEW YORK — Shelly Schiffman has been named to the new position of national sales manager for the neckwear division of Miami-based Isaco International Corp.

Schiffman had been regional sales manager since the inception of the Neckwear and Neckwear by Charles Jourdan.

Schiffman's successor has not been named yet.

Bill Refunds Tax Case Winners' Fees

WASHINGTON (FSN) — Businessmen and other taxpayers who go to court and successfully challenge Internal Revenue Service rulings and assessments would be reimbursed for their legal expenses under legislation approved by the House Ways and Means Committee.

Those who lost their litigation, however, would have to shoulder legal costs themselves.

The bill (HR 4961) as sent to the House floor for further action authorizes the courts to award "reasonable" attorneys' fees to taxpayers who prevail against IRS in tax cases where the Government's position is found by the courts to be wrong or unreasonable.

The latest Ways and Means Committee action is considered a followup to action last year in which Congress voted, in the Equal Access to Justice Act, to reimburse individuals for legal expenses incurred in successful suits against the Federal government. However, that measure specifically excluded cases brought before U.S. Tax Court, which provides the forum for challenges to IRS delinquency and other tax rulings.

Rep. Guy Vander Jagt (R., Mich.), a principal supporter of the latest measure approved by the Ways and Means Committee, predicted the legislation would encourage businesses and individuals to "stand up for their rights" and contest the IRS when they feel they are in the right, rather than knuckling under to avoid incurring the heavy legal costs entailed in pursuing litigation to reverse the Government's rulings.

Grand Central

SALT LAKE CITY, Utah (FNS) — Grand Central, Inc., realized net loss in the first quarter ended Nov. 1, while sales gained 5 per cent.

The company, which operates self-service department stores in six Western states, showed a loss of \$690,254 in the quarter compared with a profit of \$117,764 or 5 cents per share in the year ago period. Sales grew to \$55,986,342 from \$53,321,956.

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HOT ITEMS HOT ITEMS HOT ITEMS HOT ITEMS

	BOYS'	YOUNG MEN'S	OUTERWEAR
NORTHEAST	• Blazers: navy, all-wool; Polo, \$77; junior, prep size, \$97 • Slacks: all-wool, gray flannel; Polo, \$42; junior prep size, \$52. • Knit shirts: long sleeve, polyester/cotton; Izod, \$17.50. • Sweaters: fancies, wool-acrylic blends, all-wool Shetlands; Izod, Robert Bruce, \$24-\$27.50.	• Sweat tops and pants (some tops fleece-lined): all-cotton; Steinwurtzel, \$10-\$11. • Shirts: Swiss army style, all-cotton, long sleeve; Pier Connection, \$15. • Slacks: regular, belted and ribless corduroy, polyester/cotton and all-cotton; Rigoletto, Bugle Boy, RPM, Sasson, \$22-\$35. • Flannel shirts: all-cotton, private label imports, \$12.	• Jackets: nylon and quilted nylon chintz; Members Only, Izod, \$40-\$60. • Jackets: reversibles (different colors), nylon; Izod, \$40-\$60. • Jackets: pile-lined wool, Startojac Suburban, \$160. • Coats: suede-like Stratojac Suburban, \$125. • Parkas: poplin shell, Thinsulate lining; Woolrich Mountain, \$100.
MIDWEST	• Sweaters: Shetland round neck and v-neck, 70/30 wool blend and 100% Orlon acrylic; Robert Bruce, \$20-\$21. • Outerwear: winter coats, poplin and wool, some with zip-out sleeves; London Fog, \$54. • Chicago Bears cotton T-shirts, T-shirt by Allison, \$7.	• Corduroy jeans: straight leg, cotton blend; Levi's, \$16.	• Lined wool jackets, Members only, \$85.
SOUTH	• Jackets: nylon, polyester-filled, zip-off sleeve; Import, \$27-\$35. • Basic Jeans: denim and corduroy; Levi's, Wrangler, \$16.99-\$32. • Dress shirts: button-down, oxford cloth; Sutton's, private label, \$10-\$22.50.	• Corduroy pants: Ocean Pacific, Halrin, Corbin, Polo University, \$20-\$50. • Sweaters: acrylic, wool, v-neck and crew neck; Izod, private label, \$19.50-\$25. • Cotton plaid shirts: Holbrook, Polo, \$15-\$30.	• Jackets: quilted, Dacron-polyester/cotton, chintz, nylon; Pacific Trail, Izod, Bill Blass, \$50-\$200. • Coats: survival style with hood, poplin, cotton plaid-lined; Gant, \$75.
SOUTHEAST	• Short-sleeve knit shirts, all-cotton; Polo, \$21. • Long-sleeve Orlon acrylic sweaters; Izod, \$19. • Long-sleeve button-down oxford all-cotton shirts, solids and pin stripes; Polo, \$21-\$22.50. • Boot-cut corduroy jeans, Levi's, \$14.99-\$15.99.	• Long-sleeve button-down oxford all-cotton shirts, solids and pin stripes; Polo, \$21-\$52.50. • Casual slacks, polyester/rayon, polyester/cotton or tri-blend; RPM, Body Works, Levi's, \$20-\$29. • Cut-and-sewn plaid sport shirts: John Henry, Loren Scott, \$22-\$24. • Long sleeve sweaters, Izod, \$27 • Pull-on tie-front pants: Hang Ten, Levi's, Ocean Pacific, \$18-\$25.	• Windbreaker jacket, oyster, tan or navy; Van Heusen Baracuta, \$55. • Zip-up jackets, lined or unlined; London Fog, \$39-\$75. • Down jacket, Woolrich, \$100. • Leather coat, Fantastic International, \$180. • Machine-washable deer-suede jacket, English Squire Runabout, \$35.
SOUTHWEST	• Winter-weight shirts: woven acrylic & nylon, heavy flannel, plaid, with chest pockets; McGregor, \$11-\$14. • Velour pullovers: solid, v-neck, bright red, kelly green, royal blue; Argo, \$14. • Fashion jeans, Britannia: size 4-7, \$17; size 8-14, \$20. • Zip-off sleeve ski jackets: nylon, polyester-filled; Pacific Trail, \$55; Mother Karen, \$42.	• Designer jeans: dark denim, pocket treatments; Britannia, Calvin Klein, \$28-\$34. • Sweaters: crew neck, v-neck, all-wool and wool/acrylic blends, solids; Kenn-ington, Izod, Polo, \$25-\$50.	• Jackets: nylon, cotton and trynile shell with nylon lining, down-filled, long and short lengths; Bill Blass Sports Outerwear, \$90-\$200. • Bomber style jackets: poplin, chintz; Van Heusen, Members Only, \$50-\$80.
WEST	• Pants: corduroy, cotton twill; Donmoor, Gant, Rifle, Levi's, \$16-\$25. • Sweaters: V- and crew neck, acrylic, cotton, soft Orlon acrylic, Pierre Cardin, Izod, Polo, \$24-\$35. • Shirts: cotton oxford, long-sleeve, plaids, western; Levi's, Left Bank, \$18.50-\$27.	• Sweaters: acrylic, Shetland, all-cotton, v-neck, geometric patterns, engineered stripes; Jean Paul Germain, Calvin Klein, Generra, Laguna, \$23-\$75. • Pants: all-cotton corduroy, cotton/polyester blends, wool, belted; B.P. Britches, Jordache, Levi's, Calvin Klein, YSL, Salvation, \$18-\$34.50.	• Leather Jackets: snap pocket treatments, bombers with fur trims; M. Julian, Comstock, Mirage, \$125-\$165. • Jackets: nylon, cotton poplins, bombers, knit collar and cuffs, zipper treatments, hoods; Calvin Klein, Members Only, \$50-\$75.
Contributions from: Mary Palmer, New York and Philadelphia; Ann Keeton, Chicago and Kansas City; Ray Clune, Chester, S.C., Greenville, S.C., Charlotte, Asheboro, N.C., Richmond; Brenda Lloyd, Chattanooga, Jackson, Dublin, Ga., Marietta, Ga., Savannah, Bradenton, Fla.; Nina Flournoy, Dallas, Houston, San Antonio, Denver; William Kissel, Los Angeles, Seattle, Scottsdale, Ariz.			

UNDERWEAR LABELS ARE...

967-PS32

When executives put on the greasepaint

Pitching the product directly to the public

By Ron Stepneski
Business Writer

Leon Atkind of Clifton wiggles his red-socked toes on television to make the point that his NBO discount menswear chain sells "everything except shoes."

Rocky Aoki of Englewood appears in a chef's hat to introduce his new Benihana Frozen Foods.

And Oakland resident Robert Marcalus shows up in a supermarket peddling his family's Marcal paper products.

They and other northeastern New Jersey business executives are making their own television commercials these days and reaping the rewards of personalizing their products.

"It's become an in thing," said Atkind, who heads the \$50-million Secaucus clothing chain. "I'm a natural ham and I get a tingle of pleasure from it."

Takes courage

The personalized TV campaigns can cost from \$1 million to \$10 million a year in order to be effective, but generally pay off with sales increases, company officials say.

Advertising executives who work with this type of advertising say the public identifies with executives as average Americans attempting to succeed in the free-enterprise system. Viewers may feel it takes courage for appearing on television and tend to believe

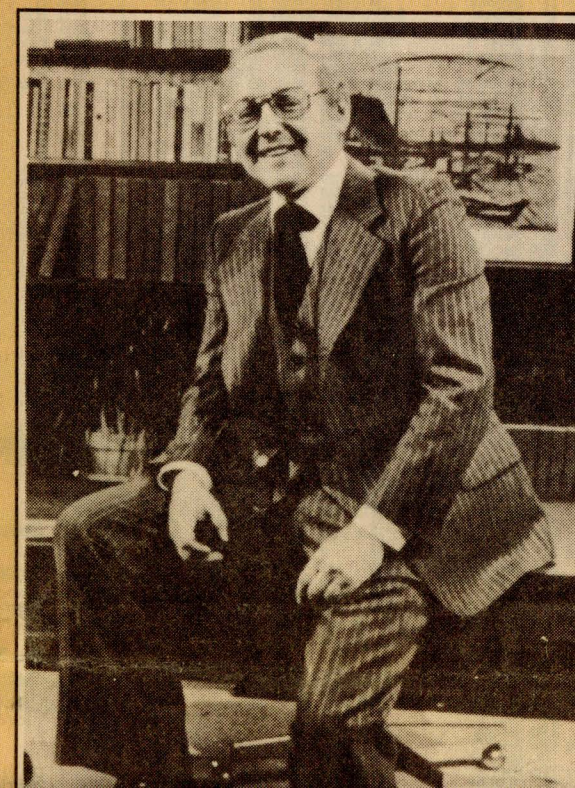
Putting executives on the air dates back to the early days of broadcast, but caught fire in 1971 when Frank Perdue began to do his own commercials.

what executives say about their product or service, they add. As a result, the spokesman breeds trust that can often translate into a purchase, they contend.

"I think the basic reason they work is they're honest, and that gives the product credibility," said Val Venet, president of Venet Advertising, which produces commercials for Marcal Paper Mills of Englewood Park. "An amateur is always



Tom Marcalus promotes his Marcal paper products in an ad set in a supermarket.



Furrier hopes fame sells stock

Fred the Furrier hopes to turn his television fame into even greater fortune by selling stock in his fur company.

Fred Schwartz, who promotes his own salons at Alexanders department stores on TV, plans to offer 1.2 million shares in The Fur Vault Inc. and open a chain of retail stores, company official say.

Schwartz, who uses the slogan "Come in from the cold, Gloria," will use the money to abandon Alexanders next year and supply Bloomingdales, according to the prospectus. He will also open free-standing Fred the Furrier outlets in Paramus, on Long Island, and in other locations.

what executives say about their product or service, they add. As a result, the spokesman breeds trust that can often translate into a purchase, they contend.

"I think the basic reason they work is they're honest, and that gives the product credibility," said Val Venet, president of Venet Advertising, which produces commercials for Marcal Paper Mills of Elmwood Park. "An amateur is always a little stiff, but some of that is good, because it shows the honesty."

The idea of putting executive spokesmen on the air dates back to the early days of radio and television, but caught fire around 1971 when Frank Perdue began to do his own commercials, advertising executives say.

His first — "My chickens eat better than you do. If you want to eat as well as my chickens, you'll eat my chickens" — won wide acclaim and started the Maryland company's 20 percent annual rise from \$80 million in sales to about \$600 million in sales this year. Agency officials say the firm spends about \$10 million a year on advertising.

"It was one of the most successful advertising campaigns of all time," said Ed McCabe of Scalli, McCabe & Sloves, the New York advertising agency that conceived the idea. "It had a combination of outrageous elements going on that made it very inventive. No chicken had ever been advertised before when we broke the campaign. Frank had a funny voice, humor, and wit. Today, Perdue has phenomenal awareness and market share."

Although it took considerable effort to persuade the introverted chicken magnate to perform, Perdue said he has been pleased by the results of his 13 years on TV, if occasionally ruffled by the public familiarity from his celebrity.

"One thing I've become convinced of is that advertising pays," he said in a telephone interview from his Salisbury, Md., office. "The biggest feedback I get is that I'm credible. If I'm credible, that's good selling."

Other longtime practitioners include craggy-

See EXECUTIVES, Page B-11



Staff photo by Joe Giardelli
NBO Chairman Leon Atkind models his red socks, as he does in the discount clothing store's TV ads.



Sy Syms stars in TV ads that have helped his stores grow to a \$150-million company.



Frank Perdue, with young look-alike Eric Lamendola, led the revival of TV ads that featured executives.



Rocky Aoki donned a chef hat to introduce Benihana frozen foods.

own sales at a chain of department stores on TV, plans to offer 1.2 million shares in The Fur Vault Inc. and open a chain of retail stores, company official say.

Schwartz, who uses the slogan "Come in from the cold, Gloria," will use the money to abandon Alexanders next year and supply Bloomingdales, according to the prospectus. He will also open free-standing Fred the Furrier outlets in Paramus, on Long Island, and in other locations.

His recognition from five years of commercials should help him sell the American Stock Exchange issue just as TV exposure seemed to help other TV spokesmen who turned to the stock markets.

"An investor feels a lot more comfortable having heard of a company beforehand," said one broker, who asked that his name be withheld. "If a broker calls up and a customer has heard of a company before, it certainly helps sell it."

Sy Syms, for example, raised \$52 million for his family trust on the New York Stock Exchange last year and retained majority ownership of the Lyndhurst-based clothing firm that bears his name.

Rocky Aoki of Englewood similarly raised \$5.5 million on the over-the-counter market last year to fuel the introduction of his new Benihana Frozen Foods and other projects.

Schwartz's company has tripled revenues and increased earnings tenfold since he went on television to hawk his wares five years ago, according to the prospectus. It earned \$5.2 million on \$34.9 million in sales in the year ended May 31, compared with \$1.9 million on \$24.1 million in sales the year before.

He and his brother Harold run one nondepartment store outlet in Seacaus called the Meadowlands Fur & Coat Company.

— RON STEPNESKI

Commodity price decline intrigues analysts

Washington Post News Service

WASHINGTON, D.C. — When the price of cattle drops, that's good news on the inflation front, promising lower meat prices in grocery stores.

But it also sends shudders through cattle ranchers from the Rio Grande to Argentina and other less-developed countries that depend on the prices of commodity exports to help them pay their mounting international debts.

The prices of those commodities — from beef to oil and iron ore to soybeans — have been plummeting in recent months for the first time since the 1981-82 recession ended. The decline is unusual at this stage of an

economic expansion, when demand for goods usually rises and prices of commodities would be expected to climb.

The price of oil on spot markets, for example, has dropped steadily since mid-June, and many oil-exporting countries have been selling their crude supplies at as much as \$4 a barrel below their official prices. Good news for motorists, but bad for oil-exporting nations.

Gold, copper, and grains also have been moving downward in price throughout world markets. An index of U.S. commodity-futures prices compiled by Commodity Research Bureau Inc. showed that the composite price has dropped 12 percent from its 1984 high in mid-May and is down 3.4 percent from the level of May 1983.

"The world recovery is not going very well," said David Wyss, senior vice-president at Data Resources Inc. "Commodity demand is still very low. The rest of the world is still in recession. Europe is not buying commodities."

Some economists, particularly supply-siders, say this unusual decline in prices is the precursor of a general downward spiraling of prices that will continue to sap economic strength, leading to a worldwide depression.

More moderate economists provide a less apocalyptic outlook, saying the erosion of prices is signaling a slowdown in demand and will lessen credit pressures and allow for lower interest rates. As economic growth

See DECLINE, Page B-12

Inside

● Signs of a slowdown in economic growth sent Wall Street spinning into its best week in history.

Page B-9.

● Despite stampeding bulls, two bearish analysts say now is precisely the time to sell.

Page B-14.

Fees deductible if bank cards are used for business

Q. When are service charges for bank cards tax-deductible?

A. In general, an annual service charge on a bank credit card is not a tax-deductible item.

However, if you use your bank card for business, you may multiply the percentage of business use times the annual service charge and take the resulting amount as a business deduction on your tax return.

Q. Corning Glass Works common stock has been hovering near its 52-week low. Would you recommend that I hold or sell this stock?

A. Hold on. Corning Glass is benefiting from recovery in the automobile, pollution-control, and television manufacturing industries.

Second-quarter net rose to \$1.74 a share versus 79 cents a share in the same period last year. For the full year, Corning is expected to earn \$6 per share versus 1983's figure of \$3.50. It is recommended by several brokerage firms for investors seeking a solid company with excellent growth potential.

Q. I have gotten a number of calls from brokers who got my name by obtaining employee lists from other workers at my company. Is this permissible behavior?

A. Brokers use lists of professional people, the telephone book, classified ads, and a variety of other means to find new clients. These days, it's more competitive than ever.

If you feel harassed, just tell them to leave you

alone. And if others in your firm feel the same way, complain to those who released your names to the broker.

Q. What is the outlook for my Quaker Oats stocks?

A. It looks like, after two years of restructuring, the company should begin to see its earnings accelerate.

While food stocks are generally considered "defen-

Successful Investing



Andrew
Leckey

sive" market choices, Quaker Oats (around \$60, NYSE) should outperform the market in price appreciation even as its dividends are strong.

Q. Will the fact that AT&T has frozen executive salaries have a positive result on my stock?

A. It won't hurt, but the move is more symbolic than anything else, the Smith Barney Harris Upham brokerage house said. It'll save about 10 cents a share, but not

until next year.

Cost-cutting, new product introductions, and an optimistic outlook for 1985 have helped, but there are problems in manufacturing and in systems that will hurt the company. Smith Barney says the stock should be considered a possible sell.

Q. I'm intrigued by the entertainment industry stocks. What are the best choices?

A. It looks like a runaway summer for Gulf & Western (around \$28, NYSE). Its Paramount Pictures division has produced such successes as "Indiana Jones and the Temple of Doom," "Star Trek III," and "Top Secret."

A surprise success this summer has been Coca-Cola's (around \$58, NYSE) Columbia Pictures Division, which has done amazingly well with "Ghostbusters" and "The Karate Kid."

Q. Can I invest my individual retirement money in any type of investment, or do some receive better treatment under IRS rules than others?

A. If you wish your IRA money to be around when you do retire, it's a good idea to build it through conservative investments. In addition, the tax shelter nature of an IRA means that you might decide to be a bit less aggressive than you might in a regular investment.

First of all, you cannot take losses from your IRA investment on your personal income tax return, so high-risk investments become even riskier in an IRA than they would normally.

Another factor is that you cannot take advantage of

the favorable capital-gains rates should you invest in growth stock, according to the Alexander Grant accounting firm. If you put your IRA in a high-growth fund, you will eventually be taxed at ordinary income tax rates on any appreciation in stock value when the stock is sold.

Q. All the problems of Continental Illinois Corporation have me worried about bank stocks, particularly my First Chicago Corporation stock. How does it look for the next year or so?

A. First Chicago stock, the Value Line Investment Survey said, should perform about average compared to the general market over the next 12 months.

It made gains in profit by purchasing American National Corporation this year, a Chicago bank that had few of the nonperforming loans that have plagued many banks. First Chicago's margins should improve later this year and into next year, so the long term prospects do look good.

Q. Should I hold or sell my 300 shares of Apple Computer?

A. Sales of Apple's Macintosh computer have been strong, but software hasn't been as available as needed. This has resulted in some price-cutting. The Paine Webber Mitchell Hutchins brokerage firm rates the stock a "hold".

Readers should send investment inquiries to Andrew Leckey, Successful Investing, c/o The Record, 150 River St., Hackensack, N.J. 07602.

Week's Trading on New York Stock Exchange

Yearly High Low	Divs. & P.E. Ratio	Sales (hds)	Week's Trading High Low Lst Chg	Yearly High Low	Divs. & P.E. Ratio	Sales (hds)	Week's Trading High Low Lst Chg	Yearly High Low	Divs. & P.E. Ratio	Sales (hds)	Week's Trading High Low Lst Chg	Yearly High Low	Divs. & P.E. Ratio	Sales (hds)	Week's Trading High Low Lst Chg	Yearly High Low	Divs. & P.E. Ratio	Sales (hds)	Week's Trading High Low Lst Chg
23 1/4 13 1/4 AAR	1.00	23 1/4	20 1/2 23 1/4 +2 1/2	7 1/2 1 1/2 vBaldU	1.384	1 1/4	1 1/2 1 1/2	33 13 CnP pfA	4.16	21710	20 1/2 15 1/2 20 1/2 +5	26 1/4 17 3/4 Dexter s	.7210	1137	20 1/2 18 1/2 19 3/4 +1 1/4				
22 1/4 13 1/4 AMCA n	1.00	23 1/4	20 1/2 23 1/4 +2 1/2	24 3/2 BldU pf	1.28	9 3/4	4 1/2 4 1/2	34 13 1/4 CnP pfB	4.50	26640	22 1/4 16 21 1/2 +5 1/2	13 1/2 9 3/4 DiGior	.6410	435	10 1/4 9 3/4 10 1/4 +3/8				
18 1/2 13 1/4 AMF	2.96	900	50 1/2 16 1/2 +1 1/2	36 1/2 28 1/2 BldU pf	2.015	23127	21 1/2 18 1/2	21 8 1/2 CnP pfC	4.52	2400	29 1/4 26 26 -1	2 1/2 2 1/4 Dlo pf	2.25	284	22 1/4 21 3/4 22 3/4 +7/8				
51 3/4 49 1/2 AMF pf	2.96	900	50 1/2 16 1/2 +1 1/2	24 1/4 14 1/2 BldU pf	1.84	5 1603	28 1/2 28 1/2	56 23 1/2 CnP pfD	7.45	27190	37 26 37 +8	26 1/2 16 3/4 Dams	1.7662	37535	18 1/4 16 3/4 17 1/2 +1				
41 1/4 24 1/4 AMR Cp	2.18	4 45437	30 3/4 26 1/2 +3 3/4	35 1/2 28 1/2 BldU pf	3.00	6 2609	35 1/2 33 3/4 +7/8	57 25 1/2 CnP pfE	7.72	21010	35 1/2 26 33 1/4 +7 1/4	41 1/2 35 Dsh pf	4.00	164	36 1/4 35 1/4 36 1/4 +1 1/2				
20 1/4 17 1/4 AMR pf	2.12	2574	33 1/4 29 3/4 +3 3/4	42 36 BldU pf	4.50	2280	39 38 -1	28 1/2 11 1/2 CnP pfV	4.40	2509	19 1/2 13 1/2 18 +4 3/8	109 3/4 64 Digital	20	41293	97 1/2 82 3/4 96 3/4 +12 3/4				
41 1/2 27 1/2 ANR pf	2.12	2574	33 1/4 29 3/4 +3 3/4	31 1/2 20 3/4 BldU pf	1.00	9 1096	24 21 1/2 +1 1/4	27 1/2 10 1/2 CnP pfU	3.60	710	16 1/2 10 1/2 15 1/4 +4 3/4	68 1/2 45 1/4 Disney	1.2020	11346	56 1/2 52 3/4 56 1/2 +2 3/4				
25 1/2 23 ANR pf	2.12	2574	33 1/4 29 3/4 +3 3/4	11 1/2 8 1/2 BldU pf	54e	37 10 1/2	10 10 1/2 +3/8	40 28 1/2 CnP pfT	7.48	22340	35 1/2 26 35 1/2 +9	40 28 1/2 DEI	2.60	6	35 1/2 34 1/2 34 1/2 +1/2				
23 19 1/2 ANR pf	2.12	2574	33 1/4 29 3/4 +3 3/4	7 1/2 3 BanTex	1.1012	2097	49 3/4 45 49 3/4 +4 1/4	57 1/2 25 CnP pfG	4.40	452	18 1/2 12 1/2 16 1/4 +4 3/8	67 3/4 37 1/2 DivrsIn	12	3502	10 3/4 8 3/4 10 3/4 +1 1/2				
16 1/4 8 1/2 APL	2.1010	18436	52 46 49 1/4 +3	59 3/4 38 Bandag	2.32	5 1156	33 1/2 29 33 1/2 +4	28 1/2 11 1/2 CnP pfR	3.98	304	17 1/2 16 16 +3 3/8	18 3/4 8 1/4 Dome g	2.56	8 8623	20 3/4 23 3/4 24 3/4 +7/8				
55 3/4 40 1/4 ARA	3.00a	396	47 1/2 54 1/4 +6 3/8	43 1/2 29 BkBoS	2.61e	10 46 1/2	46 1/2 46 1/2 +1/8	29 1/2 10 1/2 CnP pfS	3.81	346	17 1/2 16 16 +4 1/4	24 3/4 16 Dnald	6.615	275	16 1/2 16 1/2 16 1/2 +3/8				
71 1/2 44 1/4 ASA	3.00a	396	47 1/2 54 1/4 +6 3/8	53 1/2 43 BkBoS pf	1.84	5 1603	28 1/2 28 1/2	28 1/2 10 1/2 CnP pfR	2.23	447	11 1/2 7 1/2 10 1/2 +2 3/8	21 1/2 14 1/2 DonLJ	2.813	5241	21 1/2 17 1/2 21 1/2 +3 3/8				
30 1/4 16 1/2 AVX	1.2015	12250	46 1/2 43 46 1/2 +2 3/4	20 1/2 13 1/2 BkNY s	1.52	9 25466	16 1/4 14 1/4 16 1/4 +1 1/2	28 1/2 10 1/2 CnP pfR	4.02	385	18 1/2 12 1/2 16 1/2 +4 3/8	39 3/4 25 3/4 Dorsey	1.2012	375	28 1/2 27 1/4 28 +3/8				
53 3/4 38 1/4 BdlLab	6.017	1164	30 28 3/4 +3 3/4	23 1/2 14 1/2 BkNY s	4.81e	1227	46 1/4 45 1/4 46 1/4 +1 1/2	29 1/2 11 1/2 CnP pfR	2.43	430	12 1/2 11 11 +3	37 1/2 27 1/2 Dover	7.415	4180	37 1/2 35 1/4 37 1/2 +3/8				
30 1/4 23 1/4 AccoWd	40	x1013	14 1/2 12 1/2 +1 1/4	86 1/2 66 BkAm pf	7.61e	455	75 1/2 74 75 1/2 +1 1/2	34 3/4 23 1/2 CnP pfR	2.60	4 11632	29 24 1/4 28 1/2 +4 3/8	38 3/4 25 3/4 DoweCh	1.8013	28052	31 1/2 27 1/4 31 1/2 +3 3/8				
27 1/4 12 1/2 AcmeC	3.2625	104	9 1/2 8 1/4 +1/2	21 1/4 11 1/4 BkAm pf	2.88	1207	13 1/2 13 1/2 +1/8	65 59 CnC pfB	2.50	1	61 61 -1	56 1/4 35 1/4 DowIn s	7.2224	x3576	49 1/2 41 49 -8 1/4				
12 1/2 8 1/4 AcmeC	2.11e	565	16 15 15 1/2 +1/2	28 22 1/2 BkARy	2.04	8 249	25 1/2 24 25 1/2 +1/4	55 1/2 25 1/2 CnC pfB	2.00	104	27 1/2 27 1/2 +1/8	15 1/2 10 1/2 Dravo	.50	x299	11 1/2 11 1/2 +1/2				
24 1/2 11 AdmDg	2.11e	565	16 15 15 1/2 +1/2	50 1/2 37 3/4 BkTr pf	2.50	48	20 1/2 19 3/4 20 1/2 +3/8	27 1/2 19 1/4 CnC pfB	4.50	16	35 1/4 35 1/4 +1/8	25 1/2 15 1/2 Dresr	.8026	14354	18 1/2 15 1/4 17 1/2 +1/2				
19 13 1/2 AdmMl	8.1117	1825	17 15 16 +1 1/2	23 1/2 19 1/4 BkTr pf	4.22	36	35 1/2 35 1/2 +1/2	40 33 CnC pfB	1.00	2 54369	49 1/2 41 49 +1 1/4	18 1/4 14 1/4 DrexB	2.00	95	16 1/4 15 1/4 16 1/4 +1/2				
22 13 1/2 AdvSvs	1.12	974	11 1/4 8 1/4 +1 1/2	39 1/2 35 1/4 BkTr pf	3.0619	129	8 3/4 7 3/4 8 3/4 +1/2	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	33 3/4 20 3/4 Drexin s	50a10	3244	33 3/4 28 3/4 33 3/4 +1 1/2				
17 1/2 7 1/2 Advst	20	42080	36 1/2 28 1/2 +5 1/2	39 1/2 35 1/4 BkTr pf	4.22	36	35 1/2 35 1/2 +1/2	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	45 42 3/4 duPont	3.00	8 35453	49 1/2 44 48 1/2 +2 1/2				
23 27 1/2 AER	11	420	12 1/2 12 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	35 1/2 30 3/4 duPont	4.50	37	40 1/2 39 1/2 40 1/2 +1 1/2				
39 27 1/4 AetnLf	2.6431	15448	33 1/2 29 3/4 +3 3/4	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	26 1/2 21 1/2 DukeP	2.48	7 5502	26 1/2 25 1/2 26 1/2 +3/8				
58 54 1/2 AetnLf	5.48e	1438	56 1/2 55 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	87 1/2 21 1/2 DukeP	2.48	7 5502	26 1/2 25 1/2 26 1/2 +3/8				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +1 1/2				
34 1/2 13 1/2 AetnLf	1.20	5 679	21 1/2 21 1/2 +1 1/2	44 1/4 21 1/2 Bard	4.41	6601	22 1/2 22 1/2 +3/8	25 1/2 12 Cnll pf	4.72	2297	29 26 29 +1 1/4	67 57 Duke pf	8.20	2270	62 61 62 +				

24 1/2	AlcoSt	1.1610 2044	20%	28%	29 1/4 +1 3/8
24 1/2	AlcoSt	1.00313 13519	20%	18%	18 1/4 +
28 1/2	Alexdr	32 29 1/2	26 1/2	7 1/2	+ 1 1/4
83 1/2	AlloCo	1.080 14 980	75	7 1/2	+ 1 1/4
28 1/2	AlloCo	67 25	25	25	
24 1/2	AlloCo	1.022 883	21 1/2	20%	21 1/2 +
24 1/2	AlloCo	2.19	47	16 1/2	16 1/2 + 1/8
24 1/2	AlloCo	11 25	20%	8 1/2	8 1/2 + 1/8
29 1/2	AlloCo	2.60 7 1982	27 1/2	26 1/2	+ 1/8
26 1/2	AllenG	500 9 580	20	18 1/4	19 1/4 + 1/2
38 1/2	AlloCo	1.80 8 13655	33 1/2	28 1/4	32 1/4 + 3/8
43 1/2	AlloCo	6.74	463	54 1/2	57 1/2 + 3/8
114 1/2	AlloCo	12.00	101 1/2	101 1/2	101 1/2 +
107 1/2	AlloCo	12.30	217 105 1/4	105 1/4	105 1/4 +
17 1/2	AlloCo	2.07	16 1/4	15 1/4	15 1/4 + 3/4
55 1/2	AlloCo	2.00 7 6005	46 1/4	42 1/4	+ 3/4
19 1/2	AlloCo	2.75	9 3/4	9 3/4	+ 3/4
26 1/2	AlloCo	1.80 8 534	21 1/2	20%	21 1/2 +
33 1/2	AlloCo	2.06	4 27 3/4	27 3/4	+ 1/2
30 1/2	AlloCo	13 40	25	24 1/2	24 1/2 + 1/4
48 1/2	AlloCo	1.20 8 17456	35	35	+ 3/8
29 1/2	AlloCo	20 48 19	20 1/2	20 1/2	+ 1/4
45 1/2	AlloCo	3.00	13 36 1/2	35	35 1/4 + 1/4
48 1/2	AlloCo	40 9 645	44 1/4	44 1/4	+ 1/4
78 1/2	AlloCo	2.60	2 72	72	72 + 1/8
34 1/2	AlloCo	1.10 8 12004	25 1/4	25 1/4	+ 1/2
150 1/2	AlloCo	3.50	9 105 1/2	105 1/2	+ 1/2
31 1/2	AlloCo	27 49	1 1/2	1 1/2	+ 1/8
18 1/2	AlloCo	10 284	16 1/2	15 1/2	+ 1/4
62 1/2	AlloCo	3.75 8 6064	59 1/2	55 1/4	57 1/4 + 1/2
54 1/2	AlloCo	1.70	53 1/4	53 1/4	+ 1/4
48 1/2	AlloCo	2.75	x 38	25 1/4	24 1/4 + 1/4
63 1/2	AlloCo	2.67	x 8	56 1/2	58 1/2 + 1/2
67 1/2	AlloCo	1.60 11 1813	67 1/2	63 1/4	67 1/2 + 1/2
22 1/2	AlloCo	8210	182 24 1/2	22	23 1/2 + 1/4
26 1/2	AlloCo	5.63	648	21 1/2	20 1/2
55 1/2	AlloCo	2.90 12 7299	50	47 1/2	47 1/2 + 1/4
24 1/2	AlloCo	2.80	48 22 1/2	22	22 1/2 + 1/8
48 1/2	AlloCo	3.00	127 43 1/2	38	43 1/2 + 5/2
108 1/2	AlloCo	13.75	11 105 1/4	105 1/4	+ 1/4
26 1/2	AlloCo	2.20	37 17 1/2	17 1/2	17 1/2 + 1/2
33 1/2	AlloCo	6.50	102	102	102 + 1/2
15 1/2	AlloCo	3 2 298	8 1/2	8 1/2	+ 3/8
46 1/2	AlloCo	1.90 12 8306	51 1/2	47 1/4	47 1/4 + 1/4
29 1/2	AlloCo	2.92 15 2170	25 1/4	23 1/4	23 1/4 + 1/2
29 1/2	AlloCo	2.26 7 38021	18 1/2	18 1/2	+ 1/2
45 1/2	AlloCo	1.28 17 5254	33	27 1/2	27 1/2 + 1/4
20 1/2	AlloCo	60 10 1395	19 1/4	19 1/4	+ 1/4
26 1/2	AlloCo	90 8 4003	22 1/4	20 1/4	22 1/4 + 1/4
8 1/2	AlloCo	776	7	6 1/4	7 + 3/4
52 1/2	AlloCo	6.22	1414	54 1/4	54 + 3/4
71 1/2	AlloCo	5.85	436	63 1/2	63 1/2 + 3/4
46 1/2	AlloCo	3.25	436	47 1/4	47 1/4 + 1/2
47 1/2	AlloCo	2.64	2103	45	45 + 3/8
29 1/2	AlloCo	1.08 10	38	26 1/2	26 1/2 + 1/2
17 1/2	AlloCo	2.64 12 1314	53 1/4	50	50 + 1/2
43 1/2	AlloCo	1.12 12 9828	36 1/2	31 1/2	35 1/2 + 3/8
73 1/2	AlloCo	6.00 7 15933	73 1/2	73 1/2	+ 1/4
32 1/2	AlloCo	6.014 31090	26 1/4	26 1/4	+ 3/8
33 1/2	AlloCo	1.4627	5 1/2	5 1/2	+ 7/8
33 1/2	AlloCo	2.22 6 4383	30 1/4	29 1/4	+ 1/2
35 1/2	AlloCo	7.41 5 7044	35 1/4	30 1/2	35 1/4 + 3/4
17 1/2	AlloCo	5 588	11 1/2	9 1/4	11 1/2 + 1/4
20 1/2	AlloCo	2.19	64 17 1/4	15 1/2	17 1/2 + 1/4
15 1/2	AlloCo	80	342	11 1/4	11 1/4 + 3/8
25 1/2	AlloCo	1.60 10 2463	28	25 1/2	25 1/2 + 1/4
22 1/2	AlloCo	4.41 1861	18 1/2	16 1/2	17 1/2 + 3/8
22 1/2	AlloCo	6.40 2261	37 1/2	33 1/2	37 1/2 + 3/8
44 1/2	AlloCo	5.51	21	51 1/2	51 1/2 + 1/4
55 1/2	AlloCo	1.20 14124721	19 1/2	17 1/2	19 1/2 + 1/4
38 1/2	AlloCo	3.64	207	31 1/2	27 1/2 + 1/4
39 1/2	AlloCo	3.74	135	34 1/2	32 1/4 + 1/4
35 1/2	AlloCo	1.60 7 841	35 1/2	30 1/2	35 1/2 + 4 1/2
43 1/2	AlloCo	1.43	2340	43 1/2	40 43 1/2 + 1/2
11 1/2	AlloCo	1.25	2660	103 1/4	10 10 1/2
10 1/2	AlloCo	1.25	10	10	10 + 1/2
27 1/2	AlloCo	2.44 9 779	22 1/4	21 1/2	22 1/4 + 1/2
61 1/2	AlloCo	5.35	1212	61 1/4	58 1/4 + 1/2
10 1/2	AlloCo	771	79	6 1/2	6 1/2 + 3/8
10 1/2	AlloCo	5.35	524	68 1/2	64 1/2 + 2 1/2
34 1/2	AlloCo	6.47	14	33 1/2	33 1/2 + 1/4
35 1/2	AlloCo	1.60 8 28	28 1/4	27 1/4	28 1/4 + 1/2
58 1/2	AlloCo	407 2234	5 1/2	5 1/2	+ 1/2
29 1/2	AlloCo	10	29 1/2	27 1/2	28 - 3/4
79 1/2	AlloCo	5.32	8016 2861	72 1/2	26 1/2 + 3/4
31 1/2	AlloCo	1.44 8 450	22 1/2	21 1/2	22 1/2 + 1/4
24 1/2	AlloCo	6 614	13 1/4	10 1/4	13 1/4 + 1/8
39 1/2	AlloCo	6.418 x 22337	36 1/2	30 1/2	35 1/2 + 3/4
23 1/2	AlloCo	3003 2475	22 1/4	21 1/4	22 1/4 + 1/4
33 1/2	AlloCo	8 1166	21 1/4	18 1/4	21 1/4 + 1/2
24 1/2	AlloCo	1.28 8 3034	24 1/2	22 1/2	24 1/2 + 1/4
37 1/2	AlloCo	1.2022 659	31 1/4	28 1/4	31 1/4 + 1/4
12 1/2	AlloCo	1952	29	29	+ 3/8
31 1/2	AlloCo	25 2226	27 1/4	22 1/2	27 1/2 + 3/8
33 1/2	AlloCo	1.48 14 2564	24 1/2	22 1/2	24 1/2 + 1/4
33 1/2	AlloCo	1.32 14 344	30 1/4	28 1/4	30 1/4 + 1/8
15 1/2	AlloCo	1.931 x 182	10	9 1/2	9 1/2 + 1/4
28 1/2	AlloCo	4813 383	20 1/2	18 1/2	20 1/2 + 1/2
27 1/2	AlloCo	2.00 10 1077	69 1/4	68 1/4	+ 3/8
54 1/2	AlloCo	3.66	435	403	403 + 3/4
26 1/2	AlloCo	2824 3888	18 1/2	16 1/2	17 1/2 + 1/2
16 1/2	AlloCo	9.00c	139 14 1/4	14	14 - 7/8
16 1/2	AlloCo	4.4b 7 301	13 1/2	12 1/4	12 1/4 + 1/4
16 1/2	AlloCo	2810 2382	10 1/2	9 1/4	10 1/2 + 1/4
23 1/2	AlloCo	1.1b	11 1/2	11 1/2	+ 1/4
66 1/2	AlloCo	2.00e	2454	17 1/2	16 1/4 + 3/4
23 1/2	AlloCo	8.12	250	55 1/2	55 1/2 + 1/4
60 1/2	AlloCo	7.40	28410	53	51 + 1/2
24 1/2	AlloCo	2.65	160	22 1/4	21 1/2 + 1/4
31 1/2	AlloCo	1.18	29	28 1/2	28 1/2 + 1/4
31 1/2	AlloCo	3.80	56	27 1/2	26 1/2 + 1/4
33 1/2	AlloCo	1.14 131 1870	10 1/2	9 1/4	10 1/2 + 1/4
24 1/2	AlloCo	1.46 14x 14293	18	15 1/2	17 1/2 + 1/4
25 1/2	AlloCo	1.20 5 9614	17 1/4	16 1/4	17 1/4 + 1/4
10 1/2	AlloCo	10.31e	79	d 79	24 1/4 + 3/4
10 1/2	AlloCo	3.58	176	24 1/2	23 1/2 + 3/4
10 1/2	AlloCo	10.70	24690	81	80 - 1
10 1/2	AlloCo	0.5e	7 1135	17 1/2	17 1/2 + 2 1/4
29 1/2	AlloCo	1.04 13 7851	18 1/2	17 1/2	17 1/2 + 1/2
1 1/2	AlloCo	2385	13	12 1/2	12 1/2 + 1/4
13 1/2	AlloCo	38	22	12	12 + 3/8
23 1/2	AlloCo	201 12366	13 1/2	12 1/2	12 1/2 + 1/4
33 1/2	AlloCo	2.10	278	21 1/2	20 1/2 + 1/4
18 1/2	AlloCo	48 7 1036	18 1/2	17 1/2	18 1/2 + 1/2
22 1/2	AlloCo	1.20 8 3434	27 1/2	25 1/2	27 1/2 + 1/4
22 1/2	AlloCo	1.00 12	22 1/2	19 1/2	19 1/2 + 1/4
22 1/2	AlloCo	2012 1687	24	19 1/2	19 1/2 + 1/4
24 1/2	AlloCo	22	93	19 1/2	19 1/2 + 1/4
30 1/2	AlloCo	1.12 7 689	23 1/2	22 1/2	23 1/2 + 1/4
40 1/2	AlloCo	40	42540	19 1/2	19 1/2 + 1/4
42 1/2	AlloCo	6.70 2406	23 1/2	21 1/2	23 1/2 + 1/4
41 1/2	AlloCo	4.50	9	34 1/4	34 1/4 + 1/4
42 1/2	AlloCo	3.8	83	34	32 1/2 + 1/2
69 1/2	AlloCo	2.60 10 10256	58	57 1/2	57 1/2 + 1/4
110 1/2	AlloCo	4.75	72	88 1/2	88 1/2 + 1/4
28 1/2	AlloCo	1.60 12 11	20 1/4	19 1/4	20 1/4 + 1/4
25 1/2	AlloCo	2.48 6 2059	21 1/4	20 1/4	21 1/4 + 1/4
52 1/2	AlloCo	3.00 7 x 33687	44	40 1/4	43 1/4 + 2 1/4
38 1/2	AlloCo	3.1e	2150	35	33 1/2 + 1/4
12 1/2	AlloCo	5.80	102	43 1/2	43 1/2 + 1/4
27 1/2	AlloCo	3217 14694	29 1/2	25 1/2	27 1/2 + 1/4
40 1/2	AlloCo	6.219 9018	38 1/4	38 1/4	+ 3/4
36 1/2	AlloCo	1.20 7 19263	32 1/4	32 1/4	+ 1/2
36 1/2	AlloCo	3.20 8 18	64 1/2	60 1/2	64 1/2 + 1/2
24 1/2	AlloCo	6.012	114	17	17 + 1/4
31 1/2	AlloCo	5.214 1919	31 1/2	31 1/2	+ 5 1/8
49 1/2	AlloCo	5.019 9483	39 1/4	38 1/2	38 1/2 + 1/4
26 1/2	AlloCo	2.90 11 27076	23 1/4	23 1/4	+ 1/4
26 1/2	AlloCo	1.151	99	23 1/4	23 1/4 + 1/4
56 1/2	AlloCo	8 763	27 1/2	26 1/2	26 1/2 + 3/8
25 1/2	BMC	4811 475	17 1/2	18 1/4	18 1/4 + 1/4
27 1/2	Bairnc s	1001 1028	27 1/2	24 1/4	27 1/2 + 1/4
26 1/2	Bairnc s	2001 1286	16 1/4	16 1/4	+ 1/4
26 1/2	Bairnc s	3.215 1020	21	19 1/4	20 1/4 + 1/4

	Last Wk	High	Low	Close	Net Chg.
Industrials	1109.98	1202.08	1109.98	1102.08	+87.46
Transportation	467.35	525.67	467.35	525.67	+59.07
Utilities	123.84	127.37	123.03	126.49	+2.16
65 Stocks	433.21	468.51	432.07	468.51	+35.30

Bond Averages					
	Last Wk	High	Low	Close	Net Chg.
20 Bonds	66.37	67.17	66.37	67.17	+0.93
Utilities	62.20	63.37	62.20	63.37	+1.25
Industrials	70.55	71.02	70.53	70.98	+0.61

Commodities Futures Index					
	Last Wk	High	Low	Close	Net Chg.
	124.07	129.02	124.07	129.02	+4.42

How the New York Stock Exchange Did					
	This Week	Prev. Week	Year Ago	2 Yrs. Ago	
Advances	1,838	1,013	671	736	
Declines	267	981	1,322	1,082	
Unchanged	131	237	209	287	
Total issues	2,236	2,231	2,202	2,105	
New yearly highs	127	26	50	39	
New yearly lows	206	470	36	260	

How the American Stock Exchange Did					
	This Week	Prev. Week			
Advances	636	271			
Declines	184	470			
Unchanged	91	160			
Total issues	911	901			
New yearly highs	43	12			
New yearly lows	103	179			

26	18 1/2	ClvClf	1.00	577	20%	18 1/4	20 1/4 + 1
23	13 3/4	ClevEl	2.40	4 5843	16	14 1/4	16 + 3/4
61 1/2	46 1/2	ClevEl pf	7.40	2690	49 1/2	47 1/2	49 1/2 + 1 1/2
62 1/2	47	ClevEl pf	7.56	x 2240	50	47	50 + 2
19 1/2	10 3/4	ClevpK	6013	278	14	13 1/4	13 1/4 + 2 1/2
17 1/2	14	Cvok pf	2.23	114	17 1/2	17	+ 1 1/4
22 1/2	14 3/4	Cvok pf	1.84	266	18	15 1/4	
34	22 1/2	Clorox	1.20	9 x 4882	26	24	25 7/8 + 1 1/2
30 3/4	22 1/2	CueltIP	1.00	8 1541	27	24 3/8	27 + 2
19 1/4	14 3/8	Cuelt pf	1.00	52	17	16	17 + 1/2
35 1/2	12 1/4	Coach s	40	6 3893	17 1/2	13 1/4	17 + 2 1/2
39 1/4	23 1/2	Coastal	404	4 3468	26 1/2	23 1/2	25 1/4 + 1 1/2
38	27	Csll pf	1.19	3	28 3/4	27	28 3/4 - 1
39	24 1/2	Csll pf	1.83	4	26 3/4	24	24 1/2 - 3 1/4
62 7/8	45 7/8	CocaCl	2.7614	20978	u 62 7/8	58 3/4	62 7/8 + 2 3/8
37 3/4	26 1/8	ColeNI	.5217	7202	37 3/4	33 1/2	37 1/2
44 3/4	9 5/8	Coleco	6479	12 7/8	10	12 1/4	+ 2 1/2
42 3/4	26	Colemm	1.2010	587	30 1/2	28 3/8	30 1/2 + 1 1/2
26 1/2	20 1/8	ColgPal	1.28	9 21687	23 1/8	20 1/2	22 1/2 + 1 1/2
44	19 3/8	ColgP pf	4.25	x 2310	41 1/2	40 1/2	41 1/2 - 1/4
44 1/2	17 1/2	ColkAlk	1.00	6 5364	13 1/2	29	31 7/8 + 1 1/2
21 1/2	14 3/4	ColFds	.20	9 1326	20 1/4	18	20 + 1 1/4
31 3/8	20 3/8	ColPen	1.40	9 9902	27 1/2	24 1/2	26 7/8 + 1 1/2
37 1/2	28 1/8	ColtInd	2.20	9 2198	46 1/4	41 1/4	46 1/8 + 4 3/8
57 1/2	28 1/8	ColGas	3.18	6 2305	30	28 3/8	29 1/4 + 1 1/8
55	48	ColGs pf	5.48	2	50	50	- 1/2
55	48	ColGs pf	6.10e	980	52	50 5/8	51 7/8 + 1/8
28	21 1/4	CSO pf	3.45	32	23 1/4	22 3/8	23 + 1/2
19 1/2	15 7/8	CSO pf	2.42	1	16 1/4	16	16 1/4
110	9	CSO pf	15.25	x 210	100	100	+ 3/4
43 1/2	27 1/4	Combin	1.0810	2668	33 3/8	27 3/4	+ 1 1/2
37	25 3/4	ComEn	1.8418	3330	30	26 1/4	29 + 2 3/8
40 1/4	9 5/8	Comdis	.20	7 7260	13	10 1/2	12 3/4 + 2
26 3/4	15 1/2	ComMI s	.361	x 327	18 1/8	16 1/8	18 1/8 + 1 3/4
49 3/8	18 1/2	Comdred	6	18677	27	20 3/8	26 3/4 - 1 1/2
29 1/4	21 1/2	CmwE	3.00	6 19516	25 3/8	24 1/4	25 + 1/8
29	21 3/4	CwE pf	1.42	6	25	24 1/4	25 + 1/2
15 1/2	13	CwE pf	1.90	139	13 3/4	13 1/4	+ 3/8
16 1/8	13 1/4	CwE pf	2.00	64	14 1/2	13 7/8	+ 1/2
83	68	CwE pf	8.40	x 24600	68	68	+ 1/2
66 3/4	53 3/8	CwE pf	8.38	x 2310	56 1/2	55	56 1/2 + 2 1/4
22 1/2	18 3/4	CwE pf	2.37	9	18 3/4	18 3/4	+ 1/4
25 1/4	20 1/2	CwE pf	2.87	11	21 1/2	20 7/8	+ 1/4
15 1/2	11 1/8	CwE pf	1.52	6	48	15	14 3/4 - 1/4
22 1/2	19 1/2	CnnNG	2.40	8	84	21	20 3/4 + 3/8
23 1/4	16 1/4	ComES	4014	526	14 3/8	13 1/2	14 + 5/8
44 3/4	20 3/4	Cmsat s	1.2011	6072	28 3/8	24 3/4	+ 2 3/8
27 1/2	16 7/8	CPsyc s	.25	85353	27 3/8	23 3/8	27 1/4 + 3 1/2
39 1/2	11 1/8	Compgr	.35e12	316	30 1/8	28	29 1/4 + 3/8
21 1/8	11	CompSC	.10	4085	14 1/2	11 1/4	14 1/4 + 2 1/2
52 3/8	29	Cplvsn	33	11423	43 3/4	35 1/2	43 3/4 + 2 1/4
38 3/8	26 1/8	ConAgr	1.1415	863	38 3/8	35 1/2	38
22 3/8	13 1/4	Conair n	24	9 3814	15 1/8	14	13 1/4
15 1/2	11 1/8	ConnE s	1.52	6	48	15	14 3/4 - 1/4
23 1/2	19 1/2	CnnNG	2.40	8	84	21	20 3/4 + 3/8
21 1/8	10 3/8	Conrac	4014	526	14 3/8	13 1/2	14 + 5/8
26 1/2	20 3/4	ConEd	2.12	6x2 1700	26 3/8	26 3/8	+ 1/4
164	13 1/4	Conor pf	6.00	4	164	164	+ 8
41	35	ConE pf	4.65	x 2540	37	35 1/4	36 - 3/4
37 1/2	30	ConE pf	5.00	65	40 1/4	39 1/4	40 + 1/4
30 1/4	20	ConFd s	1.30	9 5718	30 1/4	28 1/4	30 + 1 1/8
54	50	ConF pf	4.20e	x 1560	54	52	52 1/2 + 1/8
30 3/8	20 1/8	CwsFrt s	1.0011	3706	26 3/8	23 3/8	26 1/4 + 3/8
37 1/8	29 1/2	CnsNG	2.16	7 1449	33 3/4	31 1/4	32 - 1 1/8
21 1/4	14 1/2	CnsPw	2.02	4 11680	5 3/4	4 3/4	5 7/8 + 1 1/4

25 1/2	16 1/2	Cordura	.7615	674	21 1/2	18 1/4	21 3/8 + 1
16 1/8	10 7/8	Coreln	.5211	475	11 3/8	10 7/8	11 3/8 + 1
81 1/2	59 1/2	CornG	2.3215	5402	71 1/2	63 3/4	71 + 1
30 1/2	20 7/8	CorBlk	1.0014	2204	28 1/4	26 1/2	27 7/8 + 1
42 1/4	17 3/4	Cowles	.4037	128	42 1/8	41 7/8	42 + 1
54 7/8	39 1/8	CoxCm	.3417	3058	51	47 5/8	51 + 1
9 1/4	4 1/4	Craig	.21	4	4 3/4	4 3/4	
40 3/4	26 1/2	Crane	1.60b	1037	36 1/4	32	36 + 1
58 1/4	38 1/4	CravRs	.26	5167	55 3/8	44 7/8	55 1/4 + 1
33 1/4	16 1/4	CrockN	.40	648	22 3/4	21 3/4	22 1/4 + 1
24 3/4	15 1/4	CrockN pf	2.18	46	17 3/4	17 1/8	- 1/8
25 1/8	18 3/4	CrmKpN	1.1210	88	21	20	21
41 1/4	31 1/2	CrwnCk	12	812	40	36 3/4	39 7/8 + 1
39 1/4	26 3/4	CrwZel	1.0011	4792	33	30 3/8	33
51 3/4	31 1/2	CrZel pf	.463	268	47	45 5/8	47 + 1
65 1/4	49 1/2	CrZel pFC	4.50	1283	56 3/4	54	56 1/2 + 1
25 1/8	18 1/4	Culbro s	.60	6	161	22	20 3/8
50 1/2	24 1/4	Culmet	.39	3845	42 1/2	35 3/4	42 1/8 + 1
88 1/4	61 1/4	CumEn	2.00	6	2809	74	63 3/4
6 1/2	8 1/4	Currinc	1.70	1	116	8 7/8	8 3/4 + 1
50 3/4	30 1/4	CurrW	1.2010	151	31 3/8	30 3/4	31 1/2 + 1
39 3/8	27 1/2	Cyclops	1.1014	190	32 3/8	29 3/8	32 1/8 + 1
-D-D-							
7 7/8	3 1/4	DMG	.348	6 1/8	6	6 1/8 + 1	
28 1/4	11 1/2	DamonC	.2059	x 1386	14 7/8	12 3/4	14 1/8 + 1
36	21 1/2	Dana s	1.20	9 4507	25 1/8	21 7/8	22 1/8 + 1
13 3/4	8 1/8	Daniel	.18b39	588	9 3/4	9	- 1/8
80 1/4	63 7/8	DarIKr	4.24	9 5186	77 3/4	71 7/8	77 1/4 + 1
53 1/2	31 1/2	DalGn s	28	14045	u 53 1/2	43 3/4	53 1/4 + 1
30 1/2	15 1/2	Dalont	1.67	17456	27 3/8	18 1/8	21 7/8 + 1
19 1/4	12 1/4	Dayco	.24	6 1358	14 1/2	12 1/4	14 1/2 + 1
38 1/8	26 1/8	DayVID	.6514	22762	36 3/4	31 3/8	35 7/8 + 1
19 1/8	11 1/4	DayIPL	2.00	6	4804	14 1/2	12 7/8
59 1/4	45 1/4	DPL pf	.748	x 1408	48	48	48
60 1/2	47	DPL pf	1.70	1	100	50	28
58	45	DPL pf	7.37	x 2340	46	45	46 - 1/2
100 7/8	75 3/8	DPL pf	12.50	2220	81	81	81
97	75	DPL pf	11.60	131	77 3/4	75	75 - 1/2
26 1/8	19 3/8	DeanF s	.4814	1181	25 1/8	24	25 1/8 + 1
42 3/4	27 1/2	Dele pf	1.001	1244	24 1/2	24 1/2	
19 1/2	15 1/8	DelmP	1.80	7	1593	19 1/8	19 + 1
45 7/8	27	DeltaAr	.60	8x17169	35 1/2	31 1/2	34 7/8 + 1
13 1/2	6 1/4	Dellona	.466	7	6	6	7
47 1/4	35 1/2	DlxChk	1.3613	3261	u 47 1/4	43 3/4	47 1/4 + 1
37 1/2	25 1/2	DenMfg	1.60	9	269	30	28
41 3/8	29	Dennys	.7214	5326	41	38 3/8	39 3/4 + 1
32 3/4	26	DeSoto	1.24	9	613	29 7/8	27 1/2
16	11 1/2	DeEdE	1.68	6	12001	13 1/2	12 1/4 + 1
42 3/4	23 1/2	Dele pf	1.25	79	20 1/4	19 1/2	20 + 1
71	59	DeE pf	9.32	2930	60 3/4	59	60 3/4 + 1
59	47 1/2	DeE pf	7.68	21030	51	48	50 + 1
58 1/2	46	DeE pf	7.45	22310	49 1/2	46 1/2	49 1/2 + 1
57 1/2	45 1/2	DeE pf	7.36	2230	48	46 1/4	48
23 1/2	19 1/2	DeE pf	5.50	20	20 1/4	20	20 1/4 + 1
25 1/2	20	DE prR	3.24	93	21 1/2	20 3/8	21 1/2 + 1
24 1/2	19 1/2	DE pQ	3.13	119	20 1/2	19 3/8	20 1/2 + 1
24 1/2	19	DE pP	3.12	12	20 1/4	19 1/2	20 1/4 + 1
24	19 1/2	DE pB	2.75	28	20 1/2	20	20 1/4 + 1
26 1/8	19 1/2	DE pO	3.40	248	23 1/2	21 1/4	23 1/2 + 1
26 3/8	19 1/2	DE pM	3.42	313	22 3/4	21 1/4	22 3/4 + 1
31 1/4	24 1/2	DE pL	4.00	108	26	24 1/2	25 1/8 + 1
31 3/4	24 1/2	DE pK	4.12	117	27 1/2	25 1/2	27 1/8 + 1
117	96	DE pfJ	15.68	118	102	100	102 + 1
100 7/8	86	DE pfI	12.80	86	92	87 1/2	90 + 1
17 1/8	13 1/4	DE pr	2.28	32	15	14 1/2	14 3/4 + 1

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07

By D. Herbert Lipson

OFF THE CUFF

Elegance, to me," Stanley Marcus writes, "is a summary word denoting the ultimate in beauty, craftsmanship and quality—all put together with taste."

That's as succinct a definition of the *Best* as anyone is likely to offer. Marcus, the former chairman of Neiman-Marcus, the great department store, has had a lifelong interest in acquiring and merchandising the very best. It's his contention that the best of anything—from a fine fountain pen to the premier school in the world for the study of French medieval history—contains the essence of elegance.

The only element I'd like to add is the notion that the *Best* also applies to people. Luckily, Philadelphia is blessed with an ample roster of *Bests*.

I always look forward to this exercise in omniscience because it gives me a chance to consider my own personal *Bests*. That's more than half the fun. Any list as subjective as this, is bound to be an idiosyncratic—or should I say eccentric—reflection of the person who makes it. After all, one man's deserted paradise is another man's desert island.

Our perspective can change radically, too. Back in 1977, for example, I marveled in this column about the fact that Atlantic City had gone from a dismal worst to a potential *Best* in one short year, thanks to the invigorating influence of casino gambling. I still stand by that decision.

Last July, drift and the malaise of the lame duck had rendered the Green administration almost without direction. This summer, however, we can see by the mature, constructive actions of Wilson Goode that it is possible for a taskmaster and a tough politician—a man of action—to remain a man of integrity, as well. On his showing, thus far, Goode has certainly earned my personal *Best*. But I'm not about to play favorites, not with the likes of Stars quarterback Chuck Fusina, retailer Dick Hauser of Wanamaker's and real estate developer Frank Binswanger Sr. in town. Each in his own intensely elegant way is the *Best* at what he does.

The Marcus definition also applies when I think of the cashmere sweater selection at Dimensions, the service and integrity at David Mann Audio, the martinis at Café Royal, breakfast at The Four Seasons Hotel, the dessert cart at Le Bec-Fin, the northern Italian food at La Famiglia, or those peerless potato pancakes at Arthur's.

Every year, it seems, a handful of perennial *Bests* persist in rounding out my personal Hall of Fame. This July is no different. That's why I challenge anyone to find a better bar than the Happy Rooster, a more consistently excellent seashore restaurant than the Knife & Fork, a more professional hospital than Pennsylvania, a nobler Roman than Thacher Longstreth, a tastier tuna hoagie than one made at Dino's in Margate, a better all-round good evening than one spent at the Saloon, or a finer lobster than that prepared—simply and *elegantly*—at Bookbinder's at 2nd and Walnut Streets.

My new discovery this year is the outstanding collection of silk robes and fine sleepwear under the A. Sulka label in Wanamaker's. That whole store, in fact, has added a much needed touch of class to downtown Philadelphia.

Unfortunately, some of Philadelphia's worsts are still with us, too. I'm thinking of disasters like the Schuylkill Expressway and the plans to fix it; abominations like Chestnut Street, and dead-in-the-water projects like Penn's Landing, the Blue Route and—unless we are very careful—the convention center. My latest vision of horror concerns the work that will probably be done simultaneously on the Expressway and the Ben Franklin Bridge. Those two massive construction jobs could very well have the impact of making travel between Philadelphia and South Jersey not worth the effort. I hope the traffic engineers have considered the ramifications of such a monumental foul-up, because we do seem to be heading in that direction.

The thought I'd like to leave you with is the *Best* one I can imagine on a sweltering July afternoon. Just try to visualize the cool blue water and soft golden sand of our South Jersey beaches; only an hour away and easily the *Best* in the world.

D. Herbert Lipson

Inviting

Elegance

The Marker restaurant, where candlelight illuminates original oils and fresh flowers. The Maître d' seats you in the Main Dining Room, Library or The Private Room. Music softly enhances the mood. You savor the ambiance and the meal begins.

Savory! Savvy!



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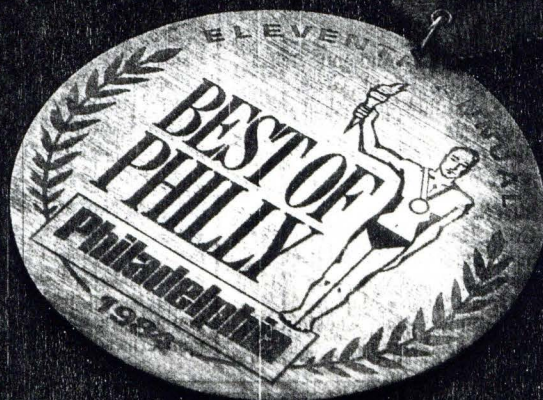
Lunch • Dinner
Sunday Brunch

The Best of Philly Olympics

GOING FOR THE GOLD

Did they invent the Olympics to make up for presidential campaigns? Both (like leap year) occur 25 times a century, but while the one is predictable, cliché-ridden and interminable, the other—for all the boycotts and hype—is magical: a thrilling reminder of just how excellent human beings can be.

Every year, of course, we tell you about excellence in Philly—the best of Philly. This year, like so many decathletes, we've hopped, skipped and jumped our way across the Delaware Valley, tasting tacos, sampling sticky buns, checking out cheese fries. And we've filled out our judges' cards (no East Germans, please) with gold, silver and bronze medalists—the people and places that, in our highly subjective opinion, meet the Olympian standards of achievement. Once or twice along the way, we have to admit, we've come down from Mount Olympus and given a well-deserved *tin* medal. But the point of our Olympics, as of the real ones, is man, woman—and restaurant—at their best. And now . . . let the games begin.



THE COMPLETE KID

TOY STORE

Gold: Wayne Toytown, 163 E. Lancaster Ave., Wayne. Toy shopping with a personalized touch.

Silver: The Happy Hippo, Haddonfield and Moorestown, N.J. Great stuffed animals.

Bronze: Pun's Wonderland of Toys, 839½ Lancaster Ave., Bryn Mawr. Original toys as neat to look at as they are to play with.

FURNITURE

Gold: Lewis of London, Rte. 70, Cherry Hill. Mostly imported stuff for the super chic.

Silver: Kids 'n Kribs, 112 N. Wayne Ave., Wayne. Practical, durable furniture and accessories for tots.

Bronze: Karl's, 724 Chestnut St. 'Cause Uncle Alan knows how to buy for kids' rooms.

CLOTHING

Gold: Botwinick's Tots to Teens, 976 N. Marshall St. A real find. You sit, and they bring samples from their immense, quality stock.

Silver: Celebration, 356 Mont-

gomery Ave., Merion. Designer duds at grandmother prices.

Bronze: Born Yesterday, 1901 Walnut St. Clothes on the cutting edge for avant-garde kids.

SHOE BOUTIQUE

Gold: The Shoe Revue, 505 Old York Rd., Jenkintown. High fashion footwear for little feet.

HAND-KNIT SWEATERS AND MITTENS

Gold: Elder Craftsmen, 1628 Walnut St. Just like grandma used to make.

PLAY AREA WHILE MOM'S SHOPPING

Gold: Strawbridge & Clothier, Suburban Square, Ardmore. Continuous cartoons and lots of toys.

RAINY AFTERNOON ACTIVITY

Gold: Please Touch Museum, 210 N. 21st St.

ADOPTION CENTER FOR CABBAGE PATCH DOLLS

Gold: John David, 129 Kings Hwy E., Haddonfield. There's usually a waiting list, but it's less than nine months.

ARMY-NAVY STORE

Gold: I. Goldberg, Philadelphia, Cherry Hill. They've brought new meaning to the word surplus.

Silver: Ardmore Army & Navy, 24 W. Lancaster Ave., Ardmore.

MOVER

Gold: Quaker. Their estimates are always on target.

WESTERN RIDING BOOTS

Gold: Western Wearhouse, 719 Levittown Center, Levittown. A no-frills oasis for cowboys.

ART SUPPLIES

Gold: Taws, 1527 Walnut St. You won't get the brush-off here.

Silver: Utrecht, Broad & Spruce Sts. Take it from the PCA students who all shop here.

Bronze: South Street Art Supply, 526 South St.

PERSONALIZED STATIONERY

Gold: Nan Duskin, 1729 Walnut St. Write on.

Silver: J. E. Caldwell, Chestnut & Juniper Sts. Class shows.

EVENING DRESSES

Gold: Wanamaker's Tributou Shop.

Silver: Nan Duskin.

Bronze: Suky Rosan, Suburban Square, Ardmore.

SOLID GOLD PROFILE



Peanut Butter

Peanut Butter (aka Robert Woodward) started out as a pre-med at Penn, but ever since Henry David hired him for the Halloween Ball six years ago, his wildly imaginative face paintings have become de rigueur at the hippest local bashes. Peanut (Mr. Butter?) thinks of the sculpture he does in the daytime as his true calling. "But there are different levels of art," he says. "Painting people is very decorative. A face is more than just a canvas—it involves something movable, something in three dimensions, with a psyche. People all react differently. One night at élan, a woman came up to me and ripped off her shirt. I painted a tuxedo on her."



CAB COMPANY

Gold: Quaker City. You call them, they come—fast.

VINTAGE CLOTHING

Gold: Dunwoody's Atelier, 1218 Locust St. They sure don't sew them like they used to.

Silver: Panache, 610 S. 4th St.

MEN'S STORE, BIG

Gold: Boyd's, 12th & Market Sts. Nobody else equals their stock, and the alterations are free.

Silver: Bamberger's, The Court at King of Prussia. Great selection, frequent sales.

MEN'S STORE, LITTLE

Gold: M.L. Lawrence & Company, 121 S. Broad St. Puts a welcome spin on classic prep.

Silver: Urban Guerilla, 1630 Sansom St.; 132 N. 3rd St.; 21 S. 5th St.

Bronze: Wayne Edwards Men's Loft, 1517 Walnut St.

CAR RENTAL

Gold: Rent-a-Wreck. No, they aren't really wrecks. Yes, they're the cheapest around.

Silver: Dollar Rent a Car. Cheaper than the big guys, and they pick up and deliver within a five-mile radius.

CAR STEREO DEALER AND INSTALLATION

Gold: Bob Tepper Autosound, 1821 Cottman Ave. You can hear the difference.

DISCOUNT SPORTSWEAR

Gold: T. H. Mandy, Cherry Hill, Philadelphia, Rosemont.

Silver: The Fashion Direct Outlet, 2313 Chestnut St.

DISCOUNT CLOTHES FOR THE WHOLE FAMILY

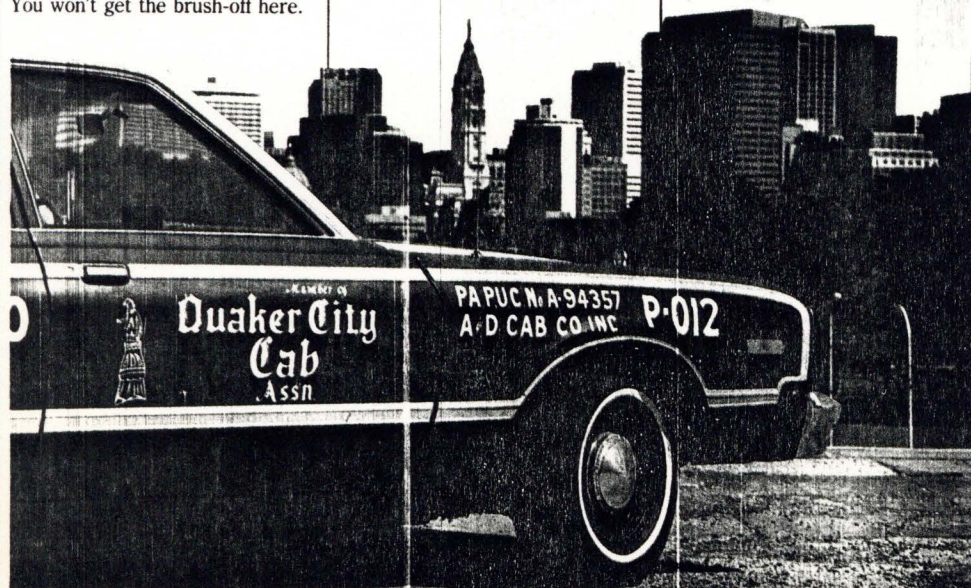
Gold: Syms, Rte. 70, Cherry Hill. Cheers for the new kid in town.

Silver: Marshalls. With patience, you can dig out the designer labels.

Bronze: Artie's. For smarties.

NETSUKES

Gold: Pearl of the East, Philadelphia, Willow Grove, Springfield. These are the tiny carved ivory figures that once hung from Japanese sashes. This is the place to collect them.



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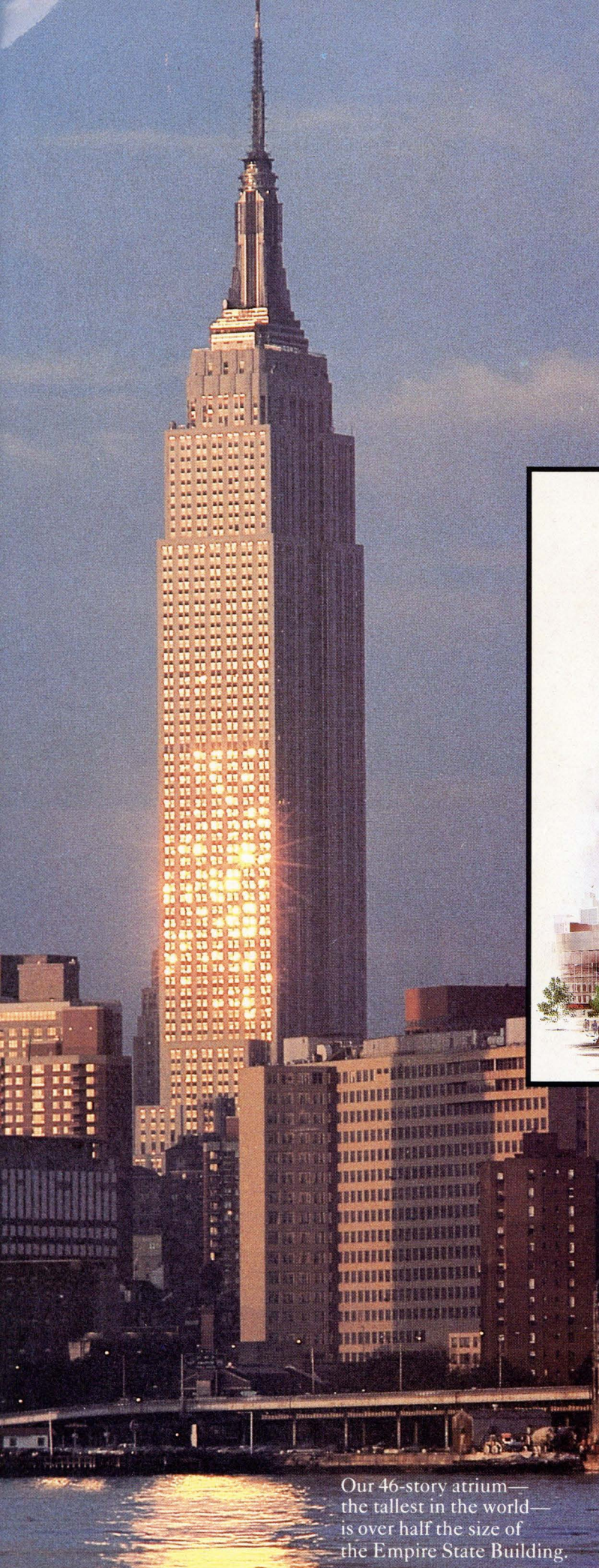
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Credit Cards

In addition to their own credit facilities, many New York stores accept major cards including American Express, Visa and Master Card.

Currency Exchange/ Traveler's Cheques

(See Banking and Finance and Money Exchange)

Decorating

Webster Wallpaper 2737 Webster Ave., corner 197th St., Bronx; 367-0055. Comprehensive decorating emporium with wide selection in stock at discount prices; fabric-backs, pre-pastes, grass cloths, strings, textures and designer wallpapers; carpets, rugs, window treatments, paint, bath shop. Mon., Fri., 9:30am-9pm; Tue.-Thur., 9:30am-6pm; Sat., 9:30am-5pm. MC, V.

Department Stores

A&S 420 Fulton St., Brooklyn, 875-7200. Opened in 1865 in downtown Brooklyn, now with 15 branches. Reached by major subway lines from Manhattan. Eight floors of goods for men, women and children as well as the home. Free cooking demonstrations Mon.-Fri. at the A&S Gourmet Kitchen. Open daily.

Alexander's Lexington Ave. at 58th St., 593-0880; World Trade Center, 466-1414. High-fashion, ready-to-wear apparel at discount prices. Merchandise from all parts of the world selected by buying and merchandising teams who travel throughout the U.S., Europe, South America and the Far East in search of fashions at bargain prices. AE, MC, V.

B. Altman & Co. Fifth Ave. at 34th St. 679-7800. Easy to reach by Fifth Avenue bus from uptown, Madison Avenue bus from downtown. A world of fashions, furnishings, gifts. AE.

Bloomingdale's 1000 Third Ave. at 59th St., 705-2000. Sophisticated and international in flavor. Beauty and accessories star in a theatrical setting. Important names in fashions for men, women and children. The Main Course of housewares. Furniture shown in changing model rooms. Shops for gourmet foods and restaurants to please every palate. A shopping service with international shipping expertise. Interpreters, too. Tue., Wed., Fri., Sat., 10am-6:30pm, Mon., Thur., 10am-9pm, Sun., noon-5pm. AE.

Gimbels Broadway at 33rd St., 564-3300. **Gimbels at 86th Street**, 86th St. & Lexington Ave., 348-2300. 33rd Street carries fashions for men, women and children and household furnishings. One of the most complete stamp and coin departments in the world. Gimbels 86th carries the latest fashion merchandise for the entire family, gifts and accessories. AE, MC, V.

Lord & Taylor Fifth Ave. at 39th St., 391-3344. The "American Look" featured in furnishings for men, women, children and the home. Designer fashions and sportswear, junior collections, children's floor, men's shops, boys' shop, antiques and contemporary furniture, Oriental gallery, "Circa 20th Century Gallery," gift area. Three restaurants: Intermission, The Soup Bar and the Cafe. Personal shoppers for consultation in 10 languages. AE.

Macy's New York 34th St. & Broadway, 695-4400. The world's largest store, "everything for everyone." Ready-to-wear, fashion accessories, home furnishings, gourmet foods, housewares, major appliances, theatre ticket outlet, travel agency, post office, beauty salons and restaurants. Personal shopping services and employee translators provided. AE and Macy's credit cards.

Saks Fifth Avenue Fifth Ave. at 50th St., at Rockefeller Center, 753-4000. Eight floors of collections from all over the world. International designer collections for men and women; clothing for young adults and children; array of gifts. AE.

Discount Clothiers

William Daniels 240 Central Park South (Broadway & 59th St.), 265-4151. Discounts on brand-name men's wear such as Calvin Klein, Adolfo, Hickey Freeman, Stanley Blacker, Oscar de la Renta, Bally, Bruno Magli and others. Open seven days, 10am-11pm. AE, CB, DC, MC, V.

Deals 81 Worth St. (just off Broadway), 966-0215; 142 W. 72nd St. (between Broadway & Columbus), 873-0790. Natural fiber designer and name brand apparel at below wholesale prices, traditional clothing for men and women, designer basics, sportswear, shoes and accessories. Open seven days. AE, MC, V.

Encore Resale Dress Shop 1132 Madison Ave., bet. 84th & 85th Sts.; 879-2850. Designer clothes and regular brands at a fraction of original cost: dresses, suits, coats and accessories from Yves St. Laurent, Ralph Lauren, Ungaro, Sonia Rykiel and others. Mon.-Sat., 10:30am-6pm; Sun., 12:30pm-6pm. No credit cards.

L.S. Men's Clothing 23 W. 45th St., 575-0933. "The executive discount store with a reputation for value for over 25 years"—Money Magazine. Prices from 45% to 65% below retail for natural shoulder, 2- and 3-button and designer suits/sports jackets, slacks, winter and all-weather coats, produced domestically by top-quality manufacturers. Convenient to major hotels and shopping. Full tailoring service. Ship anywhere in U.S. Mon. 10am-7pm; Tue.-Thur. 10am-6pm; Fri. 10am-4pm; Sun. by appointment. AE, MC, V.

Loehmann's 9 W. Fordham Rd., Bronx, 295-4100. Loehmann's flagship unit in the Bronx is the largest in this nationwide chain of ladies' discount apparel stores. The 44,000 sq. ft. store is filled with a continually changing collection of designer suits, coats, dresses, sportswear, rainwear and furs for at least 1/3 to 1/2 less than retail and often at greater savings. Mon.-Sat. 10am-9:30pm, Sun. 12-5.

National Ladies Specialty Corp. 470 Seventh Ave. at 35th St., 2nd floor, 695-1350. Savings on designer and better national brands of ladies' dresses, coats, suits, raincoats, gowns, lingerie, bras, hosiery, bathing suits, robes. Extensive men's haberdashery offers famous-name raincoats, shirts, underwear, jeans at special prices. Free alterations and shipping. (Se habla español.) All credit cards.

Syms 45 Park Place, west of City Hall, 791-1199. A seven-story clothing-packed building, representing over 200 designer and brand names in ladies', men's and children's fashions at off price, with labels on garments. Also shoes, domestics, luggage, toiletries at 40-60% off. Convenient to subways and buses.

Dollhouses and Miniatures

Dollhouse Antics 1308 Madison Ave., bet. 92nd & 93rd Sts.; 876-2288. Extensive collection of dollhouses, miniatures and miniature porcelain dolls; dollhouses made to order. Mon.-Sat. 10am-5:30pm (call for July, Aug. hours). AE, MC, V.

Fabrics

Laura Ashley 714 Madison Ave., at 63rd St.; 371-0099. Romantic fashions and country-inspired home furnishings prints. A family-owned, family-run business. Since the company's conception in London in 1953, when tea-towels were printed on the kitchen table, the now wide and varied product range offers a stylish, warm alternative to high tech living. Mon.-Sat. 10am-6pm. AE, V, MC.

Flea Markets

The Annex Antiques Fair & Outdoor Flea Market 26th St. & Ave. of the Americas, 243-5343. Antiques, collectibles, arts, bronzes, antique dolls and toys, oriental rugs, silver, bric-a-brac, old furniture, jewelry. Sun. 10am-7pm. Outdoors, April through mid-Nov.

Canal Street Flea Market 335 Canal St., corner Canal and Greene, 226-7541. Near Little Italy, Chinatown, SoHo. Gifts, antiques, jewelry, coins, clothing, collectibles. 50-60 independent dealers from the tri-state region. Outdoor flea market, Sat., Sun. 9am-6pm, March through mid-Dec.

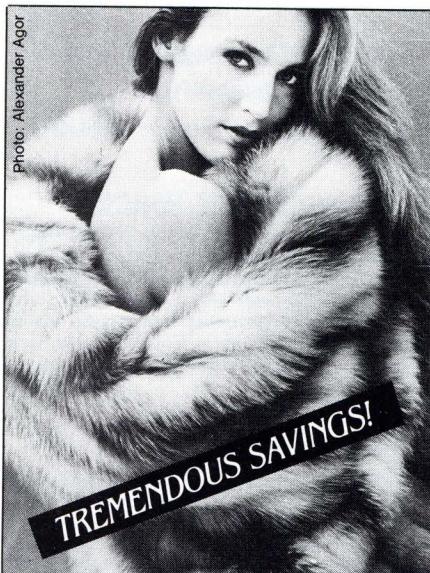


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QUICK REFERENCE Shopping

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Department Stores

Alexander's Lexington Ave. at 58th St., 593-0880; World Trade Center, 466-1414. High-fashion, ready-to-wear apparel at discount prices. Merchandise from all parts of the world selected by buying and merchandising teams who travel throughout the U.S., Europe, South America and the Far East in search of fashions at bargain prices. AE, MC, V.

Giftware

Fortunoff 681 Fifth Ave., 758-6660. Large selection of famous makes in imported sterling, silver-plated, stainless steel and pewter flatware and hollowware. The antique department specializes in 19th- and 20th-century English, American and Chinese export silver and silverplate and a select group of English and Oriental porcelain. Mon.-Fri. 10am-6pm; Thur. till 8pm; Sat. 10am-6pm. AE, CB, MC, V.

Jewelry

H. Stern Jewelers, Inc. Olympic Towers, 645 Fifth Ave., 688-0300; N.Y. Hilton, 1335 Ave. of the Americas, 765-0716; Grand Hyatt, 109 E. 42nd St., 661-1980; Vista International, 3 World Trade Center, 524-9870. Extensive collection of precious jewels, fine watches, Brazilian colored gems in original designs and settings. Custom designing. Stores in 25 cities and 14 countries. The Butik do Brasil for distinctive gifts. AE, CB, MC, JCB (Japanese), V.



photo by Jonathan Latham.

New York has mini-parks such as this one in the downtown shopping and business areas

Walter's World Famous Greenwich Village Emporium Inc. 252 Bleecker St. in Greenwich Village, 255-0175. Cheerful and crowded. Antiques, collectibles, nostalgia and art deco. Modern and old jewelry. Porcelain, glass, copper, and brass. Hard-to-get records, movie material, photos, collector's toys. 52 separate shops. Multilingual staff. Thur.-Sun. 1-8pm.

Florists

Ambassador Flower Shop 4E. 55th St.; 755-1814. Flowers and arrangements for luncheons, dinners, all occasions. Plants also available. Floral decorators for St. Regis Sheraton and other major hotels. Mon.-Sat. 8am-6pm. AE, CB, DC, MC, V.

Irene Hayes Wadley & Smythe Lemoult, Inc. One Rockefeller Plaza; 247-0051. Complete retail service from single rose to complete convention or banquet; exotic flowers; parties and events. Flowers delivered anywhere in the world. Mon.-Fri. 8am-6pm; Sat. 8am-1pm.

Kyoto Garden Florist, Inc. 109 E. 42nd St., mezzanine fl., Grand Hyatt Hotel; 490-8720. Wide selection of European and tropical cut flowers and plants; complete decorating service, from bouquets to banquets; interior and exterior landscape design. Mon.-Sat., 9am-6pm; Sat., 11am-3pm. AE, CB, DC, MC, V.

Penta Flower Shop/Statler Flower Shop 401 Seventh Ave. at 33rd St.; 695-3173. Exotic flowers and plants. Specializing in banquets, conventions and shows; plant rentals for booth displays, table/podium arrangements. Flowers sent worldwide. Mon.-Sat. 8am-6:30pm. AE, CB, DC, MC, V.

Food Emporiums

Arthur Avenue Retail Market 2344 Arthur Ave.; Bronx; 367-5686. In the "Little Italy" section known as Belmont (near the New York Botanical Garden and the Bronx Zoo); New York the way it was in the early 1900s. Dozens of pushcarts display Italian delicacies and cookware under one roof, in what is now one of the few indoor markets in the United States, with fine Italian restaurants, espresso cafes, pastry shops, bread stores, fish, meat, and vegetable markets, cheese and pasta stores. Belmont also houses the Enrico Fermi Cultural Center Library of Italian history and literature. Mon.-Sat., 9am-5pm. Call for brochure with directions.

Balducci's 424 Ave. of the Americas, 673-2600. Greenwich Village landmark for three generations. Rare and outstanding fresh produce, meats, fish, cheeses, handmade chocolates, fresh pastries, prepared dishes, aged and exotic vinegars, sun-dried tomatoes, hundreds of honeys, extra-virgin olive oils. Gifts from all departments, mail order. Mon.-Sat. 7am-8:30pm; Sun. 7am-6:30pm.

Bremen House 220 E. 86th St.; 288-5500. Domestic and European delicacies: paté, caviar, smoked fish, wursts, breads, spices. Daily, 9am-7:30pm. AE, DC, MC, V.

Maison Glass 52 E. 58th St., 755-3316. Established in 1902. Wide assortment of imported epi-

curian specialties; thousands of items in stock. Gift baskets of fresh fruits; fresh caviar; private label soups; deluxe chocolates; salted nuts; Virginia hams; and an international array of other fine comestibles. Delivery worldwide. Illustrated catalogue \$5 (write Dept. CVB). Mon.-Sat. 8:45am-5:45pm, Cl. Sats July-Aug. AE, CB, DC, MC, V.

Zabar's Broadway at 80th St., 787-2000. Gourmet emporium. Smoked fish, fresh caviar, bean coffee, imported cheeses, whole grain breads. Cooked meats, fresh pasta, David's cookies. Catering. Cookware, housewares. One hour parking with \$25 purchase. Sun.-Thur. till 7:30pm; Fri. till 10pm; Sat. till 12pm. AE, CB, MC, V.

Formal Wear

Jack Silver Formal Wear 1780 Broadway; 582-3298, 582-3389. Traditional and contemporary men's formal wear for sale or rental, including a complete line of accessories, business suits and opera capes. Fifty years of outfitting convention delegates, TV and Broadway shows. Credit cards accepted.

Zeller Tuxedos 201 E. 56th St., 355-0707. Complete formal wear service for men. Tuxedos and all accessories for sale or rental.

Furniture

(Also see Department Stores)

Kenmore New York 156 E. 33rd St., 683-1888. General furniture and props for meeting and show planners, designers and architects.

Furriers

Davellin-Balencia 208 W. 29th St., 244-7601. Probably the largest section of furs available directly to the public—in a city-block-long showroom. High quality, original and advanced designs ready-made or custom-made. Nearly every fur well represented at discount prices and in sizes from very small to very large. The major designer, David Leinoff, specializes in mink, lynx, fox, tanuki and racoon. Professional staff always available. Open every day. AE, MC, V.

Hy Fishman Furs Inc. 305 Seventh Ave., 244-4844. Designer-manufacturer has huge inventory of hand-crafted furs, made on premises, for elegance or sport. Coats, jackets, stoles of mink, fox, sable, racoon, lynx, etc. Four generations of experience. Immediate delivery, petites and large sizes, custom designs at no extra charge. Special attention to foreign visitors. Mon.-Fri. 9am-5pm, Sat.-Sun. by appointment. All credit cards.

New Yorker Fur Thrift Shop 822 Third Ave. at 50th St., 355-5090. Nearly-new minks, sables, fox, lynx, and more for a fraction of original cost. Coats, jackets, stoles left for resale by socialites and celebrities, sometimes by dissolved estates. The thrift prices apply to their new furs as well.

Varriale Furs of New York 363 Seventh Ave., 20th floor, 564-0284. Coats at wholesale prices. One of the largest houses of Italian designs in lynx, coy-

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SYMS

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June, 1990

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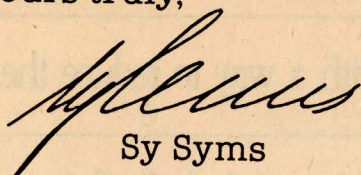
At Syms, we want to thank you for your 21 years of patronage at our Park Place store. During those years we went from 2 selling floors to 5. The store somehow expanded as we did. But now, we've simply outgrown that wonderful old building.

Thanks to your support, we're moving to a new, larger store near Wall Street at 42 Trinity Place. Syms Trinity opens this Thursday, June 21st with "Thank You" prices.

We still cannot honor national credit cards. However, we can now expand our extensive men's, women's and children's clothing assortments as well as shoes and accessories.

"Thank You" prices start this Thursday, June 21st at the new Syms at 42 Trinity Place.

Yours truly,



Sy Syms

Syms Trinity is about a block from the Rector Street Station on the Broadway IRT and the BMT, or the Wall Street Station on the Lexington Avenue IRT.

Our hours: Monday, Tuesday, Wednesday 8AM to 6:30PM, Thursday, Friday 8AM-8:00 PM, Saturday 10AM-6:30 PM, Closed Sundays.

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Mr. Syms,

This is the article I told you about.
New York Times 11-11-90

Karen Fitzgerald

Sunday Mag. Nov 11 NY Times

Corner On The Bargain Market

Two of the great Lower Manhattan bargain stores are little known in the north of Manhattan. At either end of Trinity Place, across from the World Trade Center, are Syms and Century 21. They deal only in new items, mostly with well known labels, sold at huge discounts, or in some cases at a small fraction of the prices charged uptown. How they do it is something of a mystery, but who cares as long as they are authentic and the price is right.

Shuttle back and forth between Syms and Century, only a few hundred yards apart, gathering your treasures.

Try Syms for a 100% silk blouse in a number of colors and labels (\$24.99) and Century for a solid col-

or wool skirt (\$19.97) or better still a 100% leather suede skirt in rich deep greens and browns (\$39.97). We return to Syms for a dark grey flannel PBM "power suit" (\$139), with or without pin stripes and, for evening wear, a "dinner suit" — a copy of a man's tuxedo with silk-faced lapels and trousers with silk stripes (\$379).

Et pour Monsieur? Well, let's see now. Syms has a blended cashmere navy blue blazer (\$139) or a 100% tan silk tweed jacket (\$119). Any of these will go with all wool grey flannel slacks (\$42.99). Back to Century for two wool turtle neck sweaters (that's right — two of them for \$29.97) in black or soft yellow, green or red.

In addition to men's and

women's sportswear and formal wear, Century 21 has a line of cosmetics, perfumes and discount children's clothes and a basement crammed with kitchen and bedroom things plus china, glass, video tapes and small appliances. Syms might well turn up with anything...linens, luggage and more.

Best of all, if you choose wisely, nobody will ever know where you've been. Come before 11:30am or after 2:30pm. And come often because new treasures arrive every day and a lot of the good merchandise is one-of-a-kind and you can't be sure they'll have what you want in your size. Good hunting. ■

Arthur Prager, is a former diplomat and author of six books.

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* Per person, based on double occupancy and midweek travel from New York. 6 nights hotel accommodations at a three star hotel, airport transfers, local taxes and service included. Prices valid from November 1, 1994, through March 31, 1995; December 14-24 and from September 1 to October 31 available at higher prices. Prices do not include intl. taxes and fees. Fares and offer subject to change without notice. Certain restrictions apply. Space is limited.

An Airline Fears Cairo Will Kill It With Rules

By CHRIS HEDGES

Special to The New York Times

CAIRO, Nov. 21 — Amir Zarkani set out 13 years ago to establish a private airline company in Egypt. But like many businessmen who have tried to buck government monopolies, he feels that he is being driven out of business by capricious regulations intended to safeguard the Government-owned Egypt Air.

The latest campaign against the ZAS airline illustrates why significant foreign investment still eludes Egypt and why the huge state corporations continue to dominate 80 percent of the Egyptian economy. More important, it highlights the lucrative concessions paid by Government-owned industries to relatives of high officials, including the two sons of President Hosni Mubarak, and the lavish salaries paid to the managers of these industries, although many are losing money.

Such practices, critics contend, are mocking the Government's promise to sell off the public sector as part of the economic reforms demanded by the International Monetary Fund in exchange for relief on Egypt's large debt.

The Mubarak Administration has said it will sell off 315 companies, which represent 30 percent of Egypt's economic output, to satisfy the I.M.F. demands. Only three or four of these companies, however, are actually in the process of being sold, and Egypt Air, along with other large state-run industries, have not even been considered for sale.

"Look at my experience," said Mr. Zarkani, one of the owners of ZAS. "I came back from Europe in 1974 and began building and investing in Egypt. I put all my money into the country, \$30 million, and was doing well. Suddenly, in the last 10 months, the Government has decided to sabotage my business. I am being destroyed. Other Egyptian businessmen will not make the mistake I did. They will keep their capital abroad."

The airline industry in Egypt is dominated by Egypt Air, the national carrier. It has about 40 planes and 24,000 employees, giving it a ratio of 600 employees for each plane, one of the highest in the world. By comparison, American carriers have about 150 employees per plane.

The airline controls most airport services, even running the duty-free shops. Egypt Air says it is making money, but many diplomats and industry experts say it is probably

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600 employees per plane, one of the highest in the world. By comparison, American carriers have about 150 employees per plane.

The airline controls most airport services, even running the duty-free shops. Egypt Air says it is making money, but many diplomats and industry experts say it is probably losing at least \$10 million a year.

Before the attacks by Islamic militants began in 1992, Egypt played host to 3 million tourists a year. Egypt Air, which catered to tour and charter groups and said it was then making \$30 million a year, could not handle the volume, and so ZAS was granted licenses to fly inside the country and to the Persian Gulf.

But as tourism plummeted after Muslim militants began attacking foreigners, the Government changed the rules. In the last year the Egyptian Civil Aviation Authority has revoked ZAS's permission to fly on many domestic and foreign routes, handing them to Egypt Air.

Ground services at airports, which are controlled by Egypt Air, have become erratic, creating delays for ZAS passengers of several hours. And requests by ZAS for additional routes to London and Saudi Arabia have been refused. The company, which has had to cut its fleet from 12 to 6 planes, has lost \$14 million in the last three years and may begin laying off employees next month.

"I have to go to the E.C.A.A. almost on a daily basis to enable our aircraft to leave," said Abdel Kader Farid, a ZAS vice president, referring to the Egyptian aviation authority. "And they always delay our flights."

Sayid Abdel Monsef, chairman of the aviation authority, dismisses the complaints, arguing that his role is "to protect the national airline." But the moves have caused deep consternation in many embassies and the business community.

Government agencies have even begun to interfere with established routes by several European and American companies, including T.W.A., in an effort to restrict access to the market. The aviation authority recently limited the number of passengers T.W.A. can pick up in Cairo and carry on to Saudi Arabia, although Egypt Air can take on an unlimited number of passengers in Paris bound for New York.

"Egypt Air still lives in an age when it has to have a monopoly to make money," said a senior T.W.A. official, who spoke on condition of anonymity. "The airline just does not accept that it has to compete."

Despite the fall in revenues, Egypt Air has bought about 10 new European Airbuses in the last four years. Critics and Western diplomats say the hefty commissions, which include payments to the President's two sons, are behind the purchases.

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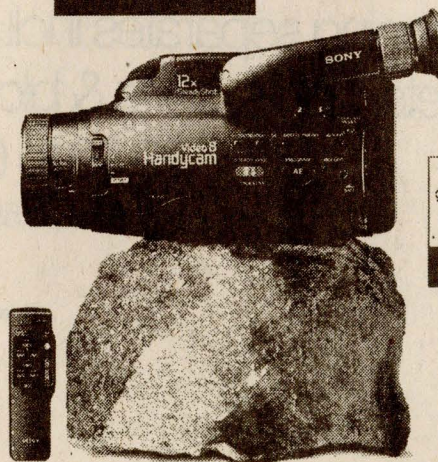
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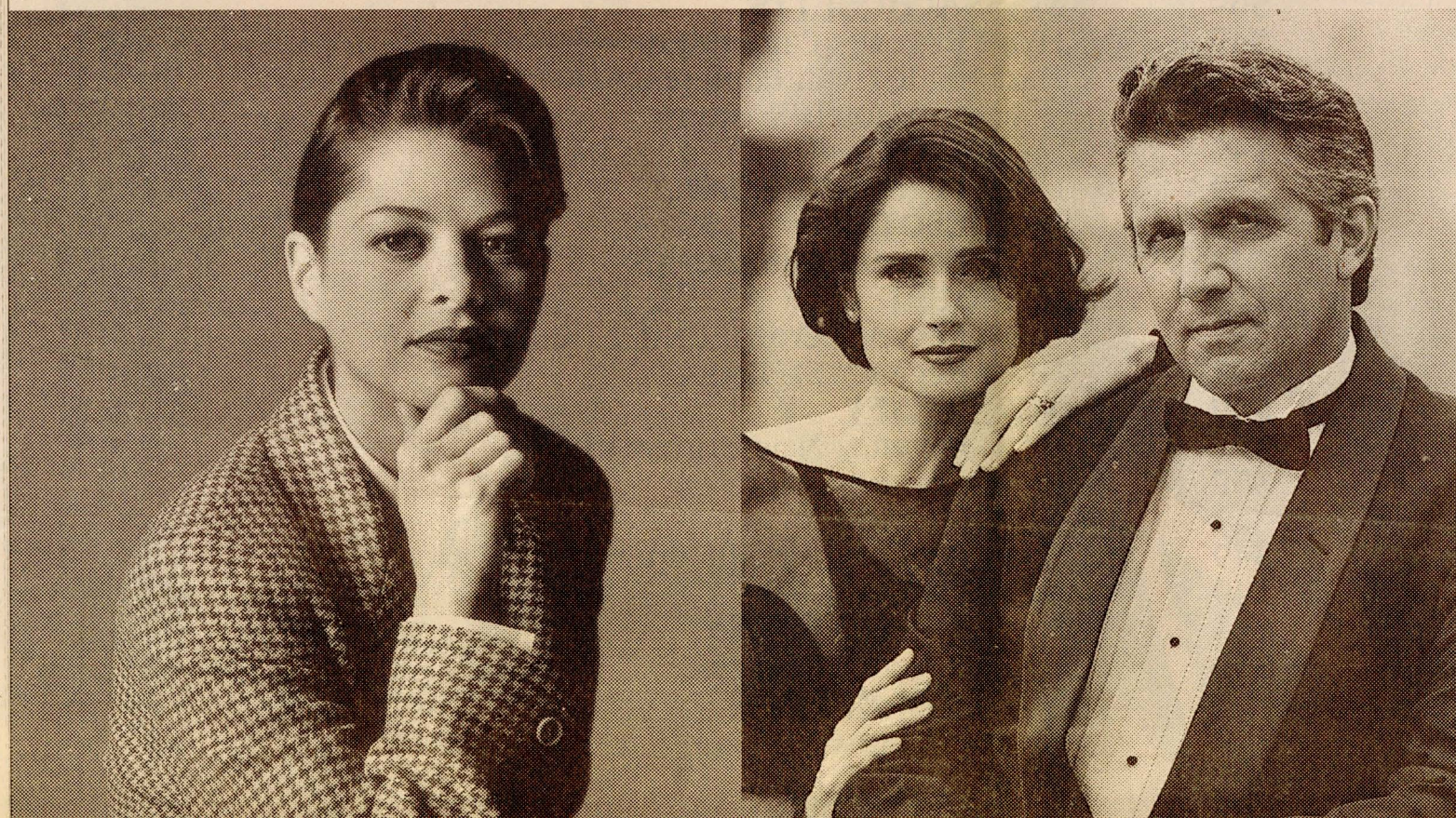
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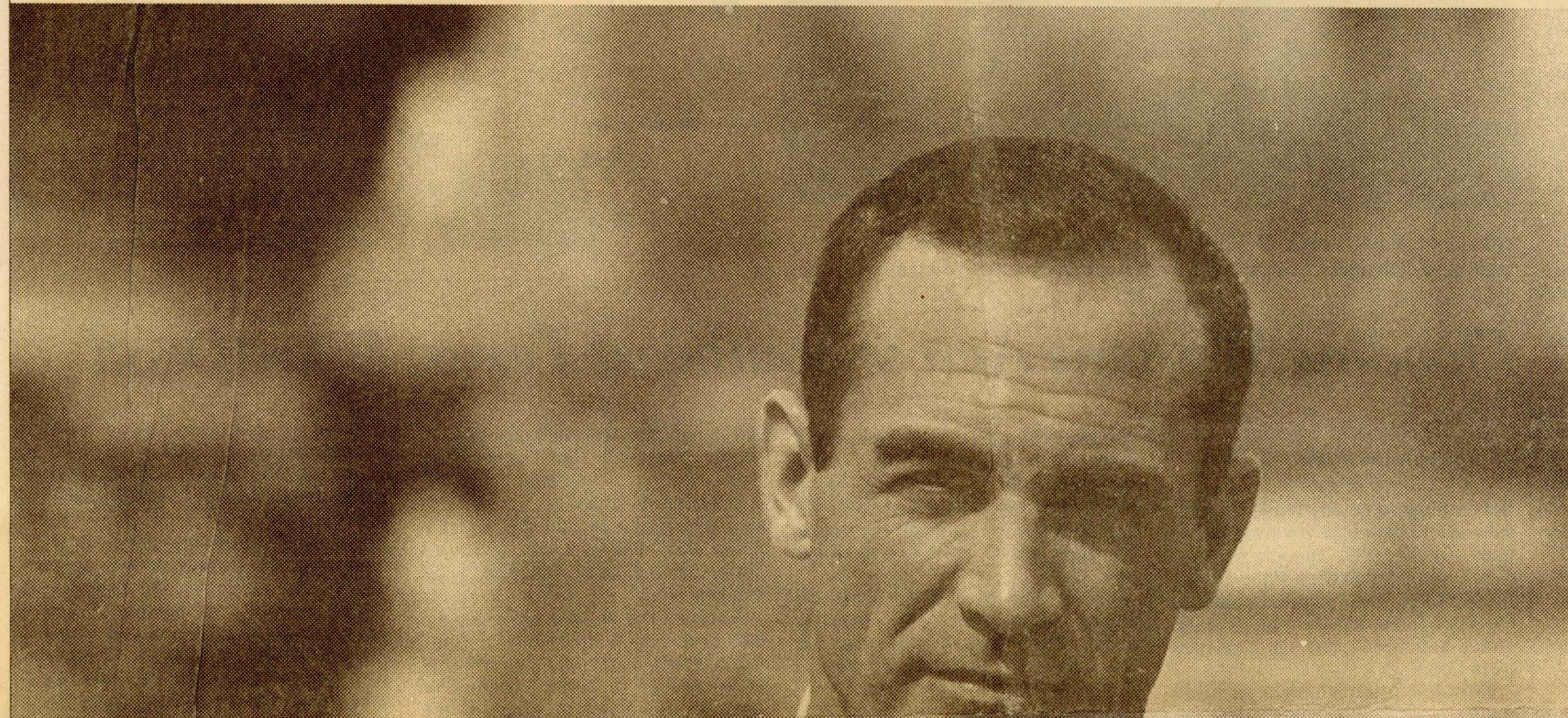
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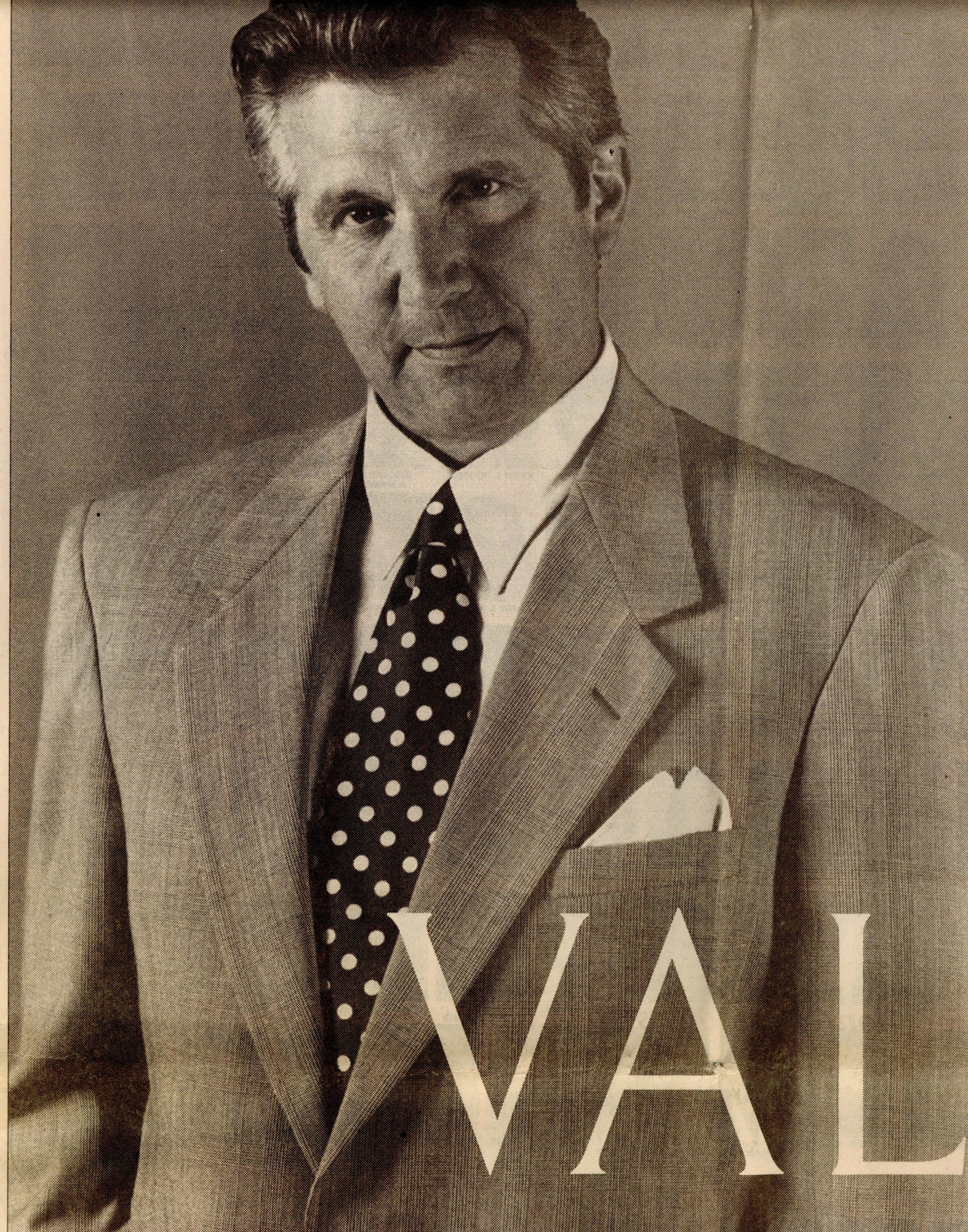
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Life of suspect linked to homeland

By Jon Auerbach
CONTRIBUTING REPORTER
and David Armstrong
GLOBE STAFF

NORWOOD — Aleksandras Lileikis has lived in the Boston area for several decades, but he rarely ventured outside the state's close-knit Lithuanian enclaves, working for Lithuanian companies and cutting a familiar figure at the Lithuanian club in South Boston.

His Norwood neighborhood is home to many other Lithuanian families, and friends said his modest house is dotted with maps of the country and filled with Lithuanian artifacts.

"They liked Lithuania compared to here," a neighbor said of Lileikis and his wife. "I used to talk to the wife about the old country."

Neighbors and friends were grappling yesterday with the accusation by federal officials that the frail, 87-year-old man signed death warrants for 40,000 Jews while heading the Nazi-sponsored Lithuanian Security Police for Vilnius, the capital, in the 1940s.

In Dorchester, where Lileikis lived from at least 1969 to 1981, according to motor vehicle records, former neighbors said they were not completely surprised by the charges.

The neighbors, who asked not to be named, remembered Lileikis as a "stand-offish" and "arrogant" man, who once owned and lived in a three-decker on Saranac Street with his first wife.

"You couldn't get close to him," said a resident. "He thought he was above us, like we were peasants."

The couple was very intelligent and spoke many languages, neighbors said. While his wife sometimes would speak Polish with a neighbor, Lileikis would speak only English and he demanded that his wife do the same, one resident said.

Lileikis' former wife, who died in the early 1980s, was described as a gregarious woman who would occasionally talk about her life before coming to Dorchester. She told a neighbor that the couple escaped Lithuania before the war ended because they feared the Soviets.

Immigration records indicate Li-

Familiar figure in Lithuanian enclaves

Makaitis was described by her granddaughter yesterday as "very sick." A neighbor said the 76-year-old woman, who has lived in the house for at least 20 years, has Alzheimer's disease.

The couple's two-story house is in disrepair. Paint is chipping and

the lawn is overgrown. Some neighbors said Lileikis rarely ventures outside. They described his ailing wife as the more sociable of the two.

"I never socialized with them, but they seem very nice," said Vera Preibus, a neighbor who is of Lithuanian descent. "I can't believe it."

She also said Lileikis was hardly

ever seen.

Friends said Lileikis and Mataikis would leave the house to attend Mass at St. George's Orthodox Church in Norwood and to social functions at the Lithuanian club in South Boston.

Contributing reporter Traci Grant and staff writer Adrian Walker helped compile this story.

**'He comes into the club
every once in awhile.
He was always concerned that
Lithuania would be free and regain its
independence.'**

ALGIMANTAS SKABEKIS
Manager of the South Boston Lithuanian Citizens Association

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immigrant registered to vote as a Republican.

Dorchester neighbors said Lileikis and his wife first lived in Worcester before buying the Saranac Street home in the early 1960s.

Described as tall, slender and handsome, Lileikis had a law degree in Lithuania that he boasted about to neighbors, and carried himself in a "very erect, very restrained way."

"We always said he must have been in the army in Europe," said a former neighbor. "He was very polished. He wanted to show you he was a gentleman."

By all accounts, Lileikis in recent years was an unimpressive figure who didn't stand out among the generation of Lithuanian immigrants who came to the area after World War II.

"He came to functions and seemed like a regular guy," said Gintaras Cepas, a member of the South Boston Lithuanian Citizens Association. "This is a surprise."

Algimantas Skabekis, manager of the association, said he had known Lileikis for 20 years and said the accused war criminal was active in causes promoting the independence of Lithuania from the former Soviet Union.

"He comes into the club every once in awhile," Skabekis said. "He was an average member. He was always concerned that Lithuania would be free and regain its independence."

For several years, Lileikis worked for the now-defunct Lithuanian Encyclopedia Press, a publishing company based in South Boston. A neighbor said Lileikis worked as a house painter after leaving the publishing company.

After the death of his first wife, Lileikis married Grace Makaitis and moved to her Norwood house about 10 years ago.

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Syms Bash

Ends Presidents' Day,

Monday, February 20th

*It's been the
Educated Consumer'sSM
secret until now.*

Names You Must Know	Nationally Advertised	Syms Orig. Price	Bash
Men's Suits 50% wool or more	380	199	137
Men's Suits Less than 50% wool	380	199	165
Ladies' Suits 50% wool or more	140	79	53
Ladies' Suits Less than 50% wool	140	79	64
Men's Overcoats	380	199	137
Ladies' Coats	380	199	137
Boys' Suits	95	59	48

BASH PRICES on all clothing and shoes including New Spring Arrivals.

SYMS

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MANHATTAN	WESTBURY, LI	COMMACK, LI	ELMSFORD, NY	PARAMUS, NJ	WOODBIDGE, NJ	SECAUCUS, NJ	FAIRFIELD, CT
ON TRINITY BETWEEN RECTOR AND BATTERY PK. 4 BLOCKS SOUTH OF THE WORLD TRADE CENTER (212) 797-1199	ON MERRICK AVE. BETWEEN STEWART AVE. & OLD COUNTRY RD. (516) 683-0018	ON MOTOR PARKWAY; JUST WEST OF WICKS ROAD AT EXIT 53 OF THE LI EXPY (516) 864-9600	EXIT 4 OFF THE CROSS WESTCHESTER EXPRESSWAY; NEAR 100A ON ROUTE 119 (914) 592-2447	ON RTE 17N BETWEEN CENTURY RD. AND MIDLAND AVE. (201) 791-7422	ON KINGS GEORGES RD.; JUST OFF ROUTE 9 SOUTH (908) 826-4400	ON SYMS WAY; BEHIND THE HARMON COVE OUTLET CENTER (201) 902-0300	EXIT 24 OFF ROUTE I-95 (203) 330-6700

AMERICAN EXPRESS MASTERCARD DISCOVER VISA SYMS CHARGE

Legal Notices

L-9553

By virtue of a default in a Security Agreement made by NIJO BEVERAGE, INC., debtor the Secured Party ALLERTON BEVERAGE, INC. through there agent, will sell the right, title & interest into said schedule of said Security Agreement on the 21st day of February, 1995 at 11:30 A.M. at the Law Office of Jeffrey D. Grant Associates, 900 EAST BOSTON POST ROAD, MAMARONECK, NEW YORK. Secured Party reserves the right to bid.

L-8691

PUBLIC NOTICE
BELMONT EAST CO., LLC has been formed as a Limited Liability Company (LLC) in NY, office located in the County of Queens. Articles of Organization filed with Secretary of State 11/28/94. Secretary of State is designated as agent upon whom process against the LLC may be served. Secretary of State shall mail a copy of any process against it served upon him/her to: Belmont East Co., LLC, 70-04 Ingram St., Forest Hills, NY 11375. Latest date upon which LLC is to dissolve is 12/31/25. Purpose of business of LLC: to engage in any lawful act or activity for which limited liability companies may be formed.

Legal Notices

L-9581

LIEN SALE: Manhattan Mini Storage Corp. Will Sell Under New York State Law, Daniel Bader Auctioneer As Agent DCA #529683 By The Room For Cash Only At 541 West 29th St., N.Y., N.Y. 10001 At 10:00 A.M. On February 28, 1995 And Such Succeeding Days As May Be Necessary For The Following Accounts: #0012008 Peter Balmeseda, #0017009 Eric Berend, #0017055 Dependable Hydraulics, #0103010 Keiko Fujikawa, #0106010 Walter L. Hawthorne, #0115013 Sharon Bermon Associates, #0119004 Dave Elliot, #0119047 Eric Berend, #0207016 Jeanett Villagomez, #0207027 Moshe Peretz, #0212013 Solange Charas, #0212017 Steve Kaye, #0212024 Johnny Holmes, #0215003 Miles Barken, #0215028 Tom Tuffy, #0301017 Genevieve J. Hamer, #0303012 Giuseppe Gravino, #0304023 Chase Asp Prop. Recovery, #0504016 Willis McNamee, #0510003 Lauralyn Immordino, #0511002 Sarah Heggie, #060725 Trudi Zuercher, #0709005 Donna Miller, #0803002 Charles E. France, #0805008 Leonard E. Tomkins-on, #0807023 Marie Kennedy, #1016012 Simon Utrera, #1016031 Alexandra Elliott, #1016034 William Mecca

Legal Notices

L-9085

SUPREME COURT - COUNTY OF QUEENS
ROOSEVELT SAVINGS BANK, Plaintiff against ANTIMO VERDE, et al Defendant(s). Pursuant to a judgment of foreclosure and sale entered herein and dated November 17, 1994, I, the undersigned referee will sell at public auction on the front steps of the Queens General Court House, 88-11 Sutphin Boulevard, Jamaica, NY on the 1st day of March, 1995 at 11:00 A.M. premises BEGINNING at a point on the easterly side of 23rd Avenue, formerly known as Potter Avenue, distant 80 feet northerly from the corner formed by the intersection of the easterly side of 23rd Avenue with the northerly side of 26th Street, formerly known as Kindred Street, being a plot 100 feet by 20 feet by 100 feet by 20 feet, said premises known as 2511 23rd Avenue, Astoria, New York.
Approximate amount of lien \$181,018.16 plus interest and costs. Premises will be sold subject to provisions of filed judgment and terms of sale, Index Number 24485/93 Dated February 1, 1995 Ann B. Dufficy, Referee Alexander J. Malewski, Jr. Attorney for Plaintiff 657 Manhattan Avenue, Brooklyn, NY 11222.

Legal Notices

L-9327

Sealed bids for the following projects will be received in an envelope annotated with project name and number until 10:30 a.m. on March 9, 1995 at the Contract Management Bureau, NYS Dept. of Transportation, Bldg. 5, 1st Floor, 1220 Washington Avenue, Albany, N.Y. 12232 and will then be publicly read. A certified or cashier's check payable to the NYS Dept. of Transportation for the sum specified in the proposal or a bid bond, FORM CONR 391, representing "25% of the bid total" as specified in the contract proposal, must accompany each bid. Plans and proposals can be obtained from the Sale of Plans Unit, Rm. 109, at the above address; the Department of Transportation, One Hunters Point Plaza, 47-40 21st St., Long Island City, N.Y. 11101; and the Regional Offices noted below. The right is reserved to reject all bids.
Reg. 11, S. Williams, Deputy Reg. Dir., 47-40 21st St., Long Island City, NY 11101
D256512, Queens Co., Rehabilitation of nine Bridges on Route I-495 and Grand Central Parkway, PIN XM94.01, Bid Deposit \$400,000., Plans \$49., plus \$6. Postage.

From Howard Goodman Norwood

HELP SEND THIS BOY TO FLORIDA.

I BET CY
SIMS GETS TO GO
I BET MR. MARSHALL
GETS TO GO...
...I KNOW FOR A
FACT THAT THEY
SEND T.J. MAX
FOR THE WHOLE
WINTER.

Is it too much to ask? For over 30 years I work my fingers to the bone, and what do I get?... (boney fingers?) No, seriously; While all the other big-time retailing moguls are relaxing on the sun-drenched sands of Palm Beach, Palm Springs, and Palm Gardens, I'm up here slogging around, checking on bankruptcies, insurance salvage losses, closeouts, and stuff like that, trying to find the lowest prices and the best bargains in New England! ...Now isn't that worth a few days in the sun? If everybody would just buy one extra thing: a set of sheets, a book, a pair of pants, a Dining Room Set, ...Then I could justify the expense of a weekend in the sun.

So how about it New England: Help a freezing businessman get a tan: Spend more money at Building #19!

...AND THAT GUY
FROM THE
BASEMENT...
I'M SURE HE
GETS TO GO.

I NEED
IT BAD

EVERY LITTLE
PURCHASE
HELPS!

MR. CONDUCTOR
PUT THIS
BOY OFF
AT MIAMI!
...his mother

EVERYTHING
READY (we hope)
THURSDAY
JAN 5TH
1995

Store Hours: Monday thru Friday 9:30 A.M. thru 9:30 P.M.
Saturday, 9:00 A.M. to 9:30 P.M.; Sunday, Noon to Six

BUILDING #19

HINGHAM PLAZA • 100 Derby Street • (Exit 15 off Rt. 3) • (617) 749-0019

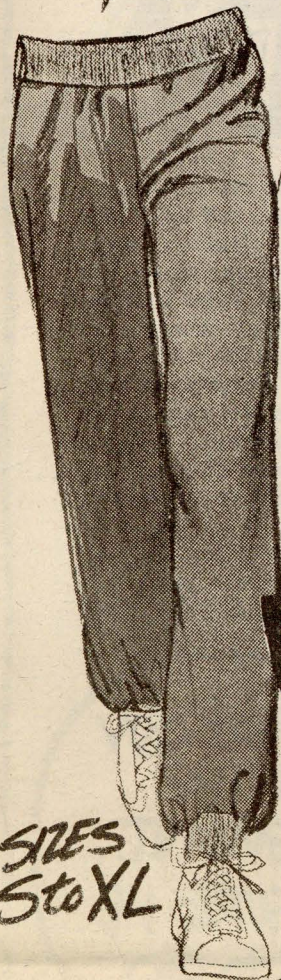
NORWOOD • 1450 Providence Hwy. • Route 1 • (617) 769-3700 • BLDG. 19 3/4

Weymouth, Ma. HARBORLIGHT MALL, Route 3A Tel: 340-6219 • BLDG. 19 1/11

PAGE 1 RUN 2

THEIR LOFTY STANDARDS GOT US THEIR
\$20.00 SWEATPANTS THAT WE'RE SELLING
FOR ONLY \$6.99!

REJECTED!
CANCELLED!
THOSE LOOSE THREADS
BOTHER ME!



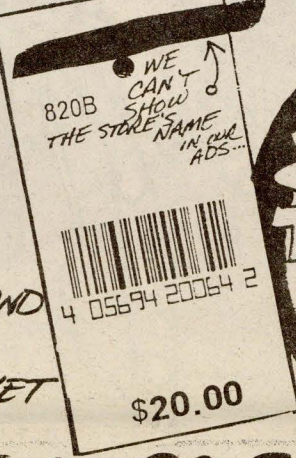
MEN'S HEAVYWEIGHT FLEECE
(BUT GAL'S WEAR THESE TOO)
59% POLYESTER
41% COTTON
(MACHINE WASH, DRY)

SWEAT PANTS

SAVE: **65% OFF**
THEIR PRICE!

SEE THEIR
PRE-TICKETED
\$20.

2 COLORS:
BLACK
OR
JADE



\$6.99
OUR
"NO SWEAT"
PRICE

When these were delivered to the warehouse of this large west coast retailer, their quality control staff rejected them as "irregulars". We looked'em over and found a broken stitch on one, a misweave on another- but nothing to affect the wear and tear these will probably receive. Why pay full retail?

SIZES
S to XL

- * 2" DEEP ELASTICIZED DRAWSTRING WAISTBAND
- * RIB KNIT ANKLES
- * 2 DEEPSIDE POCKETS * 1 ZIP BACK POCKET



SHE WANTS
ME... I
CAN TELL

IT'S
THE
THREADS

THE PRETTY GIRLS ALL GO FOR A
WELL-DRESSED MAN!

Designed
Especially
for those
Rouges at

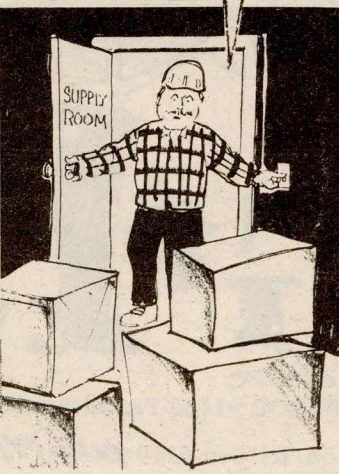
BOSTON EDISON:

DARK GREEN PLASTIC, AND OH, SO NATTY:

POLLUTION SUITS

WHY SO
CHEAP?
THEY FOUND
THIS STUFF
IN THEIR
SUPPLY
ROOM,
AND
WANTED
TO GET
RID OF
IT FAST.
(PROBABLY
BEFORE
THE
BOSS
NOTICED)

WHAT'S IN HERE?



RAIN
SUITS

\$2.19

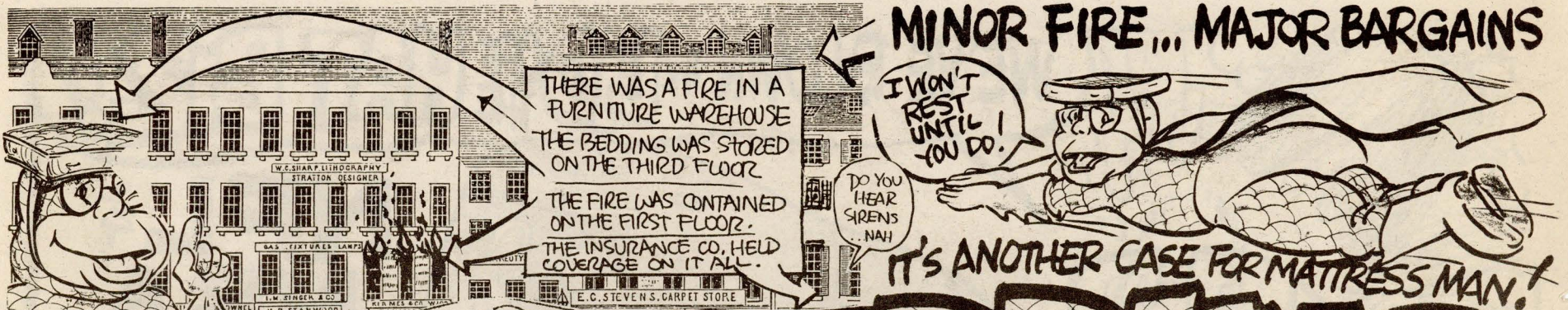
HARD
HATS

\$4.19

BOOT
COVERS

19¢





IN HIS QUEST FOR

BEDDING

MOSTLY MATCHING MATTRESS & FOUNDATION SETS YOU'LL SEE.. TWINS · FULL · QUEEN · KING

IN THE FULL SPECTRUM of QUALITYS from STARTER SETS up to TOP of the LINE Models

HERE'S JUST 3 EXAMPLES of MANY

TENSIONEASE SUPREME TWIN SET - EXTRA FIRM QUILTED MATTRESS - HEAVY DUTY FOUNDATION 129.00 THEIR \$219.95 4 SETS PER STORE	100TH ANNIVERSARY TENSIONEASE TWIN SET - QUILTED EXTRA FIRM MATTRESS - HEAVY DUTY FOUNDATION 167.00 THEIR 279.95 2 SETS PER STORE	21ST CENTURY EXTRA HEAVY DUTY QUEEN SET FOAM MATTRESS WITH FOUNDATION 329.00 THEIR 799.95 AT LEAST 1 SET PER
---	---	---

My uncle is making a fortune these days...he sells maternity graduation gowns.

ACCENT TABLES

from BARNSTORMIN' BOB'S CROSS COUNTRY ADVENTURE HE'S BAGGED NAMES LIKE..

- * HAMMARY
- * BROYHILL
- * BERNHARDT

Plus others!

SOLID CHERRY DROP LEAF COCKTAIL TABLE 48"x28 1/2"x16"H

\$159.00 THEIR \$429.95 to 439.95

YOUR CHOICE

HAMMARY COUNTRY FRENCH STYLE OVAL COCKTAIL TABLE 50"x28"x16"H CHAMPAGNE WASHED OAK FINISH

\$139.00 THEIR 279.95

52"x24"x17"H HEAVY TURNED LEGS

(HARD TIME SPARKING UP CONVERSATIONS?)

45"x32" x 16" HIGH

HERE'S A REAL ICEBREAKER - A FAKE STONE UPSIDE DOWN

BEAR TABLE

HOLDING UP A ROUND PIECE OF GLASS MAKING IT A..

FORGET ABOUT KEEPING UP WITH THE JONESES... CONFUSE THE DICKENS OUT OF 'EM

119.00 THEIR \$199.99

WE'VE BLOWN THE LID OFF THE HAT BIZ!

NFL &
NBA
Licensed

FULLY
EMBROIDERED

BALL CAPS

One of the biggest retail chains in the country also runs one of the biggest wholesale clubs around. They discovered that they could get better deals if they bought all the same hats for both chains...the only problem was what to do with all the hats they already owned in the huge warehouse club. They needed to find someone big enough to take 'em all and pay cash...enter Jerry and his wallet.

JUST...
\$13.99

THEY GET:
\$9.99
to
\$12.99

EA.

Kids
ASSORTED
BALL CAPS \$2.99

FROM A DIFFERENT DEAL
TWILL ADJUSTABLE



THEIR \$12.99

1968 VIETNAM ARMY
DUFFLE BAG \$14.99

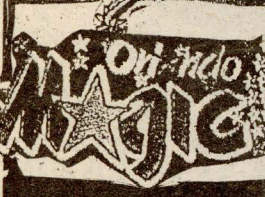
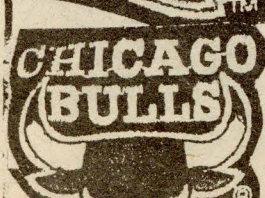
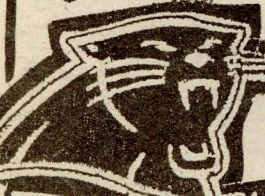
OUR DUFFLE BAG HAIN



Gov't Use:
•Weapons
•Parachute
•Rations
•Ammo

Civilian Use:
•Weapons
•Parachute
•Rations
•Ammo

HERE'S
JUST A
FEW



TWILL
With ADJUSTABLE BACK

- SOME EMBROIDERED IN THE FRONT
- SOME "BACKTALK" 6 LOCATION EMBROIDERY
- SOME ARE THOSE MULTI COLORED STRIPED JOBBERS



INCREIBLE
HEAVY DUTY

THE GOVT
PAID \$80.00
IN 1968

WE HAD AN
ECONOMIST
FIGURE THEM
TO BE WORTH \$240.00
TODAY

If you pay more for your kids' clothes than you do for your own...

You
need
an

ELEMENTARY education.



A29

NY



From a selection of the remarkable prices you'll find at SYMS—

ALL NAMES YOU MUST KNOW.

GIRLS' AND BOYS' OUTERWEAR

\$29⁹⁹

The "Uneducated" Pay \$60 Elsewhere

GIRLS' DRESSES

\$17⁹⁹

The "Uneducated" Pay \$33 Elsewhere

100% COTTON TURTLENECKS

\$3⁹⁹

The "Uneducated" Pay \$7 Elsewhere

SYMS COMMITMENT TO EDUCATED CONSUMERS™

For over 30 years, Syms has been committed to giving An Educated Consumer® *real* bargains on *real* designer clothes.

Syms is the off-price representative for over 200 authentic designer and brand names in clothing and shoes, for men, women and children.

We offer an endless selection of styles and sizes. And color-coded price tags make it easy to find your size, providing a simpler shopping

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Battery Pl.: 4 blocks south of
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On Merrick Ave: between
Stewart Ave. &
Old Country Rd.
(516) 683-0018

COMMACK, LI
On Motor Parkway: just
west of Wicks Road at
exit 53 of the LI Expy
(516) 864-9600

ELMSFORD, NY
Exit 4 off the Cross
Westchester Expressway,
near 100A on Route 119
(914) 592-2447

PARAMUS, NJ
On Rte 17N between
Century Rd. and
Midland Ave.
(201) 791-7422

WOODBIDGE, NJ
On King Georges Rd.:
just off Route 9 South
(908) 826-4400

SECAUCUS, NJ
On Syms Way: behind the
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Merchandise featured in this ad may not be available in every location in every size.

NEW YORK NEWSDAY, THURSDAY, OCTOBER 27, 1994

Now, to the Shores of Somalia With Beanbag Guns and Goo

By ERIC SCHMITT
Special to The New York Times

WASHINGTON, Feb. 14 — The American forces who evacuate the last United Nations peacekeepers from Somalia in the next few weeks will be armed not only with M-16 rifles and helicopter gunships, but also with an array of new "non-lethal" weapons from guns that fire tiny beanbags to sticky foam that immobilizes rioters.

As the United States joins more peacekeeping operations that require controlling crowds, military commanders are searching for alternatives to using deadly force to avoid civilian casualties and protect American troops.

The Pentagon is hoping to use the operation in Mogadishu, which officials say should last a week or less, as a proving ground for a new generation of experimental weapons intended to stun or ensnare potential foes rather than kill them.

"Whether we use them or not I can't predict, but they are valuable because they give the local commander the option to control crowds and potentially explosive situations with the least amount of force possi-

ble," Deputy Defense Secretary John M. Deutch said in an interview today.

Tight secrecy surrounds what non-lethal weapons Lieut. Gen. Anthony C. Zinni, the Marine Corps officer in charge of the six-nation armada off the Somali coast, has brought. Military officials worry that if potential foes find out they could take steps to counter the new systems.

Indeed, the use of the new technologies is so sensitive that a battery of senior Pentagon lawyers had to review the systems and give their blessing. "We're breaking new ground with this stuff," said a senior general familiar with the operation.

After a high-level review, Pentagon officials authorized General Zinni to use rubber bullets, the beanbag shotgun and, after some initial objections, two kinds of supersticky foam. Senior officials rejected an experimental laser gun that temporarily blinds hostile forces.

"The lasers were rejected for humane reasons," said a senior Defense Department official. "I know that sounds weird, but we had some qualms given the lack of experience we've had with them."

General Zinni, who commands all marines on the West Coast, was the operations director of the American-led force that entered Somalia in December 1992 to insure delivery of relief supplies and knows most of the top Somali leaders.

In requesting the non-lethal weapons, General Zinni and his bosses at the United States Central Command, which oversees the operation, no doubt wanted to avoid repeating one painful experience. After the United Nations took control of the mission, Pakistani peacekeepers fired into a mob of stone-throwing women and children who acted as a human shield to conceal one or more snipers. Twenty-four Pakistanis and about 20 Somali civilians were killed in the exchange in June 1993.

"We took a look at what we could use to break up a crowd formation before they became dangerous to troops," a senior general said. "The idea was if you don't have to hurt people, don't do it."

Working with law enforcement agencies in southern California near his headquarters at Camp Pendleton, General Zinni selected some technologies based on their use by

civilian police officers. He and Central Command officials also dipped into a more exotic realm to request the laser gun and the sticky foam, which turns to a taffy-like goo when exposed to air.

The military is deploying these new systems before the Pentagon has even adopted a formal policy on their battlefield use. The Pentagon's Office for Special Operations and Low-Intensity Conflict has written a draft policy, but several concerns have stymied final approval.

Any new system must comply with international treaty obligations, including the ban on chemical weapons. Senior Pentagon officials also voice concern that the new non-lethal weapons will raise unreasonable expectations of a bloodless battlefield.

As many as 2,700 United States marines and 500 Italian marines are poised to land in Mogadishu and set up defensive positions during the final days of the retreat.

Military officials have announced no date for the pullout, but the United Nations in Mogadishu announced on Saturday that the port would be closed to all commercial traffic between Feb. 26 and March 6.



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PARIS

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THROUGH SUNDAY, FEBRUARY 19

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SAKS
FIFTH
AVENUE

Sym's
Bash
Ends Presidents' Day,

Monday, February 20th

HEAD NORTH
FOR THE WINTER.



Educated Consumer'sSM secret until now.

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shoes including New Spring Arrivals.

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Our indoor resort/conference center offers everything you need to make your meeting a success. From purpose-designed meeting rooms to a large array of dining options, ranging from elegant to sporty.

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Doral Arrowwood

Anderson Hill Road, Rye Brook, New York 10573



She believed
her thinning
hair was
hopeless.

Studio of Hair Enhancement is dedicated *exclusively* to women's hair enhancement and replacement. Whether you've experienced hair loss, or you've simply always wanted longer, thicker hair, S.H.E. offers the most advanced non-surgical solutions, using only the finest human hair, that looks and feels just like your own. Don't wait - call S.H.E. today for a free brochure.

S.H.E. Knew Better.



S.H.E.

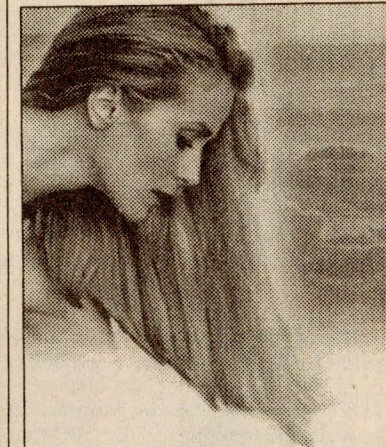
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Every woman has a right
to beautiful hair.

270 Madison Ave., Mezzanine Level, NYC

1-800-5000-SHE

Ext. 90



**SO NATURAL,
THE ONLY THING
THEY'LL DETECT
IS A CHANGE IN
YOUR ATTITUDE.**

Hair loss can take its toll. But the **Sequence Natural Hair System[™]** can restore your confident feeling. We combine 100% real hair with your own, so it's virtually undetectable. We never hide or inhibit the growth of your own hair.

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THE SOLUTION THAT WORKS.

NEW LOCATION IN NEW YORK

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As many as 2,700 United States marines and 500 Italian marines are poised to land in Mogadishu and set up defensive positions during the final days of the retreat.

Military officials have announced no date for the pullout, but the United Nations in Mogadishu announced on Saturday that the port would be closed to all commercial traffic between Feb. 26 and March 6.

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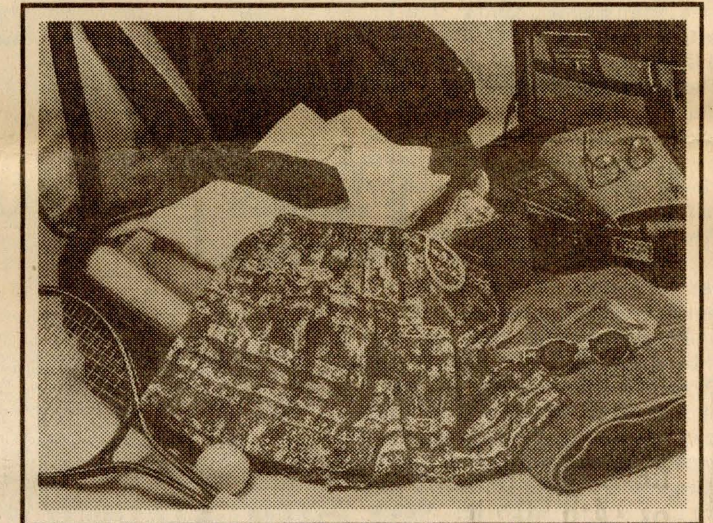
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Gingrich Acknowledges That Tax-Cut Plan Is in Trouble

By MICHAEL WINES

WASHINGTON, March 28 — Speaker Newt Gingrich said today that his party's five-year, \$189 billion package of personal and business tax cuts was "in some trouble," but left murky how much.

Critics of the bill said it was a lot. One, Representative Fred Upton, Republican of Michigan, said he and allies had enough votes to keep the tax bill from reaching a vote next week unless it was changed to make tax breaks contingent on reducing

the deficit.

"Someone's going to have to blink," he said, "and it's not going to be us."

Another central piece of the Republicans' political agenda, legislation to limit the number of terms lawmakers can serve, is also in trouble. Amid a last-minute lobbying blitz for votes, House leaders acknowledged they would probably fall short on any of four separate measures that are expected to come to a vote in the House late Wednesday.

The House will consider the tax cuts next week, the last before the recess marking the end of the 100-day session in which they promised to take up the 10 major planks in their Contract With America.

Despite his acknowledgment of trouble, Mr. Gingrich expressed optimism about the tax proposals in a speech today to about 200 owners and developers of shopping malls.

"As of right now, the tax bill is in some trouble," he said. But any member who votes against the "pièce de résistance" of the party's Contract With America, he added, would have to "go home on the seventh of April and have every Republican in your district ask you if you've lost your mind."

Others in the leadership agreed. "By the time the dust settles," an aide to a Republican leader said, "I think this tax bill's going to pass in either exactly or substantially the same form it is in today."

The House is scheduled to take a spring break on April 7 and Mr. Gingrich is straining to push the elements of his contract through the chamber before the legislators go home.

For the most part, the question about the tax legislation is not so much whether Republicans oppose tax cuts — a handful do, but they are quiet about it — as how the cuts should be structured.

More than 100 House Republicans said last week that they wanted the bill's personal tax cut reworked to benefit fewer high-income families. The bill would give a \$500-per-child credit to households with up to \$200,000 in taxable income; the dissidents want that ceiling lowered to \$95,000.

Perhaps more significant, some two dozen Republicans are now saying that they want to try to amend the bill on the House floor so that the tax cuts are made contingent on reducing the Federal budget deficit. Mr. Upton and Representative Michael Castle, a Delaware Republican, are leading that drive.

"In the early 80's, we watched Congress do tax cuts without spending cuts and watched the deficit balloon," Mr. Upton said. "We can't afford to do that again."

If the votes of Mr. Upton and Mr. Castle hold firm, they could indeed upset the leadership's plans. Tax

bills traditionally come to the floor under a rule that does not permit amendments, and the leadership wants that tradition preserved. But the rule must be approved by the full House, and with Republicans holding a bare 12-vote margin there, even a small shift of sentiment could cause them to lose control.

Only a few Democrats are expected to vote for the rule.

With a historic debate set to begin on Wednesday in the House on a proposed constitutional amendment to limit the terms of members of Congress, both sides spent today blaming each other for the measure's expected defeat.

House Republicans, who campaigned with promises that they would vote on imposing term limits, boasted that they were fulfilling their campaign pledge just by bringing the matter to the floor, where it has never been debated. But they suggested they probably could not muster the necessary votes to pass it because Democrats were determined to make it fail.

At the same time, Democrats said that Republicans did not really want term limits and that they had fixed the rules in a way that virtually guaranteed failure.

Representative Martin T. Meehan,

Democrat of Massachusetts, said on the House floor that Republican leaders "crafted a confusing, competitive rule that would divide the vote and sabotage final passage."

"You might as well stop the debate now," he said, "because term limits can't pass under this rule, so why prolong the charade?"

Technically, debate does not begin until Wednesday, and a vote is expected on Wednesday night. Today, the House agreed to the rules under which four term-limit proposals would be debated.

But Representative John A. Boehner, the Ohio Republican who heads the House Republican Conference, told reporters that Republican leaders believed all along that term limits would be "the most difficult issue" in the Contract With America, the Republican political manifesto, to pass.

In a news conference, Mr. Boehner said, "We're still working frantically to get the votes for term limits." He said that he had personally lobbied a dozen members and that "I think the vote tomorrow will be certainly better than we expect today," but he stopped short of predicting victory.

All four measures to be voted on would require senators to step down after two, six-year terms.

Gingrich Asks Panel to Quash 'Malicious' Ethics Complaints

By STEPHEN LABATON

WASHINGTON, March 28 — Facing a growing number of ethics complaints from his Democratic opponents, Speaker Newt Gingrich responded today with a spirited defense of a college course he has taught and a blistering attack on his critics. He called the accusations against him "baseless and malicious" and urged the House ethics committee to dismiss them.

Representative Nancy L. Johnson, the Connecticut Republican whom Mr. Gingrich chose to head the committee, said after its meeting today that the committee would draw up a list of questions for Mr. Gingrich as well as an outline of the scope of the ethics inquiries. She said the committee would not decide until May whether to appoint a special, nonpartisan counsel to investigate.

In a brief filed with the ethics committee by his lawyers, Mr. Gingrich, a Georgia Republican, said he had received permission from the committee before he embarked on teaching the course that is central to several of the complaints. He attacked the senior Democrat on the

will write and an anthology he will edit under the contract. Last week Mr. Gingrich asked for the committee's approval before signing it.

The other complaints accuse Mr. Gingrich of a wide array of abuses of office, including these:

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Mr. Gingrich said in his brief that the ethics committee told him in 1993 that he could teach the course, *Renewing American Civilization*, and approved his proposal to raise an unlimited amount of money to pay for the course. The money was raised to organize the course, to produce videotapes and to beam it by satellite to colleges around the country, where students could take it for credit.

Mr. Gingrich said the ethics panel had concluded that he could even teach it from the floor of the House when the chamber was not considering legislation.

Mr. Gingrich, a former college professor, began teaching the course at Kennesaw State College in Georgia in the fall of 1993. It was coordinated by the Progress and Freedom Foundation, which has been led by

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panel, Representative Jim McDermott of Washington, who has challenged Mr. Gingrich's assertions

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Mr. McDermott did not respond to a telephone call seeking comment.

Since September, political opponents of Mr. Gingrich have filed four ethics complaints. One accuses him of improperly benefiting from his office by approving a bidding contest that resulted in a proposed book contract that included a \$4.5 million advance from a publishing house controlled by Rupert Murdoch, the media executive who has a strong interest in several matters before Congress. The contract was rewritten, but Mr. Gingrich still stands to gain royalty payments for a book he

mittee, Gopac. Hundreds of pages of documentation on the course turned over to the committee show letters, faxes and telephone records from Gopac, where Mr. Eisenach had his office in the early days of the course. They also show correspondences from Mr. Gingrich's House office and from other Gopac employees who were transferred to work on the course.

Mr. Eisenach and Mr. Gingrich have said that the foundation was wholly separate from Gopac but that it made perfect sense for the course to employ people familiar with the lawmaker and his operation.

Mr. Gingrich said today that there was no direct relationship between Gopac and the course. But he acknowledged that Gopac officials worked on fund raising for it and that they "inadvertently or ill-advisedly" used Gopac fax machines and stationery. He denied that those efforts violated any House rules.

Senate Reaches Accord on Plan To Change Rule-Making System

Continued From Page A1

economic cost of \$100 million or more would not take effect for 45 days. During this time the rules could be brought to the floor of the House and Senate for limited debate and an up-or-down vote. About 800 rules meeting that test of significance are issued every year.

The effect would be a legislative veto over regulations that Congress finds politically unpalatable or beyond the intent of the original law under which the rules were issued.

So far, the Clinton Administration has not resisted the notion of Congress reviewing virtually any regulation issued by agencies of the executive branch. In contrast, Mr. Clinton has promised to veto a bill containing the regulatory freeze that passed the House last month.

Although the Senate's proposal would shift some power from the White House to Capitol Hill, Administration officials have said privately that they consider it hardly a crippling blow. The President would retain the right under the Constitution to veto a resolution disapproving a new rule, forcing Congress to muster a two-thirds majority in each house to reject it.

But opponents of the Senate measure said today that in some ways it was worse than what passed the House, mainly because it would permanently reduce the ability of regulatory agencies to issue rules protecting public health, safety and the environment at the expense of industry.

"Bad, bad, bad," said Gary Bass, director of O.M.B. Watch, an advocacy group that monitors the White House Office of Management and Budget, which is the command post for all Federal regulatory actions. "I think it is a mistake to inject the whole issue of money and politics into the rule-making process, which is what is likely to happen."

He predicted that even while corporations were arguing before regulatory agencies about how to write complicated rules like those governing pollution and worker safety they would be making campaign contributions to lawmakers to whom they would later turn for review of the regulations.

But there was no inkling of controversy as the Senate worked on the bill today.

For long periods, there were nothing but procedural quorum calls, punctuated by an occasional modest speech. Late in the afternoon, Democrats polishing the bill's technical points began to offer amendments that had been worked out to satisfy both sides. These were approved by voice votes, and sometimes the amendments were modified slightly even after the votes, by unanimous consent of the few who were present.

More vigorous debates on regulatory issues lie ahead.

The vote in the Senate today is the first of many. The House has already passed a big package of changes in how Federal rules are written, but the Senate will probably not vote on these until after its spring recess, which starts on April 7.

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Whitewater Salesman Pleads Guilty to Fraud

By STEPHEN ENGELBERG

WASHINGTON, March 21 — The Arkansas real estate salesman who handled the Clintons' land dealings pleaded guilty today to two charges of bankruptcy fraud, giving the Whitewater special counsel a witness with detailed knowledge of the venture.

The man, Chris V. Wade, handled the finances of the failed Whitewater enterprise from its earliest days and worked closely with James B. McDougal, the owner of a failed Arkansas savings and loan who was Bill and Hillary Clinton's partner in the Whitewater Development Company.

"Mr. Wade has pledged to actively cooperate with our ongoing investigation and to provide complete, truthful and accurate information to the U.S. through the office of the independent counsel," the Whitewater special counsel, Kenneth W. Starr, told reporters shortly after Mr. Wade entered his plea in Federal District Court in Little Rock, Ark. "That cooperation has already begun."

Under the plea agreement, Mr. Wade faces a sentence of 12 to 18 months in prison. The sentence can be reduced to 10 to 16 months if Mr. Starr deems that Mr. Wade has provided "substantial assistance."

Mr. Starr is investigating, among other things, whether Mr. McDougal illegally diverted federally insured money from the Madison Guaranty Savings and Loan Association, which he owned. Madison later collapsed at a cost to the taxpayers of more than \$60 million. The Clintons and Mr. McDougal bought the Whitewater land in 1978, before Mr. McDougal owned the savings and loan.

When interest rates rose in the early 1980's, Mr. Wade was unable to sell many of the Whitewater lots. The White House has acknowledged that Mr. McDougal ended up investing about twice as much as the Clintons to pay the mortgage and other obligations.

The Federal Bureau of Investigation has already asked Mr. Wade

about a transaction in April 1985 in which Mr. McDougal raised about \$35,000 to pay off bank loans that the Clintons had taken out to finance Mr. Clinton's 1984 re-election campaign for governor.

According to Whitewater's check register, on March 22, 1985, Mr. McDougal wrote a \$25,000 check on Whitewater's account at Madison Guaranty to Ozark Realty, Mr. Wade's company in Flippin, Ark. At the time, the Whitewater account's balance stood at \$258.

The check was paid, but the account remained overdrawn until April 9, when Mr. McDougal shifted money from another of his real estate ventures. A few weeks later Mr. McDougal held a fund-raising event at Madison, and gave the campaign checks totaling about \$35,000, including \$12,000 in cashiers checks that investigators suspect may have been diverted from the savings and loan.

Mr. Wade said in an interview last year that he and his wife contributed no more than \$3,000 at the fund-raising event. He said that the \$25,000 check, which was identified in the Clinton campaign's 1992 report on Whitewater as a real estate commission, was actually a down payment from Mr. McDougal for a venture that was never consummat-

ed. Mr. Wade said that soon after, he wrote a check back to Mr. McDougal for the same amount, though it is not clear what happened to the money.

Federal agents found substantial evidence about Mr. Wade's business dealings, according to the charges filed today in Little Rock. Although he was not charged with tax fraud, Mr. Wade agreed to file amended returns for 1989 through 1993 "in which defendant received income he previously did not report."

The two charges filed against Mr. Wade stem from his November 1990 bankruptcy filing. He owed four unsecured creditors \$489,120, including \$83,883 to the Resolution Trust Corporation, the Federal agency that deals with failed savings and loans.

Prosecutors charge that Mr. Wade fraudulently concealed his ownership of one Whitewater lot from the Federal bankruptcy court.

According to charges filed today, Mr. Wade had an intermediary pose as the landowner and fill out a false application for a \$45,000 loan from an Arkansas bank. Mr. Wade then appraised the land himself and falsely asserted on the documents that he had no interest in it. The bank eventually made the loan, and Mr. Wade used it to build a house, the court papers said.

A G.O.P. Switch on Term Limits, But Bill Still Lacks Enough Votes

By KATHARINE Q. SEELYE

WASHINGTON, March 21 — A Republican leader in the House announced today that he was switching his position and would support a constitutional amendment for term limits, but the measure still seemed several votes shy of passage.

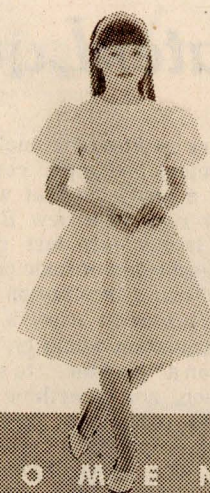
The lawmaker, Representative John A. Boehner of Ohio, who ranks fourth among House Republicans, said that he was reversing his long-time opposition to term limits be-

cause Americans clearly wanted them and that Washington would be arrogant not to respond to so overwhelming a desire.

"On the one hand, I have my personal belief that term limits will not accomplish what the public expects," he said. "On the other hand, the contempt displayed by politicians towards the public severely lessens our moral authority and practical ability to govern."

Mr. Boehner, whose home state has passed term limits for members of Congress, said his thoughts crystallized after he had witnessed the defeat of the balanced-budget amendment in the Senate. That measure too had the overwhelming support of the people, he said, and it was wrong of Washington to defy them. "It's a bad idea whose time has come," he said of term limits.

Mr. Boehner's change of heart will probably not affect the outcome of the vote, scheduled for early next week. Tony Blankley, a spokesman for Speaker Newt Gingrich, said today that the measure still faced an uphill fight to get the necessary 290 votes needed in the House to pass a



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DIARY

Yesterday in Washington

TAX CUTS Breaking ranks over a central plank in their agenda, nearly half of the 230 Republicans in the House urged their leaders to scale back a proposed \$500-per-child tax cut to families, a proposal that Democrats have criticized as a giveaway to the rich. It was not clear whether party leaders would grant the request to limit the tax cut to families making \$95,000 a year or less, well below the \$200,000 ceiling called for in the Republicans' Contract With America and now in the bill. The public unhappiness, expressed in a letter that 102 Republicans sent to Speaker Newt Gingrich, was an unmistakable sign that the political momentum behind the Republican drive to cut taxes and spending is starting to slow.

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The lawmaker, Representative John A. Boehner of Ohio, who ranks fourth among House Republicans, said that he was reversing his longtime opposition to term limits be-

cause Americans clearly wanted them and that Washington would be arrogant not to respond to so overwhelming a desire.

"On the one hand, I have my personal belief that term limits will not accomplish what the public expects," he said. "On the other hand, the contempt displayed by politicians towards the public severely lessens our moral authority and practical ability to govern."

Mr. Boehner, whose home state has passed term limits for members of Congress, said his thoughts crystallized after he had witnessed the defeat of the balanced-budget amendment in the Senate. That measure too had the overwhelming support of the people, he said, and it was wrong of Washington to defy them. "It's a bad idea whose time has come," he said of term limits.

Mr. Boehner's change of heart will probably not affect the outcome of the vote, scheduled for early next week. Tony Blankley, a spokesman for Speaker Newt Gingrich, said today that the measure still faced an uphill fight to get the necessary 290 votes needed in the House to pass a constitutional amendment. Prospects for the measure in the Senate, where 67 votes are needed, are also dim.

Despite word from the leadership that it would lobby members hard on this issue, the House is completely swept up in budget matters at the moment, with term limits taking a back seat.

Term limits supporters were pleased with Mr. Boehner's conversion but thought it would not amount to much.

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DIARY

Yesterday in Washington

TAX CUTS Breaking ranks over a central plank in their agenda, nearly half of the 230 Republicans in the House urged their leaders to scale back a proposed \$500-per-child tax cut to families, a proposal that Democrats have criticized as a giveaway to the rich. It was not clear whether party leaders would grant the request to limit the tax cut to families making \$95,000 a year or less, well below the \$200,000 ceiling called for in the Republicans' Contract With America and now in the bill. The public unhappiness, expressed in a letter that 102 Republicans sent to Speaker Newt Gingrich, was an unmistakable sign that the political momentum behind the Republican drive to cut taxes and spending is starting to slow.

WELFARE REFORM The House of Representatives took up legislation that would dismantle much of the social welfare system put in place by the Federal Government over the last 60 years. Republicans predicted that the bill would be approved late this week on a party-line vote. Democrats acknowledged that their substitute measure had little chance of passage but predicted that they would make political gains in the debate by attacking the Republicans as cruel to children.

LINE-ITEM VETO Anxious to recover from the defeat three weeks ago of the proposed balanced-budget amendment, Senator Bob Dole, the majority leader, hopes to schedule a vote on Wednesday on a measure allowing the President to veto specific parts of spending bills. The debate

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Despite word from the leadership that it would lobby members hard on this issue, the House is completely swept up in budget matters at the moment, with term limits taking a back seat.

Term limits supporters were pleased with Mr. Boehner's conversion but thought it would not amount to much.

"I don't know how many votes he brings with him," said Paul Jacob, executive director of U.S. Term Limits. "Ultimately I don't think it will mean a lot of votes."

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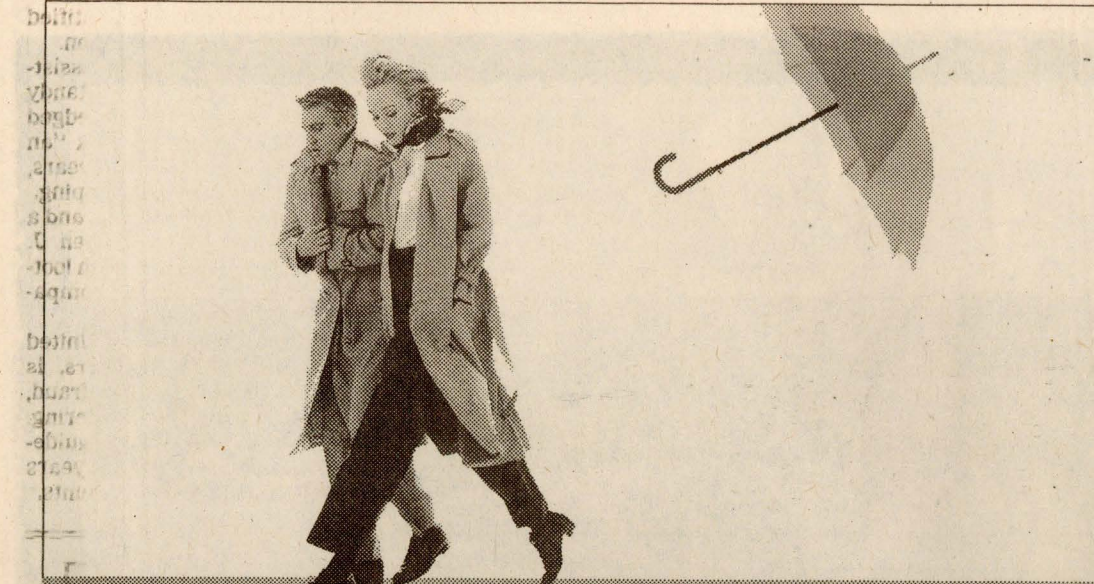
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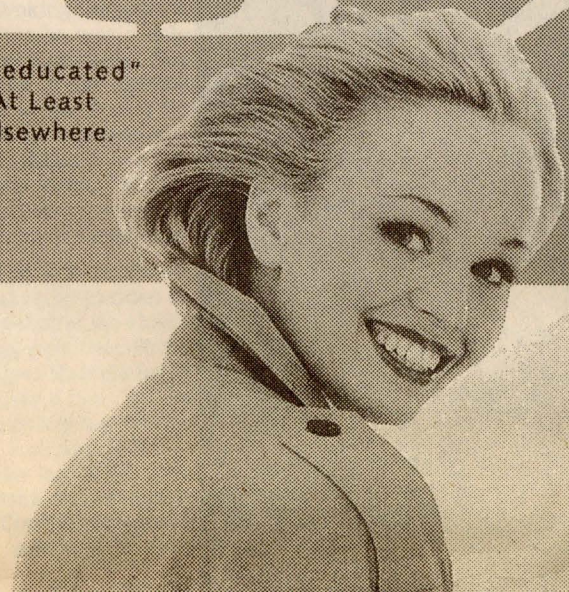
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Pool photo by Myung Chun

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Detective Holds His Own Against Lawyer

Simpson Defense Team Tries to Portray an Officer as a Racist

By DAVID MARGOLICK

LOS ANGELES, March 14 — F. Lee Bailey, the legal legend reborn in the O. J. Simpson case, hammered away further today at Mark Fuhrman, the police detective the defense deems the Achilles' heel of the prosecution. But despite suggestions he was a bigot and a liar, Mr. Fuhrman again held his own, returning Mr. Bailey's slams with gentle, soft-spoken lobs.

Once more, Mr. Bailey steered clear of stating explicitly that Mr. Fuhrman planted the glove he has said he found behind Mr. Simpson's house. The defense lawyer relied in-

stance, calling attention as he has several times in the past few days to the penlight Mr. Fuhrman used to survey the scene.

"Had you thought about asking one of those fellows to go with you, maybe someone who had a grown-up flashlight?" Mr. Bailey asked at another point. Mr. Fuhrman said he had not.

"Was it not your purpose to be in the area along the south wall alone?"

"No, it wasn't."

"It just worked out that way, is that it?"

"I didn't even know the south wall was accessible," Mr. Fuhrman said.

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Once again, however, Mr. Fuhrman was unflappable. Never did he raise his voice and even when he parroted Mr. Bailey's words in annoyance, he did so politely, making it hard to see him as the zealot the defense has said he is.

At several junctures, Mr. Bailey implied, Mr. Fuhrman acted far more energetically and cockily than circumstances warranted. He suggested, too, that it was Mr. Fuhrman, and not his superiors, who first thought of climbing over the wall to Mr. Simpson's estate.



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Once more, Mr. Bailey steered clear of stating explicitly that Mr. Fuhrman planted the glove he has said he found behind Mr. Simpson's house. The defense lawyer relied instead on suggestion, painting Mr. Fuhrman as suspiciously overeager and foolhardy and his discovery of the glove when he was by himself made him suspiciously indispensable to the case.

The only direct reference to the planting charge came from Mr. Fuhrman himself, after Mr. Bailey asked him whether he had any financial stake in the case. Mr. Fuhrman testified that he had retained counsel to sue two of Mr. Simpson's lawyers, Robert L. Shapiro and Johnnie L.

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"I didn't even know the south wall was accessible," Mr. Fuhrman said.

"No, it just worked out that you left the house and made your investigation for 15 minutes or more alone?"

"That's how it worked out."

Distributing black loose-leaf binders to Judge Lance A. Ito, the other lawyers, and Mr. Fuhrman himself, Mr. Bailey highlighted what he said were inconsistencies between Mr. Fuhrman's recent testimony and his declarations at a preliminary hearing last July. He concentrated on

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But Mr. Bailey's cross-examination is not yet complete, nor has the defense produced the raft of witnesses which, it contends, will show that "everybody lies but Detective Fuhrman."

Before he took the stand and before the jurors filed in, Mr. Simpson's counsel won the right to question Mr. Fuhrman more extensively about events around the time in 1985 when Ms. Bell has said she heard Mr. Fuhrman make racist remarks.



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Why, Mr. Bailey asked him, had he hired a lawyer? "Because I was defamed in the media for having planted evidence in a capital crime," the detective replied.

Looking conspicuously at the courtroom clock as if to mark how long a time it is, Mr. Bailey made Mr. Fuhrman account for the 15 minutes he has said he spent behind Mr. Simpson's house at 360 North Rockingham Avenue on June 13. It was then, he has testified, he found a right leather glove. That was a few hours after the bodies of Mr. Simpson's former wife, Nicole Brown Simpson, and Ronald L. Goldman with a bloody left glove near them were found two miles away outside her condominium at 875 South Bundy Drive.

The defense lawyer also asked Mr. Fuhrman — as the chief prosecutor, Marcia Clark, did, last week — whether he had made racist statements in 1985 to a real estate agent named Kathleen Bell. Once more, the incendiary phrases Mr. Fuhrman purportedly used were projected for the predominantly black jury to see. Once again, they remained largely impassive as phrase by phrase, Mr. Bailey parsed the statement.

Had Mr. Fuhrman talked of pulling over black men driving with white women? Of finding a pretext if there was not a cause? Of wanting nothing more than to see all "niggers" gathered together and burned? Had he told another woman that interracial marriage was a "crime against nature"? To each, Mr. Fuhrman calmly replied that he had not, though he said he would have remembered if he had.

Since the defense has no evidence that Mr. Fuhrman moved anything, it is resorting instead to innuendo. Repeatedly, Mr. Bailey focused on why, if dangerous suspects were "out there in the Simpson shadows," Mr. Fuhrman ventured forth alone. He hinted that Mr. Fuhrman had deliberately asked a superior, Philip Vannatter, to question Mr. Simpson's houseguest, Brian (Kato) Kaelin, so Mr. Fuhrman could go outside alone.

"That would take care of two of them, wouldn't it?" Mr. Bailey asked.

Mr. Fuhrman appeared to have no idea what Mr. Bailey was talking about. "Two of who?" he replied.

In another series of questions, Mr. Bailey simultaneously challenged Mr. Fuhrman's honesty and compe-

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Last July, Mr. Fuhrman stated that he had seen blood in Mr. Simpson's Bronco, not merely on the outside, as he had testified yesterday. On Monday, Mr. Bailey seized on that statement to suggest that Mr. Fuhrman had smeared blood in the

There is still no direct accusation on the discovery of the bloody glove.

interior of the vehicle. Today, Mr. Fuhrman said that he had merely misspoken and that he had never opened up the car.

Asked last July about the glove he had seen at the crime scene, Mr. Fuhrman referred to what he had seen as them. The defense has jumped on that statement, suggesting that it proves there was indeed a second glove for Mr. Fuhrman to pick up, squirrel away, and drop on Mr. Simpson's property. By "them," Mr. Fuhrman testified today, he was referring not just to the single glove but also to the knit ski cap found nearby.

Mr. Bailey also asked Mr. Fuhrman how the glove he said he found could possibly have been sticky, since the blood on it would surely have dried. He also noted that the detective's lawyer, Robert Tourtelot, whose name was one of several on the other side that Mr. Bailey took pains to butcher today, had sent police departments fund-raising requests for his client, stating he needed \$100,000 in legal fees.

Once again, it was a vintage day for court buffs. Mr. Bailey gesticulated energetically, bounced up and down or brandished his glasses to underscore whatever he said. He spoke until his lungs were emptied of oxygen, his already raspy voice growing more gravely along the way.

Mr. Bailey speaks an anachronistically formal and hybrid brand of English — referring once to "the situs of the glove" and another time to "the instrumentality of a brutal murder — forcing Mr. Fuhrman to ask for occasional interpretations. His talk was also filled military ardor and imagery; indeed, he could think of no stronger endorsement for

Before he took the stand and before the jurors filed in, Mr. Simpson's counsel won the right to question Mr. Fuhrman more extensively about events around the time in 1985 when Ms. Bell has said she heard Mr. Fuhrman make racist remarks.

Judge Ito had already ruled and reiterated today that Mr. Simpson's lawyers could not question Mr. Fuhrman about racially related episodes earlier in his career. But he ruled that he could question him about remarks he may have made to Andrea Terry, the woman to whom Mr. Fuhrman allegedly called interracial marriage "crimes against nature."

Judge Ito also authorized the defense to question two other witnesses, but only after prosecutors can speak to the two themselves. That means that even after Mr. Fuhrman steps down, he could well be recalled. Defense lawyers say Mr. Fuhrman told one of them, a black Marine Corps recruiter, "Let's get something straight: The only 'boy' here is you, nigger."

The Judge would not allow Mr. Bailey to ask Mr. Fuhrman about refusing to shake hands with a black man, stating that it could be subject to numerous interpretations.

The chief prosecutor in the case, Marcia Clark, vehemently objected to admitting any of that additional evidence. All of it, she said, was either "cooked up" or misconstrued or easily rebutted, and it promised to inflame far more than inform. She pleaded with Judge Ito to limit the extent to which Mr. Fuhrman could be questioned.

"At some point this gets cumulative and gets ridiculous," she said, pounding her fingers into the lectern as she spoke. "All we're doing is slinging mud at someone. What we have here is not a defense, it's a smear campaign."

"Let's remember this is a double homicide case," she continued. "This is not a case concerning the character of Mark Fuhrman with respect to race. This is a case involving the homicide of two murder victims. Whatever anyone may ultimately decide about Mark Fuhrman's personal life or personal views of the world has nothing to do with whether or not he is credible as an officer."

No Extension for Shuttle

SPACE CENTER, Houston (AP) — Turning down a request from the commander of the space shuttle Endeavour for a one- or two-day extension to the 15½-day mission, NASA cited uncertain weather at the Florida landing site this weekend and questions about how the unusually long trip would affect the crew.

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Reuters

In Limbo in Latvia, Wandering Families Settle In

A refugee sampled rations at a camp where about 100 displaced people are staying in Olaine, Latvia. The refugees, mostly from Iraq and Afghanistan, have been denied asylum by Russia and the three Baltic nations.

Rebel Attack Ends a Cease-Fire in Sri Lanka

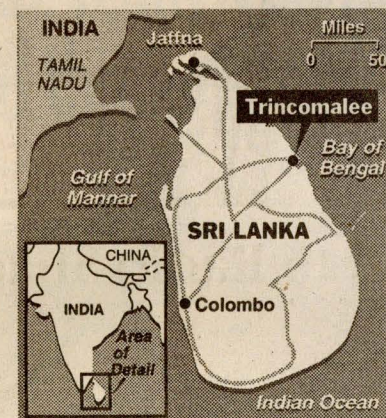
By JOHN F. BURNS

COLOMBO, Sri Lanka, April 19 — Efforts to end Sri Lanka's long ethnic war appeared to collapse today after rebel commandos infiltrated a key Government naval base and blew up two gunboats, killing 11 sailors and wounding 21 others. The bodies of four rebels were also found.

The attack came early Wednesday morning, just after midnight, at the eastern city of Trincomalee, hours after the Tamil Tiger rebels delivered a letter to President Chandrika Bandaranaike Kumaratunga declaring their intention to end a 14-week cease-fire, the longest since the war began in 1982.

The rebel leader, Vellupillai Prabhakaran, cited the Government's refusal to concede to rebel demands put forward at peace talks, and what he described as delays in carrying out other concessions.

[On Thursday, the Tamil Tigers claimed responsibility for the attack



The New York Times

After the attack at Trincomalee, Sri Lanka canceled concessions it had made to Tamil rebels.

When a government makes concessions,

from India.

But the attack drew less attention than the Tamil Tigers' decision to end the cease-fire. The move followed months of concessions by Mrs. Kumaratunga, who took office last year in an election won largely on a pledge to seek peace.

As President, Mrs. Kumaratunga has offered to re-draw the Constitution to meet long-standing Tamil grievances against the Sinhalese, the country's ethnic majority, mainly by granting wide autonomy to a new Tamil-majority region in the north.

But the Government's readiness to meet immediate rebel demands, mainly by lifting the Jaffna blockade for all but military supplies, failed to draw the Tigers' leaders into substantive talks on a political settlement. The Tiger position, that the siege of Jaffna must be fully lifted before political talks begin, had raised concerns in Colombo that the Tigers were using the cease-fire to prepare for a new round of fighting.

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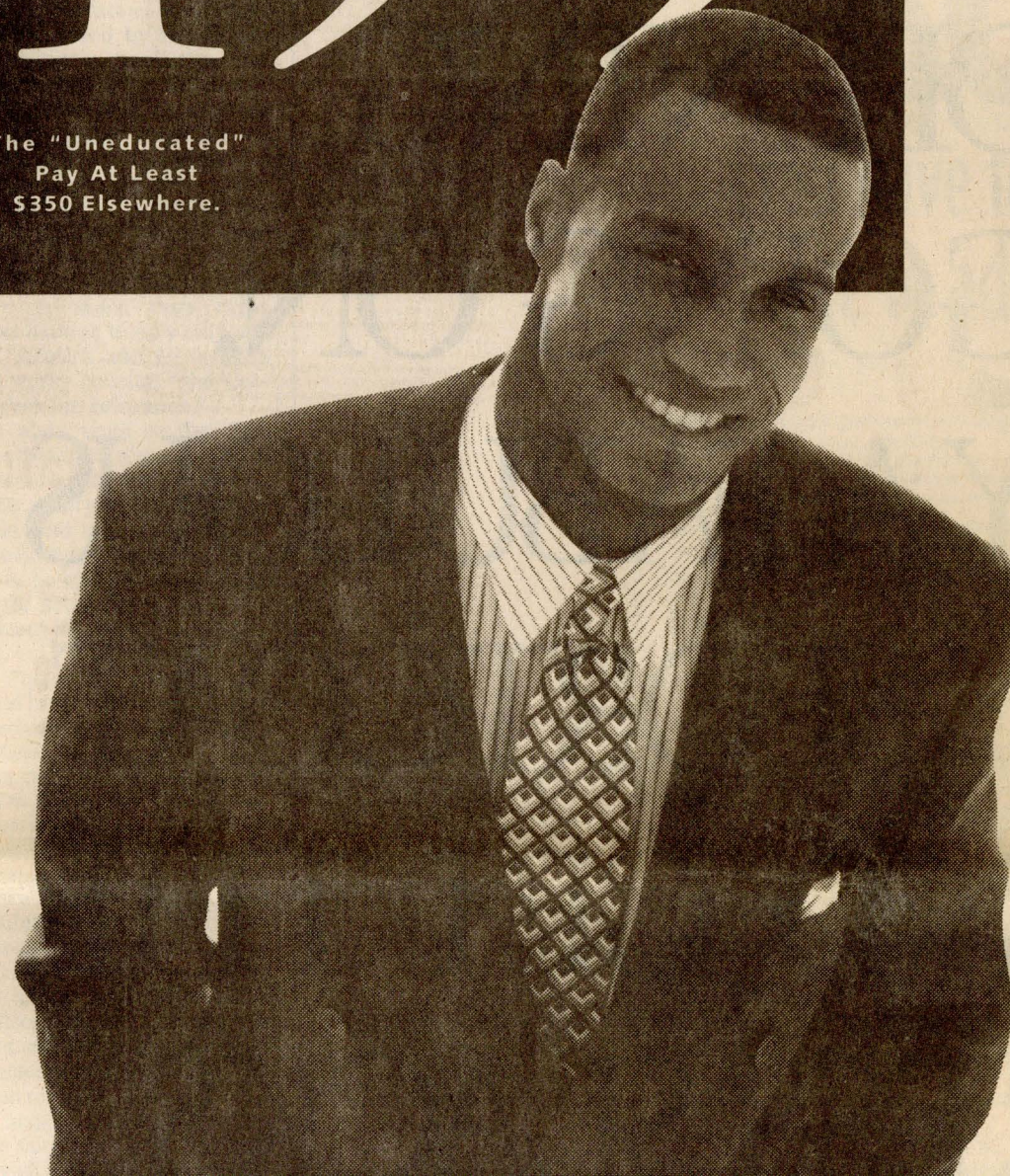
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Reuters

In Limbo in Latvia, Wandering Families Settle In

A refugee sampled rations at a camp where about 100 displaced people are staying in Olaine, Latvia. The refugees, mostly from Iraq and Afghanistan, have been denied asylum by Russia and the three Baltic nations.

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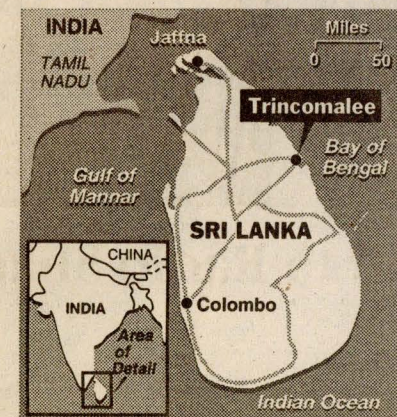
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[On Thursday, the Tamil Tigers claimed responsibility for the attack in a broadcast over rebel radio, Reuters reported. The news agency also said the death toll among naval personnel had risen to 12.]

Many in this nation of 18 million people consider the rebel moves as fatal to any hopes for an early end to the war, which has killed at least 34,000 people and caused the effective secession of an extensive northern region under Tamil control.

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The New York Times

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One of Mrs. Kumaratunga's top Cabinet officials said this week that some members of the Government worried that the Tigers, formally known as the Liberation Tigers of Tamil Eelam, are still set on establishing a separate state and were exploiting the Government's peace effort to advance their cause.

"Some of our people are beginning to say, 'Can't you see what sort of people you're dealing with? How much concessions are we giving them?'"

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The Government's response, after a lengthy meeting between President Kumaratunga and her security council, seemed to be intended to save the peace talks.

The Government said it had placed armed forces on maximum alert and canceled some concessions previously made to the Tamil Tigers, but it also strongly re-affirmed its commitment to ending the war. The statement made no mention of any plans for retaliation.

"The Government considers this incident to be only a temporary setback in one stage of the peace process," a statement said, "not a defeat of the peace process itself. The Government will do its maximum to forestall any attempt to provoke the

commencement of a new round in this disastrous war."

The rebel strike at the naval yard was characterized by the ruthlessness that has marked the Tamil Tigers, who have dispatched suicide squads on many occasions to assassinate political leaders and to mount military attacks.

Spokesmen for the Sri Lanka Navy said rebel commandos had apparently entered Trincomalee harbor under water and had attached mines to two gunboats at a quay. The spokesmen said the bodies of four rebel divers, two men and two women, had been recovered from the wreckage, along with the bodies of naval personnel.

The vessels were small craft of the kind used by Sri Lanka to enforce a sea blockade around the Tigers' headquarters in Jaffna, on the northern tip of the island. For years the Tigers have sustained their rebellion by smuggling arms, ammunition and fuel across the narrow strait that separates the Jaffna peninsula

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"Some of our people are beginning to say, 'Can't you see what sort of people you're dealing with? How much more evidence do you need?'" the official said.

After the attack today, Mrs. Kumaratunga's response was to stiffen the Government's stance, but only slightly.

A Government announcement restored some items to the list of goods that are not allowed into Jaffna, including electrical appliances, penlight batteries and iron rods, which could be used for military purposes. The announcement also canceled two concessions made only last week, under which gasoline and diesel fuel would have been allowed to cross the siege lines and Tamil fishing boats would have been allowed more freedom to fish offshore.

World News Briefs

Rwanda Evicts 100,000 From Refugee Camp

KIGALI, Rwanda, April 19 (AP) — Rwandan soldiers evicted more than 100,000 people from the country's largest refugee camp today, ordering them to return to the homes they fled during the ethnic slaughter last year.

No violence was reported, and the dispersal "seems to be going pretty reasonably," said Margarita Amodeo, a spokeswoman for Unicef.

United Nations agencies were trying to truck some of the people from the Kibeho camp back to their homes, but many had set off on foot, Ms. Amodeo said. She said the Government also apparently planned to close smaller camps in the southwest housing 60,000 other people.

The refugees fled to the region in July when the Tutsi-dominated Patriotic Front swept southward in the final stages of its victory over the former Hutu Government.

Most of the people at Kibeho are Hutu who feared reprisals from ethnic Tutsi for the massacres of 500,000 people in Rwanda that began last April. Most of the victims were Tutsi killed by the majority Hutu.

Chechen Shelling Drives Troops Back

MOSCOW, April 19 (Reuters) — Heavy shelling by Chechen rebels holding the hills outside Bamut forced Russian troops to abandon

the separatist stronghold after holding it for just one day, Interfax news agency said today.

The retreat appeared to deal a blow to Russian efforts to take complete control of all the fertile and industrially developed areas of northern and central Chechnya.

The agency quoted Col. Gen. Mikhail Yegorov, acting commander of Moscow's operations in the separatist region of Chechnya, as saying the Russian troops had forced out rebel fighters on Tuesday but had later come under fire from the hills.

"Russian troops were later forced to leave the village to avoid casualties," General Yegorov said.

The operation's commander, Col. Gen. Anatoly Kulikov, said at a news conference earlier today that 15 Russian soldiers and about 400 rebels had been killed in the latest attacks on Bamut, which began Friday.

Israel Lifts Veil On Jailed Russian Spy

JERUSALEM, April 19 (AP) — Lifting a seven-year veil of secrecy, Israel said today that a Russian émigré who worked in an Israeli weapons factory is serving a 13-year prison sentence for spying for the former Soviet Union.

The émigré, Gregory Kalman Lunden, was arrested in August 1988 and convicted and sentenced in a secret trial, according to a document released by the Supreme Court. It

was the first time Israel made public any information about him.

Mr. Lunden, 65, left the Soviet Union in 1973. Before leaving, he had been recruited to work for the K.G.B., according to the court transcript, which said that he spied on Israel for 15 years until his arrest.

Iranian Chief Adamant On Russian Atom Deal

By The New York Times

NEW DELHI, April 19 — President Hashemi Rafsanjani of Iran ended a three-day state visit to India today with a blistering attack on the United States, saying Teheran was determined to acquire nuclear power reactors from Russia despite strong objections from Washington.

But he also said relations with the United States could be improved if Washington released an estimated \$17 billion in assets frozen by the United States in 1979.

Mr. Rafsanjani said he expected the Russians to stand up to pressure from Washington over the sale of nuclear reactors to Iran. President Clinton has said he would re-emphasize American opposition to the deal at a meeting with President Boris N. Yeltsin in Moscow next month.

Mr. Rafsanjani said that the reactors would be used for "peaceful purposes," that Iran did not plan to build nuclear weapons, and that he supported a conditional extension of the treaty to halt the spread of nuclear weapons.

NEW JERSEY

3 Children Are Killed in Apartment Fires in Newark and Trenton

Three children died and five people suffered severe burns and smoke inhalation in two separate apartment fires that erupted early yesterday in Trenton and Newark, police and fire officials said.

In Trenton, Fijon Worthen, 2, was pronounced dead at St. Francis Hospital shortly after firefighters crashed through the burning door of his family's second-floor apartment at 232 Hamilton Avenue and found him lying in a rear bedroom, Inspec-

tor Dan George of the Trenton Fire Department said.

Five-year-old twin boys described as Fijon's stepbrothers, Fabian and Faheen Davis, were rescued while trying to escape the apartment and were airlifted to St. Christopher's Hospital in Philadelphia. The twins were treated for second- and third-degree burns to their face, neck, throat, arms and legs, Inspector George said.

They were listed in critical condi-

tion yesterday, said Linda Van Winkle, a hospital spokeswoman.

Fire officials commended the boys' parents, Ronya Worthen and Tycon Davis, for braving the flames in an effort to save their children. Ms. Worthen suffered burns and smoke inhalation while helping the twins and their two stepsisters flee the burning apartment.

Mr. Davis shattered his ankle jumping from a second-story window, Inspector George said.

"They all could've died, but the parents did a good job of getting the others out," he added.

Fire officials said that their efforts to enter the building were hampered by heavy metal window gates designed to prevent break-ins, and that the death and injuries could have been prevented if the building had had smoke detectors.

He added that it is believed the blaze erupted when the heat from a light bulb ignited a cloth plant hang-

er that was dangling from the ceiling. The flames spread quickly to a nearby pile of blankets.

In Newark, two children, Jasmine Crowell, 19 months, and William Crowell 3d, 7, died of smoke inhalation after being pulled from a fire in their apartment at 518 Central Avenue, said Sgt. Derek Glenn, a Newark Police Department spokesman.

Their father, William Crowell Jr., suffered third-degree burns on 40 percent of his body while trying to rescue the children, said Sergeant Glenn. Mr. Crowell, 28, was taken to St. Barnabas Medical Center in Liv-

ingston, where he was listed in critical condition, said Robin Lally, a spokeswoman for the hospital.

According to Sergeant Glenn, Mr. Crowell and his wife, Syrene, 26, were awakened by a smoke alarm shortly before 3 A.M. in their bedroom in the front of their wood-frame apartment house. Mr. Crowell dashed into the children's bedroom and became trapped by smoke and flames, Sergeant Glenn said.

Firefighters were able to reach him and the children through a window. Sergeant Glenn said the cause of the fire was under investigation.

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SUNDAY
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COMMACK: 60 Vanderbilt Motor Pkwy., just west of Wicks Rd. at Exit 53 of the LI Expy. 516-864-9600

WESTBURY: 695 Merrick Ave. between Stewart Ave. & Old Country Rd. 516-683-0018

8/22

Lynn dear

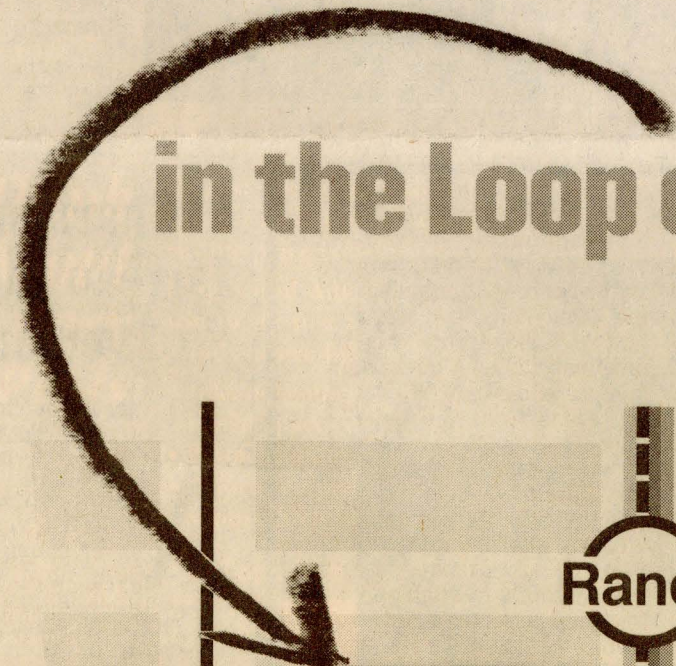
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would like to see this
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SYMS

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Randolph

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SYMS

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Washington

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We hope to see you there on Thursday.

Sy Syms *Marcy Syms*



Sy Syms
Chairman

Marcy Syms
CEO



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BETTER QUALITY THAN ANY WAREHOUSE SALE...
GREATER SELECTION THAN ANY CLOSEOUT...

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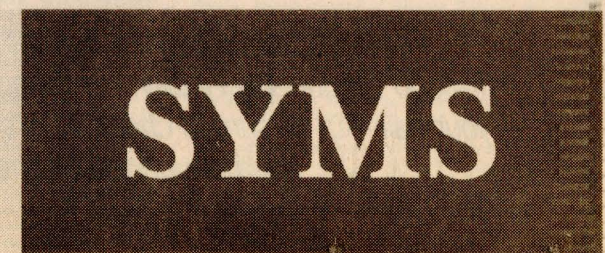
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Gurnee Mills Mall
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Cleaner killed in Qns. theater

By **KERRY BURKE** and **RICHARD WEIR**
DAILY NEWS WRITERS

The bludgeoned body of a Queens cleaner was found early yesterday in an aisle at the movie theater where she worked by co-workers locking up for the night, police said.

The victim, Guadalupe Hernandez, 42, had been sweeping out a ground-floor theater in the Ridgewood Theater multiplex on Myrtle Ave. when she was struck in the head with a blunt object that fractured her skull, police said.

"Men in Black II," which let out at 11:30 p.m., had been showing in that theater. Hernandez's bloodied body was discovered about 2:15 a.m.

Police scoured the neighborhood yesterday, searching storm drains and garbage cans for the murder weapon. Although detectives had made no arrests, Police Commissioner Raymond Kelly said the killer and the victim were not strangers.

Hernandez's husband, Eleazar Contla, 45, who works as a theater cleaner for a movie house in Corona, Queens, was being questioned by police last night.

But Lt. John Perdoch, commander of the 104th Precinct detective squad, said Contla "is not the suspect."

"We have a substantial amount of leads that we are looking into right now," Perdoch said. "While we haven't ruled anything out, we haven't zeroed in on anyone."

Hernandez and Contla emigrated from Mexico two years ago, leaving five children behind. They were subletting a room in a Wyckoff Ave. apartment building six blocks from the Ridgewood Theater.

Relatives said Hernandez toiled at three jobs in pursuit of the American dream. She cleaned a Con Edison building in Queens before working the overnight shift at the movie house. Hernandez's relatives added that she was not scheduled to work at the theater Tuesday night but went in to help train a new cleaner.

"I would hardly see her. She just worked day and night," said her sister-in-law Guadalupe Rocha, 42.

"She was just a sweet lady who was trying to make a living," said Lydia Lamb, 34, a concessionaire at the movie house.

With Martin Mbugua

West Nile found in Bronx

A mosquito pool in the Bronx tested positive for West Nile Virus yesterday, just as officials were preparing to spray larvicide in Staten Island to combat the deadly disease.

City health officials warned New Yorkers to take precautions after the virus was discovered in the Van Nest section of the Bronx for the first time this year.

"With WNV appearing in both mosquitoes and birds this year, all New Yorkers should remember that these are the months of peak mosquito activity and should take personal precautions to prevent against the transmission of WNV and get rid of standing water around your home," said city Health Commissioner Thomas Frieden.

The virus is spread by mosquitoes that bite infected birds and then humans. So far this year, no evidence of the virus has been found in people.

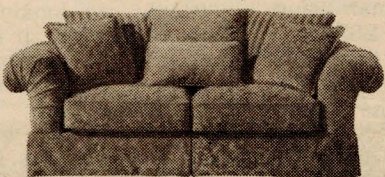
On Staten Island, at least four mosquito pools and one dead bird have tested positive for the virus.

Westchester officials said yesterday that a dead crow found in Rye also tested positive for West Nile, the first sign of the disease in the county this year.

Last night, helicopters dropped larvicide over marshlands on Staten Island, where mosquito pools tested positive for the virus. The Staten Island drops will continue tonight and tomorrow night, officials said.

Bill Hutchinson

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LESSONS I LEARNED

JULY 18th

"Is patience a virtue?"

JULY 28th

"Should I chance the wait?"

AUGUST 7th

"Patience is a virtue...I got it!"

AUGUST 17th

"She who hesitates...loses the dress."

The Automatic

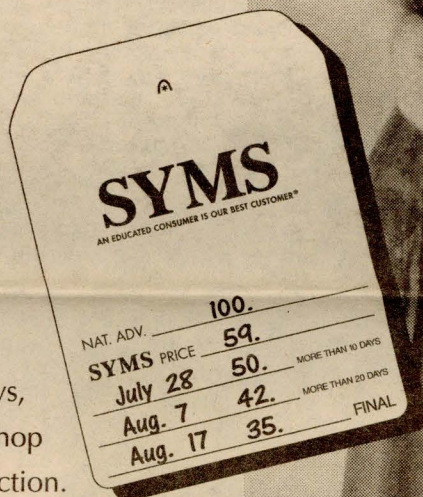
Markdown

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FAIRFIELD, CT
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WOODBIDGE, NJ
732-826-4400

PARAMUS, NJ
201-791-7422

WESTBURY
516-683-0018

SECAUCUS, NJ
201-902-0300

LAWRENCEVILLE, NJ
609-750-9100

Manhattan Downtown (Trinity Place between Rector and Battery Park) is open for business as usual.

LA ISLA

EXPLOSION/ Tres miembros de la tripulación de un buque cisterna de bandera libanesa se encuentran desaparecidos después que se produjo una explosión en la nave cerca del puerto de Cárdenas, informó el lunes el gobierno de Cuba.

Según un comunicado del Ministerio de Transporte, el incidente se produjo en la tarde del domingo cuando el buque *Sle-treal*, de tripulación polaca, realizaba maniobras de aproximación al puerto de Cárdenas, al oeste de La Habana, para tomar una carga de petróleo crudo.

Por el momento, se desconocen las causas de la explosión, que está siendo investigada por las autoridades, señaló el comunicado.

De los 24 tripulantes de la nave, tres se encontraban desaparecidos, dos sufrieron heridas y los restantes salieron ilesos.

Como consecuencia del incidente, la embarcación, que había sido fletada por la naviera cubana Petrocost y era operada por Cupet, la compañía estatal de petróleo, quedó semihundida, provocando un derrame de combustible que se mantiene bajo control, dijeron las autoridades.

MEDICOS/ Cuba enviará a 400 médicos a prestar servicios en varios países de África en las próximas semanas, informó el lunes el ministro de Salud Pública de la isla, Carlos Dotres.

Los médicos cubanos trabajarán en Burkina Faso, Botswana y Guinea Ecuatorial y se sumarán a los 1,500 colaboradores sanitarios de la isla que se encuentran en América Central, Haití, Suramérica y el África Subsahariana.

Cuba hace distinción entre 'los gusanos' y otros cubanos en EU

Agence France Presse
LA HABANA

Los medios de comunicación del gobierno cubano concentraron el lunes sus ataques en el exilio conservador cubano de Miami, al culparlo del "secuestro" del niño naufrago Elián González y de intentar usar el caso para crear una nueva crisis entre los gobiernos de Washington y La Habana.

"Querían crear una crisis peligrosa entre los gobiernos de los dos países y el resultado es que la opinión pública norteamericana ha tomado conciencia de ese plan infernal y lo rechaza", dijo un editorial del semanario *Trabajadores*.

El periódico puso a salvo la responsabilidad del resto de la comunidad cubana en Miami.

"A este tipo de persona, cuyo estrecho criterio del bienestar lo impulsó a marcharse de un país de dignidad y patriotismo, pero que no reniega del suelo, ni se arrastra ni se vende al enemigo de su pueblo, no lo consideramos integrante de la gusanera", indicó.

En cuanto a los norteamericanos, el editorial señaló que "las últimas encuestas revelan que el 70 por ciento de la población norteamericana apoya la declaración de su gobierno, en favor de que Elián debe estar junto a su

padre."

El órgano de la Central de Trabajadores de Cuba (CTC), única organización sindical en el país, dijo que esos "gusanos" de Miami "querían humillar a Cuba, y la han engrandecido".

Añadió que la Fundación Nacional Cubanoamericana y otros sectores del exilio, "querían quebrar los acuerdos migratorios vigentes y añadir más infamia a la llamada ley de Ajuste Cubano".

Cuba y Estados Unidos suscribieron en 1994 y 1995 acuerdos migratorios para frenar la emigración ilegal, que en el verano de 1994 llevó a 36,000 personas a atravesar el estrecho de Florida en precarias embarcaciones, en la llamada Crisis de los Balseros.

Esos acuerdos, destinados a establecer una emigración legal, segura y ordenada, prevén la entrega de un mínimo de 20,000 visas anuales de emigración definitiva por parte de Estados Unidos, y la repatriación de los ilegales cubanos interceptados en alta mar o en la base naval de Guantánamo.

Por otra parte, en una inusual tirada el lunes, el periódico *Juventud Rebelde*, que circula de miércoles a domingo, también se refirió al tema desde la misma perspectiva, lo mismo que algunas emisiones de radio matutinas.

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SYMS

MIENTRAS MAS SABE UD. DE ROPA. MEJOR PARA SYMS • SYMS.COM

SYMS TAKE BACK SEAT

New ads aimed at younger, hipper customers



MAKE WAY: Educated consumers saw Sy and Marcy Syms in last year's Presidents' Day ads (above left). In the new look, professional models were used for this year's print ads.



By EVELYN NUSSENBAUM

Sy and Marcy Syms are hoping their disappearing act will help boost their company's profile — and profits.

The father-daughter team, long the public faces of Syms Clothing in print and on TV, are nowhere to be seen in the struggling discounter's newest print ads.

Syms new campaign, which debuted yesterday in papers across the country, features an attractive young couple snuggling inside a cashmere sweater.

While Syms has slowly been phasing models into its ads, Chairman Sy Syms and his daughter and CEO Marcy have usually made some kind of appearance.

"People started confusing the pictures of Sy and Marcy with the fashion image of the company," said marketing VP Douglas Meyer.

"The Syms have always had a very pragmatic approach to selling clothes, but the buying of clothes should also have a touch of romance."

Focusing on the romance rather than the realities of clothes has long been the approach of most retailers, but not the Syms — who are famous for their slogan "an educated consumer is our best customer."

Now they are hoping their new focus on fashion, as well as other changes to push them into retailing's mainstream, will help reverse the chain's slumping sales, profits and stock price.

The Syms have also been scaling back their appearances in their television ads, now either narrating over footage of models or making a quick appearance at the end.

The next wave of Syms print ads, due out in April, will focus on specific items of clothing and their prices — another tactic traditionally favored by most retailers except Syms.

And by autumn, Syms will have shifted most of its ad dollars from television to newspaper ads, again mirroring its competitors.

Meyer says Syms is also courting younger, more fashionable

customers by carrying trendier merchandise and more modern decor in its new stores.

Sparkling a turnaround at Syms will not be easy.

"The business is going South in the middle of the biggest retail boom ever, and Men's Wearhouse is eating their lunch," says retailing consultant Howard Da-

vidowitz.

"They've got to do something."

Profits at the 47 store chain dropped by 50 percent in the latest quarter. The company reported a \$2.7 million loss for the first six months of fiscal 1999, after earning \$6.5 million for the same period in 1998.

Company officials have blamed the cost of opening new stores and

clearing out old merchandise.

But investors have not been sympathetic so far.

Syms stock closed at \$4.50 yesterday, unchanged. But it traded as high as \$15 in May, 1998.

But the Syms won't be completely out of the spotlight.

"We may refocus on the clothes, but Sy and Marcy will always have a role in the ads," said Meyer.

"They're our brand."

Naomi skips Fashion Week

FASHION Week is gearing up, and as usual, everyone wants to know what the supermodel presence will be. First the bad news — no **Kate Moss** or **Naomi Campbell**.

Moss' London agent tells Fashion Buzz that, barring any last-minute appeals (i.e. an offer she can't refuse), it's "extremely unlikely" that Kate will be seen on any catwalks here, and she doesn't plan to leave London. Campbell meanwhile will be kept busy shuttling between Australia, where she's promoting her new "Naomi Campbell" fragrance, and Dublin, where she's doing a benefit fashion show on Feb. 10 for the "Children of Chernobyl" with **Christy Turlington**. The benefit is organized by U2 frontman **Bono**'s wife.

Another person who will be missing fashion week, though not by choice, is beautiful Miu-Miu and BCBG campaign star **May Andersen**. **Anne Nelson**, her booker at IMG, told Fashion Buzz the young model was in the passenger seat of a friend's car on Monday night when a city truck ran a red light and smashed into

FASHION BUZZ

By Jared Paul Stern

it, sending Andersen to the hospital, where she's expected to be laid up for the next 10 days. "It drives me crazy that people drive like that," Nelson, who spent yesterday in the hospital by Andersen's side, says. "It makes me want to kill someone." Nelson says the agency is definitely considering a lawsuit.

On the plus side, **Claudia Schiffer**, whose movie "Black & White" opens April 5, is staging a fashion comeback of sorts, and will be strutting her stuff for **Helmut Lang**, **Michael Kors** and **Wolfgang Joop**. And while **Linda Evangelista** will be in town for the closing on the Bank Street apartment she's selling, she has no plans to do any runway work.

Haute vulgarian **Bijan** must be disappointed that his latest ad campaign, featuring a naked fat woman, hasn't caused any controversy, because he's fab-

ricating some of his own.

The designer claims the ads were rejected by *Vanity Fair* and other magazines until *Talk* said they'd run them. He says the series of three ads, which show the designer (clothed) and a gigantic nude model named **Bella** in poses meant to evoke famous paintings, were initially turned down by *VF*, *Elle* and *Town & Country* before he called his friend **Tina Brown**, who agreed to run all three in *Talk*'s February issue. "Three days later, everybody called me back" to say they'd changed their minds, the designer told the *L.A. Times*, noting that word travels fast in the Manhattan magazine world.

But a *Vanity Fair* spokesperson points out they ran the first of the *Bijan* monstrosities in their January issue, no doubt before Brown ever eyeballed them, stating, "Tina had nothing to do with our decision to run the ads. [VF editor] **Graydon Carter** saw them and thought they were fine right away."

In any case, *Bijan* says he'd ahead of the curve, so to speak, with *Bella*, insisting that "People are fed up" with skinny models.

Please send e-mail to jsstern@nypost.com

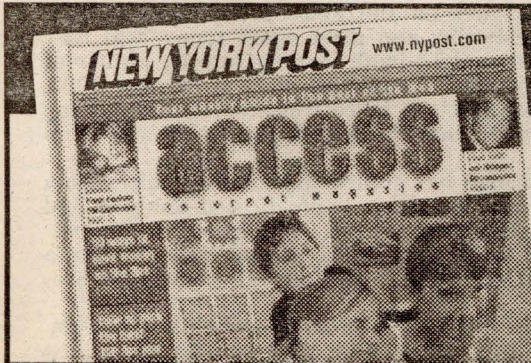
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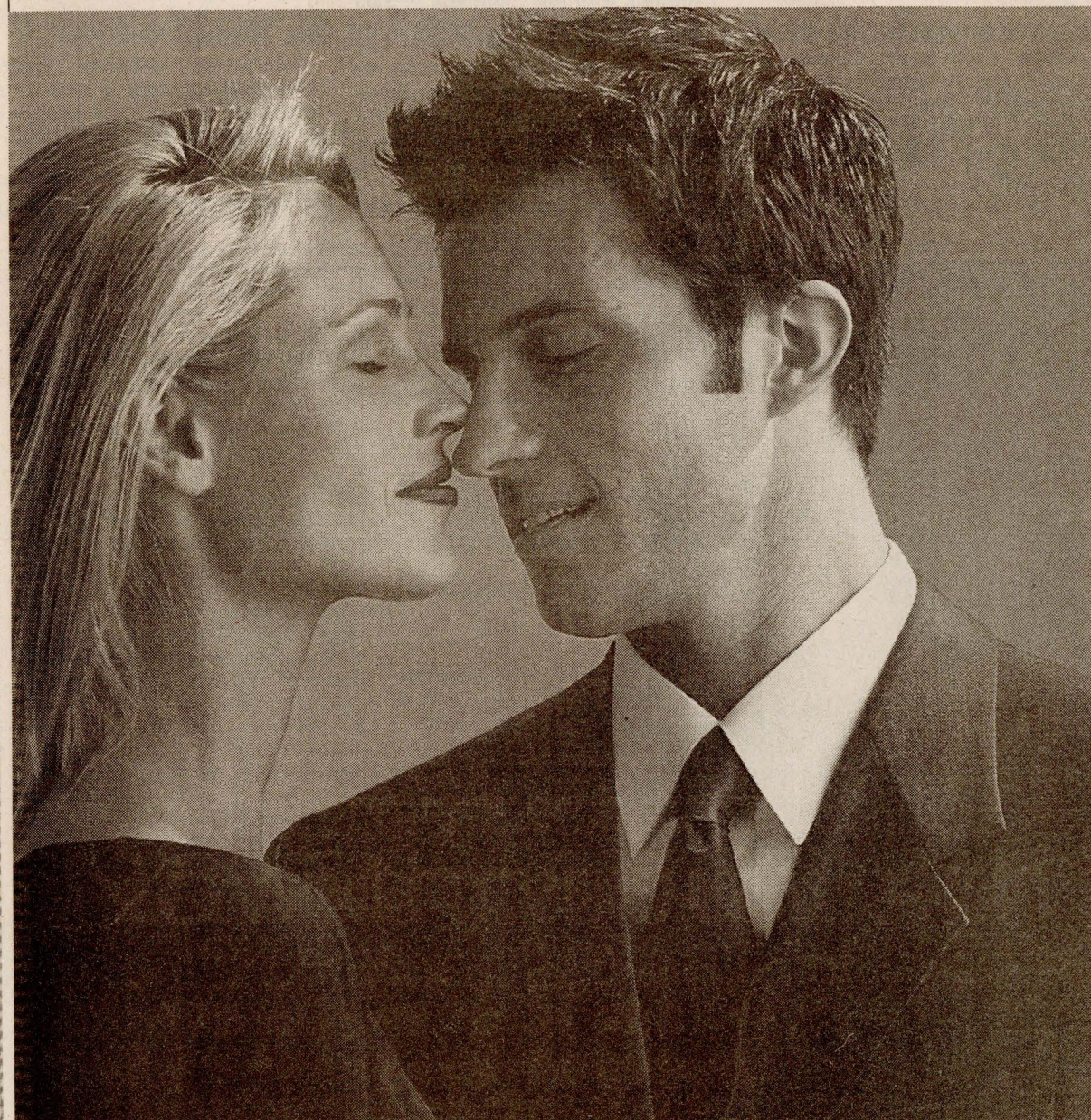
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DRESS SLACKS

World Briefing

EUROPE

NORTHERN IRELAND: TROOP BUILDUP Some 2,000 British troops are being flown in to increase security levels after the Parades Commission ruled that members of the militant Protestant Orange Order cannot follow a march path through a Catholic neighborhood after services at Drumcree parish next month. Similar increases were made in recent years before the so-called marching season, which has set off rioting across the province.

Warren Hoge (NYT)

BRITAIN: ROYAL SUGGESTION A member of Prime Minister Tony Blair's cabinet has suggested that the royal family be moved out of Buckingham Palace and rehoused in a modern building. Cabinet Office Minister Mo Mowlam told a magazine that "if people want a monarch of the new century, they should have a palace of the new century." Distancing Mr. Blair from the comment, a Downing Street spokesman said, "The Queen lives in Buckingham Palace, and I don't think she's intending to move and the prime minister doesn't think she should."

Warren Hoge (NYT)

RUSSIA: YELTSIN AIDE CLEARED Prosecutors said they had no evidence that former President Boris N. Yeltsin's senior aide and close friend, Pavel Borodin, took bribes in awarding a huge contract to restore the Kremlin to the Swiss company Mabetex. The chief Russian investigator in the case told the Interfax news service that although the Swiss have given him 10 huge files, none contain any evidence that the bribes took place.

Michael Wines (NYT)

KOSOVO: U.N. RESUMES WORK The United Nations high commissioner for refugees said it would resume operations in the Serb-dominated northern part of Kosovo, including in the divided town of Mitrovica, after the Serbian leadership apologized for the violence last Wednesday and said it supported the arrest of the perpetrators. Nine ethnic Albanian families have been forced from their homes in northern Mitrovica in the last week and more than 20 foreign aid workers have been threatened by the Serb population, the agency said.

Carlotta Gall (NYT)

ASIA

KAZAKHSTAN: PRESIDENT'S NEW POWERS Kazakhstan's autocratic president, Nursultan Nazarbayev, won new powers that would prolong his influence even should he retire as scheduled when his term ends in 2006. Under legislation passed after three hours of debate, Mr. Nazarbayev was granted a permanent seat on the Kazakh Security Council and the right to address the population and major state bodies at will. Mr. Nazarbayev, who ran Kazakhstan when it was a Soviet republic, has dominated the country since a 1995 referendum expanded his powers.

Michael Wines (NYT)

CHINA: CRITICISM FOR BRITAIN China condemned Britain for letting former President Lee Teng-hui of Taiwan visit Britain, calling him a troublemaker who continues to work for Taiwan's independence from the mainland. Mr. Lee left yesterday for his first trip abroad since stepping down last month after 12 years as president.

The reason given for the trip was to attend the high school graduation of a granddaughter.

Erik Eckholm (NYT)

KOREAS: TALKS STUMBLE Red Cross talks between North and South Korea to reunite families separated by the Korean War stumbled because of disagreements over the repatriation of Communist spies held in the South. Officials began a four-day session, but the talks adjourned in 80 minutes and will not resume until tomorrow as North Korea insisted that South Korea repatriate convicted North Korean spies before reunions of separated families take place.

(AP)

MIDDLE EAST

ISRAEL: REFORM PRAYERS Led by a female cantor, left, Reform Jews prayed near the Western Wall, Judaism's holiest site, without being heckled — a rare occurrence. The police set up two rows of steel barricades about 150 yards from the wall. They guarded the perimeter, anticipating a demonstration by rigorously observant Jews, who oppose the concept of men and women praying together and a woman chanting the service.

(AP)

IRAN: TEHRAN PROTEST About 1,000 demonstrators burned tires and blocked a main road in a Tehran suburb to protest what they say is a lack of basic amenities, witnesses said. The protesters, who were demanding an end to cuts in water and other services, began their protest in the morning and dispersed peacefully when the police moved in, the witnesses said.

(Reuters)

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(Reuters)

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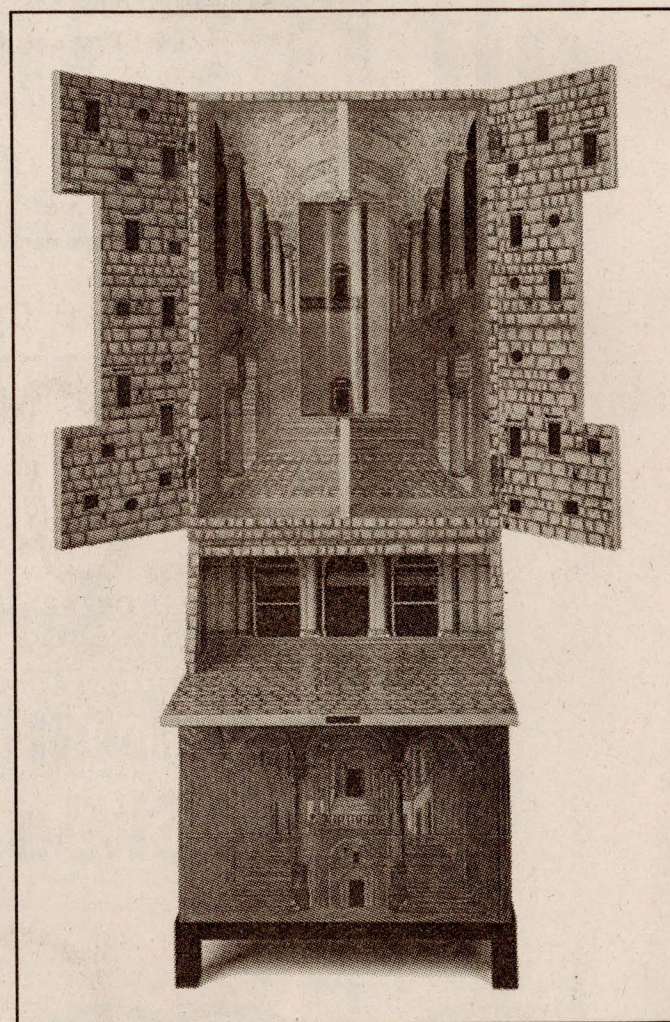
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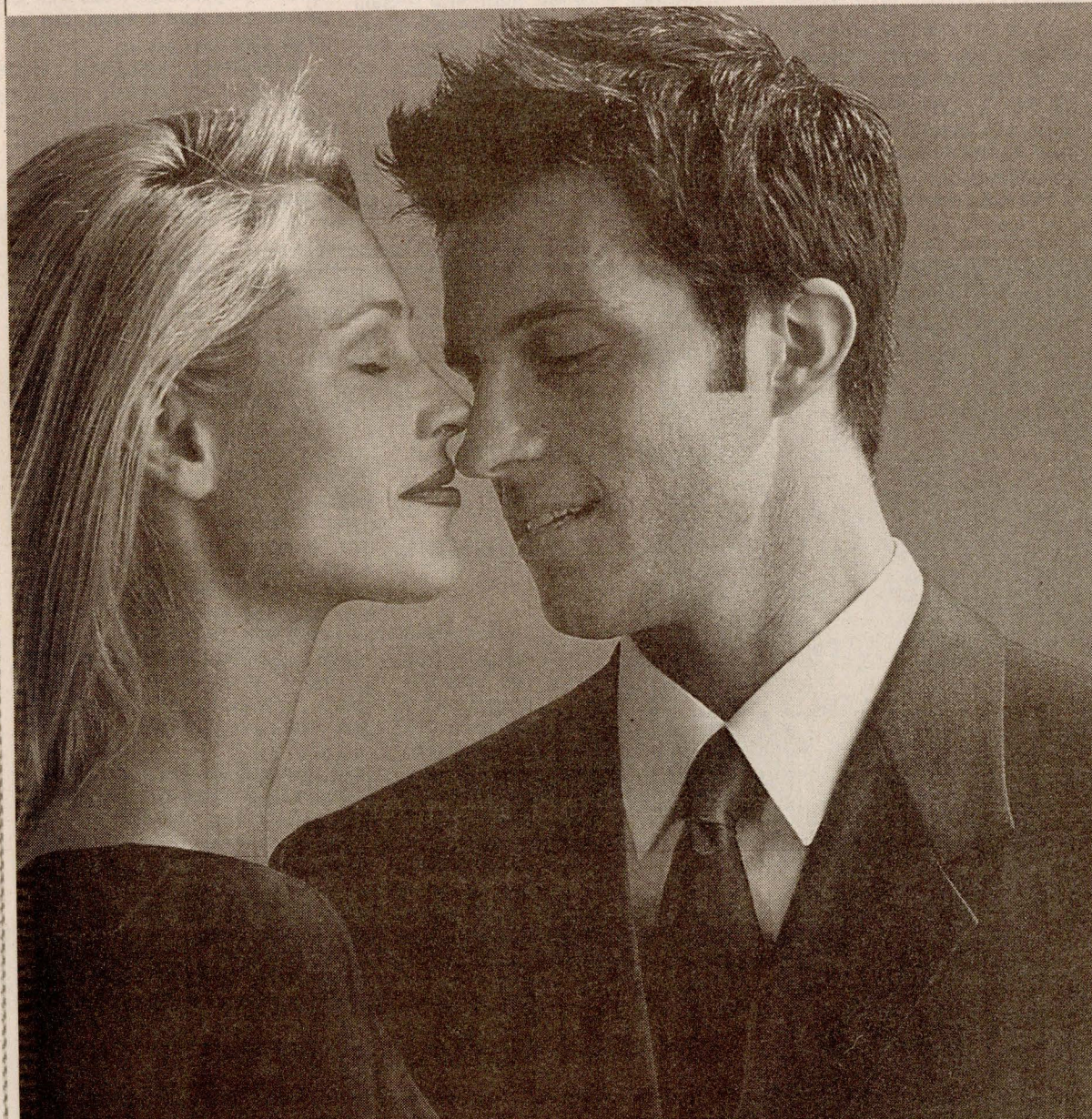
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NORTHERN IRELAND: TROOP BUILDUP Some 2,000 British troops are being flown in to increase security levels after the Parades Commission ruled that members of the militant Protestant Orange Order cannot follow a march path through a Catholic neighborhood after services at Drumcree parish next month. Similar increases were made in recent years before the so-called marching season, which has set off rioting across the province.
Warren Hoge (NYT)

BRITAIN: ROYAL SUGGESTION A member of Prime Minister Tony Blair's cabinet has suggested that the royal family be moved out of Buckingham Palace and rehoused in a modern building. Cabinet Office Minister Mo Mowlam told a magazine that "if people want a monarch of the new century, they should have a palace of the new century." Distancing Mr. Blair from the comment, a Downing Street spokesman said, "The Queen lives in Buckingham Palace, and I don't think she's intending to move and the prime minister doesn't think she should."
Warren Hoge (NYT)

RUSSIA: YELTSIN AIDE CLEARED Prosecutors said they had no evidence that former President Boris N. Yeltsin's senior aide and close friend, Pavel Borodin, took bribes in awarding a huge contract to restore the Kremlin to the Swiss company Mabtex. The chief Russian investigator in the case told the Interfax news service that although the Swiss have given him 10 huge files, none contain any evidence that the bribes took place.
Michael Wines (NYT)

KOSOVO: U.N. RESUMES WORK The United Nations high commissioner for refugees said it would resume operations in the Serb-dominated northern part of Kosovo, including in the divided town of Mitrovica, after the Serbian leadership apologized for the violence last Wednesday and said it supported the arrest of the perpetrators. Nine ethnic Albanian families have been forced from their homes in northern Mitrovica in the last week and more than 20 foreign aid workers have been threatened by the Serb population, the agency said.
Carlotta Gall (NYT)

ASIA

KAZAKHSTAN: PRESIDENT'S NEW POWERS Kazakhstan's autocratic president, Nursultan Nazarbayev, won new powers that would prolong his influence even should he retire as scheduled when his term ends in 2006. Under legislation passed after three hours of debate, Mr. Nazarbayev was granted a permanent seat on the Kazakh Security Council and the right to address the population and major state bodies at will. Mr. Nazarbayev, who ran Kazakhstan when it was a Soviet republic, has dominated the country since a 1995 referendum expanded his powers.
Michael Wines (NYT)

CHINA: CRITICISM FOR BRITAIN China condemned Britain for letting former President Lee Teng-hui of Taiwan visit Britain, calling him a troublemaker who continues to work for Taiwan's independence from the mainland. Mr. Lee left yesterday for his first trip abroad since stepping down last month after 12 years as president.

KOREAS: TALKS STUMBLE Red Cross talks between North and South Korea to reunite families separated by the Korean War stumbled because of disagreements over the repatriation of Communist spies held in the South. Officials began a four-day session, but the talks adjourned in 80 minutes and will not resume until tomorrow as North Korea insisted that South Korea repatriate convicted North Korean spies before reunions of separated families take place.
Erik Eckholm (NYT)
(AP)

MIDDLE EAST

ISRAEL: REFORM PRAYERS Led by a female cantor, left, Reform Jews prayed near the Western Wall, Judaism's holiest site, without being heckled — a rare occurrence. The police set up two rows of steel barricades about 150 yards from the wall. They guarded the perimeter, anticipating a demonstration by rigorously observant Jews, who oppose the concept of men and women praying together and a woman chanting the service.
(AP)

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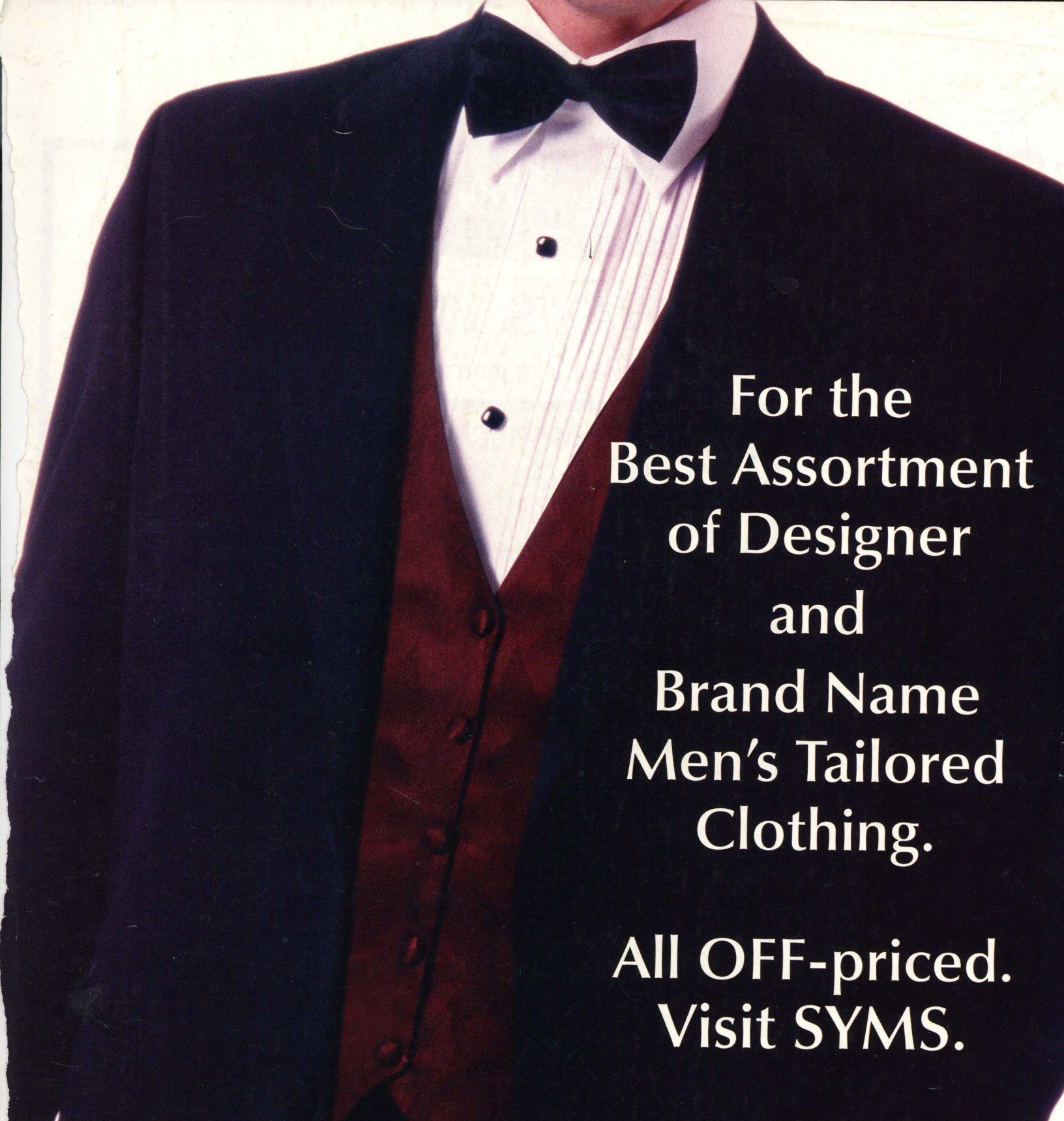
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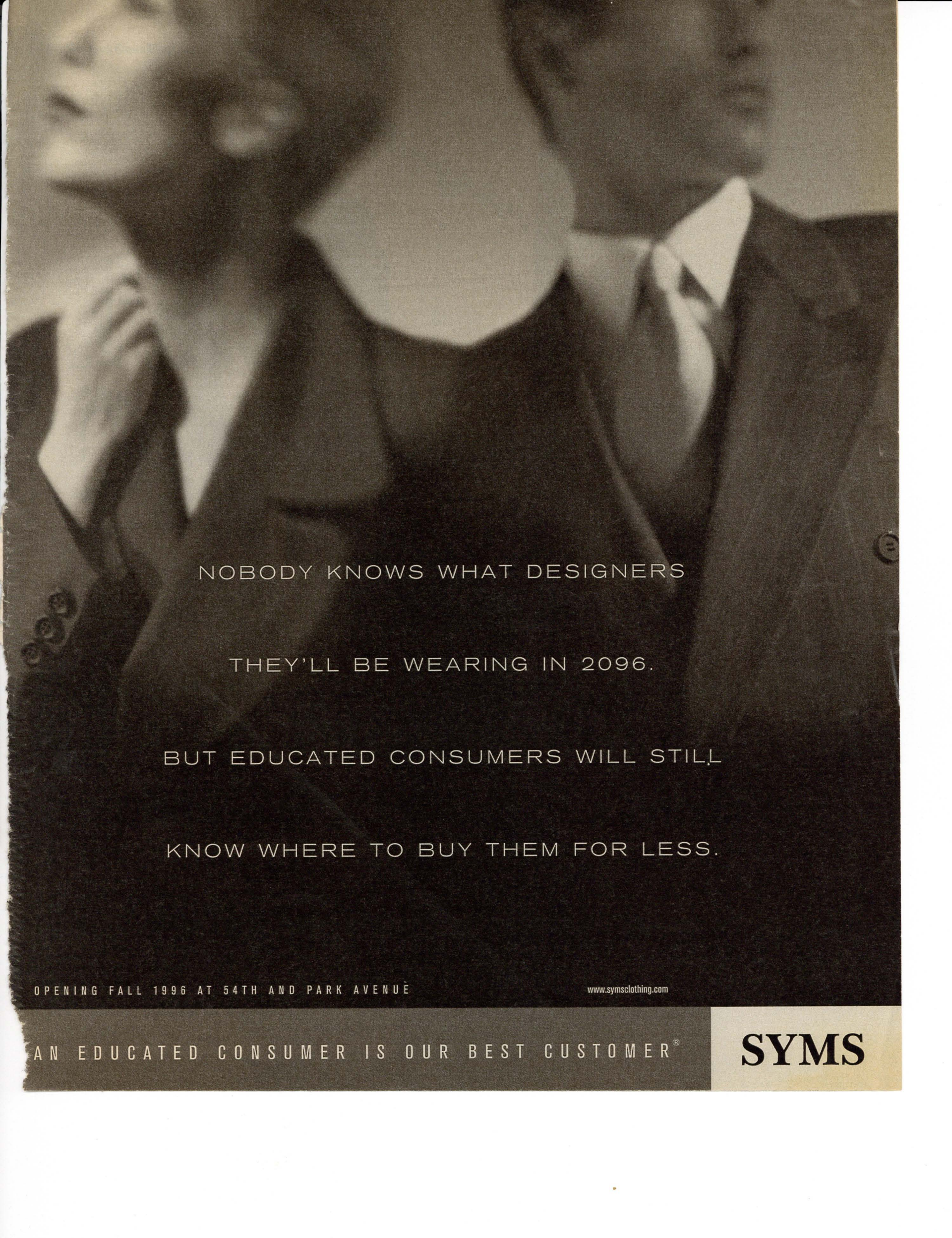
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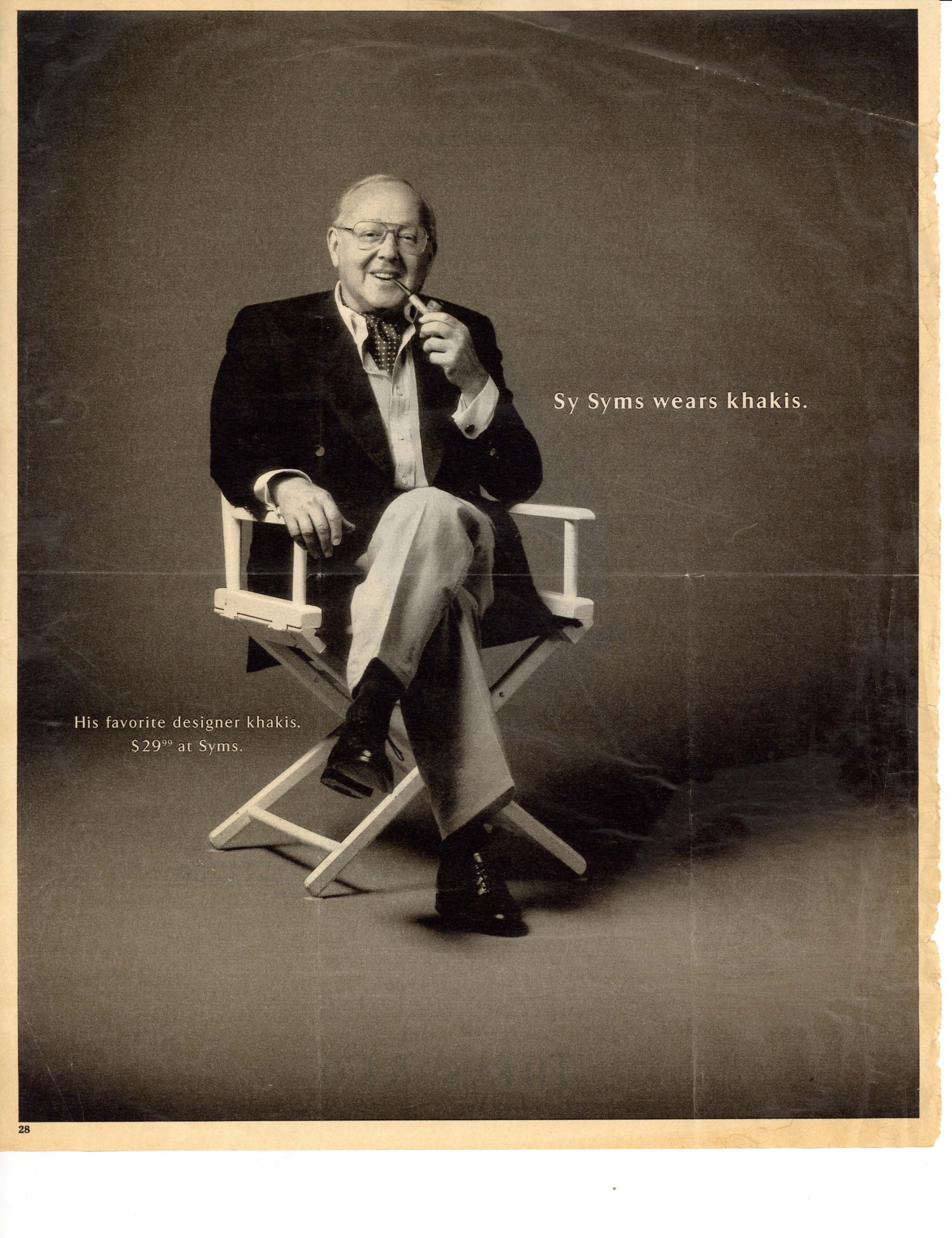
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Opera's itinerant duo sharing 'Faust' solos

By Virginia Lambert
Entertainment Editor

Ah, the life of an opera singer. Renata Scotto swirling around in a mink coat and the question "What becomes a legend most?" Luciano Pavarotti decked out like the Duke in "Rigoletto" remembering "American Express, don't leave home without it."

Tell that to Will Roy and Marilyn Brustadt, who recently completed a 7,000-mile journey through the Midwest in a 12-year-old car while their black cat and a piano player fought it out for dominance of the back seat.

Admittedly, the car is a Mercedes, carefully tended by Roy, who loves

fine cars almost as much as he loves opera and Marilyn, and perhaps even a little bit more than he loves Aida, the cat. Roy is one of Sym's best customers; he's a knowledgeable consumer.

Now, back in their Ruthertford apartment surrounded by Roy's paintings and sculpture and plants that are just beginning to revive after almost a month of neglect, they are ruminating on the rewards and hazards of such a tour, which included a few dents in the Mercedes caused by the stones the Pennsylvania Department of Transportation spread over its ice-covered roads.

"First of all, it's fun for us to sing

See DUO, Page B-13



Marilyn Brustadt and Will Roy

INSIDE PREVIEWS

Bridge	B-10
Center Stages	B-2
Comics	B-8
Movies on TV	C-24
Movie Timetable	B-15
Night Out	B-9
On the Big Screen	B-14
Shopping Centers	B-18
Singles	B-4
TV Listings	C-24,25

4/16/82

Bryan Beaud

Itinerant duo travels miles to sing duets

FROM PAGE B-1

together, which we rarely get a chance to do in opera," says Brustadt. "We've performed operas before on the same night and in the same place, but we rarely get to sing together."

That's because Roy is a basso and Brustadt a soprano, a combination of voices that did not necessarily inspire such composers as Puccini and Verdi and Donizetti. In fact, the pair met in 1977 while appearing in a New York City Opera production of "The Magic Flute," in which they played mortal enemies and never exchanged a word onstage. They'll be playing mortal enemies again tomorrow night in Hackensack in the Opera Classics presentation of Gounod's "Faust." Roy will be Mephistopheles, Brustadt the virginal Marguerite whom Mephistopheles uses to gain control of the soul of the title character.

"But at least we get a chance to sing together," Brustadt says.

"I like having an evening with an audience," adds Roy, getting back to the explanation of why anyone would spend 3½ weeks braving the hazards of a Midwestern winter. "In the opera, it is the story that's having an evening with the audience. In orchestral work, it's the piece that's having the evening. In recital, you're the continuity; the audience is relating directly to what you are doing."

What the couple did in their 16 performances was to sing everything from Mozart and Handel arias to songs by Richard Rodgers and Kurt Weill.

"We didn't sing up to the audience, and we didn't sing down to it," said Brustadt. "We educated and entertained them. Audiences responded in the same way to the esoteric stuff as they do to the show tunes."

Stage persona

One of their problems, Roy said, was to find a mutual stage persona with which they were both comfortable. "At home, Marilyn can just hit me on the head and say 'shut up, Will,' and she frequently does when I get carried away," laughed Roy, who admits he can be a bit bombastic at times. "But that wouldn't work onstage. We didn't want to come on like Sonny and Cher or a Punch and Judy show."

They also wanted to maintain spontaneity. "The public doesn't want singers who are dull," said Roy, "but they're too sophisticated to respond to canned patter."

"You can't underestimate the Midwestern audience," added Brustadt. "You can't have the attitude that you're just there to do your gig and get out. I grew up in a place [a Minnesota farm] that had a lot less culture than they do."

The high points of their trip were the audiences — which ranged from as few as 70 people in a small Missouri town to as many as 1,500 in some college centers. The concerts are booked by a Minneapolis organization, Allied Concert Service, which offers programs ranging from soloists to symphony orchestras to sponsoring community groups in 60 Midwestern cities.

A particular thrill, Roy said, was a performance in Harvey, N.D., where almost 1,000 of the town's 1,700 inhabitants sat on bleachers in the school gym to listen to their concert. The low points were the meals.

"Except when we visited Marilyn's parents in Minnesota, we had only

one decent meal the entire trip," complained Roy, whose avocation also include cooking. "Everything frozen, fried, and filled with preservatives."

"At home we eat a lot of fish. Over there, fish is always oblong and covered with breading. You were afraid to eat it."

"We started ordering steak everywhere we went in self-defense," added Brustadt. "Normally, we don't eat much red meat, and it wasn't very good for our digestion."

"It's all the fault of the chain restaurants," continued Roy, who remembered wistfully a similar tour he made as a soloist 10 years ago. "They've driven all the little mom and pop restaurants, where there was always at least half a chance some nice little Czechoslovakian woman was cooking the recipes she brought over from the old country, out of business. Most of the towns we were singing in were too small to support both. The fast-food business has taken over. They've got kids in the kitchen, kids waiting on tables and they put MSG [monosodium glutamate], to which we are allergic, in everything."

Going free-lance

Talk of the big business of food led to talk about the big business of big opera companies, from which they retreated several years ago for the more perilous life of the free-lance artist. Roy had appeared regularly in company premieres and major revivals at the New York City Opera company, and Brustadt had sung both with City Opera and the Met. They have worked with such conductors as Zubin Mehta, Daniel Barenboim, Julius Rudel, and Charles Mackerras, and appeared with such orchestras as the Pittsburgh Symphony, the Philadelphia Orchestra, and Boston's Handel and Haydn Society.

"The salvation of the opera in this country is going to be the small regional companies like Opera Classics, which put on performances people can afford to go to see," said Roy. "They can even afford to go to see them and not like them and walk out on them."

"The major companies spend so much money on productions that they have to hire so-called 'stars' at inflated salaries to ensure that they can fill the houses at inflated ticket prices. And even when they have a bad production, they have to stick with it for years, because they spent so much money on it."

The high cost of production at the New York City companies has also led to a lack of adventure in repertory, the couple agrees. "The most adventurous thing anyone is doing this season in New York is another early-Verdi revival," Roy said.

While tomorrow night's "Faust" at Orrie de Nooyer Auditorium in Hackensack doesn't quite fall into the adventurous category, it does fit into the affordable. Tickets at \$13 can be reserved by calling Opera Classics at 265-8494 or at the Orrie de Nooyer box office starting at noon tomorrow. Curtain time is 8 p.m.

Also in the cast are Gene Bullard as Faust and Paul Aquino as Valentine. Cindy Oxberry is Siebel, and Martha is Sandra Mannes. Thomas Andrew, principal choreographer of the New York City Opera, is in charge of the ballet sequence. Franco Gentilesca will direct, and Anton Coppola will conduct.



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