

Daniel Jeremy Silver Collection Digitization Project

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MS-4850: Daniel Jeremy Silver Papers, 1972-1993.

Series II: Subject Files, 1956-1993, undated.

Reel	Box	Folder
15	6	191a

Cleveland Museum of Art, notebook, part 1, 1984.

Western Reserve Historical Society 10825 East Boulevard, Cleveland, Ohio 44106 (216) 721-5722 wrhs.org American Jewish Archives 3101 Clifton Avenue, Cincinnati, Ohio 45220 (513) 487-3000 AmericanJewishArchives.org

ATTENDANCE at SPECIAL EXHIBITIONS

1919 - 1978

MAY SHOW	May 2 - June 29, 1919	54,910
MAY SHOW	May 20 - June 20, 1920 .	25,353
MAY SHOW	May 2 - June 6, 1921	45,205
MAY SHOW	May 1 - June 4, 1922	38,595
MAY SHOW	Apr. 30 - June 3, 1923	40,213
MAY SHOW	May 5 - June 8, 1924	33,059
MAY SHOW	May 4 - June 8, 1925	32,530
MAY SHOW	May 3 - June 7, 1926	39,530
MAY SHOW	Apr. 26 - June 5, 1927	46,227
MAY SHOW	Apr. 24 - June 3, 1928	45,975
MAY SHOW	Apr. 23 - June 2, 1929	43,827
MAY SHOW	Apr. 22 - June 1, 1930	49,698
GUELPH TREASURE	Jan. 10 - Feb. 1, 1931	76,751
MAY SHOW	May 5 - June 7, 1931	35,113
MAY SHOW	and the second s	61,306
MAY SHOW	May 2 - June 11, 1933	62,535 divos
	Nov. 3 - Dec. 10, 1933	· · · · · · · · · · · · · · · · · · ·
MAY SHOW	Apr. 24 - June 3, 1934	58,922
MAY SHOW	Apr. 23 - June 2, 1935	55,383

VAN GOGH	Mar. 24 - Apr. 19, 1936	78,469
MAY SHOW	May 5 - June 9, 1936	42,813
TWENTIETH ANNIVERSARY	June 25 - Oct. 12, 1936	147,869
GERMAN ART	Nov. 12 - Dec. 13, 1936	24,184
MAY SHOW	May 4 - June 13, 1937	47,202

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Attendance at Special Exhibitions p. 2

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AMERICAN PAINTINGS FROM 1860 UNTIL TODAY	June 22 - Oct. 4, 1937	60,727
SCULPTURE OF OUR TIME	Nov. 4 - Dec. 5, 1937	25,429
SWEDISH	Dec. 9, 1937-Jan. 2, 1938	14,051
MAY SHOW	May 3 - June 12, 1938	52,416
MAY SHOW	Apr. 30 - June 12, 1939	55,570
68 MASTERPIECES FROM THE NEW YORK and SAN FRANCISCO WORLD'S FAIRS	Feb. 7 - Mar. 7, 1940	49,533
MAY SHOW	Apr. 30 - June 9, 1940	55,128
PICASSO - FORTY YEARS OF HIS ART	Nov. 6 - Dec. 8, 1940	22,938
MAY SHOW	Apr. 29 - June 8, 1941	54,113
SILVER JUBILEE	June 23 - Sept. 28, 1941	49,357
MAY SHOW	Apr. 28 - June 7, 1942	42,324
CAN AMERICA BE BOMBED	July 13 - Sept. 13, 1942	40,526
BEQUEST OF JOHN L. SEVERANCE	Nov. 12,1942-Mar. 14,1943	52,287
ROAD TO VICTORY	Feb. 18 - Mar. 14, 1943	16,653
ART of the AMERICAS	Mar. 18 - Apr. 11, 1943	21,101
MAY SHOW	Apr. 27 - June 6, 1943	51,363
THORNE ROOMS - EUROPEAN	Oct. 1 - Nov. 28, 1943	83,552
TWO THOUSAND YEARS OF SILK WEAVING	Mar. 15 - Apr. 16, 1944	27,859
MAY SHOW	May 2 - June 11 10hh	64.800

MAI ShOw	May 2 - June 11, 1944	04,000
LIFE WAR ART	Oct. 18 - Nov. 15, 1944	27,610
ISLAMIC ART	Nov. 3, 1944-Feb. 2, 1945	69,100
THORNE ROOMS - AMERICAN	Jan. 2 - Feb. 28, 1945	69,940
ARTISTS FOR VICTORY - PEPSI COLA	Mar. 15 - Apr. 10, 1945	37,807

Attendance at Special Exhibitions p. 3

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MAY SHOW	May 1 - June 10, 1945	69,331
ART of AMERICAS	Nov. 9, 1945-Jan. 6, 1946	54,096
MAY SHOW	Apr. 30 - June 9, 1946	89,116
WORKS of EDGAR DEGAS	Feb. 4 - Mar. 9, 1947	40,231
MAY SHOW	Apr. 29 - June 8, 1947	88,938
EXHIBITION of GOLD	Oct. 30, 1947-Jan. 11, 1948	74,839
CONTEMPORARY AMERICAN PAINTINGS-LA TAUSCA	Dec. 2, 1947-Jan.4, 1948	27,391
MEMORIAL EXHIBITION WORKS of PIERRE BONNARD	Mar. 2 - Apr. 11, 1948	57,520
MAY SHOW	May 5 - June 13, 1948	95,679
MASTERPIECES FROM BERLIN MUSEUMS	Oct. 6 - Oct. 24, 1948	151,240
EXHIBITION OF WORK OF VINCENT VAN GOGH	Nov. 3 - Dec. 12, 1948	56,224
EXHIBITION OF THE ART OF	Nov. 11, 1948-Jan. 2,1949	59,095
EXHIBITION OF MODERN WALLPAPER	Dec. 15, 1948-Jan. 5, 1949	17,489
GEORGES BRAQUE, A RETRO- SPECTIVE EXHIBITION	Jan. 27 - Mar. 13, 1949	64,209
LE COURBUSIER - NEW WORLD OF SPACE	Mar. 15 - Apr. 10, 1949	46,264
MAY SHOW	May 3 - June 12, 1949	96,114
AMERICAN PAINTING IN	Nov. 3 - Dec. 11. 1949	47.644

AMERICAN PAINTING	TIM	10V. 3	- Dec.	TT' TAA	2	41,044
OUR CENTURY						

DONATELLO	Nov. 15 - Dec. 16, 1949	31,989
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MAY SHOW

HENRY G. KELLER MEMORIAL Feb. 1 - Mar. 19, 1950 55,915 EXHIBITION

May 2 - June 11, 1950 127,924



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Attendance at Special Exhibitions p. 4

WILLIAM SOMMER MEMORIAL EXHIBITION	Nov. 1 - Dec. 10, 1950	38,764
NEW IRISH PAINTERS	Dec. 15, 1950-Jan. 15, 1951	26,657
EXHIBITION OF THE WORK OF TOULOUSE-LAUTREC	Jan. 5 - Feb. 11, 1951	34,471
MODIGLIANI - SOUTINE EXHIBITION	Jan. 31 - Mar. 18, 1951	57,311
MAY SHOW	May 1 - June 10, 1951	127,429
KNIFE, FORK and SPOON	Oct. 30 - Nov. 25, 1951	28,543
EXHIBITION of the WORK of LYONEL FEININGER	Nov. 2 - Dec. 9, 1951	42,322
EXHIBITION of the WORK of JAMES ENSOR	Nov. 15 - Dec. 15, 1951	29,568
EXHIBITION of the WORK of ODILON REDON	Nov. 29, 1951-Jan. 20, 1952	47,185
EXHIBITION of the WORK of HENRI MATISSE	Feb. 5 - Mar. 16, 1952	75,815
MAY SHOW	Apr. 29 - June 8, 1952	118,404
WASSILY KANDINSKY	Nov. 7 - Dec. 7, 1952	33,524
FRASCONI	Nov. 12, 1952-Jan. 4, 1953	51,224
FRENCH DRAWING	Dec. 7, 1952-Jan. 11, 1953	31,784
EXHIBITION OF GEORGES ROUAULT	Jan. 28 - Mar. 15, 1953	59,415
EXHIBITION OF INGRES	Mar. 5 - Mar. 29, 1953	33,415

MAY SHOW	May 5 - June 14, 1953	111,044
CARL GAERTNER MEMORI EXHIBITION	TAL June 23 - Aug. 2, 1953	60,815

EXHIBITION of the WORK of Nov. 10 - Dec. 13, 1953 33,423 JOSE CLEMENTE OROZCO Attendance at Special Exhibitions p. 5

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EXHIBITION of the WORK of EDOUARD VUILLARD	Jan. 25 - Mar. 14, 1954	54,813
MARISKA KARASZ EXHIBITION	Mar. 17 - Apr. 14, 1954	28,899
MAY SHOW	May 4 - June 13, 1954	130,766
DESIGN IN SCANDINAVIA	Sept. 1 - Oct. 3, 1954	57,055
CHINESE LANDSCAPE PAINTINGS	Nov. 4, 1954-Jan. 2, 1955	73,117
EXHIBITION of the WORK of JACQUES LIPCHITZ	Jan. 25 - Mar. 13, 1955	64,521
MAY SHOW	May 3 - June 12, 1955	108,117
EXHIBITION of GERMAN DRAWINGS	Nov. 11 - Dec. 18, 1955	56,134
MEMORIAL EXHIBITION OF THE WORK OF JOHN MARIN	Nov. 17, 1955-Jan. 1, 1956	53,658
THE FAMILY OF MAN - STEICHEN PHOTOS	Jan. 24 - Mar. 4, 1956	113,187
MAY SHOW	May 1 - June 10, 1956	117,230
THE VENETIAN TRADITION	Nov. 7, 1956-Jan. 1, 1957	61,201
TREASURES FROM THE PIERPONT MORGAN LIBRARY, 50th ANNI- VERSARY EXHIBITION	Jan. 29 - Mar. 3, 1957	55,810
MAY SHOW	May 15 - June 23, 1957	54,364
MAY SHOW	May 13 - June 22, 1958	95,204
SOME CONTEMPORARY WORKS OF ART	Nov. 12 - Dec. 31, 1958	40,270
DUTCH MASTERS - FIVE CENTURIES	Feb. 24 - Mar. 22, 1959	28,160
MAY SHOW	May 6 - June 14, 1959	72,443
TWENTIETH CENTURY DESIGN: U.S.A.	July 15 - Aug. 23, 1959	47,461
LYONEL FEININGER MEMORIAL	Feb. 17 - Mar. 20, 1960	33,091
MAY SHOW	May 2 - June 12, 1960	80,489

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PATHS OF ABSTRACT ART	Oct. 5 - Nov. 13, 1960	55,788
MAY SHOW	May 8 - June 11, 1961	87,100
JAPANESE DECORATIVE STYLE	Aug. 30 - Oct. 15, 1961	55,507
VINCENT VAN GOGH	Dec. 6, 1961-Jan. 14, 1962	53,826
BEN HELLER COLLECTION	Mar. 14 - Apr. 8, 1962	39,877
MAY SHOW	May 14 - June 17, 1962	75,382
MARK TOBEY RETROSPECTIVE and TUTANKHAMUN'S TREASURES	Dec. 14, 1962-Jan. 13, 1963	50,690
BARBIZON REVISITED	Jan. 22 - Feb. 20, 1963	28,162
OLD MASTER DRAWINGS FROM CHATSWORTH	Feb. 27 - Mar. 31, 1963	42,085
MAY SHOW	May 8 - June 16, 1963	75,275
STYLE, TRUTH AND THE PORTRAIT	Oct. 2 - Nov. 10, 1963	58,341
MAY SHOW	May 6 - June 14, 1964	96,155
THE PRIVATE WORLD OF JOHN SINGER SARGENT	July 7 - Aug. 6, 1964	43,335
NEO-CLASSICISM: STYLE AND MOTIF	Sept. 22 - Nov. 1, 1964	55,619
ANCIENT SCULPTURE FROM INDIA	Nov. 24, 1964-Jan. 3, 1965	46,545
7000 YEARS OF IRANIAN ART	Feb. 16 - March 28, 1965	61,727
MAY SHOW	May 5 - June 13, 1965	77,090
YEARS OF FERMENT: THE BIRTH OF 20TH CENTURY ART	July 13 - Aug. 22, 1965	62,437

JUXTAPOSITIONS	Sept. 10 - Oct. 10, 1965	37,352
SKETCHES BY CONSTABLE	Nov. 30, 1965 - Jan. 2, 1966	34,341
MASTER BRONZES FROM INDIA	Jan.19 - Feb. 27, 1966	48,353
MAY SHOW	Apr. 20 - May 22, 1966	92,855
FIFTY YEARS OF MODERN ART	June 15 - July 31, 1966	72,207

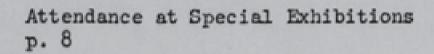
Attendance at Special Exhibitions p. 7

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GOLDEN ANNIVERSARY ACQUISITIONS	Sept. 10 - Oct. 16, 1966	62,775
TREASURES FROM MEDIEVAL FRANCE	Nov. 16, 1966-Jan. 29, 1967	100,526
CHINESE ART FROM THE COLLECTION H.M.KING GUSTAV VI ADOLF OF SWEDEN	March 1 - March 26, 1967	45,881
MAY SHOW	May 3 - June 18, 1967	96,387
CARPETS OF THE NEAR EAST	Sept. 20 - Nov. 12, 1967	70,824
GEORGE CALEB BINGHAM	Jan. 24 - March 10, 1968	44,148
LIGHT SCULPTURE	Feb. 27 - March 24, 1968	40,456
MAY SHOW RETROSPECTIVE	Apr. 23 - June 16, 1968	95,466
MAY SHOW	May 1 - June 16, 1968	94,334
POPULAR IMAGES & SENSIBILITY	July 2 - Sept. 15, 1968	84,126
OUTDOOR GARDEN COURT SCUL SCULPTURES	July 2 - Sept. 15, 1968	84,126
AFRICAN TRIBAL IMAGES	July 10 - Sept. 1, 1968	66,173
CHINESE ART UNDER THE MONGOLS	Oct. 1 - Nov. 24, 1968	12,900
DESIGN AND THE CITY, CLEVELAND NOW AND TOMORROW	Dec. 11, 1968-Jan. 12, 1969	21,185
MAY SHOW	Apr. 28 - June 16, 1969	76,280
THE ART OF HENRY O. TANNER	Sept. 30 - Nov. 2, 1969	23,054

JASPER F. CROPSEY	July 8 - Aug. 16, 1970	39,776
GERMAN PAINTING OF THE NINETEENTH CENTURY	Dec. 9-Jan. 24, 1971	4,777
COLOR & FIELD, 1890-1970	Feb. 3 - Mar. 14, 1971	5,753
MAY SHOW	May 3- June 13, 1971	91,653



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TEXTILE ARTS CLUB ANNUAL EXHIBITION	June 3 - June 20, 1971	25,988
THE POWERS COLLECTION	July 13 - Sept. 5, 1971	67,178
ART FOR COLLECTORS	Oct. 5 - Nov. 7, 1971	46,937
CARAVAGGIO & HIS FOLLOWERS	Oct. 29, 1971-Jan. 2, 1972	16,194
PICASSO: MASTER PRINTMAKER	Nov. 9 - Dec. 19, 1971	54,389
MIRO SCULPTURES	Feb. 2 - March 12, 1972	no attendance taken
MAY SHOW	May 1 - June 11, 1972	79,124
19TH AND 20TH-CENTURY PAINTINGS FROM THE COLLECTION OF SMITH COLLEGE MUSEUM OF ART		no attendance taken
CONTEMPORARY CERAMIC ART OF JAPAN	Oct. 31 - Nov. 26, 1972	no attendance taken
MASTERPIECES FROM THE SOLOMON R. GUCGENHEIM MUSEUM	Nov. 14, 1972-Feb. 11, 1973	no attendance taken
THE SCULPTURE OF THAILAND	Jan. 10 - Feb. 11, 1973	no attendance taken
OLD MASTER DRAWINGS FROM CHRIST CHURCH, OXFORD	Mar. 7 - Apr. 8, 1973	no attendance taken
MAY SHOW	May 2 - June 10, 1973	74,445
DUTCH ART AND LIFE IN THE SEVENTEENTH CENTURY	July 10 - Sept. 2, 1973	no attendance taken
AFRICAN TEXTILES AND DECOR- ATIVE ARTS	Oct. 3 = Dec. 2, 1973	12,116
MAY SHOW	May 1 - June 9, 1974	88,045

MAI SHOWMay I = June 9, 191400,049POPPER & SACKLER SHOWSJuly 10 = Sept. 1, 19746,121ALBERTO GIACOMETTISept. 25 = Oct. 27, 19745,948NOFBERT SCHIMMEL COLLECTIONNov. 13 = Dec. 24, 197415,721OF ANCIENT ARTNov. 13 = Dec. 24, 197415,721

Attendance at Special Exhibitions p. 9

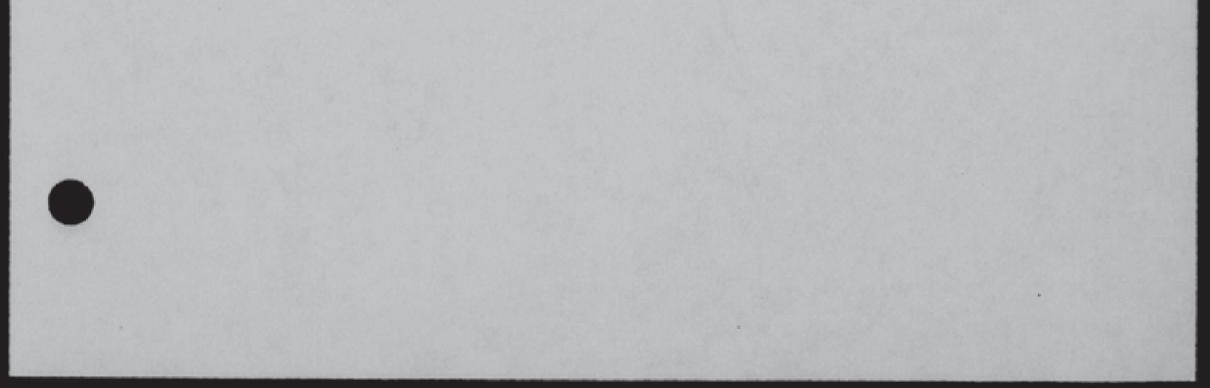
GEORGE BICKFORD COL-Jan. 14 - Feb. 16, 1975 no attendance taken LECTION OF INDIAN ART NEVELSON: WOOD SCULPTURE Jan. 29 - March 9, 1975 7,534 Mar. 11 - Apr. 6, 1975 YEAR IN REVIEW no attendance taken. MAY SHOW 84,929 May 7 - June 15, 1975 JAPONISM: THE IMPACT OF July 9 - Aug. 31, 1975 no attendance taken JAPANESE ART ON FRANCE Sept. 24 - Nov. 16, 1975 RENAISSANCE BRONZES FROM no attendance taken OHIO COLLECTIONS 8,653 THE ART OF JOHANN LISS Dec. 17,1975-Mar. 7,1976 Mar. 16 - May 2, 1976 DRAWINGS FROM THE COLLECTION no attendance taken OF MR. AND MRS. EUGENE V. THAW May 5 - Aug. 8, 1976 109,042 THE EUROPEAN VISION OF AMERICA Sept. 8 - Oct. 10, 1976 HERITAGE AND HORIZON 16,538 AMERICAN PAINTING 1776-1976 Nov. 24,1976-Jan. 2, 1977 46,121 MAY SHOW Jan. 18 - Feb. 20, 1977 TSUTSUMU: THE ART OF THE no attendance taken JAPANESE PACKAGE Feb. 1 - March 6, 1977 THE YEAR IN REVIEW 13,777 Mar. 23 - May 8, 1977 JAPANESE SCREENS 33,450 Mar. 30 - May 15, 1977 23,406 ANAMORPHOSES : GAMES OF PERCEPTION AND ILLUSION IN ART

MAY SHOW	July 13 - Aug. 21, 1977	48,351
TURNER WATER COLORS FROM THE BRITISH MUSEUM	Sept. 27 = Nov. 27, 1977	no attendance taken
FIBERWORKS	Oct. 5 - Nov. 20, 1977	65,514
AFRO-AMERICAN TRADITION IN DECORATIVE ARTS	Feb. 1 - Apr. 2, 1978	26,478
THE GRAPHIC ART OF FREDERICO BAROCCI	Feb. 15 - Mar. 26, 1978	no attendance taken

Attendance at Special Exhibitions p. 10

MAY SHOW	May 3 - June 4, 1978	45,619
KLEE FROM THE GUGGENHEIM SASANIAN SILVER	July 7 - Sept. 3, 1978 July 7 - Aug. 13, 1978	28,847
FOLK TRADITIONS IN JAPANESE ART	Sept. 20 - Oct. 29, 1978	22,314
MIRRORS AND WINDOWS: AMERICAN PHOTOGRAPHY SINCE 1960	Nov. 15 - Dec. 31, 1978	23,838
OBJECTS OF BRIGHT PRIDE: NORTHWEST COAST INDIAN ART	Nov. 22 - Dec. 31, 1978	17,902





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	organizer	cat.	attendance	gross cost	net cost	grant	amount of gran	nt
NOGUCHI'S IMAGINARY LANDSCAPES Jan. 24 - March 4, 1979 also shown: Minneapolis, Denver, Detroit, San Francisco, Portland	Walker Art Center	yes	22,158	¥ 41,765	\$ 39,030			
IDEA TO IMAGE: PREPARATORY STUDIES FROM RENAISSANCE TO IMPRESSIONISM Jan. 31 - Apr. 1, 1979	CMA	yes	N/A	\$ 5,891	\$ 3,109			*
THE YEAR IN REVIEW Feb. 13 - Mar. 18, 1979	CMA WP	yes	13,631	1,388	\$ 1.388			
THE DRAFTSMAN'S EYE: LATE ITALIAN RENAISSANCE SCHOOLS AND STYLES Mar. 6 - Apr. 22, 1979	CMA	9 yes	N/A	\$ 8,586.	2,063 0	HIO PROGRAM TH THE HUMANITIES	\$ 6,523	
SELECTIONS FROM THE HISTORY OF THE POSTER Mar. 13 - May 6, 1979	CMA 006	976) 976)	N/A		-0-			
MAY SHOW Apr. 11 - May 13, 1979	CMA	yes	. 58,191	\$ 13,172	\$ 7,6.29			
CHARDIN, 1699-1779 June 6 - Aug. 12, 1979 also shown: Paris	CMA and Paris	yes	66,801	\$ 213,681	\$ 28,355	NEA	\$ 184,820	
Boston CHARDIN AND THE STILL LIFE TRADITION IN FRANCE	CMA	yes	N/A	\$ 18,452	\$ 12,031			
June 6 - Aug. 12, 1979								

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	organizer	cat.	attendance	gross cost	net cost	grant	amount of grant
THE FACE OF CHINA AS SEEN BY PHOTOGRAPHERS AND TRAVELERS FROM 1860 TO 1912	Philadelphia Mus. of Art	yes	24,610	\$ 10,164	\$ 8,746		•
July 11 - Aug. 26, 1979 also shown: Phila.,St. Louis, UCLA Mus. of Art	•						
THE MONET TRIPTYCH: WATER LILIES Sept. 18, 1979-Feb. 17, 1980 also shown: St. Louis, Kansas City	St. Louis	no	N/A	F 790	1 790		
THE SPIRIT OF SURREALISM Oct. 3 - Nov. 25, 1979	CMA WR	yes	48,443	\$ 107, 792	23,761	NEA	\$50,000
SURREALISM IN PERSPECTIVE Oct. 3, 1979-Jan. 6, 1980	CMA 000	yes	N/A	\$ 3,798	\$ 2,552		•
SCULPTURE FROM NOTRE-DAME, PARIS A DRAMATIC DISCOVERY Dec. 15, 1979-Jan. 27, 1980 also shown: Metropolitan Museu	Metropolitan Museum of Art New York City	yes	N/A	\$ 40,346	\$ 38,916		
New York City	Martin and Martin		01. 1.61.	\$ 23,621	\$ 19,320		• . •
TRANSFORMATIONS IN MODERN ARCHITECTURE Dec. 19, 1979-Jan. 27, 1980	Museum of Modern Art, New York	yes	24,464	1 1-,			
also shown: 4 other sites				1 1/127	1 1 . 22		£10,000 ·
SCIENCE WITHIN ART Feb. 13 - Apr. 20, 1980	CMA	yes	N/A	\$ 4,423.	\$ 2,032		
CROSS CURRENTS: NEOCLASSICAL	Cooper-Hewitt Mus.	yes	N/A	\$ 5,071	14,366		•
DRAWINGS & PRINTS FROM THE COOPER HEWITT MUSEUM Feb. 19 - Mar. 23, 1980 also shown: circulated by						•	
SITES to various other locations							

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	organizer	_cat.	attendance	gross cost	net cost	grant	amount of grant
YEAR IN REVIEW Feb. 13 - Mar. 9, 1980	CMA	yes	12,232	\$ 2,949	\$ 2,949		
MAY SHOW Apr. 16 - May 18, 1980	CMA	yes	45,013	\$ 18,979	12,980		
TEXTILE ARES CLUB ANNUAL EXHIBITION Apr. 30 - May 25, 1980	Textile Arts Club	no	N/A	- 0-	-0-		
GERMAN EXPRESSIONIST GRAPHICS May 3 - Oct. 5, 1980	CNA	mo	N/A		-0-		
	Asian Art Museum, San Francisco	yes	44,430	4 21,959	\$ 12,810		
KOREA: BRIDGE OF CULTURE June 11 - Aug. 10, 1980	CMA	no	N/A	\$ 2,537	\$ 2,537		
	Amon Carter Mus.	yes	N/A	\$ 8,357	\$ 6,925		
also shown: Amon Carter Mus., Yale							
OLD MASTER PAINTINGS FROM THE COLLECTION OF BARON THYSSEN- BORNEMISZA	United Technologies Corporation	yes	51,387	\$96,115	\$ 64,921	NEA	\$10,000.
Sept. 3 - Oct. 26, 1980 also shown: 8 other locations							
JAPANESE WOODBLOCK PRINTS: THEMES AND TRADITIONS Sept. 3 - Oct. 19, 1980	CMA	no	N/A	¥ 555	555		
ENGLISH DECORATIVE ARTS fall, 1980-Feb. 1981; also shown: Aug. 13 - Nov. 2, 1981	CMA	no	N/A				
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CLEVELAND COLLECTS MODERN ART Sept. 10 - Oct. 26, 1980	CMA	no	N/A	\$ 2,366	\$ 1,057	CENTRAL NAT'L	\$ 1,000.00
THE REALIST TRADITION: FRENCH PAINTING AND DRAWING 1830-1900 Nov. 12, 1980-Jan. 18, 1981 also shown: Brooklyn, St. Louis, Glasgow	CMA	yes	74,342	\$296,764	\$144,319	NEH Asiac. FRAMERISE D' ARTION ARTISTIQUE THE BUTKIN FOUNDATION	\$ 182,188 \$ 6,009 \$ 500
THE DRAWINGS AND WATERCOLORS OF LEON BONVIN Nov. 12, 1980-Jan. 18, 1981	CMA W/R	yes HIQ	N/A	\$ 8,858	\$ 6,588		-
AMERICAN REALISM AND THE INDUSTRIAL AGE Nov. 12, 1980-Jan. 18, 1981 also shown: Lakewood, Columbus	CMA DOO	yes	N/A	\$ 52,091	\$ 19, 533	NEA	\$ 25,895
EIGHT DYNASTIES OF CHINESE PAINTIN THE COLLECTIONS OF THE NELSON GALL ATKINS MUSEUM, KANSAS CITY AND THE CLEVELAND MUSEUM OF ART Feb. 11 - Mar. 29, 1981	ERY- Kansas City	yes	101,880	\$270,126 † 273, 826	\$60,133	C.B. & BEDLAH SUNG GEORGE GUND FND. CLEVELAND POUNDATION NEH GRIES CHARITY FUND	\$ 3,500 Towners Symmetry \$ 2,000 \$ 6,000 \$ 15,000 \$ 2,000 \$ 2,0000 \$ 2,000 \$
also shown: Kansas City, Tokyo, Asia Society, N.Y.		-				NELSON GALLER / FND.	\$ 20,965
CHINESE PAINTING: THEMES AND TECHN Feb. 11 - Mar. 29, 1981	IQUES CMA	yes	N/A	\$ 9,310	\$ 8,026 \$ 5,613		
TEXTILES ARTS CLUB ANNUAL EXHIBITION Apr. 8 - April 29, 1981	Textile Arts Club	no	n'/A	- 0 -	- 0		

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		organizer	cat.	attendance	gross cost	ret cost	grant	amount of grant
	MAY SHOW May 6 - June 7, 1981	CMA	yes	49,547	\$ 19,427	\$15,010		
	ART AND THE STAGE May 8 - Aug. 16, 1981 also shown: Beck Center, Lakewood	CMA	уев	N/A	\$ 8,384	\$ 5,819		
	YEAR IN REVIEW June 24 - Aug. 9, 1981	CMA	уез	N/A	\$	≇ 1,050		*
	SILVER IN AMERICAN LIFE June 24 - Aug. 16, 1981 also shown: Pittsburgh, Ft. Worth, Richmond, Los Angeles, Detroit	Yale Univ. Art Gal. Amer. Fed. of Arts	Hes	28,590	\$ 35,918	\$33,333		
	KANDINSKY WATERCOLORS: A SELECTION FROM THE SOLOMON R. GUGGENHEIM MUSEUM AND THE HILLA VON REBAY FOUND. July 21 - Sept. 27, 1981 also shown:	Guggenheim Museum	yes .	N/A	\$ 16,224	\$14,861		
				1				
•	FREEDOM OF CLAY AND BRUSH THROUGH SEVEN CENTURIES IN NORTHERN CHINA: TZ'U-CHOU TYPE WARES, 960-1600 A.D. Aug. 5 - Sept. 6, 1981 also shown: Indianapolis,	Indianapolis Museum of Art	уеа	N/A	\$19,592	\$17,854		

China House, N.Y.

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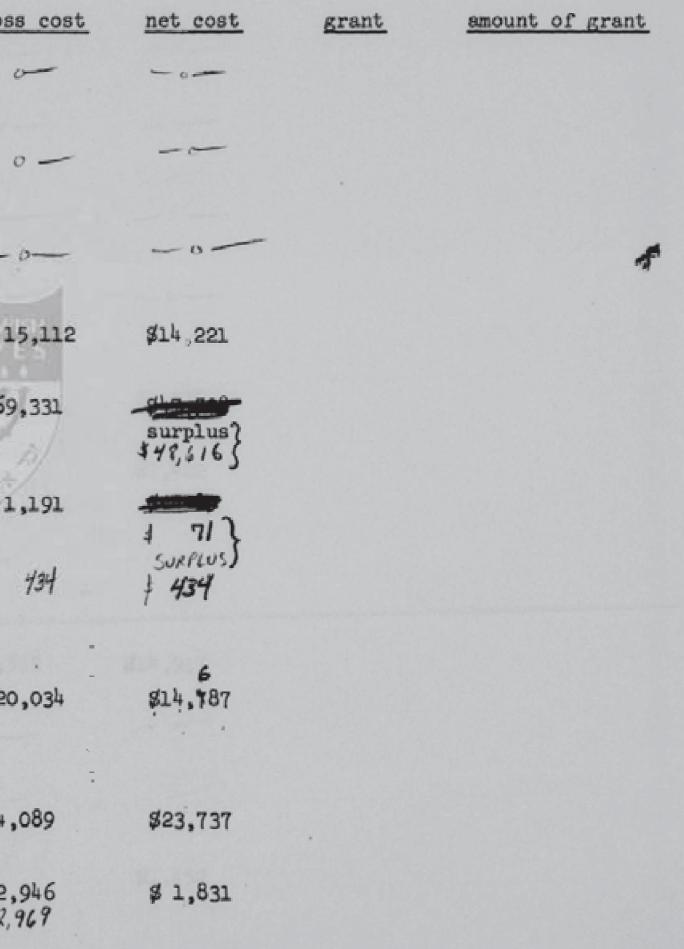
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PROMENADES, PAGEANTS, PROCES- SIONS, AND PILGRIMAGES	CMA	no	N/A	- (
Aug. 25, 1981-Jan. 3, 1982				
SELECTED DRAWINGS FROM THE COLLECTION	CMA	no	N/A	- (
Oct. 6 - Nov. 22, 1981				
THE TIEPOLOS AND THEIR WORLD Oct. 6 - Nov. 22, 1981	CMA .	no	N/A	~
CONTEMPORARY ARTISTS Oct. 21 - Nov. 29, 1981	ama WR	yes	19,768	\$ 1
ANIMALS IN ANCIENT ART FROM THE LEO MILDENBERG COLLECTION Oct. 21 - Nov. 29, 1981	CMA OLG	yes	18,842	\$ 69
A CLEVELAND BESTIARY Oct. 14 - Dec. 15, 1981	CMA 076	yes	N/A	\$ 1
WHEN ANGELS BENT NEAR THE EARTH TO TOUCH THEIR HARPS OF GOLD: THE CHRISTMAS STORY	CMA	no	N/A	ł
Dec. 1 - Jan. 10, 1982		· 924	: 58.759	
DRAWINGS BY GIANLORENZO BERNINI FROM THE MUSEUM DER BILDENDE KUNSTE, LEIPZIG	International Exhib. Foundation	yes	A/M	\$ 20
Dec. 1 - Jan. 17, 1982				
R. B. KITAJ Dec. 16, 1981-Jan. 24, 1982	Hirshhorn Museum	yes	24,069	\$24,
HENRI CARTIER-BRESSON: PHOTO- GRAPHER Dec. 16, 1981-Jan. 24, 1982	International Center for Photography, N.Y.	yes	23,754	\$ 2,

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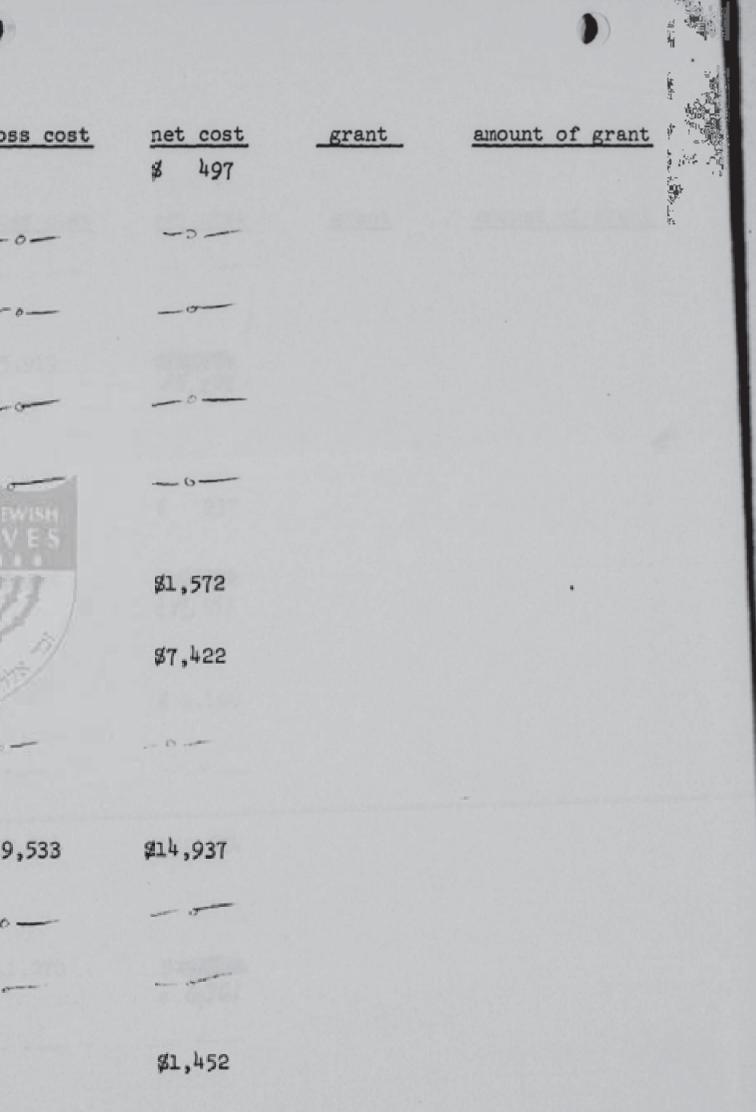
	organizer	_cat.	attendance	gros
MIRROR WITH A MEMORY Dec. 23, 1981-Mar. 7, 1982	CMA	no	N/A	
NORTH AMERICAN INDIAN WATERCOLORS Jan. 12 - Apr. 11, 1982	CMA	yes	N/A	- (
A GOLDEN AGE OF AMERICAN PRINTMAKING Jan. 12 - Apr. 11, 1982	CMA	no	N/A	
CLEVELAND SCHOOL Jan. 19 - May 30, 1982	CMA	no	N/A	
FRENCH PRINTS AND DRAWINGS FROM LOUIS XIII TO LOUIS XVI Feb. 2 - May 16, 1982	CMA	RHS.	N/A	
YEAR IN REVIEW Feb. 17 - Mar. 21, 1982	CMA	CO Yes	N/A	
VISIONS OF LANDSCAPE: EAST AND WEST Feb. 17 - Mar. 21, 1982	CMA	650	22,147	T
TEXTILE ARTS CLUB ANNUAL EXHIBITION April 7 - May 9, 1982	Textile Arts Club	no	N/A	- 0-
MAY SHOW April 21 - May 30, 1982	CMA	yes	55,759	\$19
17TH CENTURY NETHERLANDISH GRAPHICS Apr. 27 - Aug. 1, 1982	b CMA	no	N/A	- 0.
GRAPHIC HUMOR June 1 - Aug. 29, 1982	CMA	no	N/A	
THE AGNES GUND SAALFIED COLLECTION June 15 - Aug. 31, 1982	CMA	no	N/A	

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	organizer	cat.	attendance	gross cos
CONTEMPORARY GRAPHICS: A CURATOR'S CHOICE June 1 - Aug. 29, 1982	CMA	no	N/A	
MARCEL BREUER: FURNITURE AND INTERIOR DESIGN June 16 - July 25, 1982 also shown: MOMA, Winnipeg, Baltimore, Montréal	Mus. of Mod. Art New York	yes	18,164	\$15,919
THE PORCELAIN CONNECTION June 22: - Aug. 15, 1982	CMA	no -	S N/A	MERICAN IEWI RCHIVI
THE WORLD OF CERAMICS: MASTER- PIECES FROM THE CLEVELAND MUSEUM OF ART June 30 - Sept. 5, 1982	CMA	yes	33,127	\$28,245
THE ART OF BRONZE July 13 - Oct. 17, 1982	CMA	no	N/A	
THE IMPRESSIONIST ESTHETIC Aug. 10 - Oct. 31, 1982	CMA	no	N/A	-0-
TAPA: PATTERNS OF PARADISE Aug. 18 - Oct. 17, 1982 also shown:	Field Mus., Chicago	yes	20,392	\$20,154
PAPER: THE CONTINUOUS THREAD Aug. 31 - Oct. 24, 1982	CMA	yes	N/A	\$11,270
GEORGE BELLOWS PRINTS: CENTENNIAL EXHIBITION Sept. 7 - Oct. 31, 1982	CMA	no	N/A	

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ost net cost

0.

grant

amount of grant

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\$ 957

117,831

\$ 1,160

- 0 ----

\$19,624



p. 19							
•	organizer	_cat.	attendance	gross cost	net cost	grant	amount of grant
A CENTURY OF MODERN DRAWING Oct. 20 - Dec. 5, 1982	Museum of Modern Art, N.Y.	yes .	25,415	\$42,283	\$38,800		
also shown: British Mus., Boston PAUL TRAVIS, AFRICA 1927-1928 Nov. 2, 1982-Jan. 2, 1983	CMA	yes	N/A	_ 0 _	-0-		
also shown: Beachwood Mus., Beck Center, Lakewood							
MASTER GOLDSMITHS OF THE RENAISSANCE, THEIR MODELS AND DESIGNS Nov. 2, 1982-Mar. 20, 1983	CMA	no	N/A		\$ 833		
CONTEMPORARY ART Nov. 3 - Dec. 12, 1982	CMA W	RES	N/A AMERICA R C		- 0		
DURER TO CEZANNE: NORTHERN EUROPEAN DRAWINGS FROM THE ASHMOLEAN MUSEUM Nov. 16, 1982-Jan. 2, 1983 also shown: Rutgers, Ashmolean Mus., Oxford	Ashmolean Mus.	yes 900	N/A	\$15,171	\$14,545		
THE CLEVELAND INSTITUTE OF ART:	CMA	yes	23,286	\$ 3,748	\$12,117		
100 YEARS Dec. 22 - Jan. 30, 1983							
YEAR IN REVIEW Jan. 5 - Feb. 6, 1983	CMA	yes	13,041		<i>₹ 3,34</i> 8		
SEVEN AMERICAN ARTISTS Jan. 11 - Feb. 13, 1983	CMA	yes	N/A	\$7,036	<i>‡5,398</i>		
GOYA, GERICAULT, AND DELACROIX Jan. 25 - Apr. 24, 1983	CIMA	no	N/A	-0-	-0-		

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THE LESSONS OF THE ACADEM CMA no N/A		organizer	cat.	attendance	gross cost	net cost	grant amount of grant
THE "FLOATING WORLD" Mar. 8 - May 8, 1983 REFLECTIONS OF REALITY IN JAPANESE CMA yes 75,200 $1276,949$ $128,501$ NEA $148,50$ Japan Found. Japan Found		CMA	no	N/A	- 0	-0-	, 75
AFT Mar. 16 - May 1, 1983 THE PERENTIAL CARDEN: 18TH AND CA. 1930 Apr. 12 - Aug. 21, 1983 THE PERENTIAL CARDEN: 18TH AND CMA May 3 - Aug. 2, 1983 FOCUS:FIBER June 1 - July 17, 1983 MAY SHOW June 8 - July 17, 1983 MAY SHOW June 8 - July 17, 1983 MAY SHOW June 14 - Sept. 18, 1983 CMA MAY SHOW JUNE 26 - Oct. 9, 1983 Also shown: Beck Center, June 14 - Sept. 18, 1983 MAY SHOW JUNE 26 - Oct. 9, 1983 Also shown: Beck Center, June 14 - Sept. 18, 1983 MAY SHOW JUNE 26 - Oct. 9, 1983 Also shown: Beck Center, June 14 - Sept. 18, 1983 MAY SHOW JUNE 26 - Oct. 9, 1983 Also Shown: Beck Center, JUNE 26 - Oct. 9, 1983 Also Shown: Beck Center, JUNE 26 - Oct. 9, 1983 MAY SHOW JUNE 26 - Oct. 9, 1983 Also Shown: Beck Center, JUNE 26 - Oct. 9, 1983 MAY SHOW JUNE 26 - Oct.	THE "FLOATING WORLD"	CMA	yes	N/A	\$ 12,248	\$ 5,916	
Apr. 12 - Aug. 21, 1983 THE PERENNIAL GARDEN: 16TH AND 19TH CENTURY BOTANICAL PRINTS May 3 - Aug. 2, 1983 FOCUS: FIBER June 1 - July 17, 1983 MAY SHOW June 8 - July 17, 1983 MAY SHOW June 8 - July 17, 1983 NATIONAL SCHOOL OF STYLE June 14 - Sept. 18, 1983 CONSUMING PASSIONS: THE ART OF FOOD AND DRINK July 26 - Oct. 9, 1983 also shown: Beek Center, Lakewood, Beachwood Mus.;	ART	CMA	yes	75,200	1-286,949	128,531	Japan Found. Japan-U.S. \$ 17,210 Friendship Comm.
19TH CENTURY BOTANICAL PRINTS May 3 - Aug. 2, 1983 FOCUS:FIBER Textile Arts Club no N/A June 1 - July 17, 1983 MAY SHOW CMA yes 53,017 + 21,506 + 13,443 MAY SHOW CMA yes 53,017 + 21,506 + 13,443 NATIONAL SCHOOL OF STYLE CMA no N/A		CMA W	RINS	N/A	CHIVES	- 0	
June 1 - July 17, 1983 MAY SHOW June 8 - July 17, 1983 NATIONAL SCHOOL OF STYLE June 14 - Sept. 18, 1983 CONSUMING PASSIONS: THE ART OF FOOD AND DRINK July 26 - Oct. 9, 1983 also shown: Beck Center, Lakewood; Beachwood Mus.;	19TH CENTURY BOTANICAL PRINTS	CMA	COro	N/A	Y.		
June 8 - July 17, 1983 NATIONAL SCHOOL OF STYLE CMA no N/A		Cextile Arts Club	600	N/A	- « <u>_</u>		
June 14 - Sept. 18, 1983 CONSUMING PASSIONS: THE ART CMA yes N/A \$ 5,884 \$ 4475 OF FOOD AND DRINK July 26 - Oct. 9, 1983 also shown: Beck Center, Lakewood; Beachwood Mus.;		CMA	yes	53,017	\$ 21,506	\$ B,413	
OF FOOD AND DRINK July 26 - Oct. 9, 1983 also shown: Beck Center, Lakewood; Beachwood Mus.;		QMA	no	N/A		- 5-	
Toledo Mus. of Art	OF FOOD AND DRINK July 26 - Oct. 9, 1983 also shown: Beck Center, Lakewood; Beachwood Mus.;	CMA	yes	! N/A	\$ 5,584	\$ 4475	
	Toledo Mus. of Art						

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Special Exhibitions p. 21	rt						
	organizer	cat.	attendance	gross cost	net cost	grant	amount of grant
IMAGES OF AMERICA: PRECISIONIST PAINTING AND MODERN PHOTOGRAPHY Aug. 17 - Oct. 9, 1983 also shown: San Francisco, St. Louis, Baltimore, Des Moines	San Francisco Mus. of Modern Art	уез	21,097	\$ 26,676	\$ 23,952		
CONTEMPORARY COLLECTION Aug. 17 - Nov. 6, 1983	CMA	no	N/A	- 0			
15TH CENTURY PRINTS Aug. 16 - Nov. 20, 1983	CMA	no	N/A				5
DURER: GERMAN MASTER PRINTMAKER Sept. 26, 1983-Jan. 8, 1984	CMA WR	InoS	N/A	casine de la casin	_0 _		
THE FIGURE: DEKOONING TO WARHOL Nov. 1, 1983-Jan. 8, 1984	. CMA QQ	970	N/A		213		
FAIRFIELD PORTER (1907-1975): REAL PAINTER IN AN AGE OF ABSTRACTION Nov. 9,-Dec. 31, 1983	LIST Mus. of Fine Arts, Boston	yes	25,842	\$17,290	\$12,641		
PORTRAITURE: THE IMAGE OF THE INDIVIDUAL	CHA et r	no	N/A		\$ 1,354		
Nov. 22 - Jan. 22, 1984	ni . o						
HIGHLIGHTS OF THE ROCOCO Nov. 8 - June 3, 1984	CMA	no	I N/A	-0-	_ 0-		
FRANK STELLA, A PRINT RETRO- SPECTIVE 1967-1982 Dec. 13, 1983-Feb. 5, 1984	American Federation of Arts, Univ. of Mich. Mus. of Art	yes	N/A	\$ 9,505	17,292		
REMBRANDT ETCHINGS Jan. 24 - April 22, 1984	CMA	no	N/A	-0-			

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		organizer	_cat.	attendance	gross
	TWENTIETH CENTURY LITHOGRAPHS: PROCESS AND IMAGE	CMA	yes	N/A	- •
•	Jan. 31 - Mar. 25, 1984 also shown: various local locations				
	I AND THOU Feb. 21 - May 27, 1984	CMA	no	N/A	- 0
	CLARENCE WHITE PHOTOGRAPHS Feb. 21 - May 27, 1984	CMA	no	N/A	- 0
	YEAR IN REVIEW Feb. 22 - April 8, 1984	CMA	yes TR LIC	24,473	
	PHOTO SECESSION Feb. 22 - Apr. 1, 1984	Currier Gal. New Hampshire	yes	18,320	
	LOIE FULLER Apr. 10 - June 3, 1984	CMA ()	yes	N/A	F
	LEPERE, LEGROS, AND BUHOT May 1 - Sept. 23, 1984	CMA	GCno	N/A	
1	MAY SHOW May 23 - July 1, 1984	CMA.	yes	44,916	\$ 25,9
	EASTWARD FROM THE RHINE: ROMANTICIS TO ABSTRACTION, 1800-1924 June 12 - Sept. 9, 1984	3M CMA	no	N/A	-0-
	FOCUS: FIBER June 20 - Aug. 5, 1984	Textile Arts Club	no	N/A	_ 0 _
	MIRRORS: ART AND SYMBOL July 3 - Nov. 18, 1984	CI4A	no	N/A	

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cost net cost amount of grant grant 3------0-0----- 0 -\$ 2,084 \$ 11,541 \$ 222 - 0-\$ 29,323 994 - 0-\$457

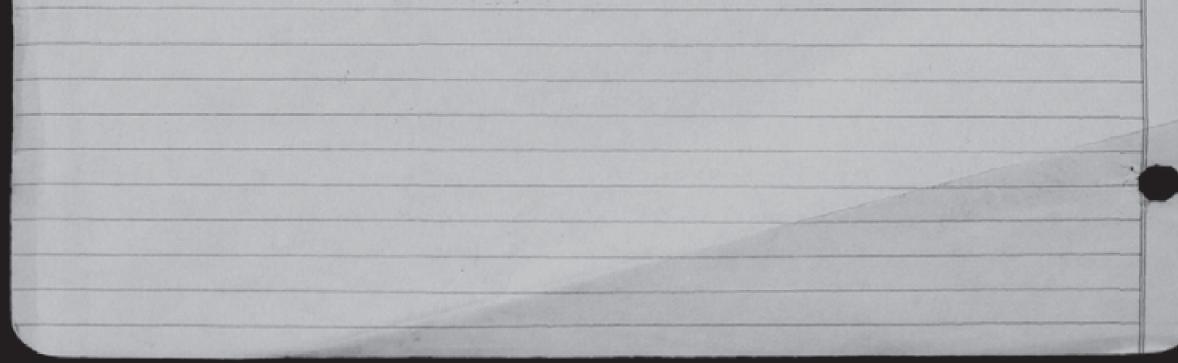
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U COR OF Bock conten Grand! Unly ous of PA, + BXT DESCONS TO WORK TOGO MAN -31 Voluateen of tonorow oxhitin / Beadwood / Reck 4) Review Publication Fund. 51 POTALLO FASURADO CONTS TT.T.F.J.J. RHS 0660 auz. 1 m m 1 U Gile. 12 · ··· · ··· 1 m 1 m 1 1. 10 1. 1. 1. 62 515 t' est mart. 5



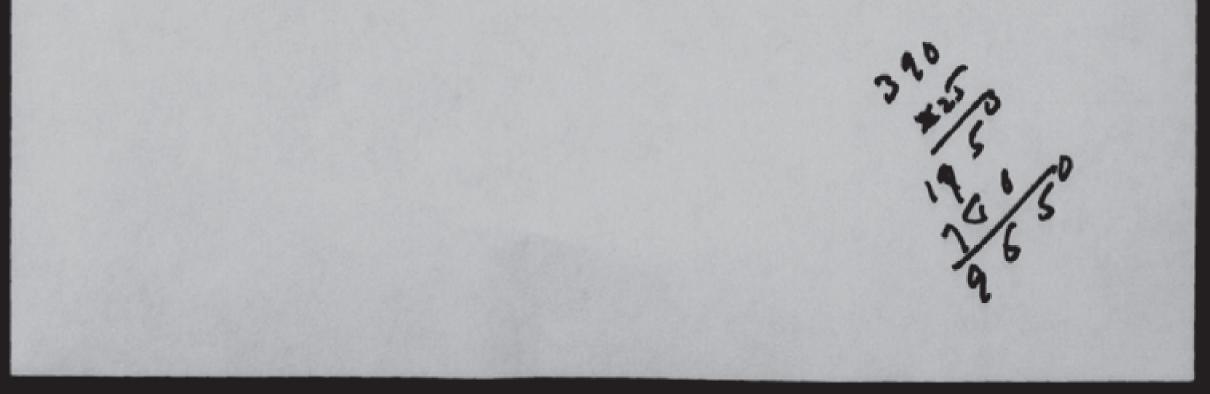
Summary

Bulletin Production Costs

A. Printi Keylin Color Type	ing, printing,	binding, inser	rting \$	83,737.50 3,670.00 8,206.00	\$ 95,613.50
B. Public MW JZ	ation staff		-	6,000.00 19,100.00	25,100
C. Mailin Envelo Postag Addres	pe se sograph	otal annual cos	\$ sts for 10 B	1,649.75 5,477.17 2,771.48 sulletins	\$ <u>9,898.40</u> \$ <u>130,611.90</u>
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Total press run 65,990. Unit cost \$1.98; Annual cost for 1 subscription \$19.80.

Distribution: Ave. Month (Sept. 84) Members (Sustaining and higher) 3,365 Members (Annual members who subscribe) 298 Subscribers 392 Complimentary (Libraries, staff) 968 Bookstore 50 Misc. (Reserve) 335 5,408



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AVERAGE COST PER COPY OF THE CMA BULLETIN

Issue Numbe	r of pages	Edition Size	Total Expense*	Cost per copy
June 1984 (Annual Repor	64 t)	12,994	\$16,170	\$1.25
May 1984 (May Show Cat	24 alogue)	7,535	5,220	.69**
April 1984	40	5,600	8,628	1.54
March 1984	20	5,800	5,181	1.02+
February '84 (Year in Revie	44 ew Catalogue)	6,000	11,093	1.97+
January '84	36	5,700	8,293	1.58+
December '83	52	5,600	11,142	2.11+
November '83	28	5,400	6,095	1.26+
October '83	40	5,400	7,996	1.48
September '83	40 -	5,400	8,907.25	1.65
AVERAGE		270022		1.45

*Expense is defined as those direct, out-of-pocket costs for typesetting, keylining, printing, binding, and inserting into envelopes for mailing by outside suppliers.

**The May Show catalogue is typeset by the Museum's Printing Department, and hence is 'cheaper' to produce.

+Indicates color cover or insert, which costs approximately \$.15 each unless the cards which are printed at the same time for sale at the Museum Bookstore are subtracted which could yield a \$.09 cost per copy. I arbitrarily chose \$.13 as a factor in determining these figures since the cards may or may not be printed with all color covers.

draft 8-30-84 jz

CMA PLANNING COMMITTEE

Pro Gross Report I

Subject: A number of matters which would impact planning of 1985 budget. Status: The committee has met eleven times since last May and has received written statements from most CMA departments. In addition, we commissioned specialized studies from:

a) Ernst & Whinney - Museum operations - largely completed.

b) Savage Engineering - energy use - completed

· c) Cini-Grissom Restaurant Inc. - Food management and costs - in process - due late November.

d) Hospitalization coverage and cost - staff - with aid of Sohio-TRW in process.

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RECOMMENDATIONS

The Budget Itself.

 A review of the budget format be undertaken so that a clearer picture of income (by sources) and expenditures (by department) would be presented.

 A written explanation of costs involved in each line of budget be prepared for use of Finance Committee and Board.

3. Department heads be required to consider the cost of the fringe package (hospitality, security, pension) in making their annual budget submissions to Director and Finance Committee. These costs will continue to be combined into separate budget lines, but department heads must be aware of the true costs of their operations.

4.(?) A special travel line be developed to guarantee adequate travel monies for curators. One half of this sum to be provided from Accessions budget. Action:

a) Al Whitehouse has agreed to prepare such a budget format.

b) The Director's written explanation of 1984 budget can be used as basis for the written explanation which will accompany future budgets.

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Operations

Results Ernst & Whinney Report

1. Upgrade office of Plant Manager by hiring first-rate engineer-administrator. Request E & W to prepare job and skills description for this job. Establish pay scale (Yencho 35,000) commensurate with responsibilities. E & W estimate 30-50,000 can be saved by efficiency measures which could be established by right person in that office. Should CMA use a personnel search outfit?

2. Reverse supervision of plant operations from Associate Director for Finance and Operations and assign to new Associate Director for Operations who would report directly to Director.

3. Centralize purchasing and require use of single purchase system and order form for all items except books and perishables. Acquisition of art objects represent an entirely other matter and are not within scope of this committee.

4. Review work hours of various operations departments (grounds, painters, carpenters, guards, engineers, janitors, utility). These people are now brought in an hour before professional staff. Apparently some of these groups can operate fully only when curatorial or other supervision is available and such personnel should have an appropriate work schedule.

5. Mandate weekly meetings of Plant Manager and building crews.

6. Special attention be given to engineers, janitors and utility groups to correct lacks as indicated in E & W report.

7. Establish appropriate work order and schedule procedures for Print Shop. 8. Planning Committee to supervise feasibility study of possible enlarge-

ment of Print Shop (staff-equipment) to see if long term savings are possible by

bringing more of CMA printing in house and to obviate backing of orders which run

as much as several years in arrears (Museum guides etc.). This report to be

prepared with validating data by June 1985.

9. A joint staff-planning committee review cf sales desk stock selection policies and display procedures. Sales desk to be put under new Associate Director for G

RECOMMENDATIONS-Operations, cont'd.

10. Membership and Development offices to be moved into a single space -Membership and contribution records to be centralized.

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would permit greater flexibility in use of assistants on telephones etc. and perhaps make possible a secretarial pool.

12. An annual review of comparative long distance costs (AT&T, MCI, Sprint) should be made to make sure that CMA is using cheapest available service.

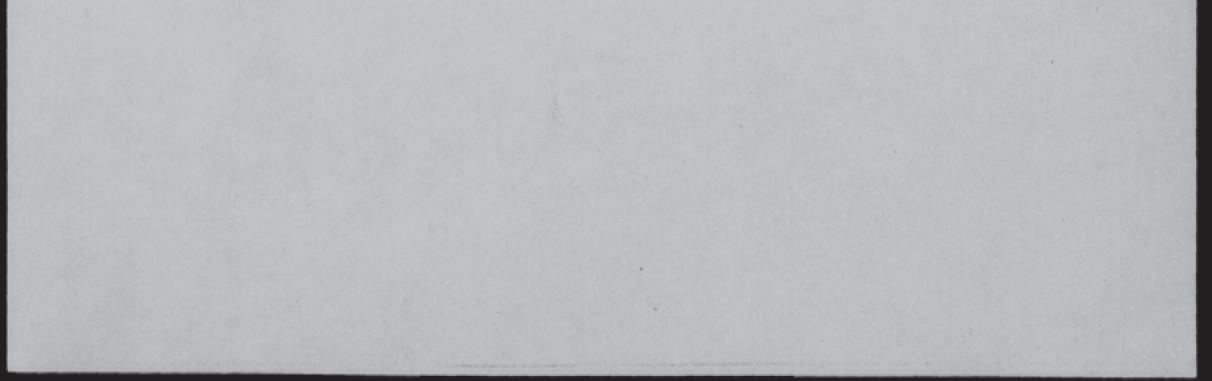
13. Planning Committee should commission study work processing and electronic processing needs of CMA and prepare a report for Board by October 1985.

14. The various calendars of CMA activities prepared for internal consumption to be coordinated.

15. On duty guards to be in recognizable uniforms.

16. Food service to be extensively reviewed not only for pricing but for presentation. The budget deficit for this operation should be strictly limited to subvention of staff meals.

17. Competitive recommendations and bids to Savage Engineering's museum energy use proposal should be gathered and evaluated and a proposal made to Finance Committee by March 1985. Finance Committee to determine whether cost/us payback is worth our doing.



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RECOMMENDATIONS

Membership

1.(?) Regular membership fees to be increased from 15 to 25/year; sustaining from 35 to 50; and Fellows from 100 to 200. Present membership 5,322 regular; 1,696 sustaining; and 388 Fellows. Pincton's Cancle \$1000

 A regular program be devised to solicit those who now qualify as life (\$250) or higher category members (1,410) and are presently now solicited on an annual basis.

3. Endowment categories be separated from membership categories and Article 6 of CMA Code of Regulations be rewritten to a) so indicate; b) establish the setting of dues as a prerogative of Board rather than requiring revision of the Code; c) make the settings of dolalr amounts for enrollment in Life and Benefactor categories a prerogative of the Board rather than a stipulation of Code.

4. Mandate Board to review dues structure annually and to review benefactor categories periodically. It is far easier to increase membership dues by small amounts on a regular basis than erratically by sizeable sums.

5.(?) A special committee of the Board be appointed to supervise Membership and Development Departments. As a first task (we have not yet reviewed development activities) this group should investigate cost, benefits and feasibility of a mass mailing program and report conclusions to Board before such a program is attempted.

6. In order to make membership benefit package more attractive, the following benefits be added:

a) Free parking in upper parking lot.

b) Free advice by curators on objects (Trash Thursday). It follows that in the future this advice will be given only to CMA members.

c) Use of a members room. Staff to study feasibility of using Green Room for this purpose. || Feasibility Stul,-

d) Priority in making reservations for meals (summer, Wednesdays etc.).

e) Membership materials to be featured prominently in front lobby. Perhaps

as a result of redesign of Information Desk. A properly prepared brochure of CMA benefits should be on display.

Miscellaneous Fees

1. Charge of \$25.00/item for handling of the by Registrar. This fee should be reviewed every 3 years.

2. Charge parking fee for non-members for use of upper lot. This fee to be set in line with rates in other University Circle Lets.

3.(?) Raise charge for photographs from current \$5.00/photo for nonprofit; \$10.00/photo for commercial purposes (includes reproduction rights) to

\$5.00/photo to students - no reproduction rights

\$8.00/photo to non-profit, no reproduction rights

\$15.00/photo to university presses - reproduction rights

\$25.00/photo to commercial press - reproduction rights.

4.(?) Raise charge for transparencies from \$25.00 three months use nonprofit; \$80/3 months rental for commercial to \$35/3 months use non-profit; \$80. commercial - if transparency is lost. The borrower currently is charged \$150.00, this to be increased to \$175. Use of transparencies for major printings (calendars, cards etc.) raised to minimum of \$200.00.

5. Increase rate of Bulletin subscription to \$25.00.

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HOSPITALIZATION

CMA hospital service costs rose from \$382, 437 in '83 to \$516, 969 in '84.. We await the report of CMA staff and Sohio-TRW advisors as to appropriate hospitalization-medical cost containment program for CMA keeping in mind. Our hope is that such a program will not diminish the level of coverage now available to staff. After adoption a careful program of explanation to CMA staff and negotiation with union must be undertaken.



RECOMMENDATIONS

Construction

1. New signs in front lobby.

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 Rethink use of display case on way to Book Shop - could that area be turned into a small gallery?

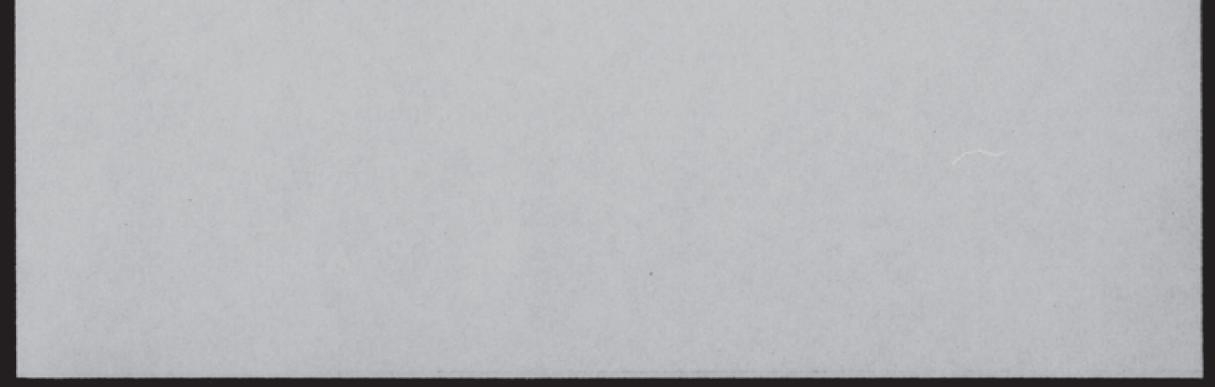
3. Green Room turned into Members' Room.

4. Move curators and aides into old library space.

5. Move Membership and Development into single office.

 Review storage in central arts storage areas. Get cost of such changes for Board.





PROGRESSION OF MEMBER AND DONOR CATEGORIES:

CURRENT AND PROPOSED (WITH REVISIONS)

CURRENT CATEGORIES

PROPOSED CATEGORIES

Annual dues-paying membersh	ip cate	gories:			
Annual	Ş	15	Annual	Ş	25
Sustaining		35	Sustaining		45
Fellow		100			
			Supporting		250
			Director's Circle		1,000

Life memberships:

250	
WRHS ⁵⁰⁰	

Donor categories (elected by	reason of gift	s):	
Fellow for Life	1,000		
Fellow in Perpetuity	5,000	Patrons	10,000
Endowment Fellows	10,000	Endowment Fellows	25,000
Benefactors	50,000	Benefactors	50,000
Endowment Benefactors	100,000	Endowment Benefactors	100,000
Benefactor Fellows	250,000	Benefactor Fellows	250,000
Foundation Benefactors	500,000	Foundation Benefactors	500,000

(to be named)

1,000,000

Membership Endowment Funds (amounts necessary to establish Funds):

Contributing	500	Contributing	800
Individual	1,100	Individual	3,000

Dan,

Here are my thoughts on membership based on our recent deliberations.

I do feel that we must decide at the Board level, following the wishes of our present Director whether we would like to increase the total number of r anual members. I myself favor broadenting the base of dative members in the community and making them feel welcome and of real walkue to the Museum.

We cannot continue to have membership fees that do not cover the cost of carrying the membership, but I would like to continue a relatively low cost membership that covers costs and invites a diversity of people to join. I don't think dollars alone should be the measure of respect one has for the Museum. Many of the people I know in teaching and similar professions care the most for the Museum and cannot afford a high priced membership.

Consequently I suggest the following:

This would entitle the member to all the present privileges and also to free parking if this suggestion to charge for parking is instituted.
This would entitle the family to two membership cards which would entitle the frms adult members to all the privileges including free parking and
would also include minor children. If parking fees are instituted this would include two windshield stickers.
0.00 This would entitle member and spouse to all the privileges of regular membership plus the subscription to the <u>Bulletin</u> .

I would also like to see us provide some kind of publication that comes from our Museum indluded as a bonus, whether a catalogue cr something one of our staff has published. I dont think this can be guaranteed, but perhaps it could be stated as publications from time to time. The other idea would be a CMA calendar which would go to Annual sustaining members free and be on sale for others, with members getting a slight discount over the public. It is a good way to make more visible our collection and highlight certain objects.

I dont know that it will take any Board action at this time, but I do hope we can move shead with the addition of appropriate computerization in areas where it will be most essential such as membership, development and registration, but the

system should have accessibility for most departments. In some areas word processing typewriters should be added immediately.

I think that a few things we've suggested are already underway and in other areas I dont think we are ready to finalized our thinking into specifics.

MEMORANDUM

DATE: 10/1/84

TO: PLANNING COMMITTEE MEMBERS

FROM: EVAN H. TURNER

SUBJECT: RESULTS

Herewith a list of the various matters that have directly or indirectly emerged as a result of the Planning Committee discussions:

 Action and/or Decisions Essentially Agreed Upon to Date; for confirmation.

Centralize purchase orders (exceptions: works of art, library books, and perishables)

Establish more method in work order procedures for building crews; plus follow up (i.e. weekly meetings)

Establish work order procedures and scheduling in Print Shop

Centralize giving records and move Membership & Development offices into one space

Create new budget format, more clearly reflecting income and expenditures; circulate to Board/Finance Committee on quarterly basis

Establish more realistic subscription rate for <u>Bulletin</u> (\$22.00 if remains ten issues annually) Write subscribers explaining change

Fee for Registrar's handling fee of art works passing through the Museum: (i.e. for Conservation, shipping, etc.) \$25 per transaction New signage at entrance area to create greater awareness of special exhibitions and activities throughout Museum

Coordinate Special Exhibitions implementation (including appropriate staff meetings) and financial supervision under A.D. for Administration

Allocate Yuji Abe costs for conservation to Conservation; costs for travel connected with acquisitions to appropriate acquisitions fund

Photograph fees: currently the Museum charges \$5.00 per photo for non-profit purposes and \$10.00 for commercial purposes, the \$10.00 includes reproduction rights. Staff proposes the following new rates:

\$5.00 for students
\$8.00 for non-profit (includes university presses)
\$25.00 for commercial with rights

2.

As to transparency rental, staff proposes \$25.00 goes to \$35.00 for non-profit but the present \$80.00 for three months rental for commercial purposes be maintained. If transparency is lost, renter is charged \$150 to replace. Use of transparencies for calendars, cards, & related publications produced in great numbers are negotiable but always higher.

II. Next Steps for Discussion and/or Agreement (1984)

A. Current matters requiring decisions

Pros and cons of charging in parking lots (Note: If done, would need two stations)

"Trash Thursdays" as a membership inducement (see attachment)

Role of <u>Bulletin</u>: consistency in size of <u>Bulletin</u> to hold budget, reduce costs. Role of May Show <u>Bulletin</u>; Annual Report more modest?

Pros and cons of a Members Room - if so, the Green Room?

A. Current matters requiring decisions (cont.)

Desirability of "portable" pension plan (i.e. TIAA - EREF)

Mass mailing in pursuit of new members

- Establish (1) Membership categories, distinguishing between Annual and Permanent. Amounts must cover all costs, re-examine benefits
 - (2) Create "Director's Circle": \$1,000 annual donors to become base for further development efforts
 - (3) Corporate Memberships (Note: Have other museums found them practical--or, as Philadelphia and Hartford found, better to seek annual contributions?)

3.

The title "Art History & Education" was created to respond to the needs of Ohio Sales Tax Bill in 1967. The law has now changed so the Museum can change the name of the Department.

Costs of Musical Arts program to be entirely self-supporting (i.e. including benefits)

B. Further Research

Organize initial meeting of Public Information professionals to advise; try to make it a group?

Analyze potential income from education programs - re-access

Successor for John Yencho

Restaurant alternatives - to be decided as part of fiscal '85 budget (Note: Study by Ciri-Grisson Associates, Inc. already underway; expect completion mid to late November) B. Further Research (cont.)

Staff medical program alternatives (discussions underway; results expected mid-November)

CWRU/CMA Program

Choose Word Processing system - reorganize to take advantage?

Are there any advantages to coordinating slide making of Photography-Slide Library-Education? Any financial savings?

Library hours

Analyze relation of Museum to the Fine Arts Garden for budget

III. Further Study and/or Discussion (1985)

Examine financial implications of expanding Print Shop (i.e. capital expenditures; annual operating increase) to achieve savings through Shop's doing more of Museum's printing, for example, all of <u>Bulletin</u> rather than just May Show issue

Phase out Assistant Photographer and replace with person who can do candid shots for Public Information and special (non-slide) work for education as needed

Investigate projection equipment for film program; should it be updated and for how much

Financial implications of computerization of such records as those of Registrar

III. Further Study and/or Discussion (1985) (cont.)

Phase out Sales Desk assistants and start up use of volunteers

Establish volunteer office - person in charge to be part of Director's office staff (or Assistant Director); examine volunteer usage throughout Museum (for example, Musical Arts to answer 'phones sell tickets) (Note: EHT will discuss at mtg.)

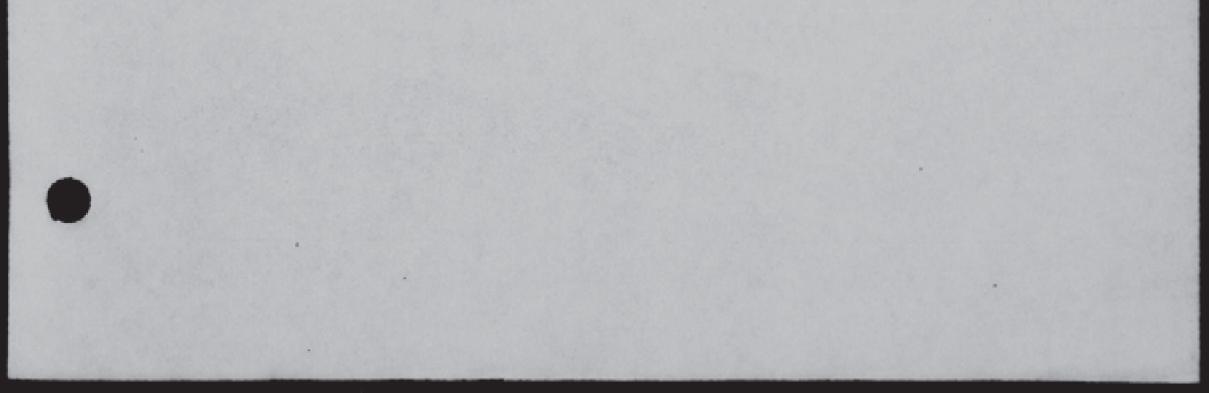
Library study (to be done after new librarian is appointed)

Reorganize Personnel Office to handle more complex needs of today

Role of Extensions: new funding sources?, develop use of labels to make exhibiting in such areas as local libraries more involving for public; use of volunteers. Discuss this with Cleveland Foundation. Eliminate guard at Beck?

Development endowment for publications of collection (not for special exhibitions). Foundation challenge grant a possibility?)

Issue of labels, i.e. a central editor to assure consistency with which material is presented as well as in



CODE OF REGULATIONS OF THE CLEVELAND MUSEUM OF ART

ARTICLE I

BOARD OF TRUSTEES

Section 1. In accordance with its Article of Incorporation, the property of the Corporation shall be held and controlled, and its affairs managed, by the Board of Trustees named in said Articles, and their successors chosen by the said Board.

Section 2. The Board of Trustees shall be a self-perpetuating body, and shall from time to time fill any vacancies in its number caused by death or resignation. The Trustees shall be the only "Members of the Corporation" who are authorized to meet and to exercise as such members any rights and powers in behalf of this Corporation under any statutory provision or rule of law relating to corporations not for profit.

ARTICLE II

OFFICERS AND AGENTS

Section 1. The Board of Trustees shall elect the following officers, to wit: a President, one or more Vice-Presidents, a Secretary and a Treasurer, all of said officers to be chosen from Members of the Board, excepting that the Secretary may but need not be a Trustee. The Board of Trustees may elect a Chairman of the Board who shall be chosen from the Board of Trustees. All

such officers shall hold office for one year, or until their successors shall be chosen respectively and assume office. The said Board of Trustees may create such other offices and appoint such other officers as may from time to time be found necessary or advisable, and prescribe their tenure of office and duties.

-1-

Section 2. The Board of Trustees may also appoint a Director and such other agents and appointees as may from time to time be found desirable in $\frac{1}{1-1/4}$ the administration of the affairs of the Corporation. No person shall be eli- $\frac{M_{eff}}{M_{eff}}$ gible for appointment as Director if he has reached the age of sixty-five years prior to the appointment date.

Section 3. The President shall be the chief executive officer of the Corporation. It shall be the duty of the President to exercise general supervision of the affairs of the Corporation and to enforce the provisions of the Articles of Incorporation and of the Regulations, By-Laws or Rules, with discretionary power and authority in all cases not provided for therein. If there be no Chairman of the Board of Trustees, or in the absence of the Chairman of the Board of Trustees, the President shall preside at meetings of the Board of Trustees. The President shall, from time to time, call attention to such subjects as in his or her opinion require official action.

Section 4. In case of the death, absence, disability or resignation of the President, the Vice Presidents, in the order of their election, shall be charged with the powers and duties of the President.

Section 5. The Chairman of the Board, if there be a Chairman of the Board, shall preside at all meetings of the Board, and in addition thereto shall render such advisory and consultative services pertaining to the conduct, management and affairs of the Corporation as the Board of Trustees or the President may designate or request. In case of the death, absence, disability or resignation of the President and all the Vice-Presidents, then the Chairman of the Board shall be charged with the duties and powers of the President for the time being. 11/70

Section 6. The Secretary shall cause notice to be issued of all meetings of the Corporation and the Board of Trustees and Executive Committee, and a record shall be made of the proceedings thereof. He, with the

-2-

President or one of the Vice Presidents, shall execute all contracts and instruments on behalf of the Corporation. He shall keep the seal, archives, and correspondence of the Corporation, and affix the seal when authorized to do so by the President, Board of Trustees, or Executive Committee.

Section 7. The Treasurer shall receive and disburse the funds of the Corporation under the direction of the Board of Trustees or Executive Committee. He shall keep the accounts of the Corporation and books belonging to it, which shall at all times be open to the inspection of the Board of Trustees, and shall report the financial condition of the Corporation annually and at such other times as he may be requested so to do by the President, Board of Trustees, or the Executive Committee.

Section 8. The President or any Vice-President and the Secretary or the Treasurer of the Corporation are authorized to sell, assign and transfer any securities standing of record in the name of the Corporation, and any and all corporations issuing such securities, transfer agents and depositaries are authorized to rely on endorsements, transfers and deposits of securities in the name of the Corporation by such officers without requiring evidence of authority to act.

Section 9. The compensation of such officers and agents as the Board of Trustees decide should be entitled to receive compensation shall be fixed by the Board of Trustees or by the Executive Committee if authorized by the Board.

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Section 10. The appointment of the curatorial staff shall be made by the Trustees or the Executive Committee on the recommendation of the Director.

ARTICLE III

ADVISORY COUNCIL

Section 1. The Board of Trustees may create, by annual appointment, an Advisory Council, composed of such persons, -- Contributors to the Museum, -as will in its judgment, by counsel and advice, assist in advancing the interests of the Museum.

Section 2. The Advisory Council shall hold such meetings as are called by the Board of Trustees, shall meet with the Board when so requested, shall receive such reports as to the affairs of the Museum as the Board shall submit, and shall consider and report to the Board upon all such questions as shall be submitted to it by the Board.

ARTICLE IV

COMMITTEES

EXECUTIVE COMMITTEE

Section 1. The Board of Trustees shall elect annually from its own number an Executive Committee of not less than five (5), to hold office until their successors are elected and assume office. The President and First Vice-President shall be ex-officio members of the Executive Committee.

Section 2. When the Board of Trustees is not in session, the Executive Committee shall have immediate charge, control and regulation of the Museum, and general charge of appropriations and of the affairs of the Corporation but neither the Executive Committee nor any officer or agent of the Cor-

poration shall incur any expense, liability or indebtedness for the Corporation except pursuant to an appropriation or to a vote of the Board of Trustees at a regular or special meeting.

Section 3. At all meetings of the Executive Committee three (3) members shall constitute a quorum.

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ACCESSIONS COMMITTEE

Section 4. The Board of Trustees shall elect annually not less than four (4) members of the Board who with the President and the Director, acting ex officiis, shall constitute the Accessions Committee. This Committee shall have the following authority:

- (a) It shall have power to make purchases of works of art, or to employ experts for the purpose of making such purchases or reporting on objects offered for purchase or as gifts; provided that the Committee shall at no time exceed the appropriations made to it for such purposes by the Board.
- (b) It shall have power, on behalf of the Trustees, to decline or accept any gifts or bequests of works of art or books which may be offered without condition.
- (c) It shall report all other gifts or bequests of works of art or books to the Trustees for their action thereon.

FINANCE COMMITTEE

Section 5. The Board of Trustees shall elect annually not less than three (3) members of the Board to serve as a Finance Committee. This Committee shall be charged with the management, control, sale, purchase, exchange, investment and reinvestment of all funds, securities and other property of the Museum. The actual custody of securities may be entrusted to any bank or trust company selected as fiscal agent by the Board of Trustees or by 11/70

the Finance Committee and there may be one or more such fiscal agents. The Finance Committee may also delegate other administrative duties in connection with the foregoing as it may from time to time deem advisable. The word "management" as used herein shall include the right to give proxies and to consent to mergers, sales and reorganizations and all proceedings in connection therewith respecting any securities or property owned by the Museum or in which it may have any interest. For convenience in handling, the Finance Committee may authorize and cause any of the securities or property of the Museum to be registered or held in the name of a nominee which nominee may be one of their number or may be an officer or employee or other designee of the bank or trust company selected to act as fiscal agent.

The Finance Committee may act at any time upon resolution adopted at a meeting or upon written consent of a majority of its members without a meeting.

EDUCATION COMMITTEE

Section 6. The Board of Trustees shall elect annually not less than three (3) members of the Board to serve as an Education Committee. The President and the Director shall be members <u>ex officio</u>. This Committee shall be charged with supervision of all of the various educational activities of the Museum, including the operation of the Museum's Department of Art History and Education and the functioning within that Department of a regular faculty and curriculum for the teaching of the appreciation and history of the fine and useful arts to a body of regularly enrolled students to whom diplomas or certificates shall be conferred upon successful completion of the prescribed curriculum.

This Committee shall serve at the pleasure of the Board of Trustees, may act in the intervals between meetings of the Board of Trustees and shall be subject to the control and direction of the Board of Trustees. 11/70

The Education Committee may act by a majority of its members at a meeting or by a writing or writings signed by all of its members. An act or authorization of an act by the Education Committee within the authority hereby, or hereafter by the Board of Trustees, delegated to it shall be as effective for all purposes as the act or authorization of the Board of Trustees.

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OTHER COMMITTEES

Section 7. The Board of Trustees may also elect such other Committees as they may deem proper and fix their duties.

ARTICLE V MEETINGS

Of Members of the Corporation:

Section 1. The annual meeting of Members of the Corporation shall be held on the Third Thursday of November or on any day thereafter to which said annual meeting shall be adjourned.

Section 2. Special meetings of Members of the Corporation shall be called at any time by the Secretary upon the order of the President or upon the written request of any three (3) such Members. At least five (5) days' written notice of any annual meeting and at least three (3) days written notice of any special meeting of Members of the Corporation shall be given by letter or telegram, unless such notice be waived.

Section 3. At all meetings of Members of the Corporation five (5) Members shall constitute a quorum.

Of The Board of Trustees:

Section 1. Regular meetings of the Board of Trustees shall be held at the Museum on the Third Thursday of each month unless some other time and place is designated in the notice thereof by authority of the President.

Section 2. Special meetings of the Board of Trustees shall be held

at such time and place as is designated in the notice thereof by authority of the President or of any three (3) Trustees.

Section 3. At least five (5) days written notice of any regular meeting and at least three (3) days written notice of any special meeting shall be given by letter or telegram, unless such notice be waived. Section 4. At any regular or special meeting of the Board of Trustees, five (5) Trustees shall constitute a quorum.

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ARTICLE VI

CONTRIBUTORS

CLASSES OF CONTRIBUTORS

(Note: In accordance with the provisions of Article 7 of the Articles of Incorporation as amended on September 17, 1962, the Contributors shall be known as "Members of the Museum" as distinguished from "Members of the Corporation" and shall not as such be legal Members of the Corporation, nor shall they as such have any right to vote or exercise any other legal powers with respect to the Corporation.)

Section 1. Contributors of money, securities, or other property to the Museum, or in trust for its use, whether by gift, devise or bequest, shall be eligible to election by the Board of Trustees of the Museum to the following classes, corresponding to the value and nature of their respective contributions:

<u>Founders</u>: Those who were originally instrumental in providing for and promoting the foundation of the Museum.

Foundation Benefactors: Those whose contributions are of the value of not less than Five Hundred Thousand Dollars.

Benefactor Fellows: Those whose contributions are of the value of not less than Two Hundred and Fifty Thousand Dollars.

Endowment Benefactors: Those whose contributions are of the value of not less than One Hundred Thousand Dollars.

Benefactors: Those whose contributions are of the value of not less than Twenty-five Thousand Dollars.

Endowment Fellows: Those whose contributions are of the value of

not less than Ten Thousand Dollars.

Fellows in Perpetuity: Those whose contributions are of the value

of not less than Five Thousand Dollars.

Fellows for Life: Those whose contributions are of the value of

not less than One Thousand Dollars.

Special Life Members: Those contributing the sum of Five Hundred

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Dollars in cash.

Life Members: Those contributing the sum of Two Hundred Fifty Dollars in cash, each membership to be deemed to belong to the person in whose name it is taken. To qualify both a husband and wife, the contribution shall be Five Hundred Dollars in cash.

<u>Fellows:</u> Those contributing the sum of One Hundred Dollars per year in cash.

Sustaining Members: Those contributing the sum of Thirty-Five Dollars per year in cash.

Annual Members: Those contributing the sum of Fifteen Dollars per year in cash.

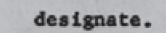
Special Sustaining Corporation Members: Those corporations contributing the sum of One Thousand Dollars per year in cash.

Sustaining Corporation Members: Those corporations contributing the sum of Five Hundred Dollars per year in cash.

Annual Corporation Members: Those corporations contributing the sum of Two Hundred and Fifty Dollars per year in cash.

Organization Members: Those clubs and other organizations which shall contribute Fifty Dollars per year in cash.

<u>Contributing Endowments:</u> A member whose contributions in cash are of the value of not less than Five Hundred Dollars (and credited to the Membership Endowment Fund) may have these transferred to a Contributing Endowment Fund, in the name of the donor or such other person as he may



<u>Membership Endowment Fund:</u> A member whose contributions in money are of the value of not less than One Thousand One Hundred Dollars (and credited to the Membership Endowment Fund) may have same transferred to a Membership Endowment Fund in the name of the donor or such other person as he may designate.



PRIVILEGES OF CONTRIBUTORS

Section 2. Annual Members shall have:

- Invitations to receptions and previews of special exhibitions **(a)** given by the Trustees.
- (b) Reservation in auditorium on Friday and Wednesday evenings and Sunday afternoons until ten minutes before each program begins.
- Ten guest tickets each year for concerts and programs in the (c) auditorium.
- Study courses and clubs for adults, Saturday classes for chil-(d) dren in art and appreciation.
- An illustrated <u>Bulletin</u> which is mailed to each member ten see principal (e) months of the year.
- (f) Saturday afternoon entertainments for children (over 6 years old) in the auditorium.
- Registration of members and families of members in educational (g) classes shall be restricted to those contributing fifteen dollars (\$15.00) or more per year.

Section 3. Life Members shall have all the privileges of Annual Membership during life.

Section 4. Sustaining Members shall be entitled to the same privileges as Annual Members with the same privileges for their familes and two guests.

Section 5. Fellows shall be entitled to all of the privileges of Sustaining Members and, in addition thereto, to invitations for themselves and members of their families to special receptions given in the Museum by its Trustees.

Section 6. Fellows for Life shall be entitled to all the privileges of Fellows during life, and their names shall be carried perpetually upon the records of the Corporation as Contributors to the Museum.

The Board of Trustees may from time to time, in its discretion, elect Honorary Fellows of the Museum. They shall have the privileges of Fellows for Life.

Section 7. Founders, Foundation Benefactors, Endowment Benefactors, Benefactors, and Fellows in Perpetuity shall be entitled to all privileges accorded to other contributors and, in addition thereto, Founders and all classes of Benefactors shall have their names inscribed upon a tablet or tablets to be erected in or upon the Museum for that purpose. The names of Founders, all classes of Benefactors, Endowment Fellows and Fellows in Perpetuity shall be recorded and carried perpetually upon the records and publications of the Corporation under their respective classes, and any contributor in each of the said classes shall have the privilege of appointing a successor to all the privileges of his class, which said successor may in turn appoint a successor to such privileges and so on in perpetuity. No designation of a successor to such privileges shall, however, be valid unless the same shall be in writing and filed with the Secretary of the Museum, or provided for by Last Will and Testament; provided, however, that in case neither of these conditions shall be complied with, the executor or executors or administrator or administrators of the deceased may nominate a successor to such privileges, subject to the approval of the Board of Trustees.

Section 8. Each Special Sustaining Corporation Member shall be entitled to twenty (20) transferable individual memberships (the recipients of which shall be designated by such Special Sustaining Corporation Member), each such membership to confer all the privileges of an Annual Member; provided, however, that only one copy of each Museum <u>Bulletin</u> and only one copy of each Museum <u>Calendar</u> will be mailed to such Special Sustaining Corporation Member unless it shall request additional copies of the same not to exceed twenty (20) copies of the <u>Bulletin</u> and twenty (20) copies of the <u>Calendar</u>.

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Section 9. Each Sustaining Corporation Member shall be entitled to ten (10) transferable individual memberships (the recipients of which shall be designated by such Sustaining Corporation Member), each such membership to confer all the privileges of an Annual Member; provided, however, that only one copy of each Museum <u>Bulletin</u> and only one copy of each Museum <u>Calendar</u> will be mailed to such Sustaining Corporation Member unless it shall request additional copies of the same not to exceed ten (10) copies of the <u>Bulletin</u> and ten (10) copies of the <u>Calendar</u>.

Section 10. Each Annual Corporation Member shall be entitled to five (5) transferable individual memberships (the recipients of which shall be designated by such Annual Corporation Member), each such membership to confer all the privileges of an Annual Member; provided, however, that only one copy of each Museum <u>Bulletin</u> and only one copy of each Museum <u>Calendar</u> will be mailed to such Annual Corporation Member unless it shall request additional copies of the same not to exceed five (5) copies of the <u>Bulletin</u> and five (5) copies of the Calendar.

Section 11. Each Organization Member shall be entitled to five (5) copies of all publications issued to annual members; to five (5) transferable individual membership cards which shall entitle any employee or member of the organization to admission to lectures; and to one hundred guest tickets for the use of such employees, members or their friends.

MISCELLANEOUS PROVISIONS

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Section 12. Membership in all classes shall depend upon election

by the Board of Trustees.

Section 13. Proper certificates or receipts, in form to be approved by the Board of Trustees, shall be issued to all classes of contributors hereinbefore mentioned, evidencing their respective contributions.

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Section 14. The right to determine the value of all contributions to the Museum shall reside in the Board of Trustees. All classes of Fellows and Benefactors shall be credited with the value of their respective gifts until the same shall amount to the minimum value constituting eligibility to a higher class of contributors, at which time they may be elected to such higher class by the Trustees; provided, however, that this section shall not be applicable to election to the class of Founders, and provided further that annual payments by Fellows shall not be so credited unless the same are paid regularly in consecutive years. The Board of Trustees may, however, in its discretion and upon proper cause shown, reinstate lapsed fellowships and give such credits for contributions of all classes as it may deed just.

Section 15. Any contributor of Five Hundred Dallars or more may ask to have established a membership which shall exist not only through the life of the contributor, but also continue during that of the contributor's wife or husband.

ARTICLE VII

REGULATIONS AND BY-LAWS

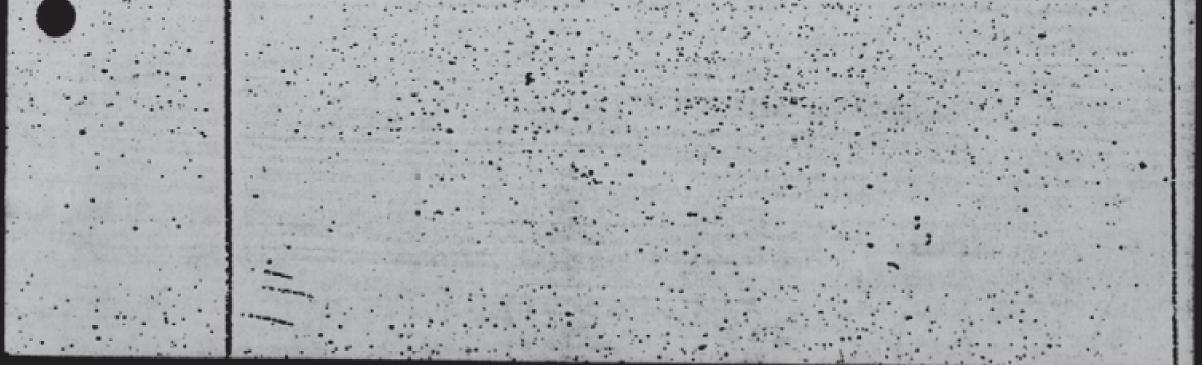
Regulations or By-Laws not inconsistent with the Articles of Incorporation may be adopted, amended or repealed at any annual, regular or special meeting of the Members of the Corporation or cf the Board of Trustees, as the case may be, by the vote of a majority of the Members or of the Board present at such meeting, provided that the proposed Regulations

or By-Laws shall have been proposed at a previous regular or special meeting.

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B 276 613 IN WITNESS WHEFEOF, said EMERY MAY NORWEB, President, and SHERMAN E. LEE, Secretary of THE CLEVELAND MUSEUM OF ART, acting for and on behalf of said Corporation have hereunto subscribed their names and caused the seal of said Corporation to be affixed this 14th day of September, 1962. THE CLEVELAND MUSEUM OF ART By Cucan hay Daring to President 122 hannen And S Secretary

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B 276 608

CERTIFICATE OF AMENDED ARTICLES OF INCORPORATION

THE CLEVELAND MUSEUM OF ART, A Non-Profit Corporation.

EMERY MAY NORWEB, President, and SHERMAN E. LEE, Secretary, THE CLEVELAND MUSEUM OF ART, an Ohio non-profit corporation, with its principal office located at Cleveland, Ohio, do hereby certify that at meetings of the Board of Trustees and of the Voting Members of said Corporation, duly called and held on the 14th day of September, 1962, at each of which meetings a guorum was present, the following resolutions were unanimously adopted:

WHEREAS, the Articles of Incorporation of The Cleveland Museum of Art dated June 25, 1913, which were filed in the Office of the Secretary of State of the State of Ohio on July 2, 1913 and recorded in Volume 170, Page 690 of the Records of Incorporation, contained a Preamble stating the reasons for the incorporation of the Museum, and

WHEREAS, said Articles were emended in certain respects by a Certificate of Amendment dated December 27, 1948; recorded in Volume 563, Page 683, by a Certificate of Amendment dated April 25, 1955, recorded in Volume 706, Page 240, which contained another Preamble stating the reasons for such Amendment, and by a Certificate of Amendment dated November 28, 1956, recorded in Volume 755, Page 359 of the Records of Incorporations, and

WHEREAS, it is the desire of the Trustees of The Cleveland Museum of Art and of all the Voting Members of the Corporation to adopt at this time these amended Articles and hereby consolidate the original Articles and all amendments thereto heretofore and herein adopted,

NOW, THEREFORE, BE IT RESOLVED; That the following Amended Articles of Incorporation be and the same are hereby adopted to supersede and take the place of the existing Articles of Incorporation and all amendments thereto:

8 276 609 AMENDED ARTICLES OF INCORPORATION

PREAMBLE "A"

(Excerpt from Preamble to Articles of Incorporation dated June 25, 1913)

"WITNESSETH, THAT WHEREAS, John Huntington, late of Cleveland, Ohio, did by his Last Will and Testament provide for and establish a trust, therein designated as the 'John Huntington Art and Polytechnic Trust', whereby he provided means for, and directed the Trustees of such Trust by him appointed to erect and maintain in the City of Cleveland, a museum of fine arts; and

"WHEREAS, Horace Kelley, late of the City of Cleveland, by his Last Will and Testament, did also establish a trust fund, and provide and direct that the Trustees by him appointed should cause to be erected and maintained in the City of Cleveland a museum of fine arts; and

"WHEREAS, it has been found legally impossible to consolidate the two said trusts, but to the end that they may be most advantageously administered for the benefit of the public of Cleveland, it has been arranged between the Boards of Trustees of said respective trusts that they shall unite in the erection and maintenance of a museum of art building upon land which has been donated by Mr. J. H. Wade of Cleveland, respective parts of which said building shall be owned in severalty by said Boards of Trustees, but which building shall be maintained and operated as a unit for museum purposes; and

"WHEREAS, to have said museum of art building so administered as a unit, it is necessary that said Boards arrange for and agree upon some common agency to manage and conduct said museum in behalf of said two trusts;

"NOW, THEREFORE, for the purpose of accomplishing the objects aforesaid and the carrying-out of said two trusts in a manner most conducive to the public interest, and which will, as well, give effect to the wishes and intentions of the founders, John Huntington and Horace Kelley, the undersigned, all of whom are, directly or indirectly, trustees of said trusts, have associated themselves together for the purpose of forming a corporation under the laws of the State of Ohio, with appropriate powers, to maintain and conduct said Museum of Art on behalf of said Boards of Trustees,

and, as well, to accept any trusts of a similar character which may be committed to its charge; and to accept gifts and donations of works of art for exhibition purposes in said museum; and do, for such purpose unite to form a corporation."



(Excerpt from Certificate of Amendment to Articles of Incorporation dated April 28, 1955).

"WHEREAS, the Trustees of The John Huntington Art and Polytechnic Trust created under the Will and Codicil of John Huntington, who died January 10, 1893, and the Trustees of The Horace Kelley Art Foundation, an Ohio corporation not for profit, associated themselves together for the purpose of foraing The Cleveland Museum of Art, an Ohio corporation not for profit under Articles of Incorporation dated June 25, 1913 recorded in Volume 170, Page 690 of the Records of Incorporations in the Office of the Secretary of State of Ohio, which Articles were amended as to Article 7 thereof by a Certificate of Amendment dated December 27, 1948, recorded in said Office in Volume 563, Page 683 of the Records of Incorporations, and

B 276 610

"WHEREAS, in accord with said Articles of Incorporation said Trustees of The John Huntington Art and Polytechnic Trust and The Horace Kelley Art Foundation erected a museum of art building in the City of Cleveland which was opened to the public on June 6, 1916, which building, although owned in severalty by said Foundation and by said Trust, has been operated continuously as a unit for museum purposes by The Cleveland Museum of Art as agent for said owners and also acting as a principal in its own behalf as owner of the service building and the appurtenances thereto, and of articles of personal property, including especially works of art, which have been acquired by the Museum for the carrying out of its corporate purposes, and

"WHEREAS, acting under authority given by its Articles of Incorporation to receive gifts, devises or trust funds for art purposes, The Cleveland Museum of Art, during the period of nearly forty-two years since its incorporation, has received various gifts, devises or trust funds which together with other promised gifts will enable the Museum to construct a much needed addition to the present museum building, together with appurtement parking facilities, as well as to make various changes in the present museum building and in the service building and in certain facilities connected therewith, and

"WHEREAS, with the approval of the Trustees of The John Huntington Art and Polytechnic Trust and of The Horace Kelley Art Foundation, The Cleveland Museum of Art will make the inprovements hereinabove mentioned and thereafter conduct and manage as an integrated unit for museum purposes the present museum building and service building, together with said addition and said appurtement parking and other facilities, acting as agent for the Trustees of The John Huntington Art and Polytechnic Trust and The Horace Kelley Art Foundation and also acting for itself as owner of part of the property involved.

"WHEREAS, on August 11, 1953, by reason of certain proceedings in the Court of Cormon Pleas of Cuyahoga County, Ohio, in Case No. 650,055, the Trustees and Successor Trustees of The John Muntington Art and Polytechnic Trust were authorized to establish and administer a fund for charitable educational purposes to be known as The John Muntington Fund for Education in lieu of operating an industrial training school as provided by the Last Will and Testament of John Muntington," ARTICLES

5 . A L ...

B 276 611

FIRST: The name of said Corporation shall be, THE CLEVELAND MUSEUM OF ART.

SECOND: Said Corporation shall be located at Cleveland, Cuyahoga County, Ohio, and its principal office there maintained and its principal business there transacted.

THIRD: The purposes for which said non-profit Corporation is formed are:

- (a) To maintain in the City of Cleveland a museum of art of the widest scope for the benefit of the public;
- (b) To manage and conduct as agent for the Trustees of The John Huntington Art and Polytechnic Trust and The Horace Kelley Art Foundation the museum building heretofore erected which is owned in severalty by them;
- (c) To manage and conduct as owner all additions to said building which may be erected by this corporation, together with appurtenant parking facilities, service buildings, improvements and facilities connected therewith;
- (d) To manage and conduct all the buildings and facilities hereinabove mentioned as an integrated unit for museum purposes;
- (e) To use said buildings and facilities in developing an ever widening public knowledge and appreciation of all branches of the fine and useful arts;
- (f) To acquire paintings, sculpture and other objects and works of art by gift, bequest or purchase or through loans, and to exhibit them to the public;
- (g) To receive in trust or otherwise gifts, bequests and devises of any property which will be useful in the carrying out of its corporate purposes;
- (h) To provide and maintain various educational activities, with a regular faculty and curriculum for teaching the appreciation, history and practice

of the fine and useful arts to a regularly enrolled body of pupils or students, and in its discretion to award to such students appropriate certificates of the completion of certain courses of study;

(1) In furtherance of its purposes, to acquire by deed or to lease for any term any land or interests therein which the Board of Trustees of the Corporation may find to be necessary or desirable; B 276 612

 (j) To do all things necessary or incidental to the foregoing generally expressed purposes; and

(k) To exercise any and all other powers, rights and privileges which are, or shall in the future, be permitted by law.

FOURTH: The Trustees shall be the only Members of the Corporation for the purpose of any statute or rule of law relating to corporations and as such shall be entitled to exercise all the voting power of the Corporation. Any person who is elected a Trustee shall also become and remain a Member of the Corporation until for any reason he causes to be a Trustee.

The Board of Trustees shall be composed of not less than nine (9), nor more than eighteen (18) Trustees to be elected by the Members of the Corporation at the Annual Meeting of such Members in each year. Vacancies which may occur in said Board of Trustees may be filled by action of the Board of Trustees until the next Annual Meeting of the Members of the Corporation.

FIFTH: The Board of Trustees may elect the following Officers, to-wit: a Chairman of the Board, a President, one or more Vice Presidents, a Secretary and Treasurer, all of said Officers to be chosen from Members of the Board, excepting that the Secretary may but need not be a Trustee; may create such other offices and elect or appoint such other Officers as may from time to time be found necessary or advisable, and prescribe their tenure of office and duties; may appoint such agents from time to time as may be found desirable in the administration of the affairs of the corporation; and from its own number may create an Executive Committee, with such powers as the Board may delegate thereto.

SIXTH: Said Board may, in its discretion, appoint an Advisory Council or Board, of such number of persons as it may determine, and made up of persons having such qualifications as that, in the judgment of the Board, their advice and counsel would be of material aid in successfully carrying out the objects of the association, and may, by regulation, or by resolution, fix the tenure of office of such Advisory Council, or Board, provide stated meetings of the

same, and the duties of its Members.

SEVENTH: The Board of Trustees may establish a class of persons (natural as well as artificial) to be known as Members of the Museum, as distinguished from Members of the Corporation referred to in Article Fourth. Members of the Museum shall not as such be legal Members of the Corporation, nor shall they have any right to vote or exercise any other legal powers with respect to the Corporation. B,276 613

IN WITNESS WHEREOF, said EMERY MAY NORWEB, President, and SHERMAN E. LEE, Secretary of THE CLEVELAND MUSEUM OF ART, acting for and on behalf of said Corporation have hereunto subscribed their names and caused the seal of said Corporation to be affixed this 14th day of September, 1962.

THE CLEVELAND MUSEUM OF ART

By Encer hay Deriver And Sherman E. Lee Secretary



CURATORIAL DEPARTMENTS

SEALE

Ancient: Non Christian antiquity of the Mediterranean area including the entire Arabian peninsula, North Africa, and the far reaches of the Roman Empire. Curator: Arielle P. Kozloff 1/2 Asst. Curator: Jenifer Neils (paid by a Mellon grant by the Univ., other 1/2 CWRU) Assistant: Sharon Herene Pension Group Term Blue Cross Kaiser Dental Total 1984 Social Found. Blue Only Cost Salary Life Security Blue Shield 7% Shield Insurance \$31,000.00 2,170.00 576.00 36,402.57 28.44 2,628.13 A. Brodkey S. Herene \$ 15,050.00 1,053.50 82.26 99.72 17,077.00 791.52 4 4 4 46,050.00 3,223.50 576.00 110.70 791.52 2,628.13 99.72 53,479.57 Near East: Ancient Near East and the world of Islam from its Beginnings in the 7th century to the 19th century. (Note some 15 or so years ago . responsibility for the Ancient Near East was transferred to the Ancient Dept.) 1/2 Curator (vacant) (note: former curator, Dorothy Shepherd, maintains over-view of the collections.) PAINTIN DAR PETUR CHIEF CUNAICA 4.191207 Early From early Christian through the Dark Ages to Eomanesque and Gothic to Western Art: the Renaissance and High Renaissance (ie. 1600]. In addition, the Department is responsible for all Arms and Armor. Curstor: Patrick M. de Winter Curstor of Paintings: (part time) Ann T. Lurie 13-18th Painting -(Note her support staff included under Later Western Art) Assistant: Stephen Fliegel Pension Group Term Blue Cross Kaiser Dental Total 1984 Social Blue Life Found. Only Cost Salary Security Blue Shield Shield 7% Insurance A. Lurie 32,000.00 2,240.00 1,157.00 2,628.13 38,175.25 150.12

P. de Winter 31,500.00 2,205.00 1,285.00 150.12 2,628.13

22,441.62 2,145.66 942.00 93.96 H. Osborne 18,000.00 1,260.00 20,713.73 1,014.27 93.96 1,228.50 832.00 M. Thomas 17,550.00 2,628.13 19,407.13 87.00 15,600.00 1,092.00 S. Fliegel 575.16 11,044.32 138,510.98 114,650.00 8,025.50 4,216.00

37,763.25

CURATORIAL DEPARTMENTS (Continued)

Later Western Art: European and American works of art post-dating 1600 to works created by artists born before 1830; however, when works are anonymous, notably decorative arts, the stylistic characteristics establish whether they are seen as the purview of this department or of the Modern. (i.e., a rococo revival table is this department but a Herter table would be Modern) Also responsible for all musical instruments. Chief Curetor: Henry H. Hawley Curetor of Paintings (part time): William S. Talbot Associate Curator: Virginia Crawford (note: primarily responsible for pre-Columbian and American Indian material). 1984 Social Pension Group Term Blue Cross Kaiser Dental Total								
1 2	1984 Salary S	Social ecurity 7%		Life Insurance	Blue Shield	Found.	Dental Only Blue Shield	Cost
H. Hawley	40,000.00	2,646.00	1,167.00	28.44	1,014.27			44,855.71
L. Crawford	23,500.00	1,645.00	463.00	28.44	1,014.27			26,650.71
C. Ciulla	13,550.00	948.50	-	75.24	2,628.13			17,201.87
	77,050.00	5,239.50	1,630.00	132.12	4,656.67			88,708.29

Modern:

Artists born in 1830 or afterwards in Europe and the United States primarily but the occasional Eastern painting from this period is the responsibility of this Department. Decorative Arts post-dating 1830 are recorded by this department but Henry Hawley plays a focal role in the choice of this material,

We was

the shall	are	onsibility	of this D this dep	epartment. D artment but terial.	ecorative A:	rts post-	-dating 1830	
we at	Cura	f Curator: tor of Cont etary: Patr	emporary	Art: Tom Hi	nson	feren	27	
	1984 Salary	Social Security 7%	Pension	Group Term Life Insurance	Blue Cross Blue Shield	Kaiser Found.	Dental only Blue Shield	Total Coat

E. Henning	41,000.00	2,646.00	875.00	196.92	2,628.13	47,346.05
T. Hinson	31,000.00	2,170.00	528,00	28.44	1,014.27	34,740.71
P. Krohn	15,000.00	1,050.00	-	96.36	2,628.13	18,774.49
Partime	2,366.00	165.62				2,531.62
	89,366.00	6,031.62	1,403.00	321.72	6,270.53	103,392.87
						1

CURATORIAL DEPARTMENTS (Continued)

Oriental/

story desor

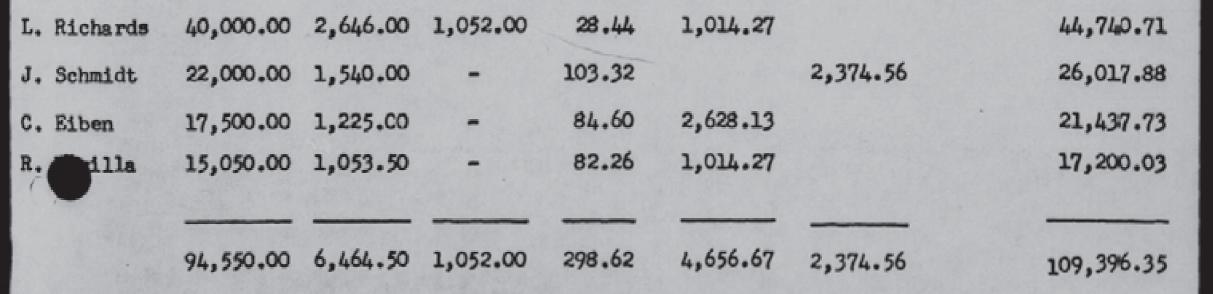
Asiatic Art: Objects which originate in East Asia, Southeast Asia and the subcontinent of India, from pre-historic times to about 1920.

> Chief Curator: Vacant Curator of Japanese Art and Administrative Head: Michael R. Cunningham Curator of Indian and Southeast Asian Art: Stanislaw Czuma Curator of Chinese Paintings: Vacant Assistant Curator- Chinese Art: Elinor L. Pearlstein Administrative Assistant: Jean K. Cassill Assistant in Indian Art: William E. Ward Secretary: Jane S. Berger

	1984 Salary	Social Security 7%	Pension	Group Term Life Insurance	Blue Cross Blue Shield	Kaiser Found.	Dental Only Blue Shield	Total Cost
M. Cunningham	30,000.00	2,100.00	-	140.76		2,374.56	303.36	34,918.68
S. Czuma	33,550.00	2,348.50	1,085.00	168.84	2,628.13			39,780.47
E. Pearlstein	22,500.00	1,575.00	311.00	28.44	1,014.27			25,428.71
J. Cassill	20,000.00	1,400.00	1,234.00	28.44	2,628.13			25,290.57
J. Berger	15,050.00	1,053.50	442.00	82.26	2,628.13			19,255.89
Vac	32,550.00	2,278.50	6.00		W			34,828.50
	153,650.00	10,755.50	3,072.00	448.74	8,898.66	2,374.56	303.36	179,502.82

Frints & Drawings: (Self-evident)

L Martin	(Self-evident) Chief Curator: Assistant Curat Assistant Curat Technical Assis Secretary: Robe	tor: Jane (tor: Hillistant: Char	Glaubinger ard Goldfarb rles G. Eibe				niv., other
1984 Salar	Social ry Security 7%	Pension	Group Term Life Insurance	Blue Cross Blue Shield	Kaiser Found.	Dental Only Blue Shield	Total Cost



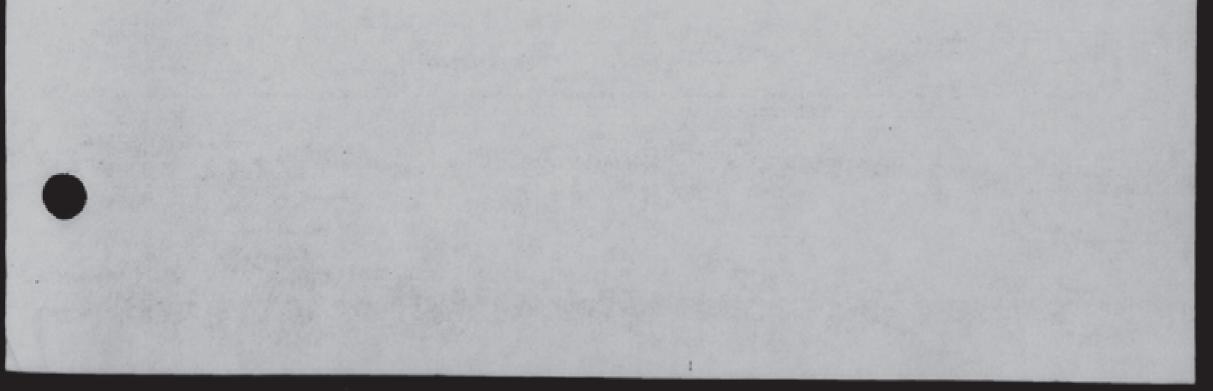
CURATORIAL DEPARTMENTS (Continued)

Textile Arts: (Self-evident)

.

Curator: Anne E. Wardwell Textile Preparator: Jane C. Teasley Secretary: Ellen Levine

	1984 Salary	Social Security 7%	Pension	Group Term Life Insurance	Blue Cross Kaiser Blue Found. Shield	Dental Only Blue Shield	Total Cost
A. Wardwell	30,000.00	2,100.00	589.00	28.44	2,628.13		35,345.57
H. Altmann	9,720.00	680.40	-	-	1,030.85		11,431.25
E. Levine	16,750.00	1,172.50	-	28.44	1,014.27		18,965.21
Research	1,000.00	70.00					1,070.00
			<u></u>				
	57,470.00	4,022.90	589.00	56.88	4,673.25		66,812.03

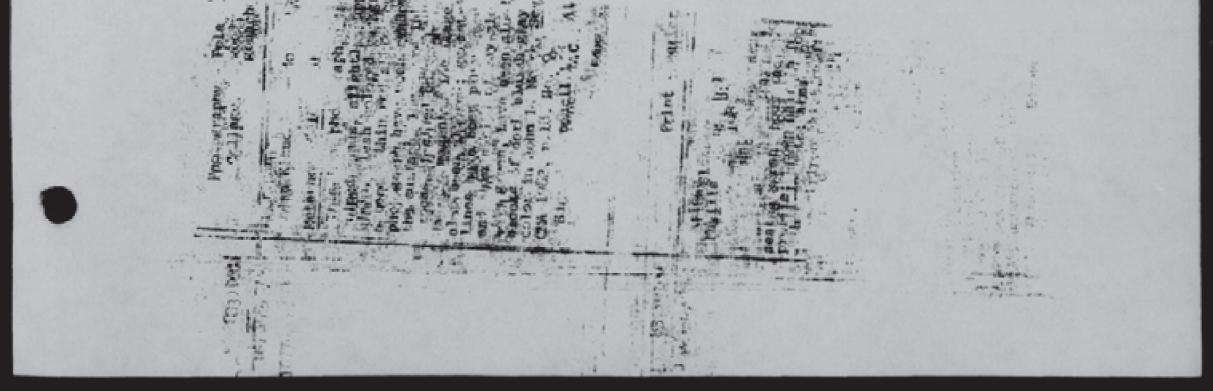


CMA - PLANNING COMMITTEE

George P. Bickford н**с**и, Mrs. Edward A. Kilroy, Jr. George Oliva, Jr. Mrs. Donna S. Reid Mrs. Frances P. Taft Or. Paul J. Vignos, Jr. Alton W. Whitehouse, Jr. Daniel J. Silver, Chairman

cc: James H. Dempsey, Jr. George M. Humphrey II James D. Ireland E. Bradley Jones Jack W. Lampl S. Sterling McMillan III Dr. Ruben F. Mettler Severance A. Millikin Mrs. Alfred M. Rankin Lewis C. Williams Dr. Norman W. Zaworski

Mrs. Norman S. Jeavons



Rabbi Selver

PLANNING COMMITTEE

Thursday, March 8, 1984 at 4:00 p.m. in the Board Room

	George P. Bickford	YES
	Mrs. Edward A. Kilroy, Jr.	YES
	George Oliva, Jr.	YES
IRMAN	Daniel J. Silver	YES
	Mrs. Frances P. Taft	YES
	Dr. Paul J. Vignos, Jr.	YES
	Alton W. Whitehouse, Jr.	YES

James H. Dempsey, Jr.	NC
George M. Humphrey II	<u>NO</u>
James D. Ireland	NO
E. Bradley Jones	
S. Sterling McMillan III	NO
Ruben F. Mettler	NO
Severance A. Millikin	YES NO
Mrs. Alfred M. Rankin	NO (not able to attend)
Lewis C. Williams	NO
Norman W. Zaworski	NO

Mrs. Norman S. Jeavons

YES

CHA

kc



Evan H. Turner

YES

AGENDA

PLANNING COMMITTEE - MARCH 8, 1984

- 1. Introductory remarks by Chairman
- 2. Schedule of future meetings: 29 March, 12 April, 19 April, 10 May
- 3. Budget fiscal 1984;
- 4. Statistics re budget 1956 to 1983
- 5. Comparison of those statistics with peer institutions
- 6. Other comparative data
- 7. Proposed route for management study

PASSEd - Le Retto

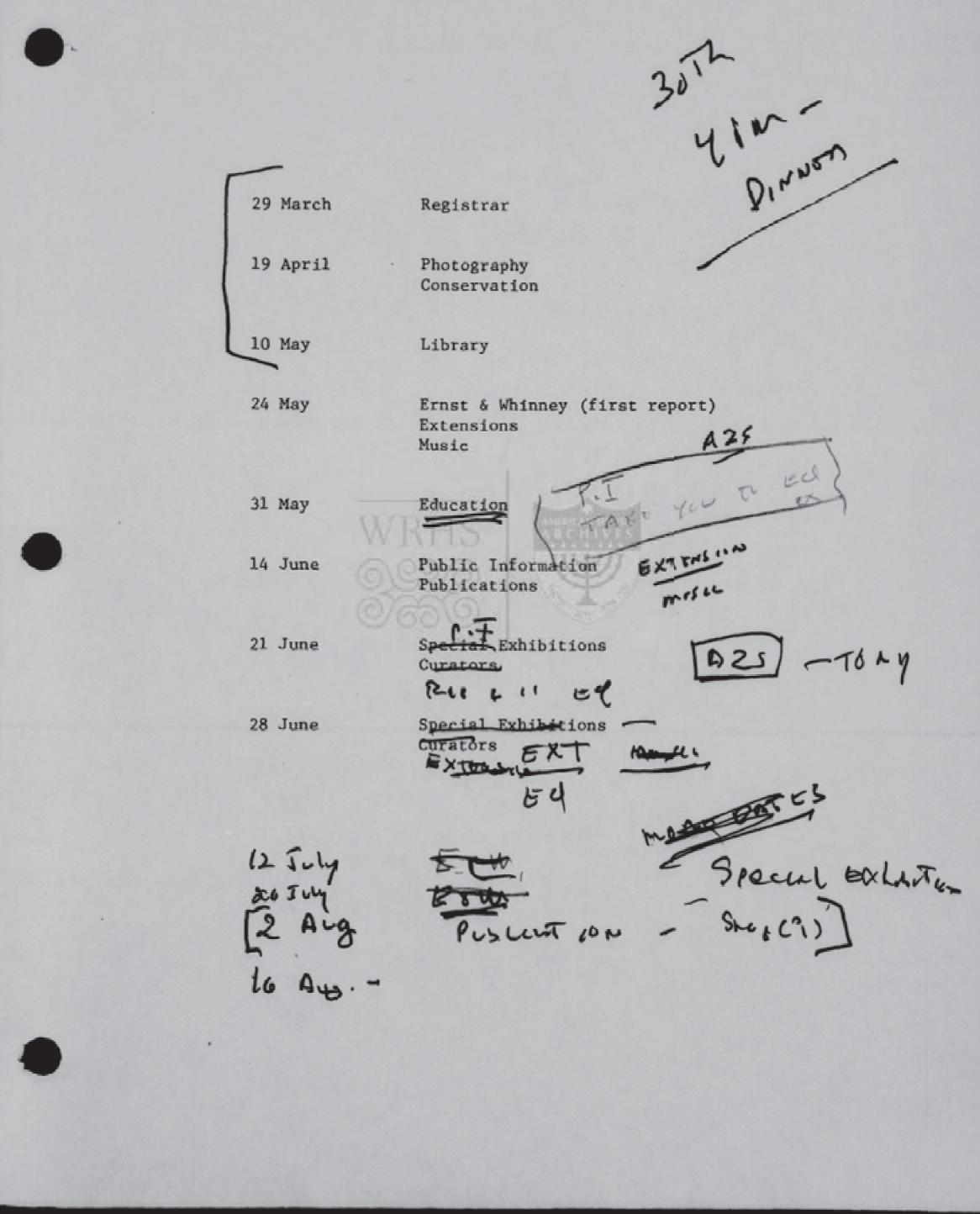
- 8. Staff questionnaire; EHT initial meeting with staff
- 9. EHT on CMA mission

AGONDA

MARCE 2T

- 1 Schedule & MISCION QUESTIONS CULINNEY ROPORT UNDATE)
- I Budget

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MISSION

The Chairman has asked the Director to prepare a statement on the Mission of the Museum, listing the various items in some order of priority. The priorities that follow may well become some of the major matters for discussion during the ensuing meetings. The Director reserves the right to shift his own position on priorities and to add other items as information emerges!

1. The preservation of the objects

The Museum's primary responsibility is the objects in the collection being passed on in the condition with which they were received--or even, if possible, improved.

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- 2. Basic Records
 - a. The basic inventory information must be assimilated
 - b. The object must be numbered
 - c. The object must be photographed
 - d. The whereabouts of the object must be recorded which must then be changed whenever it is moved

(Note there are approximately 45,000 objects in the collection. The number is increased by about 300 objects each year; of those, all but the prints are photographed.)

Collecting

AQUITING

Given the scale of the Museum's acquisition funds and given the responsibility imposed in accepting them, namely that the money be used as wisely and as effectively as possible to add to the stature of the Museum's collections, collecting would seem at The Cleveland Museum of Art a primary element of the mission. Significant expenses in carrying out that responsibility include:

- (a) library for research
- (b) travel for finding objects
- (c) conservation for checking on authenticity and condition

4. Passive presentation of collections for general visitor

- a. Installation (an on-going program)
- b. Labels (ranging from inventory information to much more ample statements explaining the object and its place in history)
- c. Security of objects
 - i. Mechanical (TV cameras, alarms, glazing of pictures, etc.)
 - ii. Manpower (guards)
- d. Visitor's sense of security
 - i. Neat grounds and roadways cleared of snow
 - ii. Supervised parking
 - 111. Restaurant

5. Scholarship

Role Fundantes

(Understanding the information that the collections represent is an essential first step in disseminating that information.)

- a. Library
- b. Research:
 - (a) Curatorial
 - (b) Conservation
- c. Publication of material:
 - i. Bulletin
 - ii. Collection catalogues (four of the projected 17 volumes have appeared)
 - iii. Handbooks and more general introductory material
 - iv. Give-aways (such as are strongly encouraged today by federal funding sources)

6. Active presentation of collections

(It has been fundamental to the philosophy of the Museum from its founding that the collections have been seen as a significant factor among the educational resources of the city.)

a. Education

MART ON LONT. OF MY

- Tours for children
 Tours for general visitors
- b. Public Information: (which informs the public of (i) activities and events at the Museum and (ii) presents the Museum's point-of-view about events as well as the collections)
 - i. Interaction with the media
 - ii. News and Calendar

Programs at the Museum to complement and/or to extend understanding of the collections

- a. Special exhibitions
- b. Education:
 - i. Art historical lectures by Museum staff

ii. Art historical lectures by visiting guestsiii. Special events (i.e. films, music, etc.)

Note: The great importance attached to music as part of the life of the Museum is evident in the extent of the endowment, specifically given for that purpose, which has come to the Museum over the years. Today all actual costs are covered by that income or from ticket sales.

8. Programs within the city but outside of the Museum

- Education 8.
 - Educational activities
 - a. with schools
 - b. with universities
 - c. graduate programs in art history
 - 111. Extensions (Note: This program, unique among America's museums today, was an early part of the Museum's education philosophy.)
- b. Other activities
 - (a) Curator Thursday (when public can bring works for opinions)
 - Participation in community commitments (for example, Director as member of City of Cleveland distribution) Fine Arts Advisory Committee) (b) Participation in community commitments

Swau

- 9. Response to the art museum and/or art historical world
 - a. Loans to exhibitions
 - Responding to request for information: about the collections Ъ. about the administration
 - c. Participating in seminars and/or learned gatherings
 - d. Participating in committees

To varying degrees certain factors will have an impact upon Conclusion: every element of the Museum's mission. They are:

- 1. Standards: The quality with which any program is developed inevitably will have an impact upon the operating budget.
- 2. Fund-raising: The need for generating operating funds can have a significant impact upon priorities in programs. Also, certain programs which can be assured of outside funding may well have a higher priority.
- Availability of staff: The extent of many programs will 3. inevitably be affected by the numbers of people available to realize the declared goals.

3.

Finally it is worth noting as a conclusion to this statement on the Museum's mission that its wide-spread international reputation depends upon:

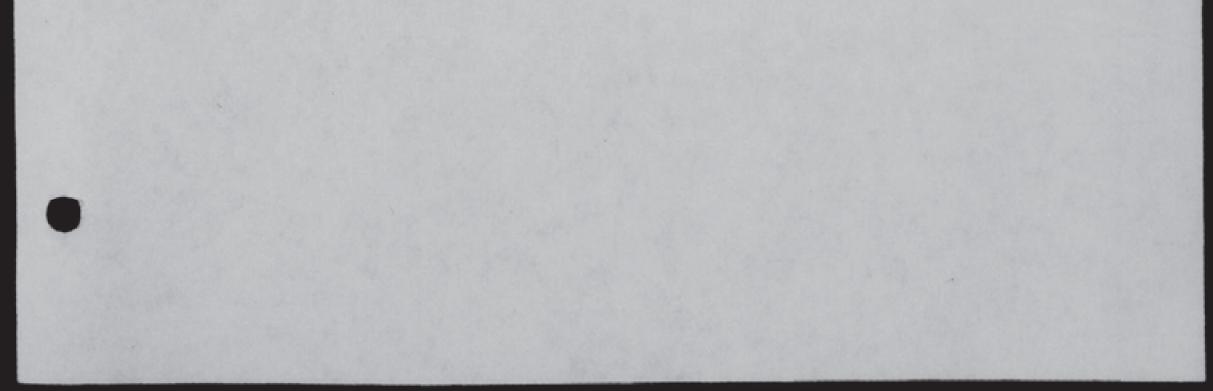
- The breadth and quality of the collection (1)
- The scholarly method with which the staff works with that (2) collection.
- The professionalism of the Museum's standards (3)

DEPARTMENT QUESTIONNAIRE FOR PLANNING COMMITTEE

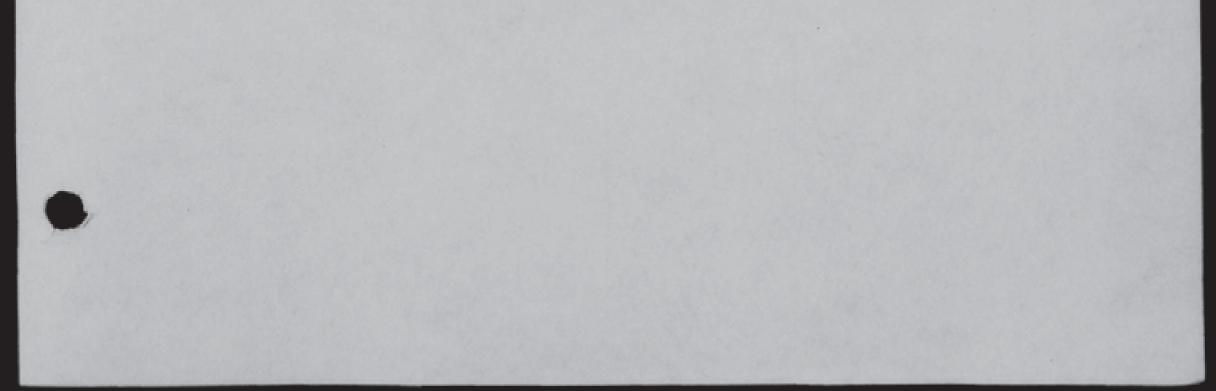
- I. 1. Please state the mission of your department. Explain the separate elements of this mission and indicate your order of priority. Do prost provided Sour Arrange To FUNNE
- II. 1. Prepare a Table of Organization for the department. List personnel by responsibility(ies) and set beside each staff assignment total cost of that person to CMA. (In listing the cost for each staff person include salary plus fringes, health benefits, Social Security, pension, overtime, a figure to be provided by Al Grossman.)
 - 2. Is any work of your department farmed out to outside purveyors? If so, at what cost? Are there tasks presently done by the staff which could be done more cheaply and/or better by outside contractors? If so, please give details.
- III. 1. List the various services and activities of your department to (a) the public, (b) the Museum, and (c) the art historical and/or museum world, and indicate your priorities. Identify by function the professional staff involved in carrying out each service or function and estimate the number of hours per week each person is involved.
 - 2. Are any of these services or activities jointly undertaken with other Museum departments? If so, specify. How are costs and manpower allocations determined?

3. Are there other services and activities which you believe should be a responsibility of your department but are not presently? Please identify and then indicate where each such service must rank within the list of priorities you have prepared; estimate cost.

- IV. 1. If The Cleveland Museum of Art should find it necessary to institute a 10 percent cut in your department's budget, how would you recommend this be achieved? How would you nanage a 20 percent cut? Please list the specific functions and services you would cut and explain the impact of such cuts upon department goals; indicate the impact of such cuts upon personnel and/or programs: Identify the specific savings which would be involved.
 - 2. Please list any suggestions you might have for general cost saving in another part of the Museum. Please feel free to talk about any area, including printing, postage, telephone, secretarial pools, maintenance, sharing of personnel or whatever.



DEPARTMENT	BUDGET FOR 1983	BUDGET FOR 1984	INCR.	SES) TOTAL	
ADMINISTRATION	\$1,893,867.66	\$1,974,260.14	\$ 67,771.00	\$ 12,621.48	\$ 80,392.48
BUILDING & GROUNDS	2,739,542.85	3,056,457.41	194,614.56	122,300.00	316,914.56
LIBRARY	621,200.00	650,800.00	21,850.00	7,750.00	29,600.00
ART HISTORY & EDUC.	446,096.32	474,910.00	22,813.68	6,000.00	28,813.68
DEVELOPMENT AND MEMBERSHIP DEPT.	156,840.00	142,925.00	(5,625.00)	(8,290.00)	(13,915.00)
PUBLICATIONS DEPT.	148,166.66	179,250.00	14,383.34	16,700.00	31,083.34
SPECIAL EXHIBITIONS	151,168.58	212,950.42	9,000.00	52,781.84	61,781.84
EXTENSION EXH.	111,000.00	119,050.00	6,550.00	1,500.00	8,050.00
PRINTING SHOP	105,643.60	105,518.80	875.20	(1,000.00)	(124.80)
HOTO SHOP	79,320.00	84,500.00	4,550.00	630.00	5,180.00
MUSICAL ARTS DEPT.	86,021.96	85,825.00	3,300.00	(3,496.96)	(196.96)
RESTAURANT	165,593.88	180,763.51	11,169.63	4,000.00	15,169.63
HOSPITAL SERVICE	382,439.50	516,969.91		134,530.41	134,530.41
INSURANCE	15,737.50	17,600.00		1,862.50	1,862.50
PENSION	186,091.00	197,516.00		11,425.00	11,425.00
SOCIAL SECURITY TAX	318,368.08	345,788.06		27,419.98	27,419.98
GRAND TOTALS	\$7,607,097.59	\$8,345,084.25	\$351,252.41	\$386,734.25	\$737,986.66



	BUDGET	BUDGET	TNCP	EASES AND (DECR	(ASES)
PARTMENT	FOR 1983	FOR 1984	SALARIES	OTHER EXPENSES	
DMINISTRATION					-
Salaries					
Director \$	141,125.00	\$ 120,500.00	\$(20,625.00)	\$	\$
2 Modern Art	84,320.00	89,366.00	5,046.00		
3 Ass't. Dir. for Admin.		67,200.00	1,650.00		
4 Later Western Art	71,500.00	77,050.00	5,550.00		
5 Textile Arts	59,920.00	57,470.00	(2,450.00)		
4 Early Western Art	107,050.00	115,150.00	8,100.00		
7 Prints & Drawings	86,700.00	95,050.00	8,350.00		
g Oriental Art	137,500.00	155,600.00	18,100.00		
9 Ancient Art	41,500.00	46,050.00	4,550.00		
16 Museum Designer	57,500.00	60,550.00	3,050.00		
11 Ass't. Director for	161,850.00	172,950.00	11,100.00		
Opr. & Fin. & Personne		\$1,056,936.00	\$ 42,421.00	\$	\$
	,014,515.00 7,000.00	\$ 9,000.00	\$ 42,421.00	\$ 2,000.00	Ś
	6,400.00	\$ 9,000.00	Y	4,748.00	
	10,000.00	8,000.00		(2,000.00)	
15 Photographs 14 Transportation	10,000.00	10,000.00		(-,000.00)	
17 Travel	50,000.00	50,000.00			
/8 Insurance	75,000.00	108,000.00		33,000.00	
19 Furniture & Fixtures	21,000.00	25,260.00		4,260.00	
20 Director's Cont. Fund	500.00	2,500.00		2,000.00	
21 Outside Security Pat.	41,489.00	45,946.32		4,457.32	
22 Outside Bus Service (22)	and the second	5,046.42		332.76	
)rganizational Dues	_	000	ILLUIT		
23 and Contributions	14,000.00	14,000.00	A A A A A A A A A A A A A A A A A A A		
24 Miscellaneous	15,000.00	15,000.00			
25 Exchange Material	2,000.00	4,000.00		2,000.00	
26 Accounting & Legal	44,900.00	52,655.00		7,755.00	(ALVE TO LA)
27 Receipts (6,000.00)			(500.00)	
23 Office Supplies	12,000.00	12,000.00		1	
29 Equipment-Rental	14,000.00	7,418.40		(6,581.60)	
30 Repairs	4,200.00	3,000.00		(1,200.00)	
3/ Printing	200.00	200.00			
32 Postage	34,000.00	34,000.00			
Telephone & Telegraph	45 000 00	5 000 00		(40,000.00)	
33 Rentals	45,000.00	5,000.00		(3,000.00)	
34 Tolls	20,000.00	107,700.00	7,200.00	(0,000,00)	1 pel outerch
35 Registration-Salaries	100,500.00	107,700.00	7,200.00		1 Del Gallerdy
36 Supplies 737 Collection Repair-Sal.	175,500.00	185,050.00	9,550.00	-	ty- Freunes deri
38 Supplies	16,500.00	16,700.00		200.00	Sire
39 Equipment	3,500.00	4,150.00		650.00	
46 Restoration	24,000.00	25,000.00		1,000.00	
41 Installation-Supplies	20,000.00	25,000.00		5,000.00	Juna This 41
42 Publicity-Salaries	102,850.00	109,550.00	6,700.00		Lulen
43 Photographs	1,500.00	1,500.00			16 warmin The 7
44 Printing	11,700.00	10,200.00		(1,500.00)	(
45_Transportation (45)	900.00	900.00			
Ascellaneous (46)	7,800.00	7,800.00			
47 Jales Desk-Salaries	44,100.00	46,000.00	1,900.00		
48 Supplies	60,000.00	65,000.00		5,000.00	
49 Receipts (115,000.00)	(120.000.00)		(5,000,00)	0.00.000.10
	,893,867.66	\$1,974,260.14	\$ 67,771.00	\$ 12,621.48	\$ 80,392.48

.

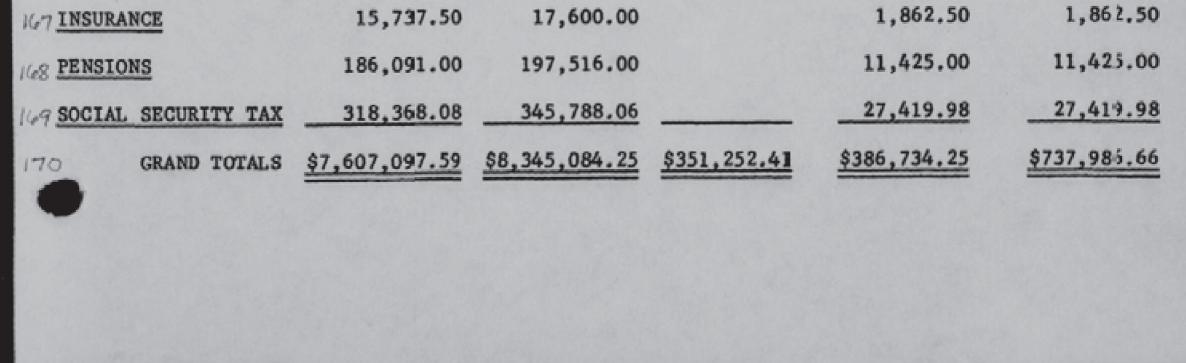
		BUDGET		BUDGET	INC	REA	SES AND (DECRE.	ASES)
DEPARTMENT		FOR 1983		FOR 1984	SALARIES		OTHER EXPENSES	
BUILDING & GROUNDS								
51 Salaries	\$	285,255.94	\$	312,779.32	\$ 27,523.38		\$	\$
52 Supplies		11,550.00		12,000.00			450.00	
53 Maintenance Contra	ct	44,000.00		44,000.00				
54 Repairs-Building		50,000.00		50,000.00				
55 Uniform Rental		6,000.00		7,500.00			1,500.00	
56 Equipment		11,675.00		7,500.00			(4,175.00)	
57 Miscellaneous		6,500.00		6,500.00				
58 Receipts	_	4,500.00)	_(2,500.00)	the subscription of the su		2,000.00	
59 Totals	\$	410,480.94	\$	437,779.32	\$ 27,523.38		\$(225.00)	\$ 27,298.38
Heat, Light & Venti	lati							
40 Salaries	\$	225,433.76	\$	245,893.24	\$ 20,459.48		\$	\$
G/ Supplies		21,625.00		23,000.00			1,375.00	
62 Steam		269,000.00		270,000.00			1,000.00	
63 Electric Current		389,250.00		500,000.00			110,750.00	
64 Lamps		12,175.00		12,000.00			(175.00)	
65 Water		11,375.00		13,000.00			1,625.00	
66 Repairs-Equipment		65,000.00		65,000.00				
67Receipts	1	1,000.00)	1	750.00)			250.00	
Totals	5	992,858.76	<u>\$1</u>	,128,143.24	\$ 20,459.48		\$114,825.00	\$135,284.48
leaning			0	ac	INSTALL			
GT Salaries	\$	227,893.36	\$	250,432.44	\$ 22,539.08		\$	\$
76 Supplies		6,500.00		10,000.00			3,500.00	
7/ Window Washing		3,000.00		3,000.00				
72 Repairs-Equipment	-	300.00	-	300.00		-		A 01 000 00
73 Totals	<u>ş</u>	237,693.36	\$	263,732.44	\$ 22,539.08		\$ 3,500.00	\$ 26,039.08
Grounds		104 547 44	•	107 967 94	0 2 220 40		*	•
74 Salaries	9	104,547.44	Ŷ	107,867.84	\$ 3,320.40		\$ 000 00	\$
75 Supplies		18,000.00		20,000.00			2,000.00	
76 Repairs-Equipment		6,000.00		8,000.00			2,000.00	
77 Oval Maintenance 78 Totals	0	7,500.00	0	8,000.00	TAL 000 0 0		500.00 \$ 4,500.00	\$ 7,820.40
LOUGIO	3	130,047,44	7	143,007.04	\$ 3,320.40		\$ 4,000,00	<u>\$ 7,020.40</u>
Shop 79 Salaries	\$	97,516.39	\$	101,447.33	\$ 3,930.94		ŝ	\$
80 Materials	9	24,000.00	9	25,000.00	\$ 5,950.94		1,000.00	4
8/ Repairs-Equipment		300.00		300.00			1,000.00	
82 Receipts	1	5,200.00)	1	5,500.00)			(300.00)	
83 Totals	2	116,616.39	3	121,247.33	\$ 3,930.94	7	\$ 700.00	\$ 4,630.94
Custodian	Y	110,010.33	<u>×</u>	121,247.55	<u>4 3,730.74</u>		,00.00	4 4,000.94
84 Salaries	s	840,845.96	\$	957,687.24	\$116,841.28	,	\$	\$
85 Miscellaneous	Y	5,000.00	Ŧ	4,000.00	,,		(1,000.00)	
86 Totals	S	845,845.96	ŝ	961,687.24	\$116,841.28	3	\$(1,000.00)	\$115,841.28
87 TOTALS	\$2	,739,542.85	\$3	,056,457.41	\$194,614.56		\$122,300.00	\$316,914.56
o / I UIALO	-	10710100				-		

-		BUDGET		BUDGET	INCR	EASES AND (DECREA	ASES)
EPARTMENT		FOR 1983		FOR 1984	SALARIES	OTHER EXPENSES	TOTAL
LIBRARY	~	110 000 00		125 (50 00	A 21 0E0 00	*	
88 Salaries	ş	413,800.00	\$	435,650.00	\$ 21,850.00	\$ 2 000 00	Ş
89 Supplies		38,000.00		40,000.00		2,000.00 5,000.00	
96 Periodicals		40,000.00		45,000.00		5,000.00	
91 Books		85,000.00		85,000.00			
92 Binding		12,600.00 26,000.00		12,600.00		(1,000.00)	
93 Photographs 94 Lantern Slides		3,000.00		8,000.00		5,000.00	
95 Miscellaneous		8,100.00		6,700.00		(1,400.00)	
	1	5,300.00)	1	7,150.00)		(1,850.00)	
% Receipts 97 Totals	à	621,200.00	2	650,800.00	\$ 21,850.00	\$ 7,750.00	\$ 29,600.00
ART HISTORY & EDUC.	×	021,200.00	¥	050,000.00	<u> v 21,050700</u>	<u> </u>	1
98 Salaries	ŝ	407,296.32	s	430,110.00	\$ 22,813.68	\$	\$
99 Supplies	¥	10,000.00	¥	10,000.00	4		
100 Repairs-Equipment		500.00		500.00			
/0/ Audio-Visual		7,000.00		7,000.00			
/02 Lecture Fees & Exp.		25,000.00		20,000.00		(5,000.00)	
103 Research		8,000.00		12,000.00		4,000.00	
104 Special Projects		9,300.00		10,300.00		1,000.00	
165 Miscellaneous		3,000.00		3,000.00			
106 Receipts	(24,000.00)	(18,000.00)	har and the second second	6,000.00	
107 Totals	\$	446,096.32	\$	474,910.00	\$ 22,813.68	\$ 6,000.00	\$ 28,813.68
DEVELOPMENT AND			prises of		- Charles		
MEMBERSHIP							
Galaries (109)	\$	110,050.00	\$	104,425.00	\$(5,625.00)	\$	\$
107 Supplies (109)		6,000.00		6,000.00			
110 Collection Service		6,000.00		6,000.00			
/// Postage		7,100.00		6,500.00		(600.00)	
112 Development Printin	ng	14,500.00		10,000.00		(4,500.00)	
1/3 Miscellaneous	_	13,190.00		10,000.00		(3,190.00)	
114 Totals	\$	156,840.00	ş	142,925,00	\$(5,625.0)	\$(8,290.00)	\$(13,915.00)
PUBLICATIONS							
115 Salaries	\$	56,366.66	\$	70,750.00	\$ 14,383.34	\$	\$
116 Printing		90,000.00		105,000.00		15,000.00	
1177 Postage		6,000.00		7,000.00		1,000.00	
118 Miscellaneous		1,800.00		1,500.00		(300.00)	
119 Receipts	4	6,000.00)	-	5,000.00)		1,000.00	0 21 082 24
120 Totals	5	148,166.66	ş	179,250.00	\$ 14,383.34	\$ 16,700.00	\$ 31,083.34
SPECIAL EXHIBITIONS			~	10 100 00	A 0.000.00	6	4
121 Salaries	Ş	7,400.00	ş	16,400.00	\$ 9,000.00	\$ 6 740 74	\$
122 Photographs		1,059.63		7,800.37		6,740.74	
123 Printing		31,035.00		33,341.00		2,306.00	
124 Postage		3,070.75		750.00		(2,320.75) (39,349.20)	
125 Catalogues		83,222.35		43,873.15		(32,968.00)	
126 Rental Fees		41,914.00		8,946.00		18,788.00	
127 Transportation		80,126.00		98,914.00		4,000.00	
128 Travel		2,800.00		6,800.00		7,808.60	
189 Insurance		8,948.20		16,756.80		(31,078.50)	
130 Installation		59,071.75		27,993.25		29,819.25	
Miscellaneous (131)	,	24,501.75	,	54,321.00		89,035.70	
Receipts (132)	-	191,980.85) 151,168.58		212,950.42	\$ 9,000.00	\$ 52,781.84	\$ 61,781.84
133 Totals	3	151,100.38	2	614,330.42	1 11000103	Telloutor	1



		BUDGET		BUDGET		INCR	EASES	AND (DECRE	ASES)	
DEPARTMENT		FOR 1983		FOR 1984	SA	LARIES	OTH	IER EXPENSES		TOTAL
EXTENSION EXHIBITION	S									uster the
134 Salaries	\$	106,000.00	\$	112,550.00	\$	6,550.00	\$		\$	· · · · · · · · · · · · · · · · · · ·
135 Supplies		1,500.00		2,000.00				500,00		E. A.M.
136 Repairs-Equipment		2,000.00		2,500.00				500.00		* 22
137 Miscellaneous	_	1,500.00		2,000.00				500.00		Si 20
138 Totals	\$	111,000.00	\$	119,050.00	\$	6,550.00	\$	1,500.00	\$	8,050.00
PRINTING SHOP										12 × 3
139 Salaries	\$	72,693.60	\$	73,568.80	\$	875.20				1. 3.
146 Supplies		27,000.00		27,000.00						AND A STREET
141 Repairs-Equipment		4,000.00		4,000.00						and the second
142 Equipment		2,500.00		1,500.00			(1,000.00)		KONTACK ATTA
143 Miscellaneous		450.00		450.00						
144 Receipts	_(1,000.00)	(1,000.00)						
145 Totals	\$	105,643.60	\$	105,518.80	\$	875.20	\$(1,000.00)	\$(124.80)
PHOTOGRAPHY SHOP										
146 Salaries	\$	66,500,00	\$	71,050.00	\$	4,550.00	\$		\$	
147 Supplies		18,370.00		19,000.00				630.00		
148 Repairs-Equipment		1,200.00		1,200.00						
149 Equipment		750.00		750.00						
150 Receipts	(7,500.00)	(7,500.00)	-	Connet				
15/ Totals	\$	79,320.00	\$	84,500.00	\$	4,550.00	\$	630.00	\$	5,180.00
SICAL ARTS LAN			-	CT THE T		X M ST X X M				
Salaries (152)	\$	64,775.00	\$	68,075.00	\$	3,300.00	\$		\$	
153 Repairs-Equipment		3,500.00	12	3,500.00	1	T al				
154 Lecture & Recital E	xp.			57,800.00			C	20,125.00)		
155 Musical Scores		750.00		750.00						
156 Receipts	(60,928.04)	(44,300.00)			1	6,628.04		
157 Totals	\$	86,021.96	\$	85,825.00	\$	3,300.00		3,496,96)	\$(195.96)
RESTAURANT			-		-					
158 Salaries	\$	228,393.88	\$	239,563.51	\$	11,169.63	\$		\$	
159 Supplies		130,000.00		130,000.00						
160 Repairs-Equipment		7,200.00		7,200.00						
16 Uniform-Rental		4,800.00		4,800.00						
162 Equipment		6,000.00		12,000.00				6,000.00		
163 Miscellaneous		7,200.00		7,200.00						
164 Receipts	(218,000.00)	(220,000.00)			(2,000.00)		
145 Totals	S	165,593.88	S	180,763.51	\$	11,169.63	\$	4,000.00	\$ 1	5,169.63
HOSPITAL SERVICE	\$	382,439.50	\$	516,969.91	\$		\$13	34,530.41		4,530.41





curations - Not briker down by NEN-Salang custs

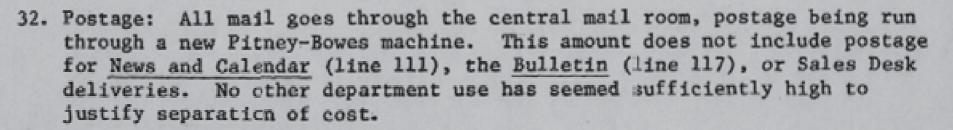
1-34 I. ADMINISTRATION

- Director (3 posts) Director, Executive Assistant; and Secretary
- 2. Modern (3 posts) Chief Curator, Curator, and Secretary. Budget includes one part-time salary, 2 days a week for 26 weeks, to handle May Show.
- Assistant Director for Administration (3 posts) Assistant Director (who is also a part-time curator of 19th c. paintings) and two secretaries, one of who is essentially in charge of all matters related to the Board and various volunteer committees.
- 4. Later Western Art (3 posts) Chief Curator, Associate Curator (who also carries responsibility for African and pre-Columbian art) and Secretary.
- 5. Textile Arts (3 posts) Curator, Secretary, and Technician (who works three days a week conserving on maintenance of textiles)
- 6. Early Western Art (5 posts) Curator of Early Western Art, Curator of Paintings, Secretary for each curator, and Assistant (essentially a research person to maintain records). (Note: Of two secretaries, one is called Administrative Assistant/Secretary and the other is called Curatorial Assistant -- the issue: the degree to which each secretary handles works of art.)
- 7. Prints & Drawings (4 posts) Chief Curator, Assistant Curator, Secretary, and Assistant (technical person carrying responsibility for all matting and handling of prints). (Note: temporarily the Dept. has as well a half-time assistant curator funded by CWRU through a Mellon Fellowship.)
- 8. Oriental Art (6 posts) Curator of Japanese Art is also Administrator of the Department, Curator of Indian Art, Senior Research Curator of Chinese Art (now vacant); Assistant Curator, Assistant: (i.e., handler of objects), and Secretary.
- 9. Ancient Art (2 posts) Curator, and Assistant (i.e., Secretary/Handler) (Note: The department has as well a half-time Assistant Curator funded through CWRU through a Mellon Fellowship.)
- 10. Museum Designer (2 posts) Chief Designer, and Associate Designer
- Assistant Director of Operations and Finance and Personnel: (8 posts) 11. Assistant Director, Comptroller, Personnel Assistant, four Assistants, and Payroll Clerk.
- 12. Total
- Entertainment: All staff entertainment for dealers, scholars, and visiting 13. professionals from other museums, Director's entertaining at home; Museum receptions for visiting professional groups. (Ncte: Any entertaining in connection with an exhibition is charged to the appropriate exhibition budget; Education Department entertaining in connection with visiting lecturers is charged to line 102.)

- 14. <u>Maintenance Contracts</u>: This includes maintenance of one Museum-owned Xerox machine (cost of second machine in library carried in that budget (line 95); one Pitney & Bowes postage machine, one IBM printer (for payroll and payables); two cash registers; all Museum electric clocks in public spaces and elsewhere; one addressograph-multigraph; all typewriters and adding machines.
- 15. Photographs: For research all Curatorial Departments
- 16. <u>Transportation</u>: All costs for art objects sent on approval but which are not acquisitioned, transportation, customs fees, etc. (costs for objects acquisitioned are charged to appropriate acquisition fund).
- 17. <u>Travel:</u> All staff travel made in the name of the Museum, for research, quest for acquisitions, work on exhibitions, meetings and/or conventions. As a general principle, the staff person should travel to the object rather than have the object shipped to the Museum unless the decision to purchase the object seems firm. (Note: Frequently some part of the travel costs are)?
- Insurance: (1) FA policy to cover single catastrophe up to \$20,000,000 18. with a \$50,000 deductible as well as works in transit up to \$5,000,000 with no deductible; (2) fire insurance on building and contents excluding art with '10% deductible (current value is stated as \$34,797,000); (3) general liability to cover visitors on premises, in restaurant, and in parking lots (\$1,000,000 each occurrence) as well as Museum vehicles; 2005 (4) Workmen's Compensation all employees; (5) miscellaneous art policies to cover Museum owned objects still with donors under life interest agreement (donor makes contribution to cover premium); (6) beiler insurance to cover heat piping and a/c units (\$500,000 with \$1,000 deductible); (7) travel فالمساره insurance to cover all department heads and curatorial staff as business Pris minn trips for the Museum (\$100,000) as well as support staff (\$25,000); (8) Comprehensive Dishonesty policy (\$50,000); (9) Chio Employment Compensation.
- 19. Furniture & Fixtures: As part of the budget process the various members of the staff indicate their needs and/or wishes for new equipment or new furniture (including file cabinets). Their requests are consolidated in one budget line, the expenditure being supervised by Albert Grossman. The advantage of this arrangement is, should a new need or different solution of a budgeted need be found during the year, the Director can re-allocate the funds. This year's allocation includes about 20 items, among them two unlimited memory typewriters (\$9,000), a storage cabinet for prints, six secretarial chairs, six file cabinets, three desk lamps. As a case in point, while funding for these expenses has been allocated, it will not in fact be spent until we research further re-use of equipment in the

building. Much more important, the memory typewwiters will not be acquisitioned until a broader study of word processing equipment has been made. (Note: Any new autos or trucks would be charged to this line. Currently the Museum has two panel trucks and one flat bed truck for grounds work, two vans for Extensions Department, and Director's car.)

- 20. Director's Contingency Fund: For unexpected expenses
- Outside Security: The Museum's share of the University Circle police patrol (about 10% of the total annual cost)
- 22. Outside Bus Service: The Museum's share of the University Circle bus service which connects the various member organizations with the University Circle stop on the RTA.
- 23. Organizational dues and contributions: Long-standing commitments to such professional organizations as College Art Association (including Art Bulletin subscription), Art Museum Director, American Association of Museums, and its legislative program, the American Arts Association, AAMD, American Federation of Arts, Greater Cleveland Growth Association, Ohio Citizen's Committee for the Arts, American Arts Alliance, American Research Center in Egypt.
 - 24. Miscellaneous: Included in fiscal '84 budget, to give an indication of the range of items, are: interdepartmental requisitions for museum publications and exhibitions catalogues, flowers for deceased employees, subscription <u>Wall Street Journal</u>, want-ads, moving allowances for new staff, and Computer Solutions Company (i.e. for solving computer problems) and about 40% for unanticipated expenses.
 - 25. Exchange material: Library purchase of Museum publications from Museum Shop which is used in exchange for publications received. (Note: This will be moved to library budget fiscal '85.)
 - 26. Accounting & legal: \$17,600 for auditing services of Ernst & Whinney; remainder for legal fees. (Note: between Poussin litigation and suit of former library employee, the anticipated costs are expected to be high. However, the President and Director have since agreed that the costs of the Poussin dispute should be charged against the appropriate acquisition fund. In any case, when legal advice/action is necessary, there can be no matter of economy.)
 - 27. Receipts: All discounts taken on merchandise purchased. [A budget iter ?
 - 28. Office Supplies: The normal office supplies for running a corporation
 - 29. Equipment rental: IBM printer used by Business Office
 - 30. Repairs: For secretarial/office equipment in building not under contract for maintenance by outside services (i.e. line 14.)
 - 31. Printing: Virtually all of the Museum's considerable printing is done by the Museum's Printing Shop (lines 139-145). Occasionally something is printed outside and charged to this line.



Rentals: Radically reduced with the new telephone system purchased outright.
 The what ever ?
 Tolls: Long distance calls/telegraph. The Museum currently hooks into //

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II. REGISTRAR

such as SPRINT to reduce those costs.

- Registration Salaries (6 posts) Registrar, Assistant Registrar, Assistant, three clerk/typists.
- Supplies: Minimal amount for sudden needs in connection with duties of office. (Recommend elimination of line)

III. CONSERVATION

- 37. Collection Repair (i.e. Conservation) Salaries (8 posts) Chief Conservator, Assistant Conservator for Objects, Chief Conservator for Paintings, Paintings Conservator, Preparator for Textiles, Preparator (for all other objects), Assistant Preparator, Administrative Assistant (whose duties may be greater than a secretary but whose salary is that of a secretary.) Also a Mellon funded Fellow for research (currently in second of two years].
- 38. Supplies: Solvents and chemicals, canvas, frames, plastics--all peculiar to the technical needs of the Department.
- Equipment: Analytical glassware, miscellaneous hand tools, and maintenance for photography equipment and x-ray equipment.
- 40. Restoration: Outside conservation and analysis, i.e. services of Yuji Abe for the mounting of Far Eastern paintings, Keiko Keyes for western works on paper, photographic restoration at Philadelphia, and analytical tests, as well as I.C.A. membership.
- 41. Installation Supplies: Material for installation of the collections, for ? example rag mat board, glass, plastic et al. The primary factor (this / year \$10,000) is the expense of special security arrangements.

IV. PUBLIC INFORMATION

- 42. Publicity Salaries (5 posts) Manager, Assistant Manager, two Assistants and Secretary/Assistant. (Note: This department carries responsibility not only for all handling of media relations but it also writes and publishes the News and Calendar and represents the Museum at functions within the city.)
- 43. Photographs: Photos for or commissioned for publicity purposes.
- 44. Printing (P.I.): Binding costs of <u>News and Calendar</u> (Note: The costs of paper are included in line 140.)
- 45. Transportation (P.I.): Costs of sending rush material to media by messenger.
- 46. Miscellaneous (E.I.): Main item is the Press Clipping Service (about

V. SALES DESK

- 47. Sales Desk Salaries: 3 posts: Supervisor; two Sales Persons; plus part-time help. (Note: the Sales Desk is manned by two people at all times when the Museum is open to the public.)
- 48. Supplies (Sales Desk): gross expenditures for books, post cards, reproductions, and other materials sold at the Sales Shop. (Note: approximately 25% of annual sales are publications of the CMA; The proceeds go directly to the revolving Publications Fund to help underwrite future publications; income from current exhibition publications are returned to the exhibition account.)
- Receipts (Sales Desk): Monies received from sale of merchandise (Income for 49. Museum publications being credited to current exhibition (line 132) or the special purpose non-budgetary Publications Fund.) LGIT)

VI. BUILDING AND GROUNDS: A. ADMINISTRATION & UTILITY MEN

- Salaries: 17 posts: Plant Operations Manager (i.e. Superintendent); 51. Office Manager; two Secretaries; Museum Telephone Operator; Utility Foreman and nine Utility Men (one temporarily vacant pending Planning Study); (Note: this group handles art objects and carries out the installation work.); Painter, one Caulker, Plasterer; one Mailman (Note: Museum picks up all mail and takes out all mail to Post Office); plus misc. overtime monies of about 15% of this lines
- 52. Supplies: equipment needed for actual installation of objects (i.e. screws, wire, tapes, etc.)
- 53. Maintenance Contract: elevators, security control room apparatus; a/c equipment; computer to program machinery.
- 54. Repairs: non-recurring items which are defined as part of the budget process each year; it is recognized, however, that unexpected repairs can come up in an operation of this size which cannot be anticipated; thus there is a \$9,000 contingency. This year specifically we hope to fund (1) patch and replace stones on the roof: on the west side of '57 building; (2) repair existing soffit in education offices court; (3) repair and repaint leaks in rotunda ceiling. Bronze letters of donors list are funded from this line.
- 55. Uniform Rental: The Museum provides two uniforms a week for all building and grounds employees.

- Equipment: replacement of a 24" 6 year old lawn mower; purchase of 56. new snow thrower; misc. tools and equipment.
- Miscellaneous: main item is the cost of rubbish pickup from the compacter; 57. also, gasoline for the trucks.
- Receipts: income received for any work done by this department for 58. outsiders (for example: a packing job for a Trustee or a collector friend in the city.) on that bases is change made ?